

## Annual financial statements for the year ended 30 June

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First National Bank of Namibia Limited Incorporated in the Republic of Namibia Registration number: 2002/0180

First National Bank of Namibia :: 01

## Introductory reports

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#### **Performance overview**

This year has turned out differently from our earlier expectations of a slightly better 2020. We could not have anticipated the widespread impact that the Novel Coronavirus (COVID-19) pandemic would inflict on the global community. Amidst a tough global economic backdrop, impacted by COVID-19 and a financially challenging environment, we held steadfast in preserving capital and liquidity strength given unfolding market uncertainties. We were selective in our balance sheet expansion and placed emphasis on protecting margins in a low rate environment, while considering the wellbeing of our staff and customers alike. Globally, governments and companies, such as ours, are ramping up efforts to help mitigate the spread of the virus. Our thoughts remain with the communities and individuals, including healthcare workers and first responders, most severely hit by the COVID-19 crisis.

BON implemented measures to try and alleviate the impact of COVID-19 on the domestic economy with a reduction on the repo rate by 250 bps, 25 bps in February, 100bps in March, a second reduction of 100bps in April and a further 25bps June, bringing the rate to 4.00%. This is the lowest repo rate in the history of Independent Namibia.

The Group's portfolio of businesses still produced a satisfactory top line growth and delivered earnings above cost of capital for the year ended June 2020.

We continue to create value for all our stakeholders, a welcome assurance that our people, models and franchises are resilient in a tough economic recessionary cycle. The decline in profit before tax was limited to a reduction of 19.5% N\$1.23 billion (2019: N\$1.53 billion) for the period under review. Pre-lockdown PBT growth was 5.7%. Cost to income ratio increased to 51.4% (2019: 51.2%) and ROE was 17.3% for the period. Costs were well managed, and growth was at 3.2% for the year.

#### N\$ million

Earning performance

Earnings

#### **Balance sheet**

Advances (gross) Deposits ROE (%) ROA (%) Credit loss ratio (%) Performing book coverage ratio (%) NIACC Cost-to-income ratio (%)

Group				
2020	2019	% change		
865	1 060	(18.4)		
31 319	31 118	0.6		
38 659	36 401	6.2		
17.3	21.2	(3.9)		
1.9	2.6	(0.6)		
1.79	0.65	1.07		
2.12	1.18	0.94		
149	332	(55.1)		
51.4	51.2	0.2		

#### Statement of comprehensive income

#### Interest income

Taking into account the repo rate and prime rate reduction during the reporting period of 275bps, net interest income reduced marginally to N\$2 004.7 million (2019: N\$2 009.4 million). Interest expense decreased by 0.3% while interest income decreased by 0.2%.

As expected, the margins have trended down due to the repo rate level, deposit pricing pressure and the HQLA build-up, although there was some support from changes in the balance sheet advances mix and the capital and deposit negative endowment.

The NII was down N\$ 97million on average the last 3 months following the MPC interventions by cutting the reported by 225bps since March.

#### Impairment losses

The total impairment charge increased year-on-year to N\$559.4 million (2019: N\$214.8 million). The impairment charge is 1.79% (2019: 0.72%) of gross advances. The increased pressure on customers due to Covid-19 also impacted the Group's impairments.

The portfolio impairment charge increased from N\$85.6 million to N\$276.0 million for the year under review. Overlays increased on account of forward-looking assumptions used in the modelling of expected credit losses. Forecasted Covid-19 impact on the economy expected to be worse than 2008/2009 financial crises, central overlays charge amounted to N\$151 million.

The group remains prudently provided, with portfolio impairments as a percentage of the performing book at 212 bps, exceeding the annual credit charge.

IFRS 9 requires the group to consider forward-looking information in the calculation of expected credit losses, therefore the group has estimated an increase in customer stress caused by the pandemic and resultant economic pressures anticipated over the next twelve to eighteen months. This stress has been incorporated into the calculation of the group's expected credit losses and has resulted in a material increase in provisioning, even though the year to June 2020 only includes three months of the pandemic.

It's now clear that conventional data sources and past rules of thumb relied upon by economists during past cycles have become less useful than normal – or even temporarily redundant – when trying to assess the scale of the COVID-19 economic slump and subsequent rebound.

The ratio of non-performing loans (NPLs) to gross advances ended the period at 4.4% up from 2.7% in 2019 and in dollar terms increased from N\$845 million to N\$1 369 million. Industry NPLs for March 2020 5.8%. Security held against NPL's stands at N\$ 879 million, demonstrating our commitment to responsible lending.

#### Non-interest revenue

NIR grew 6.7%, led by fee and commission income growth of 6.5% driven by strong electronic transaction volumes and ongoing customer acquisition.

Volumes growth on our self-service platforms increased by 14% and the traditional in branch volumes are down 9%. Net fee and commission income represent 88.0% (2019: 88.5%) of group operational NIR.

The number of customers using the FNB app increased from 51 thousand to 86 thousand, with volumes increasing 133.7%.

The outbreak of COVID19 has driven the need to increase digital access which in turn drives the digital volumes, in response to the outbreak the group has implemented measures to provide relief to assist customers by discounting transactional fees on digital platforms. +-N\$70 million NIR was lost due to the lockdown lower volumes and relief of fees provided to clients.

#### Operating expenses

Group operating costs have increased by 3.2% to N\$1 942 million (2019: N\$1 880 million). This is reflected in our cost to income ratio of 51.4% (2019: 51.2%). This level of cost growth is in-line with inflation and it is a culmination of branch transformation strategies implemented a few years ago now bearing fruit.

Staff costs increased by 5.7%. Staff cost growth is influenced by the above inflationary wage increase settlement with the union for non-managerial staff. Leave days utilisation in the second half of the financial year was lower given the lockdown restricting movement in the country, contributing to the overall increase in staff cost. Managerial variable pay was adjusted downwards by REMCO.

The operating costs include N\$3.8m contribution to the HOPE Fund (Health optimisation in a Pandemic Emergency), our vehicle to support Government with much needed COVID-19 assistance to the Namibian public.

#### COVID-19 impact on earnings

Comparing the earnings run rate to pre March 2020 lockdown period to post lockdown, our estimate of earnings lost approximate N\$430 million for the current financial year, being decreased NII N\$97 million, NIR N\$70 million, higher impairments of N\$252 million and PPE expenditure N\$3.3 million and HOPE fund CSR initiative N\$3.8 million.

#### Tax

FNB Namibia's total current tax charge amounted to N\$500 million and indirect taxes incurred at N\$43.6 million, the decrease in line with the decline in taxable profits. Indirect taxes are made up by VAT and stamp duties on long term deposits. FirstRand Namibia remains as significant taxpayer. We ensure that all taxes are paid in accordance with the legislative requirements

#### Group structure

#### Statement of financial position

#### Advances

The group's total assets increased by 4.2% to N\$45.7 billion (2019: N\$43.9 billion). Net advances making up 66% (2019: 69%) of the balance sheet, reflected a year on year decrease of 1.1% to N\$30.1 billion. Growth in private sector credit extension recorded the lowest level ever in history in June 2020, printing at 2.2%.

The mix of FNB's advances growth reflects its targeted, segment-specific origination strategies. The focus has been to lend to mainbanked clients, creating a strong reinforcement to the transactional relationship.

Mortgage loans increased year on year by 4.3% to N\$14.1 billion and constitute 47% (2019: 45.0%) of net advances. Our exposure to home loans is reflective of the Namibian banking industry where home loans tend to average 40% of credit extended in the local market.

The tough environment, which was characterised by low consumer confidence, declining vehicle sales, a lengthening replacement cycle and certain risk cutbacks resulted in muted advances growth at WesBank, ending the year at – 5.1%. In the face of increasing competition, WesBank focused on protecting its origination franchise and return profile through disciplined risk appetite.

The decline in FNB commercial's advances reflects the difficult macroeconomic environment, characterised by low business confidence and stress in certain sectors.

RMB was able to lift the business by continuing to deliver landmark and innovatively structured deals, which translated into solid growth in advances and lending income.

The COVID-19 relief provided to clients amounted to advances of N\$1.46 billion, with repayment cashflow amounting to N\$122.8 million.

#### Deposits and funding

Deposit growth was ahead of advances, growing by 6.2% to N\$38.6 billion. The FNB franchise was a significant contributor to the deposits growth as 16.9% increase was experienced aided by the increased demand for savings and investment products as individuals tighten their purse-strings on continued product innovation, improved utilisation of channels, cross-sell to existing customers.

Term deposits increased by 7.9% year on year whilst NCD's are down year on year by 17.2%.

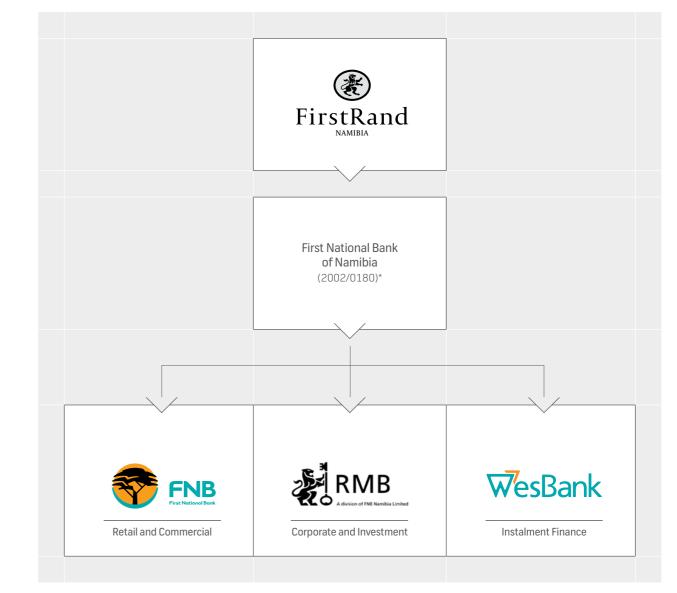
#### Capital & regulation

Due to the drought and COVID-19, Bank of Namibia devised strategies to provide some relief to the banking institutions and customers.

- BID-5 The Capital conservation buffer rate was reduced to zero, thus bringing the regulatory minimum to 10%
- BID-4 The concentration risk limit/single borrower limit was changed back to 30% from 25%.
- BID-2 Loan repayment holiday for a period ranging between 6 months and 24 months based on thorough assessment of economic and financial condition of individual borrower.

First National Bank of Namibia considers a strong and efficient capital position to be a priority.

For 30 June 2020, the group remained well capitalised with levels above the minimum regulatory requirements. Capital adequacy ratio was 17.6% and CET 1 capital 15.2%.



\* Subsidiaries are listed in note 15 of the annual financial statements.

#### Directors' responsibility statement

#### The shareholders of First National Bank of Namibia Limited

The directors of First National Bank of Namibia Limited (the group) are responsible for the preparation of the consolidated and separate annual financial statements comprising the statement of financial position and statements of comprehensive income, changes in equity and cash flows, and the notes to the annual financial statements. These annual financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), including interpretations issued by the IFRS Interpretations Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the NSX Listing Requirements, Banks Act and the requirements of the Companies Act of Namibia.

In discharging this responsibility, the directors rely on management to prepare the consolidated and separate annual financial statements and for keeping adequate accounting records in accordance with the group's system of internal control. Oscar Capelao, CA (Nam) (SA), supervised the preparation of the annual financial statements for the year.

In preparing the annual financial statements, suitable accounting policies have been applied and reasonable estimates have been made by management. The adoption of the new standard IFRS 16 Leases had the most significant impact on the group in the current year. Refer accounting policy 9 for further detail on the impact of these new accounting standards on the group. The annual financial statements incorporate full and responsible disclosure in line with the group philosophy on corporate governance and as required by the Namibian Stock Exchange.

The group has complied in all material respects with the requirements set out in BID2 with regards to asset classification, suspension of interest and provisioning. The group's policies with this regard are stated in the notes on accounting policies, disclosed on pages 66 to 118.

The directors are responsible for the group's system of internal control. To enable the directors to meet these responsibilities, the directors set the standards for internal control to reduce the risk of error or loss in a cost effective manner. The standards include the appropriate delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. Effective risk management requires various points of control. The directors and management are the risk owners, assisted by enterprise risk management and internal audit. Enterprise risk management is responsible for independent oversight and monitoring of controls and reports to the risk, capital and compliance committee, who oversees the group's risk governance structures and processes. Internal audit provides independent assurance on the adequacy and effectiveness of controls and report to the audit committee. The board has adopted and is committed to the principles in the NamCode report on Corporate Governance.

Based on the information and explanations given by management and the internal auditors, nothing has come to the attention of the directors to indicate that the internal controls are inadequate and that the financial records may not be relied on in preparing the consolidated and separate annual financial statements in accordance with IFRS and the Companies Act of Namibia and maintaining accountability for the group's assets and liabilities. Nothing has come to the attention of the directors to indicate any breakdown in the functioning of internal controls, resulting in a material loss to the group, during the year and up to the date of this report. Based on the effective internal controls implemented by management, the directors are satisfied that the consolidated and separate annual financial statements fairly present the state of affairs of the group and company at the end of financial year and the net income and cash flows for the year.

The directors have reviewed the group and company's budgets and flow of funds forecasts and considered the group and company's ability to continue as a going concern in the light of current and anticipated economic conditions. On the basis of this review, and in light of the current financial position and profitable trading history, the directors are satisfied that the group has adequate resources to continue in business for the foreseeable future. The going concern basis, therefore, continues to apply and has been adopted in the preparation of the annual financial statements.

The group's external auditors, Deloitte & Touche, have audited the financial statements and their report appears on page 10 to 14.

The consolidated and separate annual financial statements of the group and company which appear on pages 15 and 240, were approved by the board of directors on 19 August 2020 and signed on its behalf by:



Chairperson

Windhoek 19 August 2020

S J Van Zyl Chief Executive Officer (outgoing)

#### Independent auditor's report

to the Members of First National Bank of Namibia Limited

#### Opinion

We have audited the consolidated and separate financial statements of First National Bank of Namibia Limited ("the company") and its subsidiaries ("the Group") as set out set out on pages 15 to 16 and 60 to 240, which comprise the consolidated and separate statements of financial position as at 30 June 2020 and the consolidated and separate statements of comprehensive income, the consolidated and separate statements of cash flows for the year then ended, and the notes to the consolidated and separate financial statements, including a summary of significant accounting policies and the directors' report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion. In our opinion, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of the group and company as at 30 June 2020 and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and the requirements of the Companies Act of Namibia.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the First National Bank of Namibia Limited group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) and other independence requirements applicable to performing audits of financial statements in Namibia.

We have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matter

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. This matter was addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Key audit matter – Group and company	pairme
Expected credit losses (ECL) in terms of IFRS 9 Financial Instruments remains an area of significant management judgement and estimation. Following initial adoption, the Group and company continued to enhance models, processes and judgements over the course of the year in response to known limitations and as part of the ongoing annual improvements. The current year has however been further complicated by the impact of the Covid-19 pandemic and the related national lockdown and economic crisis. This adds further uncertainty particularly around the incorporation of forward- looking information to predict the impact on default rates and the realisation of collateral.	Our a proce • Act pra • In ove • We sce ass inc
The Group and company advances broadly fall into three	Reta
<ul> <li>Retail;</li> <li>Commercial as part of the First National Bank (FNB) business; and</li> </ul>	We p advar • Ob by
Corporate/Wholesale which forms part of the Rand Merchant Bank (RMB) business.	as: • As: cri
We have set out below the risks and responses based on the ECL approach adopted.	co • As
The impairment of performing advances was considered to be a matter of significant importance and a Key Audit Matter in our current year audit due to the following:	Thi dor the • Cor
<ul> <li>Advances are material to the financial statements;</li> <li>The level of subjective judgement applied in determining the ECL on advances; and</li> </ul>	for im • As
The uncertainty related to unprecedented global and local economic stress.	pa ou • In: as

#### How the matter was addressed in the audit

#### of advances

dit of the impairment of advances included, inter alia, the following audit ures performed with the assistance of our credit and actuarial specialists:

- ss all significant portfolios we assessed the advances impairment tices applied by management against the requirements of IFRS 9;
- ddition, we tested the design and implementation of relevant controls the processes used to calculate impairments; and
- assessed the Group and company probability-weighted macroeconomic ario reports and analysed the outlined methodology, scenario views and ciated probabilities in terms of the principles of the IFRS 9 standards, iding the review of the approval.

s a summary of the substantive procedures performed for each segment:

#### and commercial advances

formed the following procedures on the ECL for retail and commercial es with the assistance of our credit and actuarial specialists:

- ained an understanding of the methodologies and assumptions used nanagement in the various ECL model components (PD, EAD, LGD) and assed these against the requirements of IFRS 9 and best practice;
- ssed the reasonableness of the significant increase in credit risk ('SICR') ria adopted by management and tested whether this was correctly and sistently applied in the models;
- essed the application of forward looking information in the ECL calculation, included selection of relevant macro-economic variables such as gross nestic product (GDP) and the central bank rates, and assessing whether se variables were appropriate indicators of future losses;
- firmed that the latest available and relevant probability weighted vard-looking information has been appropriately incorporated within the airment models by comparing these to widely available market data;
- essed the accuracy of the Group and company model output at a meter level and in total against our independent challenger model but, and investigated any material variances; and
- ected a sample of legal agreements and supporting documentation to ess the legal right to and existence of collateral.

#### Key audit matter – Group and company

#### How the matter was addressed in the audit

#### Portfolio Impairments

Where clients have not defaulted on their advances, management uses a portfolio | We performed the following procedures on the ECL for provisioning approach in which they use statistical models incorporating various judgements and assumptions in developing their expected credit losses on the | actuarial specialists: portfolio of clients. The inputs into the modelling process require significant management judgement, including:

- The input assumptions and methodologies applied to estimate the probability of default (PD), exposure at default (EAD) and loss given default (LGD) within the ECL calculations:
- The assessment of whether there has been a significant increase in credit risk (SICR) event since origination date of the exposure to the reporting date. IFRS 9 requires that accounts reflecting signs of SICR should be reported as Stage 2 and attract a lifetime ECL provision, relative to Stage 1 accounts which attract a 12-month ECL;
- The valuation of watch list accounts which are individually assessed for ECL;
- The determination of the lifetime of a financial instrument subject to ECL assessment: and
- The incorporation of unbiased probability weighted forward-looking information. Particularly in the current year where the COVID-19 pandemic has resulted in a significant reduction in economic activity which has an impact on the realisation of collateral. There remains significant uncertainty around the recovery path which has a significant impact on ECLs.

#### Model overlays

Across all portfolios, management applies judgement to recognise additional ECL (in the form of overlavs and out of model adjustments) where there is uncertainty in respect of the models' ability to accurately predict future losses. This could be due to data limitations, inability to accurately model emerging risks due to inherent limitations of modelling based on past performance, and macroeconomic events that are not adequately captured by the models.

We consider out of model adjustments and overlays as a significant risk across all segments given the high level of judgement inherent in these. In the current year a significant proportion of the overlays relate to the impact that the COVID-19 pandemic is expected to have on default rates and realisation of collateral.

Related disclosures in the Consolidated and Separate Financial statements:

- Note 4.1 Accounting policy for financial instruments;
- Note 8.4 Critical accounting estimates, Assumptions and Judgements;
- Note 11 Advances to customers;
- Note 12 Impairment of advances; and
- · Note 29 Financial risk management.

#### Corporate advances

corporate advances with the assistance of credit and

- We assessed, the appropriateness of assumptions made by management in determining the level of impairment, including the probability of default and valuation of collateral and the incorporation of the macro-economic variables:
- Tested the performance and sensitivity of the forward looking information in order to evaluate whether the chosen macro-economic factors and model fit provide a reasonable representation of the impact of macroeconomic changes on the ECL results;
- Assessed the reasonability of the credit risk parameters calculated by management; and
- We inspected a sample of legal agreements and supporting documentation to assess the valuation, legal right to and existence of collateral.

#### Out of model adjustments and overlays

- We challenged the validity and reasonableness of overlays recorded by management by ensuring each overlav was related to a known model weakness or model limitation:
- We challenged the key assumptions and judgements related to each overlay to ensure that these were reasonable and supportable using available Group and company information or other widely available market data;
- Considered the need for any other overlays not considered by management based on our expert judgement and widely available information; and
- Performed a top down test of the reasonableness of the overall ECL provisions under stressed conditions to assess whether adequate provisions were recorded given the uncertainty brought about by Covid-19.

We determined the impairment of allowances to be within a reasonable range.

#### Other Information

The directors are responsible for the other information. The other information comprises the Performance Overview, Group Structure, Directors' Responsibility Statement, Risk Report and the Corporate Governance Report which we obtained prior to the date of this auditor's report. The other information does not include the consolidated and separate financial statements, Directors' report and our Auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of Namibia, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the group and company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group and/or company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit.

#### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements continued

We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and the company's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors;
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and/or the company to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation; and
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Deloitte & Touche

Deloitte & Touche Registered Accountants and Auditors Chartered Accountants (Namibia) ICAN practice number: 9407

Per J Cronjé Partner

PO Box 47, Windhoek, Namibia 28 September 2020

Partners: RH Mc Donald (Managing Partner), H de Bruin, J Cronjé, A Akayombokwa, AT Matenda, J Nghikevali, G Brand\*, M Harrison\*, \* Director

Associate of Deloitte Africa, a Member of Deloitte Touche Tohmatsu Limited

#### **Directors' report**

#### Nature of business

First National Bank of Namibia Limited is a Namibian registered bank offering a full range of banking services to retail, commercial, corporate and public sector customers through its portfolio of market leading franchises; FNB, the retail and commercial bank, RMB, the corporate and investment bank and WesBank, the instalment finance provider.

#### Share capital

The company's authorised share capital remained unchanged at  $\ensuremath{\mathsf{N}}\xspace4\,$  000.

The company's authorised share capital at year-end consists of 4 000 (2019: 4 000) ordinary shares of N\$1 each.

The issued ordinary share capital remained unchanged at 1 200 ordinary shares

#### Dividends

During the current year cash dividends of N\$ 1 250 million (2019: N\$ 525 million) were declared and paid out by the company. Included in above is the special dividend of N\$ 669 million

#### Interest of directors

During the financial year, no contracts were entered into which directors or officers of the group had an interest and which significantly affected the business of the group.

#### Group results and Covid 19 impact

The financial statements on pages 08 to 240 set out fully the financial position, results of operations and cash flows of the company and the group. Your attention is also drawn to the overview of financial results on pages 03 to 06.

#### Directorate

There is a formal transparent board nomination and appointment process. Non-executive directors are appointed, subject to reelection and the Companies Act provisions relating to removal and retire by rotation every three years. Re-appointment of non-executive directors is not automatic. The retirement age of directors is set at age 70 and such directors are compelled to resign annually at the annual general meeting after turning 70, and may be considered for re-election, should their specialised skills be required and the board unanimously supported their nomination.

The First National Bank of Namibia Limited Board Chairperson is an independent non-executive director, whose role is separate from that of the chief executive officer. The Chairperson held office till the first board meeting in 2018, where she was duly re-elected after consideration of her independence. The Chairperson continues to provide the First National Bank of Namibia Limited the direction necessary for an effective board.

#### The composition of the board of First National Bank of Namibia Limited is as follows:

II Zaamwani-Kamwi (Chairperson) SH Moir\*\* (Deputy Chairperson) SJ van Zyl (Chief Executive Officer) OLP Capelao (Chief Financial Officer) JG Daun P Grüttemeyer CLR Haikali JH Hausiku Adv. GS Hinda JR Khethe\* GCP Kruger\* (Resigned 19 August 2020) IN Nashandi

\* South African \*\* South African with Namibian Permanent Residence

#### Board changes

During the period under review a non-executive director was added to the board, Mr P Grüttemeyer appointed effective 8 April 2020. Mr S van Zyl retires as director and CEO effective 30 September 2020. Mr GCP Kruger resigned effective 19 August 2020.

#### Directors' emoluments

Directors' emoluments are disclosed in note 5 to the annual financial statements.

#### Management by third parties

No part of the business of the company or of its subsidiary has been managed by a third party or by a company in which a director had a direct or indirect interest during this financial year.

#### Insurance

Comprehensive cover in respect of the bankers' bond, computer crime and professional indemnity risk is in place.

#### Property and equipment

There was no material change in the nature of property and equipment or in the policy regarding its use during the year.

#### Holding company

The holding company of First National Bank of Namibia Limited is FirstRand Namibia Limited a Namibia Stock Exchange (NSX) listed company and its ultimate holding company is FirstRand EMA (Pty) Holdings Limited and its ultimate holding company is FirstRand Limited, both of which are incorporated in the Republic of South Africa.

#### Subsidiaries and associate

Interest in and aggregate profits of subsidiaries are set out in note 15 to the annual financial statements.

#### Company secretary and registered offices

Company secretary N Makemba

Registered office 130 Independence Avenue Windhoek

Postal address P O Box 195 Windhoek Namibia

#### Events subsequent to the reporting date

The directors are not aware of any material event which occurred after the reporting date and up to the date of this report.

## Risk report

- 23 Reputational risk
- **24** Regulatory and conduct risk
- 27 Legal risk
- 28 Fraud risk
- 29 Market risk
- 29 Interest rate risk
- **30** Liquidity risk
- 31 Credit risk

report

Risk

First National Bank of Namibia believes that effective risk, performance and financial resource management is key to its success and underpins the delivery of sustainable returns to shareholders. These disciplines are, therefore, deeply embedded in the group's tactical and strategic decision-making.

#### **Risk reporting**

The group's robust and transparent risk-reporting process enables key stakeholders (including the board and strategic executive committee) to:

- obtain an accurate, complete and reliable view of the group's financial and non-financial risk profile;
- make appropriate strategic and business decisions;
- evaluate and understand the level and trend of material risk exposures and the impact on the group's capital position; and
- make timely adjustments to the group's future capital requirements and strategic plans.

The group has made significant commitment to and investment in the implementation of *The principles for effective risk data aggregation and risk report* (BCBS 239), and remains committed to ensure implementation of the principles.

#### Risk governance

The group believes that effective risk management is supported by effective governance structures, robust policy frameworks and a risk-focused culture.

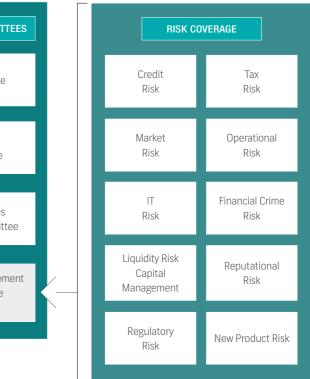
Strong governance structures and policy frameworks foster the embedding of risk considerations in business processes and ensure that consistent standards exist across the group. In line with the group's corporate governance framework, the board retains ultimate responsibility for providing strategic direction, approving risk appetite and ensuring that risks are adequately identified, measured, monitored, managed and reported on.

The group's business performance and risk management framework (BPRMF) describes the group's risk management structure and approach to risk management. Effective risk management requires multiple points of control or safeguards that should consistently be applied at various levels throughout the organisation. There are three lines of control across the group's operations, which are recognised in the BPRMF along with the business functions, committee structures and risk universe, as illustrated in the diagram on the next page. The primary board committee overseeing risk matters across the group is the FirstRand Namibia risk, capital management and compliance (RCC) committee. It has delegated responsibility for a number of specialist topics to various subcommittees.

Other board committees also exist, with clearly defined responsibilities. The group board committees comprise members of business board, audit and risk committees to ensure a common understanding of the challenges businesses face and how these are addressed across the group.

The strategic executive committee ensures alignment of business strategies, implements the risk/ return framework and is responsible for the optimal deployment of the group's resources.

#### **Risk governance** continued FIRST NATIONAL BANK OF NAMIBIA MANAGEMENT COMMITTEES **BOARD RISK COMMITTEES** Strategic Executive Committee Audit Committee Strategic Risk Senior Credit Business Risk **Risk Committee** Conduct Risk Assets, Liabilities and Capital Committee Risk, capital management and compliance committee



#### Risk management approach

The group believes a strong balance sheet and resilient earnings streams are key to growth, particularly during periods of uncertainty. The Groups businesses have consistently executed on a set of strategies which are aligned to certain group financial strategies and frameworks designed to ensure earnings resilience and growth, balance sheet strength, an appropriate risk/return profile and an acceptable level of earnings volatility under adverse conditions. These deliverables are underpinned by frameworks set at the centre to ensure financial discipline.

#### These frameworks include:

Risk management framework	Performance management framework	Risk/return and financial resource management frameworks
Key principles:	Key principles:	Key principles:
<ul> <li>ensure material risks are identified, measured, monitored, mitigated and reported;</li> <li>assess impact of the cycle on the group's portfolio;</li> <li>understand and price appropriately for risk; and</li> <li>originate within cycle-appropriate risk appetite and volatility parameters</li> </ul>	<ul> <li>allocate capital appropriately;</li> <li>ensure an efficient capital structure with appropriate/conservative gearing; and</li> <li>ensure economic value creation, which is measured as NIACC.</li> </ul>	<ul> <li>execute sustainable funding and liquidity strategies;</li> <li>protect credit ratings;</li> <li>preserve a "fortress" balance sheet that can sustain shocks through the cycle; and</li> <li>ensure the group remains appropriately capitalised.</li> </ul>

The group defines risk widely - as any factor that, if not adequately assessed, monitored and managed, may prevent it from achieving its business objectives or result in adverse outcomes, including reputational damage.

Effective risk management is key to the successful execution of strategy and is based on:	These core risk competencies are integrated in all management functions, business areas and at risk-type level across the group to support business by providing the checks and balances to ensure sustainability, performance,
<ul> <li>risk-focused culture with multiple points of control applied consistently throughout the group;</li> </ul>	achievement of desired objectives, and avoidance of adverse outcomes and reputational damage.
· combined assurance process to integrate, coordinate and	
align the risk management and assurance processes within	A business profits from taking risks, but will only generate an acceptable
the group to optimise the level of risk, governance and control oversight;	profit commensurate with the risk from its activities if the risks are properly managed and controlled. The group's aim is not to eliminate risk, but to
<ul> <li>strong risk governance through the application of financial and risk management disciplines through frameworks; and</li> </ul>	achieve an appropriate balance between risk and reward. This balance is achieved by controlling risk at the level of individual exposures, at portfolio
<ul> <li>Risk taking is an essential part of the group's business and the group explicitly recognises core competencies as necessary</li> </ul>	level and in aggregate across all risk types and businesses through the application of its risk appetite framework.
and important differentiators in the competitive environment	
in which it operates.	The group's risk appetite framework enables organizational decision making and is aligned with the Group's strategic objectives.

#### Risk appetite

Risk appetite is the aggregate level and type of risks the Group is willing and able to accept within its overall risk capacity, and is captured by a number of qualitative principles and quantitative measures.

The group's risk appetite enables organisational decision making and is integrated with the strategic objectives. Business and strategic decisions are aligned to the risk appetite measures to ensure these are met during a normal cyclical downturn. At a business unit level, therefore, strategy and execution are managed through the availability and price of financial resources, earnings volatility limits and required hurdle rates.

The Group's strategic objectives and financial targets frame its risk appetite in the context of risk and reward and contextualise the level of reward the Group expects to deliver to its stakeholders under normal and stressed conditions for the direct and consequential risk it assumes in the normal course of business.

The aim is to ensure that the Group maintains an appropriate Risk appetite articulates what proportion of Group's financial balance between risk and reward. Risk appetite limits and resources should be utilised in the execution of its strategy and is targets are set to ensure the Group achieves its overall determined through consideration of a number of filters, including: strategic objectives, namely to:

- deliver long-term shareholder value;
- deliver superior and sustainable economic returns to shareholders within acceptable levels of volatility; and maintain balance sheet strength.

Always act with a fiduciary mindset.

Qualitative principles

- Comply with prudential regulatory requirements.
- Comply with the spirit and intention of accounting and regulatory requirements.
- Do not take risk without a deep understanding thereof.
- Comply with internal targets in various defined states to the required confidence interval.
- Do not implement business models with excessive gearing through either non-or off balance sheet leverage.
- Limit concentrations in risky asset classes or sectors.
- Avoid reputational damage.
- Manage the business on a through the -cycle basis to ensure sustainability.
- Identify, measure, understand and manage the impact of downturn and stress conditions.
- Strive for operational excellence and responsible business conduct.

- overall strategic objectives;
- growth, volatility and return targets; and
- meeting the Group's commitments to all stakeholders including regulators, depositors, debt holders and shareholders.

The Board adopted the following guiding statements to frame appetite:

Build and maintain a strong balance sheet which reflects conservatism and prudence across all disciplines.

Ensure the Group's sources of income remain appropriately diversified across business lines, products, markets and regions.

#### **Risk culture**

The Ethics committee endorses a risk philosophy which takes cognisance of the importance of ethical conduct. Organisational culture is an important component of ensuring the robustness of the group's internal control environment.

Culture, the net result of how the organisation lives its values, is a strong driver of behaviour. Understanding and managing cultural attitudes towards risk and cultural attitudes that create risk, receive significant attention in the group.

Leadership	Flow of information	Customers
<ul> <li>Active promotion of the FirstRand</li></ul>	<ul> <li>Legitimising candour especially across</li></ul>	<ul> <li>Increased customer centricity</li></ul>
philosophy	hierarchies	embedded in strategy
<ul> <li>Leadership development/ impact</li></ul>	<ul> <li>Safe and effective reporting</li></ul>	<ul> <li>Strong customer centric goal setting in</li></ul>
through others	mechanisms	management
Stronger distinctions between strategic     and operational layers	Better platform and inbuilt controls	<ul> <li>Client service and conduct measurements and rewards</li> </ul>

#### Combined assurance

Formal enterprise-wide governance structures for enhancing the practice of combined assurance at group are overseen by the audit committee. The primary objective of the group and assurance forums is for the assurance providers to work together with management to deliver appropriate assurance cost effectively. The assurance providers in this model include GIA, senior management, ERM, RRM and external auditors. The combined outcome of independent oversight, validation and audit tasks performed by the assurance providers ensure a high standard across methodological, operational and process components of the group's risk and capital management.

Combined assurance results in a more efficient assurance process through the elimination of duplication, more focused risk-based assurance against key control areas and heightened awareness of emerging issues resulting in the implementation of appropriate preventative and corrective action plans.

As part of the reporting, challenge, debate and control process, ERM drives the implementation of more sophisticated risk assessment methodologies through the design of appropriate policies and processes, including the deployment of skilled risk management personnel in each of the franchises.

ERM, together with GIA, ensures that all pertinent risk information is accurately captured, evaluated and escalated appropriately and timeously. This enables the board and its designated committees to retain effective control over the group's risk position at all times.

#### **REPUTATIONAL RISK**

As a financial services provider, the group's business is one inherently built on trusting relationships with its clients. Reputational risk can arise from environmental, social and governance issues or as a consequence of financial or operational risk events. The group seeks to avoid large risk concentrations by establishing a risk profile that is balanced within and across risk types. In this respect, potential reputational risks are also taken into account as part of stress-testing exercises. The group aims to establish a risk and earnings profile within the constraints of its risk appetite and seeks to limit potential stress losses from credit, market, liquidity or operational risks that may otherwise introduce an undesirable degree of volatility in its financial results and adversely affect its reputation.

#### Business activities and resultant risks

	FNB	RMB	Wesbank	FCC	
Key activities	Retail and commercial banking	Corporate and Investment banking	Instalment finance	Group-wide functions	
Market segments	<ul> <li>Consumer</li> <li>Small business</li> <li>Agricultural</li> <li>Medium corporate</li> <li>Public sector</li> </ul>	<ul> <li>Financial institutions</li> <li>Large corporates</li> <li>Public sector</li> </ul>	<ul> <li>Retail, commercial and corporate</li> </ul>	<ul> <li>Institutional (and internal/ intragroup)</li> </ul>	
Products and services	<ul> <li>Transactional</li> <li>Deposit taking</li> <li>Mortage and personal loans</li> <li>Credit and debit cards</li> <li>Investment products</li> <li>Card acquiring</li> <li>Credit facilities</li> </ul>	<ul> <li>Advisory</li> <li>Structured finance</li> <li>Markets and structuring</li> <li>Transactional banking</li> <li>Deposit taking</li> <li>Principle investing solutions and private equity</li> </ul>	<ul> <li>Asset-based finance</li> <li>Full maintenance leasing</li> <li>VAPS (short-term insurance)</li> </ul>	<ul> <li>Group asset/liability management</li> <li>Funding and liquidity management</li> <li>Funding instruments</li> <li>Capital management</li> <li>Capital insurance</li> <li>Foreign exchange management</li> <li>Tax risk management</li> </ul>	
Risks*	<ul> <li>Retail and commercial credit risk</li> <li>Insurance risk</li> <li>Operational risk</li> </ul>	<ul> <li>Corporate and counter party credit risk</li> <li>Market risk in Trading book</li> </ul>	<ul> <li>Retail, commercial and corporate credit risk</li> </ul>	<ul> <li>Interest rate risk in the banking book</li> <li>Funding and liquidity risk</li> <li>Structural foreign exchange risk</li> <li>Equity investment risk</li> </ul>	
Other risks	Strategic, business, reputational, model, environmental and social, tax regulatory and conduct risks				

#### **REGULATORY AND CONDUCT RISK**

#### Introduction

Adapting to regulatory change both in Namibia and abroad impacting the operations of the Group continues to pose a challenge for the effective management of the associated regulatory risks.

#### Regulatory and Conduct Risk Management

The Group has adopted a zero tolerance for deliberate and wilful non-compliance with regulatory requirements and expectations. The Group also seeks to prevent its platforms from being abused for purposes of financial crime and have implemented measures aligned to international best practices aligned to the FATF standards to combat money laundering, terrorist and proliferation financing, and related financial crimes.

The Group thus continues to strive to fully comply with the spirit and letter of the law. Ethical behaviour is both a keystone and an important contributor to the success of the entire compliance process. In view thereof, the Group expects all staff and entities to maintain standards of honesty, integrity and fair dealing and to act with due skill care and diligence. The Group subscribes to the principles of ethical conduct as per its Code of Ethics.

#### Regulatory and Conduct Risk Management Department

The Group has a dedicated Regulatory and Conduct Risk Management Department (RCRM) which is responsible to:

- Provide independent assurance on compliance with laws, regulations, frameworks, and policies to the Group board and executive management
- Specialist advisory and risk management services to the respective business units within the Group
- Assist in the management of key regulatory relationships
- Provide oversight and report on key programmes such as Financial Crime, Data Privacy and Protection, Business and Market Conduct including Treating Customer's Fairly, FATCA, and CRS.

The RCRM function is well resourced with dedicated teams responsible for Compliance, Conduct, Monitoring and Financial Crime. The Executive Officer for RCRM reports directly to the Group CEO, Board and relevant committees including the Social and Ethics Committee, and the Compliance and Conduct Risk Committee.

#### YEAR UNDER REVIEW

#### Key Regulatory Developments

- Revised PSD 3 Determination on Issuing of Electronic Money gazetted
- Revised PSD-5 Determination on Basic Bank Account gazetted

#### Key RCRM focus areas:

- Embedding the Data Privacy and Protection program
- Business Conduct Strengthening the whistle blowing program and embedding the Anti-Bribery and Corruption program
- Market Conduct Management of customer and regulatory complaints
- Financial Crime further calibration of the automated monitoring systems and risk models
- BCBS 239 Enhancing risk reporting to the respective governance committees
- Data Quality strong focus on enhancing data quality across the Group
- Leveraging of data analytics and robotics to enhance ability to proactively identify regulatory and conduct risks and aid in the automated monitoring of key controls

#### **Emerging Risks**

- Deteriorating economic conditions caused by the COVID-19 pandemic poses a risk to maintaining an ethical and compliance culture within the Group. Enhanced focus is thus required on key financial crime, anti-bribery and corruption, data privacy and protection, cyber security and fraud prevention related controls;
- Namibia's mutual evaluation to assess compliance with the FATF standards is scheduled for the next financial year with any negative overall outcome likely to result additional regulatory pressure in future.

#### Operational risk definition

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes and systems or from external events and human error. It includes fraud and criminal activity (internal and external), project risk, legal risk, business continuity, information and IT risk, process and human resources risk. Strategic, business and reputational risks are excluded from the definition.

#### Operational risk management framework

Effective management of operational risk is carried out through the continual cyclic process of risk identification, assessment, measurement, monitoring and reporting. Risk profile reports enhance the transparency of business operations and support management in making informed decisions.

#### The Operational Risk Framework is applied as follows:

Leadership	Tools / Methodology / Ke
Risk Identification	<ul> <li>Process based risk and</li> <li>Audit findings</li> <li>Analysis of internal Eve</li> <li>Data Quality Assessme</li> </ul>
Risk exposure quantification and measurement	<ul> <li>Assess operational ris combination of qualita</li> </ul>
Risk monitoring	Use of Key Risk Indicate
Risk reporting	<ul> <li>Risk Profile Reporting t</li> </ul>
Capital Calculation	<ul> <li>Risk Scenario Analysis</li> <li>Assessment of internal</li> <li>Consideration of extern</li> <li>Evaluation of control end</li> </ul>

#### Risk appetite and tolerance thresholds

Establishing a risk appetite that has an adequate balance between risk and reward is a dynamic process that is built on a blend of qualitative and quantitative principles, processes and guidelines. The aim is not to eliminate all operational risk exposure, but to set a framework for effectively managing and mitigating operational risk within the Group and the approved Group operational risk appetite levels.

The Operational Risk Appetite Policy governs the Group's approach to Risk Appetite. All exceptions and breaches of thresholds are reported per the escalation process, to the ERM Committee, EXCO and the RCCC, as appropriate.

FSR Namibia aims to maintain a mix of businesses, business activities, income streams and risk exposures to limit earnings volatility. Risk management within risk appetite contributes towards limiting loss of confidence or adverse reputational impacts.

#### ey considerations

d control identification and assessment ("PRCI&A")

ents & Losses ent

isks from two perspectives: likelihood and impact, and use a ative and quantitative methods to do so.

tors against pre-determined thresholds (risk appetite)

to support decision making

al loss data rnal loss data environment within the Group

#### **Operational losses**

	% Change Year on Year	FY 2020	FY 2019
Total Operational Losses as a % of Gross Income	0.2%	0.5%	0.3%

#### Summarised commentary on operational risk events

- The overall losses incurred were within the Group's risk appetite;
- Events in the external fraud category were predominantly due to credit card fraud, identify theft and online banking fraud, which is in line with industry trends.
- Given the recent implementation of Verification by Visa features on Consumer Cards, it is expected that the Bank's losses will reduce significantly going forward. For FY 2020, Card Related Operational Losses amounted to 3.5% of total Operational Losses.

#### CURRENT AND EMERGING CHALLENGES AND OPPORTUNITIES

Current and Emerging Challenges	Opportunities and Risk Management Focus Areas
<ul> <li>Operational risk is driven by ongoing challenges in the IT environment, growing sophistication of cybercrime, operational challenges in meeting various regulatory requirements (on a national and regional level), current group-wide projects to make system changes that require to be integrated to legacy systems, risk of process breakdowns and organisational change.</li> <li>Increased business digitisation (including robotics and artificial intelligence) introduces additional IT risk due to the demand and speed of digital technology adoption.</li> </ul>	<ul> <li>Continue to improve the internal control environment, improve system security, IT risk processes and operational business resilience capability.</li> <li>Leverage an integrated group cybercrime strategy and cyber incident response plans.</li> <li>Improve information management, roll out awareness programmes on records management and data quality.</li> <li>Continue to improve risk data management, aggregation and reporting.</li> <li>Align governance frameworks and risk management practices with changing business models and the technology landscape.</li> </ul>

#### ASSESSMENT AND MANAGEMENT

The group obtains assurance that the principles and standards in the operational risk management framework are being adhered to by the three lines of control model which is integrated in operational risk management. In this model, business units own the operational risk profile as the first line of control. In the second line of control, ERM is responsible for consolidated operational risk reporting, policy ownership and facilitation, and coordination of operational risk management and governance processes. Group Internal Audit (GIA), as the third line of control, provides independent assurance on the adequacy and effectiveness of operational risk management processes and practices. In line with international best practice, a variety of tools are employed and embedded in the assessment and management of operational risk.

The Top Operational Risks (Inherent Risks) that the Group is currently facing are:

- 1. Information Security Risk Global & Industry-Wide risk given growing sophistication of cyber-attacks (e.g. ransomware)
- Regulatory Risk the amount on resources required to comply with existing legislation and/or prepare for emerging legislation. Namibia is exposed to national industry wide regulatory projects, in addition to regional regulatory projects (from South Africa, Common Monetary Area (CMA). The volume and complexity of regulatory requirements is expected to continuously grow. In addition, projects typically do not have any profitable return.
- Dependency Risk regarding delivery on existing and/or new IT projects - an inherent risk given the broader FirstRand Group Structure, where the Namibian operations are dependent on specialised resources based in RSA to develop new systems and/or deliver on system enhancements.
- Execution, delivery and process management risk risk associated with inadequate internal processes, including human error and control failures within the business. This includes process origination, execution and operations a landscape that continuously changes as the business continues to grow and evolve (organisational change).

#### LEGAL RISK

Legal risk is generally defined as the risk of harm which arise through:

- agreements entered into or to be entered into and the content of the resultant written documents embodying the arrangements captured in these agreements;
- potential and actual disputes and or litigation, once such is manifest;
- the protection of assets, including intellectual property, through registration as permitted by law and enforcement of rights; and
- non-compliance with the law or failure to account for the impact of the law or changes in the law brought about by legislation or judgments.

The overall objective of Group Legal Services is to establish a functional, world-class legal risk specialist management environment where all legal risks are identified, analysed, monitored, adequately reported, quantified where possible and managed on a consistent basis.

In addition to the Group Legal Advisor, the legal division currently consists of two other admitted legal practitioners and an ESRA specialist. The mandate and functions of the Group Legal Office is contained in the Legal Framework Policy which sets out the core responsibility of the office. The primary function of Group legal Services comprises of:

- · General day to day corporate legal advisory functions;
- Legal drafting and review
- Contract management;
- Management and oversight of litigation and litigious matters;
- Intellectual property;
- Identifying, monitoring and reporting on emerging legislations likely to impact the Group.

In line with the Group's "owner manager "culture, Group Legal Service serves as a support function to the various business unit management throughout the Group. Ultimately, the respective business units remain accountable and responsible for all legal risk management activities within their respective departments. During the period ended 30 June 2020 Group Legal Services has made good traction and achieved all its set milestones. No significant legal risks materialised.

#### FRAUD RISK

#### Introduction and objectives

The objective, remain, to proactively manage the risk of loss arising from fraudulent activities whether this emanates from an external or internal source and enable the proactive recovery of funds involved in fraud.

The Group is a law abiding corporate citizen and requires all business entities and employees to, at all time act honestly, with integrity, and within the confines of the law. It is furthermore remain the responsibility of the Group to ensure that adequate controls and preventative measures are in place to combat all criminal activities, and to adhere to such controls.

The Group views any criminal activity as an extremely serious matter and is committed to the enforcement of an anti-crime culture throughout the organisation including fraud training, awareness and communication for all staff and customers of the group.

Our main focus remain to improve our ability to proactively identify all criminal activity, and in particular syndicated / organised criminal activity targeting the group, by establishing detection and prevention strategies that enable this.

A Fraud Risk Management framework/policy that governs key risk management principles and guidelines and by which the critical fraud risks areas, are identified, trends monitored and preventative actions documented, is in place.

#### Trends

With the Digital/Online banking world evolving so is the fraudsters and we have seen a slight migration from ordinary fraud (identity theft, ATM card swap etc) to Digital Fraud e.g. CNP/Online Fraud, Phishing/ Hacking & e-wallet product being used as access mechanism to defraud customers.

"Understanding that the Forensics Team does not have eyes and ears everywhere, whistleblowing is strongly encouraged in the group. The group believes in rewarding those who speak up and run a whistleblower rewards program known as the Leading Light Rewards. The number of entrants has risen by 50% since the last financial year. Every valid entry receives a guaranteed prize of N\$ 1 000.00. Draws are done quarterly and annually.

The protection of whistleblowers is imperative to the success of whistleblowing and is therefore governed by a whistleblowing policy which is in line with the whistleblower protection bill."

#### Focus areas

During 2021, the team will focus on maturing our electronic surveillance and monitoring tools to improve the proactive detection and deterrence of fraud.

Other risk monitoring tools will be integrated into the banking system to aid in the finding and stopping of potential gaps that could be exploited.

#### MARKET RISK

Market Risk arises from adverse movements in market prices given long or short positions in impacted assets and or liabilities. The group operates within a risk management framework where principles of managing risks associated with trading positions are set. Trading and dealing limits are approved by the board, with the day-to-day operations and utilisation thereof resting with the treasurer. In terms of the market risk framework, responsibility for determining market risk appetite vests with the board, which also retains independent oversight of market risk related activities through the Risk Capital and Compliance committee (RCCC). The following approaches are implemented to mitigate some of the market risk faced by the bank:

- Seek to match the interest rate structure of assets and liabilities to create a natural hedge;
- Perform a comprehensive assessment of the market risk drivers as part of the ICAAP and assess new/emerging risks on an ongoing basis;
- Monitor the Group's Market Risk exposure on a regular basis (including daily monitoring), with escalations as appropriate; and
- Maintain a strong risk management framework to ensure that exposures are managed in line with risk appetite.

Market risk management for the bank is split into two components, mainly Market Risk in the Trading Book as well as Market Risk in the Banking Book.

#### Market Risk in the Banking Book

Market risk in the banking book consist of interest rate risk – the risk to current and future earnings as a result of adverse movements in interest rates. Market Risk in the Banking book also includes Foreign exchange risk in the banking book which results from the origination and settlement of loans in foreign currencies. This risk is expressed in the form of Net Open Foreign Exchange Position (NOFP). The latter is however insignificant for the First National Bank of Namibia Limited Group.

#### **INTEREST RATE RISK**

The key market risk for the group is therefore interest rate risk, especially in the banking book. Interest rate Risk originates from:

- Repricing Risk Repricing Risk is presented by assets and liabilities that mature or reprice at different dates and rates. The changes in interest rate either impacts on the asset returns or the liability costs.
- Yield Curve Risk Re-pricing mismatches can also expose a bank to loss in the event of changes in the slope and shape of the yield curve. Yield curve risk is the risk that unanticipated shifts in the yield curve will have adverse effects on a bank's income or underlying value.
- Basis Risk This risk arises when there is an imperfect correlation in the adjustment of the rates earned and paid on different instruments with otherwise similar repricing characteristics. When interest rates change, these differences may give rise to unexpected changes in the cash flow and earnings spread between assets, liabilities and off-balance sheet instruments of similar maturities or re-pricing frequencies.

Interest rate risk stemming from the various risk types is managed dynamically by aligning the house view on rates with the structure of the balance sheet and devising actions to protect and enhance margin earnings.

Repricing risk had a significant impact on the financial performance of the group in the current year due to the falling interest rates experienced. This follows mostly the structure of the balance sheet in that most advances are variable rated and adjust as the policy rate adjusts, but the liabilities re-price at different dates with lower downward adjustments causing a compression in margins.

There are various methods to hedge against such risk, and typically not all risks are hedged, or some hedging instruments introduce new risks. The Group opted to lengthen the profile of its liquid asset holdings and selectively entered into portfolio swaps. These measures were executed under approved risk limits and appetite as approved by the board. The levels of these and new types of hedging techniques will be increased in the coming year.

#### LIQUIDITY RISK

Liquidity Risk is the risk that an entity will not be able to meet its contractual and contingent obligations as they arise or that it does not have the appropriate amount, composition and tenor of funding and liquidity to support its assets and liabilities.

The group liquidity risk is managed as part of the Treasury Risk function whose primary objective is to provide an assessment, measurement, monitoring, and control of liquidity risk for the group. Treasury Risk responsibilities for liquidity risk include:

- Defining, monitoring and reporting liquidity risk metrics;
- Establishing and monitoring limits and indicators, including Liquidity Risk Appetite in line with applicable regulation;
- Performing a review of liquidity risk management processes:
- Facilitating performance of Liquidity Stress testing for the bank;
- · Facilitating the development of new and updating of existing liquidity Stress assumptions;

Liquidity risk is an inherent risk in banking due to the unique contractual maturity of the various balance sheet items. Treasury manages this risk by strictly adhering to the Governance Framework for the Management of Banking Asset and Liabilities Risk Management Framework approved by ALCCO and having risk management procedures and policies in place that ensures compliance with regulatory, board and management requirements.

Regulatory requirements, as stipulated in the revised BID 6 on Liquidity risk management, requires the bank to hold an average daily liquid asset requirement (LAR) amounting to 10% of the total average liabilities to the public. In addition, the regulation was revised in the period under review, introducing two mismatch limits on a business as usual (BAU) basis. These limits prescribe that mismatches in the O-7 day time period should be matched, and the maximum negative mismatch for the time period 8-31 days to be 5% of liabilities to the public.

First National Bank of Namibia Limited aims to maintain a liquidity buffer of 4% over the required minimum LAR of 10% on a BAU basis. This was increased to 5.5% during the COVID 19 Pandemic to cater for larger than expected liquidity flows. However, the various interventions by the Government to sustain the affected businesses and individuals whose earnings were negatively impacted by the measures to contain the COVID19 pandemic led to increased liquidity in the banking sector resulting in an increase in the LAR above the approved COVID 19 buffers. The expectation is for the current liquidity position to decline gradually to fund the Government deficit following the higher than usual domestic borrowing plan as published by the Ministry of Finance. The expectation is for the bank to maintain the BAU liquidity buffers.

Liquidity risk management includes monitoring various concentration risk, including risk related to term, counterparty and source/type of product. Monitoring is done via Key Risk Indicators which are monitored daily and reported to ALCCO guarterly. Robust cashflow forecasting is an integral part of the bank's liquidity management process.

The board adopted the Liquidity Coverage Ratio (LCR) as a liquidity measure. The LCR is a principle of Basel III which requires that banking institutions should maintain sufficient unencumbered highquality liquid assets (HQLA) to cover the estimated total stressed net cash outflow for the next 30 days. LCR was developed primarily to promote the short-term resilience of the liquidity risk profile of banks by ensuring that they have enough HQLA to survive a significant stress scenario lasting 30 calendar days. The board has set the limit at 75% with an understanding to increase over time. The bank maintained LCR's in excess of this requirement over the course of the vear under review.

LCR is not yet a regulatory limit of the Bank of Namibia - we do expect changes in this regard in the future.

#### External Stress Testing

Liquidity Stress testing are intended to ensure that the bank has sufficient liquidity under a variety of adverse scenarios, including scenarios analysed as part of the group's recovery planning. In accordance with leading industry practices and Basel guidelines, the Bank has developed a Contingency Liquidity Plan (CLP), which outlines a course of actions that can be taken in the event of liquidity stress event.

Principle 11 of the Basel issued guidelines on "Principles for Sound Liquidity Risk Management and Supervision" highlights the importance of a CLP and states that "A bank should have a formal CLP that clearly sets out the strategies for addressing liquidity shortfalls in emergency situations". Beyond having a documented CLP, it is crucial that the Bank has the capability to effectively respond to a liquidity crisis or stress situation and restore crucial business relationships and processes.

Considering this, an external stress testing exercise was conducted which was aimed at testing the bank's readiness and ability to effectively respond to a stress situation with guidance from the use of its CLP.

The result of the stress test was considered in the enhancement of the bank's liquidity and funding plan as well as in the further development and enhancement of other related business processes.

#### **CREDIT RISK**

Credit risk is the group's most material risk and as such, receives sufficient attention from all levels of management. This is evident in the credit risk information provided to the credit committees and the health of the provisions created.

The senior credit risk committee is responsible for managing credit risk. This committee operates under the group board's approved discretionary limits, policies and procedures, and at least two group board members in addition to the CEO participate in these meetings.

The goal of credit risk management is to maximise the group's measure of economic profit, NIACC, within acceptable levels of earnings volatility by maintaining credit risk exposure within acceptable parameters.

Credit risk management objectives are two-fold:

- fulfil this task: and
- functions fulfil this role.

Based on the group's credit risk appetite, as measured on a ROE, NIACC and volatility-of-earnings basis, credit risk management principles include holding the appropriate level of capital and pricing for risk on an individual and portfolio basis. The scope of credit risk identification and management practices across the group, therefore, spans the credit value chain, including risk appetite, credit origination strategy, risk guantification and measurement as well as collection and recovery of delinguent accounts.

#### Credit risk profile

#### N\$ million

Gross advances Credit loss ratio (%) NPLs as % of advances Specific coverage ratio (%) Total impairments coverage ratio (%) Performing book coverage ratio (%)

· Risk control: Appropriate limits are placed on the assumption of credit risk and steps taken to ensure the accuracy of credit risk assessments and reports. Deployed and central credit risk management teams

 Management: Credit risk is taken within the constraints of the risk appetite framework. The credit portfolio is managed at an aggregate level to optimise the exposure to this risk. Business units and deployed risk

Group		Company		
2020	2020 2019		2019	
31319	31 1 18	31078	30 820	
1.79%	0.65%	1.80%	0.65%	
4.37%	2.72%	4.34%	2.74%	
44.4%	41.3%	46.9%	42.9%	
3.96%	2.27%	3.99%	2.27%	
2.12%	1.18%	2.13%	1.16%	

#### **CREDIT RISK** continued

#### Assessment and management

Credit risk is managed through the implementation of comprehensive policies, processes and controls to ensure a sound credit risk management environment with appropriate credit granting, administration, measurement, monitoring and reporting of credit risk exposure. Credit risk management across the group is split into three distinct portfolios: retail, commercial and corporate, and are aligned to customer profiles.

The assessment of credit risk across the group relies on internally developed quantitative models for addressing regulatory and business needs. The models are used for the internal assessment of the three primary credit risk components:

- Probability of default (PD);
- Exposure at default (EAD); and
- Loss given default (LGD).

Management of the credit portfolio is reliant on these three credit risk measures. PD, EAD and LGD are inputs into the portfolio and group level credit risk assessment where the measures are combined with estimates of correlations between individual counterparties, industries and portfolios to reflect diversification benefits across the portfolio.

The group employs a granular, 100-point master rating scale, which has been mapped to the continuum of default probabilities, as illustrated in the following table. FirstRand (FR)1 is the lowest PD and FR100 the highest. External ratings have also been mapped to the master rating scale for reporting purposes. These mappings are reviewed and updated on a regular basis.

#### Mapping of FR grades to rating agency scales

FirstRand rating	Midpoint PD	International scale mapping
1-14	0.06%	AAA, AA, A
15 - 25	0.29%	BBB
26 - 32	0.77%	BB+, BB
33 - 39	1.44%	BB-
40 - 53	2.52%	B+
54 -83	6.18%	В
84 - 90	13.68%	В-
91 - 99	59.11%	Below B-
100	100%	D (Defaulted)

\* Indicative mapping to the international rating scales of S&P Global Ratings (S&P). The group currently only uses mapping to S&P's rating scales.

#### Credit risk classification and impairment policy

It is policy to make provision for specific impairments and to ensure that calculations for portfolio impairment are promptly made on a consistent basis. The external auditors review these impairments during the annual audit. Two types of impairments are in place: specific and portfolio.

#### Specific impairments

The specific impairment represents the quantification of actual and inherent losses from individually identified exposures. In determining specific impairments, the following factors are considered:

- Our exposure to the customer;
- · Capability of the client to generate sufficient cash flow to service debt obligations;
- Viability of the client's business;
- Amount and timing of expected cash flows;
- · Realisable value of security held taking the time value of money into account; and
- Deduction of any recovery related costs.

#### Portfolio impairments

The portfolio impairment supplements the specific impairment as outlined above and provides additional cover, based on prevailing market conditions and current default statistics. They encompass forward looking index information.

Other financial relief mechanisms employed by the group included customers being offered a three-month payment holiday, during which interest accrued at the contractual rate and at the end of the relief period, the instalment was adjusted accordingly.

The cash flow relief account was offered to eligible FNB Retail and Commercial customers, where instead of offering customers a payment holiday with a term extension, customers were offered a cash flow relief loan, whereby payments due by the customer to the group on a variety of group's products could be drawn from the cash flow relief account for a period of three months. The cash flow relief account bears interest at prime, flexible repayment period as negotiated and the customer has the ability to settle the amount earlier without incurring penalties and repayment only commencing once the three-month relief period was over. In some instances, the relief period has been extended by a further three months. Amounts advanced to customers under the cash flow relief scheme is included in the retail unsecured class of advances. As the cash flow relief account is treated as a new advance to the customer, no modification loss was recognized on the underlying advances to which the payments effected from the cash flow relief loan were made.

#### COVID-19 Relief

The group has offered financial relief through various mechanisms in response to COVID-19. These relief measures were granted to eligible customers whose accounts were up-to-date as at 29 February 2020 and included the following:

· Additional facilities or new loans being granted, in particular the cash flow relief account;

· Restructure of instalment products (payment relief) including extension of contractual terms:

Payment and interest relief; and

· Extension of balloon repayment terms.

Wesbank customers were able to utilise the cash flow relief loan to make payment under their credit agreements. Customers with balloon payments due could elect to convert their balloon payment into an extended repayment terms, on terms similar to those in the original credit agreement.

These debt relief measures resulted in the group not suffering a modification loss as the present value of the original cash flows and the present value of the revised cash flows were equivalent.

## Corporate governance

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#### CORPORATE GOVERNANCE REPORT

The directors and management of First National Bank of Namibia Limited regard excellence in corporate governance, transparency, fairness, responsibility and accountability as essential for its long-term business sustainability, helping to protect and enhance the interests of its stakeholders. FirstRand's overarching governance objective is to ensure that an adequate and effective process of corporate governance is established and maintained. First National Bank of Namibia Limited is committed to and accepts responsibility for applying these principles and objectives to ensure that the Group is managed ethically within prudent risk parameters.

The Group is subject to and endorses the on-going disclosure, corporate governance and other requirements required by the Namibian Stock Exchange (NSX). The Group also supported and applied the principles of the (NamCode) the Corporate Governance Code for Namibia. The Group's In response to the NSX Gazette #139 the group replaced all references made to King III in the NSX Listing requirements with the NamCode. overall corporate

effective policies, The Group's overall corporate governance objective is supported by the processes and implementation of effective policies, processes and procedures relating to corporate procedures governance, internal controls, risk management, capital management and capital adequacy. The assessments conducted and overseen by the board committees during the year confirmed that the processes implemented by the Group relating to corporate governance, internal controls, risk management, capital management and capital adequacy have successfully achieved the above objective. The board is satisfied that the Group has complied with all these principles in all material respects throughout the year.

#### CHIEF EXECUTIVE OFFICER

governance

objective is

supported by the

implementation of

Sarel van Zyl was appointed as the Chief Executive Officer of First National Bank of Namibia Ltd by the board in 2014. The Chief Executive Officer leads and directs the executive management and serves as the chief link between management and the board. The Chief Executive Officer is accountable to the board for, amongst other things managing the strategies, Group performance and vision of First National Bank of Namibia and ensuring the achievement of its performance targets.

The Chief Executive Officer is set to retire on 30 September 2020 as Chief Executive Officer of First National Bank of Namibia Ltd. After a due recruitment process, Conrad Dempsey, an internal candidate was identified as the suitable successor to fill the position of Chief Executive Officer of First National Bank of Namibia.

The outgoing Chief Executive Officer has worked with Conrad Dempsey to facilitate a smooth transition.

First National Bank of Namibia Limited group;s main business is banking financial service provider, regulated by the Bank of Namibia in terms of the Banking Institution Act No 2 of 1998 as amended. First National Bank of Namibia Limited has debt listed on the Namibia Stock Exchange (NSX) and complies with the Stock Exchanges Control Act of 1985, NamCode on Corporate Governance and the listing requirements of the exchange. The directors of First National Bank of Namibia Limited ensure compliance with all relevant legislation and other best practice regulations.

#### **GROUP COMPANY SECRETARY**

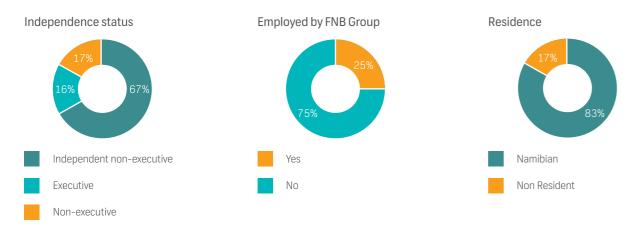
The group company secretary is responsible to the board for, inter alia, acting as a central source of information and advice to the board on their duties and responsibilities, adherence to good corporate governance principles, and compliance with procedures and applicable statutes and regulations.

Nelago Makemba was appointed as First National Bank of Namibia group company secretary in May 2015 and is also the company secretary to the board committees. All directors have full access to the services and advice of the group company secretary in all aspects of the board's mandate and operations of the Group.

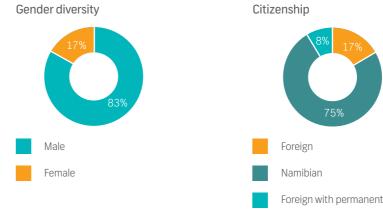
An assessment of the performance of the company secretary is undertaken annually, as part of the board evaluation process. The assessment confirmed the company secretary is competent, suitably qualified and experienced; has the requisite skills, knowledge and experience to advise the board on good governance; maintains an arm's-length relationship with the board and directors; and has discharged her responsibilities effectively for the year under review.

#### COMPOSITION OF BOARD, INDEPENDENCE OF DIRECTORS AND DEMOGRAPHICS

As at 30 June 2020, FNB had a unitary board of 12 members. The board is satisfied that all directors, whether classified as executive, non-executive or independent non-executive, act independently, free of undue influence, and in the best interest of the Group. The roles of the chairman and chief executive officer are clearly defined in the board charter, demonstrating a clear balance of power and authority at board level to ensure that no one director has unfettered powers of decision-making.



#### COMPOSITION OF BOARD, INDEPENDENCE OF DIRECTORS AND DEMOGRAPHICS continued



Directors	Independence Status	Employed by Group	Resident in Namibia	Gender	Previously Disadvantaged
II Zaamwani-Kamwi	Independent non-executive	No	Yes	Female	Yes
SH Moir	Independent non-executive	No	Yes	Male	No
JG Daun	Independent non-executive	No	Yes	Female	No
CLR Haikali	Independent non-executive	No	Yes	Male	Yes
Adv. GS Hinda	Independent non-executive	No	Yes	Male	Yes
JH Hausiku	Independent non-executive	No	Yes	Male	Yes
JR Khethe*	Independent non-executive	No	No	Male	Yes
P Grüttemeyer	Independent non-executive	No	Yes	Male	No
IN Nashandi**	Non-executive	No	Yes	Male	Yes
GCP Kruger	Non-executive	Yes	No	Male	No
SJ van Zyl	Executive	Yes	Yes	Male	No
OLP Capelao	Executive	Yes	Yes	Male	Yes

\* A period of three years has passed since JR Khethe was employed by the Group. After an assessment, JR Khethe was classified as Independent. \*\* IN Nashandi was nominated and represents GIPF. In terms of NamCode principle C2-18.6.2 he is not considered as independent as he has a direct or indirect interest in the company (including any parent or subsidiary in a consolidated Group with the company) which exceeds 5% of the

Group's total number of shares in issue.

Foreign with permanent residence

#### COMPOSITION OF BOARD, INDEPENDENCE OF DIRECTORS AND DEMOGRAPHICS continued

Directors	First National Bank of Namibia Limited	Board meeting attendance	Audit Committee	Risk, Capital and Compliance Committee	Remuneration Committee	Directors Affairs and Governance Committee
II Zaamwani-Kamwi	2/4	50%				2/4
SH Moir	4/4	100%	4/4	4/4	3/3	4/4
CLR Haikali	4/4	100%	4/4		3/3	4/4
JH Daun	4/4	100%	4/4			
GCP Kruger	3/4	75%		4/4	1/3	
IN Nashandi	4/4	100%				
GS Hinda	4/4	100%				
JH Hausiku	4/4	100%		4/4		
JR Khethe	4/4	100%			3/3	4/4
SJ Van Zyl	4/4	100%				
OLP Capelao	4/4	100%				
P Grüttemeyer *	1/1	100%				
* Appointed 08 April 2020						

#### BOARD COMMITTEE COMPOSITION

Directors	Audit Committee	Risk, Capital and Compliance Committee	Directors Affairs and Governance Committee	Remuneration Committee
II Zaamwani-Kamwi				
SH Moir	$\checkmark$	$\checkmark$		$\checkmark$
GCP Kruger		$\checkmark$		$\checkmark$
CLR Haikali	$\checkmark$		$\checkmark$	$\checkmark$
JG Daun	$\checkmark$			
JH Hausiku		$\checkmark$		
JR Khethe				

#### Audit Committee

The fundamental role of the audit committee is to assist the board in fulfilling its oversight responsibilities in areas such as financial reporting, internal control systems, and the internal and external audit functions. The committee works closely with the group's risk, capital management and compliance committee to identify common risk and control themes, and achieve synergy between combined assurance processes, thereby ensuring that, where appropriate, these functions can leverage off one another.

The committee is constituted as a statutory committee of First National Bank of Namibia in respect of its duties. The objectives and functions of the committee are set out in its charter.

The independence of the audit committee is paramount, the committee is composed of three independent directors. The board assures stakeholders that the committee's collective skills are appropriate to oversee integrated reporting taking into consideration the industry, the groups size and circumstances. The period for which the audit committee members have served is as follows:

SH Moir	Appointed 2006
CLR Haikali	Appointed 2016
JG Daun	Appointed 2017

SH Moir, the Committee Chairperson is set to retire on 31 December 2020. Succession planning measures have been put in place to ensure the vacancy created is filled seamlessly with a suitably qualified committee member.

#### Expertise and adequacy of finance function

The committee received and deliberated on the expertise, resources and experience of the company's finance function. The Committee confirmed that they are satisfied with the appropriateness of the expertise and adequacy of resources of the finance function and experience of the senior members of management responsible for the financial function. The finance structure follows the group structure in that each segment / brand has its own finance team reporting to the respective Executive Officers of the segment or support unit head.

The committee further opined and confirmed that they are satisfied that Mr. OLP Capelao, the Group Chief Financial Officer and Executive Director, possesses the appropriate expertise and experience to perform his duties as the finance director.

#### Expertise and adequacy of the internal audit function

The committee has assessed and is satisfied that the internal audit function has adequate skills and resources. The internal audit function provided assurance to the board on the adequacy and effectiveness of the group's internal control and risk management practices, and the integrity of financial reporting systems. Internal audit duly assisted management by making recommendations for improvements to the control and risk management environment. The committee received regular reports from group internal audit on weaknesses in controls that were identified, including financial controls, and considered corrective actions to be implemented by management.

During the period under review the audit function was headed by F Booysen until April 2020. C Simasiku duly assisted the Head of Internal Audit in an acting capacity from May 2020, which acting was approved and/ or noted by the relevant regulators. The Head of Internal Audit has unrestricted access to the Audit Committee Chairperson. The committee is satisfied with the arrangements of internal audit and is satisfied that the internal audit function is independent and appropriately resourced, and that the audit executives have fulfilled the obligations of that position.

#### External audit function

The Audit Committee has satisfied itself as to the performance and quality of the external audit and that the external auditors and lead partners were independent of the group. The Audit Committee is satisfied with the efficacy and independence of the independent auditor, Deloitte & Touche, who performed the audit for the year and further confirms that the appointment of Deloitte & Touche, together with that of the designated individual audit partner, was assessed in accordance with the Listings Requirements. The audit firm Deloitte & Touche, will be proposed to the shareholders at the upcoming Annual General Meeting for approval to be the Group's auditor for the 2021 financial year. Application has been made to the regulator in terms of the Banking Institutions Determination 10 (BID-10).

Following the review of the financial statements, the Audit Committee is of the opinion that, in all material respects they comply with the relevant provisions of the Companies Act and IFRS and the interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC), and that they fairly present in all material respects, the results of operations, cash flows and financial position of the company and the Group for the year then ended. The committee has reviewed a documented assessment including key assumptions, prepared by management of the going concern status of the company and accordingly confirmed to the board that the company is expected to be a going concern for the foreseeable future. The Audit Committee has recommended to the Board the entire Integrated Report for approval. The Audit Committee is of the opinion that it has discharged its functions in terms of its proposed Charter and as ascribed to it by the Companies Act. The Audit Committee confirms that the Company has established appropriate financial reporting procedures and that those procedures are operating.

The committee discharged its duties by inter alia complying with its legal and regulatory responsibilities, as well as:

- Overseeing internal and external audits, including review and approval of internal and external audit plans, review of significant audit findings, monitoring progress reports on corrective actions required to rectify any reported internal control shortcomings;
- Reviewing legal and compliance matters that could have a significant impact on the financial statements;
- Confirming and monitoring the internal audit process and assessing the effectiveness of the internal audit function:
- Reviewing the quality, independence and cost-effectiveness of the statutory audit and non-audit engagements;
- Monitoring internal control frameworks and procedures, including accounting policies, legislative compliance, regulatory matters and governance;
- Reviewing the effectiveness of the systems of internal control, including IT internal controls and risk management, based on written reports from the Chief Audit Executive;
- Recommending the appointment of external auditors, who in the opinion of the committee are independent of the company, for approval by shareholders at the Annual General Meeting;
- · Approving the remuneration of the external auditors and assessment of their performance;
- Performing an annual assessment of the independence of the external auditors;
- Setting the principles for recommending the use of external auditors for non-audit services;
- Advising and updating the board on issues ranging from accounting standards to published financial information;
- Providing independent oversight of the integrity of the annual financial statements and other external reports issued and recommending the annual integrated report to the board for approval;
- Assessing combined assurance from the external auditors, internal auditors and management and ensuring that the combined assurance received is adequate to address all material risks;
- reviewing the appointment of the external auditors for recommendation to the board; and
- Assessing the expertise, resources and experience of the group financial director and finance function.

The committee confirms that it was able to carry out its work to fulfil its mandate under normal and unrestricted conditions. The committee is satisfied that the assurance obtained during the meetings, corroborated by the review of the documentation deemed necessary and its own analyses, sustain its conclusions reached for the 2020 financial year.

SH Moir Chairperson, Audit Committee

### Risk, Capital & Compliance Committee (RCCC)

The committee provides independent oversight of risk, capital management, compliance, regulatory and conduct risk management and enterprise risk activities undertaken in the First National Bank of Namibia Group. This includes ensuring that effective policies and plans for risk management have been implemented to improve FNB's ability to achieve its desired outcomes and that risk disclosures are timely, sufficiently detailed and relevant to the group's stakeholders.

The committee is satisfied that the group has adequate resources, systems, skills and remuneration practices to facilitate the ongoing effectiveness of the risk, capital management, compliance, regulatory and conduct risk functions. Compliance with laws and regulations applicable to operations is critical to the group as non-compliance may have potentially serious consequences.

The Committee discharged its duties under the period of review by:

- · approving Group policies, frameworks, strategies and processes, specifically regulatory risk management and financial crime risk management policies.
- monitoring containment of risk exposures within the risk appetite framework.
- · reporting assessment of the adequacy and effectiveness of the risk appetite, risk management, ICAAP and compliance processes to the board. In doing this the committee approved assumptions underlying the group's ICAAP and stress testing process, including review of management plans to address additional risks arising from risk scenarios.
- · monitoring implementation of the risk and compliance management strategy, risk appetite limits and effectiveness of risk and compliance management.
- reviewing and approved the group recovery plan.
- received presentations and tracking of the progress made with the BCBS 239 project (principles for effective risk data aggregation and risk reporting for IT risk), including integration with the group data strategy.
- monitoring that the group takes appropriate action to manage its regulatory and supervisory risks, and complies with applicable laws, rules, codes and standards in a way that supports the group in being an ethical and good corporate citizen.
- approving regulatory capital models, risk and capital targets, limits and thresholds.
- monitoring capital adequacy and ensuring that a sound capital management process exists.
- receiving reports on the increased regulatory scrutiny and enforcement across the Group, including initiatives to address these risks. Further initiating and monitoring corrective action, where appropriate.
- · considering presentations on regulatory and conduct risk matters and considered group-wide monitoring coverage plans for regulatory and conduct risk management.
- · receiving reports on the effectiveness of group corporate governance practices.

SH Moir

Chairperson, Risk, Capital & Compliance Committee

#### Remuneration Committee (REMCO)

#### 1. SCOPE

REMCO is charged with overseeing group remuneration and ensuring that remuneration practices align employees and shareholders. Remco promotes fairness of remuneration by ensuring the principle of equal pay for work of equal value is applied, and that remuneration is market related and sustainable.

The Committee assists the board in ensuring that the group meets recommended remuneration guidelines and practices of the NAMCODE and King IV, where appropriate. The committee is overall accountable for providing governance oversight over all forms of remuneration and reward for non-executive directors, executive directors, senior management and all employees across all subsidiaries and businesses in the FirstRand Namibia Group.

The overall intent of the remuneration policy is to achieve the following objectives:

- attract, motivate, reward and retain talent;
- promote the achievement of strategic objectives within the organisation's risk appetite;
- promote positive outcomes and fair, transparent and consistent remuneration practices; and
- promote an ethical culture and responsible corporate citizenship.

#### 2. COMMITTEE MEMBERSHIP

REMCO is chaired by an independent Non-Executive Director and is constituted by Non-Executive Directors, majority of whom are independent. The Chief Executive Officer and the Chief Human Resources Officer attend all committee meetings in an ex officio capacity. Management invitees do not have any voting rights. Where there is a conflict or perceived conflict of interest, members of management recuse themselves from the discussion, and deliberation on an individual's performance occurs in the absence of the individual.

Segment representatives from FirstRand SA attend all committee meetings as permanent invitees.

#### **3. REMUNERATION PHILOSOPHY**

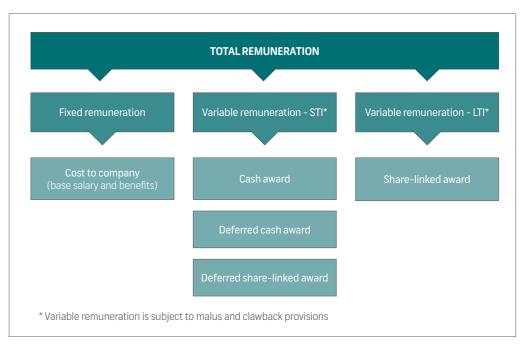
The Group's remuneration philosophy is based on FirstRand founders long-held view that remuneration must align with shareholder value. This ethos has shaped the group's remuneration philosophy and is anchored in the performance management framework through which performance is managed at individual, team, business unit and Group levels.

The Group performance management process commences with an annual performance planning process whereby an annual operating business plan is developed informed by the Group's long-term strategic blueprint. The Board of Directors sets strategic priority areas and targets for the particular financial year derived from the Group's long-term strategy. Group targets are set within the group's overall risk appetite.

The group has adopted the principle of an outcome-based remuneration philosophy, which it believes to be appropriate given the diverse nature of the businesses that make up its portfolio. The group's remuneration philosophy is founded on the following principles:

- · Attracting and retaining the best talent in the market is a critical enabler for FirstRand to execute on strategy and deliver on its promises to stakeholders;
- Management should not do better than shareholders. That is, the growth in management remuneration should not exceed the growth in accumulated net asset value and dividends. To this end, the group's key performance measure, net income after cost of capital (NIACC), ensures that employees only receive variable pay after all obligations are met, including "paying" shareholders first for their equity. Management is thus expected to produce positive net income after cost of capital (NIACC) before they can start sharing;
- Management also has a responsibility to other stakeholders: regulators, customers, deposit holders, investors, employees and society at large. These are all considered by Remco when determining and assessing remuneration so that sustainable long-term growth for the benefit of all stakeholders is achieved: and
- Remco considers total remuneration across fixed salaries, STIs and LTIs as encapsulated in the table below:

#### 3. REMUNERATION PHILOSOPHY continued



#### 4. REMUNERATION POLICY AND STRUCTURES

#### 4.1. Guaranteed pay

#### Cash Package (Based on Cost to Company)

The group has a cost-to-company (CTC) remuneration approach designed to attract and retain talent in line with the scope, nature and skills requirement of the role. CTC is generally market-related and reflects the responsibilities of the role, expertise and skills of the individual employee. An individual's guaranteed pay is determined by:

- the appropriate salary range matched to the role using market benchmarks (pay for the role); and
- specific position/role.

. The value he/she adds to FirstRand Namibia Ltd (pay for the person) in relation to the expected outcomes for a

#### 4. REMUNERATION POLICY AND STRUCTURES continued

#### 4.1. Guaranteed pay continued

#### **Guaranteed Pay Benchmarking**

The remuneration policy promotes fairness of remuneration by ensuring that the principle of equal pay for work of equal value is applied. This principle encompasses two main aspects, namely: market-related pay and internal parity.

FNB engage independent service providers to benchmark market data pertaining to guaranteed remuneration. The PwC Remchannel® salary survey is specifically used to benchmark against the market as it is the most comprehensive survey in Namibia in terms of reach and information supplied. It also provides each industry with a comparator circle to ensure that benchmarking is done against peers at the correct level. This approach ensures that guaranteed pay packages are competitive allowing FNB to attract and retain the right caliber of employees. The surveyed information is used extensively during the annual remuneration review exercise to ensure appropriate pay levels.

In instances where it appears that pay for certain skills has fluctuated rapidly owing to factors such as scarcity of skills, a targeted customized survey may be commissioned. Such surveys are conducted using a reputable consultancy that is independent and does not have an ongoing contract with FNB. The results of these ad-hoc surveys serve to either validate existing data or provide intelligence for the business to make decisions.

As regard internal parity, the remuneration committee has taken deliberate steps to ensure that it understands internal pay gaps within the group. The group has robust processes aimed at identifying and correcting any arbitrary inequalities in pay. These processes compare like-for-like objective criteria across the employee base, such as performance, skills and experience. Where unjustified income differentials are identified, adjustments are made as part of the annual remuneration review exercise to the extent that these can be catered for within the staff cost budget.

The Group has recognised the Namibia Bank Workers Union (NBWU) as the exclusive bargaining agent for non-managerial employees. The Group negotiates salary increases with the NBWU on an annual basis as provided for in the Recognition Agreement. Salary negotiations and resulting settlement are generally informed by prevailing macro-economic factors as well as individual employees' performance.

All remuneration increases are reviewed and approved by REMCO in the context of individual and business unit performance, inflation and specific industry practices and trends as well as current economic environment.

#### Retirement contribution

All employees are contractually obliged to contribute to the FirstRand Namibia Pension Fund. An independent Board of Trustees is in place constituted by employer and employee representatives. The Board of Trustees manage the Pension Fund and have been tasked to improve retirement outcomes by maximizing investment returns and minimizing costs.

#### Medical Aid contribution

All employees are contractually obliged to belong to a medical aid.

#### 4. REMUNERATION POLICY AND STRUCTURES continued

#### 4.2. Variable pay

#### Short-Term Incentive (STI) Scheme

A short-term incentive scheme is in place to reward and incentivize achievement of annually agreed individual, business unit and Group performance objectives and strategic priorities.

First National Bank of Namibia does not follow a stern formulaic approach to determine the STI pool annually but uses a combination of both financial and nonfinancial performance measures.

As regard financial measures, the STI pool is determined using such performance measures as return on equity (ROE), normalized earnings growth and NIACC for the year under review as well as over a cumulative six-year period as this reflects the length of a normal business cycle. For an STI pool to be established, the ROE hurdle rates need to be met i.e. ROE must at least exceed COE while NIACC must at minimum be positive.

REMCO also uses certain qualitative and non-financial measures in the determination of the STI pool. These include but are not limited to risk management considerations, diversification, volatility and quality of earnings, performance within risk appetite, regulatory compliance and financial controls, sustainability, operational losses, progress against strategic objectives, progress on transformation, employee satisfaction and health of relationships with internal and external stakeholders, including regulators. REMCO applies judgement and may make deductions from a calculated STI pool for poor performance against these non-financial measures.

For example, a significant risk management failure/issue could result in the reduced pool, whilst an improvement in quality of earnings compared to the prior year could also result in a higher pool.

Individual performance against agreed targets is assessed annually and this assessment includes qualitative feedback from managers, peers and subordinates. Individual short-term incentive awards are not guaranteed as they are discretionary and are determined by a combination of company, business unit and individual performance based on agreed targets. As such, there are no guaranteed bonuses for senior positions and employees who fail to attain set minimum performance targets do not participate in the STI scheme.

The awards are paid in cash with the primary objective of rewarding superior performance. Worth noting is the fact that, short-term incentive awards reduces or disappears in the event of poor Group, franchise, business unit or individual performance in line with the claw back principle.

Individual short-term incentive awards up to N\$ 650,000 are paid in full in August while those in excess of N\$ 650,000 up to N\$ 2 million are paid out in three tranches, providing for a 6-months and 12-months deferral respectively. Interest, as determined by the Group, accrues on the second and third tranches and is included in these payments. Awards above N\$2 million is also paid in three tranches but a component of the bonus is deferred as share-linked awards which vest two years later (based on continued employment and good standing). Should an employee resign or leave the employ of the Group for any reason before the date on which any tranche is payable, any outstanding tranches will no longer be payable and are forfeited.

#### 4. REMUNERATION POLICY AND STRUCTURES continued

#### 4.2. Variable pay continued

#### Long-Term Incentive (LTI) Scheme

The Group operate a Long-Term Incentive (LTI) Scheme which seek to ensure employees are aligned to shareholder requirements for sustainable earnings growth, sustainable and superior returns and the creation of long-term franchise value. LTIs also support the long-term retention of critical management level employees. The FirstRand Namibia Conditional Incentive Plan (CIP) is utilized to achieve these objectives.

The total LTI award pool for the group is approved annually by REMCO and considers overall headcount growth and salary inflation increases. The allocation of this pool is determined by the value created and the sustainability of the Group's contribution to shareholder value.

The allocation to individuals is driven by eligibility criteria with guidance on guantum linked to the guaranteed package of the individual. The performance conditions set for the LTI plans include targets for ROE and earnings growth and are deeply embedded in the performance culture of the group. The group does not assign weightings to the return and earnings growth conditions as it believes this practice creates two separate instruments which could drive behaviour where the one condition is favoured at the cost of the other. This is why the group requires both return and growth conditions to be met. ROE is the prerequisite and must be achieved before the growth metric is assessed. The earnings growth target is measured over a three-year rolling period on a cumulative basis. The return target is measured as the average ROE over the three-year vesting period, and positive NIACC is required in line with the group's performance philosophy. The ROE is based on net asset value and not on tangible net asset value, and as such includes goodwill.

Performance conditions should support motivation and retention, and as such Remco considers several factors, including:

- · the outcomes of the three-year budget process as well as scenario analysis on the budgets with incorporation of risk and stressed views:
- the macroeconomic outlook together with the probabilities assigned to the different scenarios;
- the required investment in platforms and new business development for future growth strategies, with this investment expensed and not capitalised;
- the opportunity to grow in excess of the economy given the group's relative market share; and
- the requirement to protect the return profile as opposed to incentivizing earnings growth at the expense of returns.

Participants in the LTI CIP have exposure to fluctuations in the group's share price and the value of the award will either increase or decrease in line with the change in the share price over the vesting period, further supporting the alignment between shareholders and employees.

#### 4. REMUNERATION POLICY AND STRUCTURES continued

#### 4.2. Variable pay continued

#### FirstRand Conditional Incentive Plan (CIP)

The FirstRand CIP is structured as a conditional incentive plan which is denominated in South African Rands. To align with overall FirstRand group strategic intent, the CIP is linked to the performance of the FirstRand share price (applicable to qualifying employees). For all qualifying employees, 100% of the award has the FirstRand share price as the underlying.

Under the group CIP described earlier, the conditional awards vest three years from the award date if the performance and employment conditions have been met. At the date of vesting, the employee will receive the vesting value, based on the share price at the time. Settlement of the vesting value will either be in cash or by acquiring settlement shares if elected by the participant. Shares required for settlement are purchased in the open market, not issued, to avoid shareholder dilution. There is no accrual of dividends over the vesting period and the participant employees remain exposed to fluctuations in the group's share price over the vesting period.

REMCO has changed the vesting conditions for the 2019 LTIs. A distinction has been made between all participants in the CIP, namely top and certain senior management, given their level of influence on group strategy development and execution.

The awards for top and certain senior management have performance conditions applied to 100% of the award. For all other participants, 50% of the award seeks to drive retention and will vest in three years without performance conditions, provided the person remains in employment (50% of the award remains subject to performance conditions).

#### Other LTI considerations

#### Outstanding LTIs

The group has a "good leaver" policy covering remuneration already awarded that has not fully vested. Remco has discretion in certain circumstances. The categories of good leavers:

- 1. Retirement: The LTI awards of employees who retire in terms of the group's retirement policy continue for the duration of the performance period and remain subject to the normal rules and performance conditions.
- 2. Retrenchment and death: LTI awards are pro-rated and deemed to be vested. From 2018, the awards are pro-rated for the remaining vesting period and a probability of vesting is applied based on performance to date measured against the roll-forward vesting conditions to date.
- 3. Injury, disability or ill health: LTI awards are pro-rated and deemed to be vested. From 2018, the awards are pro-rated for the remaining vesting period and a probability of vesting is applied based on performance to date measured against the roll-forward vesting conditions to date.
- 4. **Resignation:** Employees who resign before the vesting date of the outstanding LTIs will forfeit these awards. However, on rare occasions, depending on the circumstances, REMCO may apply its discretion to allow some or all the outstanding awards to remain in force until the normal vesting date with specific conditions applicable to the employee's future role.

Employees who are dismissed are not deemed "good leavers" and as such, unvested awards are forfeited.

#### 4. REMUNERATION POLICY AND STRUCTURES continued

#### 4.2. Variable pay continued

#### Vesting Considerations of 2017 LTIs

The 2017 LTIs vesting performance conditions where not achieved and therefore will not vest in September 2020.

Award	Vesting	Normalised earnings per	Performanc	ce conditions	
year	year	share in year of issue	Return and NIACC	Earnings growth	Comments
2017	2020	FSR SA	FSR SA ROE ≥ 18% and	Normalised earnings per share growth to exceed nominal GDP	The award will not vest during September 2020.
		407.4 Cents	positive NIACC over the period.	growth (three-year cumulative growth).	The earnings growth and ROE delivered over the three-year period ended 30 June 2020 not met.
					ROE achieved: 16.0%.
					NIACC achieved: positive over the vesting period. Earnings growth not achieved.

#### Malus and claw back

Malus is applicable to awards that have not yet vested, and where required these will be cancelled. Claw back applies once an award has vested, and an event occurs that triggers the repayment of the award. If performance conditions are not satisfied, both short-term and long-term incentive allocations are forfeited. The committee has the discretion to claw back the pre-tax proceeds of any discretionary payment received by employees in the event of a trigger event as detailed below. A trigger event may include, inter alia:

- the discovery of a material misstatement of performance that resulted in a variable reward made, which the board is satisfied that the employee has contributed to and is responsible for;
- the discovery that the assessment of any metrics upon which the award was made was based on erroneous, inaccurate or misleading information;
- any action or conduct which, in the reasonable opinion of the board, amounts to dishonesty, fraud or misconduct;
- the discovery of a material failure in risk management to which the employee had contributed and is responsible for; and/or

· the discovery that performance related to financial and nonfinancial targets was misrepresented and that such misstatement led to the over-payment of incentives.

The claw back applies for three years after the discretionary payment is made, or in the case of share schemes (both LTIs and deferred STIs), three years after the awards have vested. Should an employee resign or be dismissed, unpaid bonus tranches are forfeited except where Remco deems the individual a "good leaver", similar to LTIs.

#### Sign-on awards

Sign-on bonuses are applied when appropriate, for example:

- when the business is heavily reliant on high-demand scarce skill sets;
- to replace prospective employees' current benefits; and
- · to remain attractive and competitive in the market.

#### DIRECTORS REMUNERATION

#### **Executive Directors**

Executive Directors are employed on fairly standard employment contracts as all other employees. Remuneration paid is based on the FirstRand Namibia Group remuneration policy as set out above.

The committee took note of the recommendations of NamCode that companies disclose the remuneration of its three highest paid employees who are not directors. After due consideration of this provision the committee with concurrence of the Board resolved that the disclosure of the remuneration of the executives sufficiently illustrates the alignment between reward and shareholder return.

The Committee ensures an optimal balance between operational stability, superior value creation and sustaining appropriate alignment of employee performance with the medium-to long-term interests of the Group's stakeholders.

The following principles are at the core of the Group's remuneration practices:

- ensuring guaranteed pay is commensurate with the volume of work, level of responsibility and individual performance in the role;
- the cost of capital incurred during business; and
- value creation over the medium to long term.

All executive directors have a notice period of one month. Executives have no guaranteed termination payments.

Key financial performance metrics for the year ended 30 June 2020 and the Executive Directors' remuneration. The committee believes that this increase and the underlying remuneration mix detailed in this report, is consistent with the Group's remuneration governance framework.

Normalised earnings growth (%)	ROE (%)	NIACC (N\$m)	Dividends per share growth (%)	Headline earnings growth (%)	CTI (%)
(6.6%)	16.0%	N\$ 81.5m	(26.0%)	(19.1%)	52.6%

· protecting stakeholder value through compensation based on performance measured after adjusting for the level of risk assumed and

· Overseeing the implementation of long-term incentive awards subject to performance criteria that appropriately reflect sustainable

#### DIRECTORS REMUNERATION continued

#### Executive Directors continued

Remuneration Sarel van Zyl First National Bank of Namibia CEO (outgoing) Growth in reward and awards

N\$ thousand	2020	2019	% growth
Cost to company	3 268	3 1 2 4	4.6%
STI	2 566	2 400	6.9%
- Cash within 6 months	1 907	1 7 9 7	-
- Cash within 1 year	659	603	-
LTI award	3 07 3	2 5 3 1	21.4%
Total reward including LTIs	8 907	8 055	10.5%
Total guaranteed and variable pay (excluding LTIs)	5 834	5 5 2 4	5.6%

Remuneration Oscar Capelao First National Bank of Namibia CFO Growth in reward and awards

N\$ thousand	2020	2019	% growth
Cost to company	2 060	1 966	4.8%
STI	1 349	1 422	(5.0%)
- Cash within 6 months	1 108	1 156	-
- Cash within 1 year	241	266	-
LTI award	1654	1 648	-
Total reward	5 063	5 036	0.5%
Total guaranteed and variable pay (excluding LTIs)	3 409	3 388	0.6%

1. Variable compensation paid in cash in respect of the year ended June is paid (with an interest factor) in three tranches during the following year ending on 30 June, i.e. August, December and June.

2. Long-term incentive awards are made annually under the CIP and vesting is dependent on certain corporate performance targets being met on a cumulative basis over three years.

#### **DIRECTORS REMUNERATION** continued

#### Non-Executive Directors

Non-executive directors receive fees for services as directors and for services provided as members of board committees. These fees are paid on a retainer as well as attendance basis. The fees vary depending on the role of the committee, are based on market comparisons, and are reviewed on an annual basis to meet the remuneration philosophy of the group that advocates for fair and responsible remuneration. The fees are reviewed by the Remuneration Committee and are approved in advance by shareholders at the annual general meeting.

Non-executive directors do not receive share options or other incentive awards.

#### FirstRand Staff Assistance Trust

The FirstRand Staff Assistance Trust's mandate is to assist nonmanagerial racially disadvantaged employees as well as their immediate families, with their educational and healthcare needs. For the 2020 financial year the trust assisted employees to the value of N\$ 1.5 million.

#### AGM

The FirstRand Namibia remuneration policy and report received an endorsement of 78.4%.

#### **REMCO** proceedings

The committee met three times during the financial year. Attendance at the meetings held during the year is as follows:

Members		Meeting Attendance
CLR Haikali	Independent Non-Executive Director	3/3
SH Moir	Independent Non-Executive Director	3/3
JR Khethe	Independent Non-Executive Director	3/3
GCP Kruger	Independent Non-Executive Director	1/3

The Committee is comfortable that it has rewarded FirstRand employees appropriately in the year under review. The committee is thus satisfied that it has executed its duties during the past financial year in accordance with its charter, relevant legislation, regulation and governance practices. The effectiveness of the committee is assessed annually by the board. The Chairperson attends the annual general meeting.

Ranga Haikali Chairperson, Remuneration Committee

#### Directors' Affairs & Governance Committee (DAGC)

The Directors' Affairs and Governance Committee is constituted as a Committee of the board and reports to the Board. The duties and responsibilities of the members of the Committee are in addition to those as members of the board. The purpose of the committee is to evaluate the adequacy, efficiency and appropriateness of the corporate governance practices of the group and assist the board in discharging its duties in respect of governance and board effectiveness, board continuity and board succession planning.

#### Board Competency & Skills Assessment Outcome

The purpose of the committee is to evaluate the adequacy, efficiency and appropriateness of the corporate governance practices of the group The Committee conducted a skills assessment as a manner of expanding on the board self-evaluations so that Directors Affairs and Governance Committee can develop better director recruiting, nominating and succession plans. The assessment provided the board with a deep insight into what skills the individual board members possess and the skills the board requires. The assessment revealed the need for banking skill, information technology governance, audit related skills including internal financial controls and risk management related skills.

#### **Director Succession and Appointment**

The Committee reviewed the board structure, size and composition, taking account of skill and experience requirements and a need for appropriate demographics and the balance between non-executive and executive directors as well as the need for independent non-executive directors. During the year, continued focus has been applied to succession planning at the board level. The Committee successfully vetted candidates and continues to do so for appointment to the board and recommending them to the full board in a formal and transparent manner. The committee in making its recommendations took cognisance of the candidate's integrity, skills and further ensured that any statutory requirements for the proposed appointments were complied with.

#### **Retirement of Deputy-Chairperson**

The retirement age for non-executive directors is 70 (seventy) and may be extended after an annual review process at the discretion of the Board. S Moir, Deputy-Chairperson retired and was re-elected by shareholders to serve as a director at the 24 October 2019 Annual General Meeting. S Moir has indicated his availability for re-election for one further period of 6 (six) months, which will be put to shareholders at the 22 October 2020 Annual General Meeting. S Moir will formally retire from the FirstRand Namibia Ltd Group as an Independent Non-Executive director and Deputy Chairperson with effect 31 December 2020. When the Company Directors retire from the board they automatically retire from the statutory boards and statutory committee on which they serve.

#### Retirement of Chief Executive Officer

The Committee opined on and approved the nomination and appointment of the Chief Executive Officer in anticipation of the retirement of the current Chief Executive Officer.

#### Non-Executive (including Independent Non-Executive) Director Attendance

Non-executive board members must attend at least 75% of the board meetings of a banking institution or controlling company in any particular year. The Committee received the attendance of the directors for the financial year. The board chairperson, I Zaamwani-Kamwi failed to meet the required 75% attendance requirement due to conflicting work commitments. The Committee deliberated and agreed that I Zaamwani-Kamwi is suitable to continue to serve as a director. At the Annual General Meeting, shareholders will be required to vote on the suitability of her to continue serving on the board.

#### Consideration and approving the annual review of non-executive directors' fees

The Committee, duly assisted by the Remuneration Committee considered the remuneration benchmark survey, while noting that ultimately fees should reflect the skills, competency, time and inputs required from an independent director, within the limits of the entity's affordability. Given the current market conditions and impact of COVID-19, the committee unanimously resolved to approve a 0% increase in directors fees for the second consecutive year.

#### Monitoring progress with the boards on-going director development programme and identifying relevant areas of training for the board

Other ongoing training and education courses allow directors to familiarise themselves with the Groups operations, the business environment, fiduciary duties and responsibilities, and the board's expectations in respect of a director's commitment, ethical behaviour and keeping abreast of regulatory changes and trends. The directors' affairs and governance committee oversees director induction and ongoing training programmes and will continue to make professional development of its members a priority. Directors have full and unrestricted access to management, group information and property. They are entitled to seek independent professional advice in support of their duties at the group's expense. During the year the board attended Data Privacy and X Strategy training.

#### DIRECTORS' AFFAIRS AND GOVERNANCE COMMITTEE continued

#### Making recommendations on the re-election of directors retiring by rotation

Each year, one third of the Company's non-executive directors, excluding the Chief Executive Officer and Chief Financial Officer retire by rotation, subject to the provisions of the Companies Act and NamCode relating to the removal and/ or retiring by rotation. The following directors of the Company, being eligible, are up for re-election at the Annual General Meeting:

I-Ben Nashandi	Non-Executive Director
Gerson Hinda	Independent Non-Executive Director
Inge Zaamwani-Kamwi	Independent Non-Executive Director
Jabulani Khethe	Independent Non-Executive Director

In addition to the matters highlighted above, the committee discharged its duties as highlighted below:

- · Monitoring the adequacy and effectiveness of group's corporate governance structures and processes;
- · Regularly reviewing the board structure and composition of the significant operating companies and non-statutory boards and committees in FirstRand Namibia Ltd and making recommendations thereon to the board;
- To consider the independence of non-executive directors on an annual basis as required by law and/or recommended by the NamCode: and
- · Advising the Board on succession planning in respect of the office of chairman of the Board and executive and nonexecutive directors.

The Committee's future focus areas will be board continuity and specific focus on board succession planning to ensure compliance with the Banking Institutions Determination 1 (BID-1).

Chairperson, Directors Affairs & Governance Committee

#### **Ethics and Conduct Committee**

First National Bank of Namibia subscribes to and promotes the principles of good ethical conduct, as set out in the group code of ethics. The Ethics and Conduct Committee was established to support the Board in overseeing ethics and conduct within the FNB Group.

The committee in terms of its written terms of reference reviews and assesses the state and implementation of the ethics and conduct programmes and initiatives, including matters relating to fair dealing with customers, to ensure proper behaviour within the group in respect of ethics and conduct. In addition, the board is supported by the group ethics office, which acts as a formal custodian of the group code of ethics.

The committee is constituted as a board committee of the company and has oversight of and reports on organisational ethics, responsible corporate citizenship, sustainable development and stakeholder relationships. This assists to ensure sustainability while serving the interests of stakeholders on whom the business depends.

The role of the committee is to:

- Fulfil principal vision and spirit of Ethics as described in the NamCode.
- Oversee and report on organisational ethics, responsible corporate citizenship, sustainable development and stakeholder relationships.
- · Assist the board in facilitating and supporting the development of transformation objectives, ensuring the corporate culture is supportive of the approach and monitoring and reporting actual performance against transformation objectives.
- Providing oversight of all culture and conduct risk programmes in all businesses of the group.

Responsibility for governance of ethics is one of the principles followed by the group and the committee plays a key role in discharging its duties by:

- Setting the direction for how ethics should be approached and addressed by the Group.
- · Ensuring the continuance of the whistleblowing platform, including managing the leading light programme which is a whistleblower and anti-theft, fraud or corruption reward programme that recognises staff who display high ethical characteristics.
- · Managing the Code of Ethics and the automated declarations of interest process for staff. Continuous ethics and whistleblowing awareness through ongoing communications encouraging safe and effective whistleblowing.
- · Review and update of various policy documents including the Conflict of Interest Management Policy, Whistleblowing Policy, Ethics Conduct in Financial Markets Policy and the Code of Ethics.
- · Ethics risk assessment to identify areas requiring additional focus in 2020 and 2021 to strengthen the overall programme.

The committee convenes quarterly to monitor and assess the effectiveness of the Ethics program where the ethics officer reports on the maturity and deployment of the ethics program throughout the group.

S van Zvl Chairperson, Ethics and Conduct Committee

### Board of directors



Inge Zaamwani-Kamwi Namibian :: 61

Chairperson

Independent non-executive director LLB (Hons) - London; LLM - Dundee Appointed April 2003



Stuart Moir Namibian permanent res :: 72

Deputy Chairperson

Independent non-executive director PMD (Harvard), CAIB (SA), B.Com, CIS Appointed November 2005



Sarel van Zyl Namibian :: 58

Chief Executive Officer

Executive director BBA Certificate in Applied Management, BBA, MBA

Appointed December 2014



Oscar Capelao Namibian :: 41

**Chief Financial Officer** Executive director BCom Hons (Accounting), CA (Nam)(SA)

Appointed March 2016



Appointed February 2017



Jantje Daun Namibian :: 53

Independent non-executive director B.Com (Hon), CA (SA) Appointed March 2017



Christiaan Ranga Haikali Namibian :: 51

> Independent non-executive director BBA (Entrepreneurship) Appointed February 2006



Peter Grüttemeyer Namibian :: 66

Independent non-executive director BCom (Hon), CA (SA) Appointed April 2020



Justus Hausiku Namibian :: 41

Independent non-executive director CTA Hons (Accounting), BA Appointed April 2017



Gert Kruger South African :: 47

Non-executive director BCom (Acc) (Honours), CA (SA), MSc Financial Economics Appointed June 2018 Resigned August 2020

Gerson Hinda Namibian :: 58

Independent non-executive director B.Juris,

LLB, LLM



Jabulani Khethe South African :: 57

Independent non-executive director B.Com (Banking), MBA

Appointed August 2006



I-Ben Nashandi Namibian :: 49

Non-executive director BCom, MSc Financial Economics, Masters Development Finance

Appointed January 2019

#### DIRECTORSHIPS, TRUSTEESHIPS AND COMMITTEE MEMBERSHIP

Inge Zaamwani-Kamwi Namibian Board Chairperson

FirstRand Namibia group directorships and trusteeships: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, FNB Share Incentive Trust, Directors' Affairs and Governance Committee

**External directorships:** Swakop Uranium (Pty) Ltd, Tungeni Africa Investments (Pty) Ltd, Zan Tag Investment (Pty) Ltd, Farm Rimini, Feist Investments CC, Namdeb Diamond Corporation (Pty) Ltd

#### Sarel van Zyl Namibian Chief Executive Officer

FirstRand Namibia group directorships and trusteeships: FirstRand Namibia Ltd Limited, First National Bank of Namibia Ltd, FNB Fiduciary Namibia (Pty) Ltd, Swabou Investments (Pty) Ltd, Talas Properties (Windhoek) (Pty) Ltd, FNB Nominees Namibia (Pty) Ltd, FNB Staff Assistance Trust, FirstRand Namibia Foundation Trust, FirstRand Namibia Retirement Fund, Ashburton Investments Namibia Holdings (Pty) Ltd, Ashburton Fund Managers Namibia (Pty) Ltd, Ashburton Management Company Namibia (Pty) Ltd, RMB Investments (Pty) Ltd, FNB Insurance Brokers (Namibia) (Pty) Ltd

External directorships: FGE Investments No 3 CC

#### **Stuart** Moir Deputy Chairperson

South African with Namibian Permanent Residence

FirstRand Namibia group directorships and trusteeships: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, Ashburton Unit Trust Management Company Ltd, FNB BEE Trust, Ashburton Investments Namibia Holdings (Pty) Ltd, Ashburton Fund Managers Namibia (Pty) Ltd, Ashburton Management Company Namibia (Pty) Ltd, Ashburton Property Unit Trust Management Company Limited , Pointbreak Equity (Pty) Ltd, Audit Committee, Risk, Capital and Compliance Committee, Remuneration Committee, Directors' Affairs and Governance Committee, FNB Employee Share Incentive Trust

External directorships and trusteeships: Stimulus Investments Ltd, The Namibia Procurement Fund I, The Namibia Procurement Fund II

#### Oscar Capelao Namibian Chief Financial Officer

**FirstRand Namibia group directorships and trusteeships:** FirstRand Namibia Ltd, First National Bank of Namibia Ltd, OUTsurance Insurance Company of Namibia Ltd, Ashburton Unit Trust Management Company Ltd, Swabou Investments (Pty) Ltd, Talas Properties (Windhoek) (Pty) Ltd, RMB Investments (Pty) Ltd, FNB Nominees Namibia (Pty) Ltd, FNB Staff Assistance Trust, Ashburton Investments Namibia Holdings (Pty) Ltd, Ashburton Fund Managers Namibia (Pty) Ltd, Ashburton Management Company Namibia (Pty) Ltd, FNB Easy Loans Ltd, Ashburton Property Unit Trust Management Company Ltd

External directorships: National Housing Enterprise, Namibian Stock Exchange

#### Jantje Daun Namibian

FirstRand Namibia group directorships and trusteeship: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, FNB Insurance Brokers (Namibia) (Pty) Ltd , Ashburton Fund Managers Namibia (Pty) Ltd , Ashburton Management Company Namibia (Pty) Ltd, Ashburton Investments Namibia Holdings (Pty) Ltd, FNB, Easy Loans Ltd, Pointbreak Equity (Pty) Ltd, Audit Committee, Asset, Liability & Capital Committee, Senior Credit Risk Committee

External directorships & trusteeships: Cornerstone (Pty) Ltd

#### Peter Grüttemeyer Namibian

FirstRand Namibia group directorships and trusteeship: FirstRand Namibia Ltd Limited, First National Bank of Namibia Ltd

**External directorships & trusteeships:** Ohlthaver & List Group of Companies, Namibia Breweries Ltd, Nasria Ltd, Werner List Trust, Goreangab Trust, Namibian Lloyds Representative

#### Christiaan Ranga Haikali Namibian

FirstRand Namibia group directorships and trusteeship: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, FNB Insurance Brokers Namibia (Pty) Ltd, Remuneration Committee, Audit Committee, Directors' Affairs and Governance Committee, Senior Credit Risk Committee

External directorships: Inexma Electrical Namibia (Pty) Ltd, Africa Personnel Services, Namibia Stevedoring Services, Hanu Investments, Tulongeni Family Trust, Gecko Holdings and Mining, Namibia Drum and Cladding, Okahandja Sink & Staal (Pty) Ltd, Chappa Ai Investments, Petronam Investments, Namibia Liquid Fuel, New Frontiers Investments / Safland Property Services, Mertens Mining and Trading, Ndalonga Investments CC, Morgan Cargo-Namibia, Tulonga Investments (Pty) Ltd, Oryx Investments (Pty) Ltd, Frontier Property Trust, PC Centre through Duiker Investments 175 (Pty) Ltd, Tulongeni Strateic Investments (Pty) Ltd, Tulongeni Mining (Pty) Ltd, Tualonga Investments (Pty) Ltd, National Football Association (President)

#### Justus Hausiku Namibian

FirstRand Namibia group directorships and trusteeship: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, Risk, Capital and Compliance Committee

**External directorships:** Quanta Holdings, Arch Group of Companies, MMI Short Term Insurance, Roads Contractor Company Ltd, InoHarith Capital (Pty) Ltd, Namibia Desert Diamonds (Pty) Ltd

#### Gerson Hinda Namibian

**FirstRand Namibia group directorships and trusteeship:** FirstRand Namibia Ltd Limited, First National Bank of Namibia Ltd, OUTsurance Insurance Company of Namibia Ltd, FNB Fiduciary Ltd, FNB Easy Loans Ltd

**External directorships:** Sabmiller Breweries ABInbev, PE Minerals (Pty) Ltd, Rosh Pinah Zinc Corporation Ltd, Sada Investments (Pty) Ltd, Namport, Daureb Investments CC, Roeder Property Ten CC, Erf One Eight Six Langstrand Extension One, Tristan Enterprises CC, FGK Investments Sixty Seven (Pty) Ltd

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#### Jabulani Khethe South African

FirstRand Namibia group directorships: FirstRand Namibia Ltd, First National Bank of Namibia Ltd, Directors' Affairs and Governance Committee, Remuneration Committee

**FirstRand group directorships:** First National Bank of Botswana Ltd, FNB Moçambique S.A.

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Gert Kruger South African

**FirstRand Namibia group directorships:** FirstRand Namibia Ltd, First National Bank of Namibia Ltd, Risk, Capital and Compliance Committee, Remuneration Committee

FirstRand group directorships: RMB Australia Holdings, RMB Morgan Stanley, RMB Nigeria

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#### I-Ben Nashandi Namibian

FirstRand Namibia group directorships: FirstRand Namibia Ltd, First National Bank of Namibia Ltd

External directorship: GIPF Trustee

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## Capital management

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## This financial year has brought some extraordinary challenges with the global COVID-19 pandemic and the economic impact thereof.

#### Capital management

This financial year has brought some extraordinary challenges with the global COVID-19 pandemic and the economic impact thereof, however the Group continued to maintain a sound capital position entering these uncertain times with both the highest capital adequacy and highest Return on Equity (ROE) in the market. The group endeavours to maintain sufficient capital to meet regulatory and economic capital requirements by managing capital through a comprehensive process. The objective is to maintain an adequate amount of capital that is in line with our risk profile and risk tolerance objectives, and to meet both regulatory and market expectations.

The Group's objectives when managing capital in all its forms are:

- To comply with the capital adequacy requirements set by the Bank of Namibia as per BID 5A and BID 5 by maintaining sound capital ratios and quality of capital during calm and turbulent periods of the economy and financial markets;
- To safeguard the group's ability to continue as a going concern so that it can continue to provide returns to shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business, protect its depositors and creditors and to promote and uphold public confidence.

A strong capital position is essential to the Group's strategy and competitive position, thus maintaining this stance through economic volatility, is considered a strategic imperative in the board approved capital management framework. The framework sets the objectives, policies and principles relating to the capital management processes which ensure that regulatory capital requirements are always met, and the bank is sufficiently capitalised to achieve its objectives and create value for the shareholders.

#### Governance and oversight

The board-approved capital management framework focuses on three elements:

- Setting and maintaining sufficient capital levels to meet regulatory
   and economic capital requirements;
- Active allocation of capital to products, deals, segments and activities, which supports the bank's strategy and risk appetite as well as managing the structure of the capital base to ensure that it remains cost effective while creating value for the stakeholders; and
- Establish policies and procedures for the effective management of capital demand and supply.

Effective and successful capital planning and management is only achievable through well-defined roles and responsibilities. The group Treasurer is responsible for the timeous update of the framework which is updated and reviewed on an annual basis. The capital management framework governs the management of capital based on three pillars: Setting the most optimal levels of capital, investing the capital according to set principles and lastly the allocation of capital to ensure optimum return on retained capital.

The Board of Directors review and challenge the recommen-dation of the risk, capital and compliance committee (RCCC), a board designated risk committee. The RCCC takes responsibility for the group's internal capital adequacy assessment process (ICAAP). The Internal Capital Adequacy Assessment Process ("ICAAP") as stipulated in Pillar 2 of Basel 3 requires banks to identify and assess risks, maintain sufficient capital to face these risks and apply appropriate risk management techniques to maintain adequate capitalization. Capital planning is part of regular forecasts and scenario testing, which aligns with dividend decisions and growth projections.

#### Capital overview and compliance

The group entered the global COVID 19 pandemic in a position of strength and remained well capitalized with a CET1 ratio of 17.0% above the original end state and Covid adjusted relief measures. The actual capital adequacy for the Bank and Group also exceeds the Board targets.

This given the tough backdrop of a three-year economic recession and heightened uncertainty of the COVID 19 pandemic which had a major impact on the global economy that resulted in a slowdown in economic activity worldwide and major disruptions in the global supply chain.

The supply of capital consists of the sum of Tier 1 and Tier 2. For each of these categories the determination has a set of criteria that instruments are required to meet before qualifying as regulatory capital.

The following diagram illustrates the key components of the various capital elements:

#### TIER 1

#### CET 1

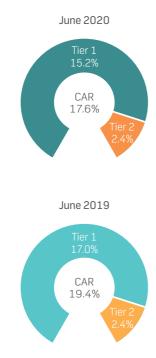
- Share capital and premium
- Retained earnings
- Other reserves
- Non-controlling interests
- Less deductions
- Goodwill and intangibles
- Deferred tax assets
- Investment in financial and banking entities
- Other

Additional Tier 1

Qualifying capital instruments

#### TIER 2

- Qualifying capital instruments
- Revaluation reserves
- Loan loss reserves
- · Unaudited profits (approved by the board, with a phase-out over 5 years, after which only "reviewed" profits are included in Tier 1 capital)



Capital adequacy

The dividend policy plays a pivotal role in the management of the group's CET1 position and the group maintained a dividend cover of 2 for the 2020 financial year. The long-term dividend cover range remains unchanged at 1.8x to 3x. During the year cash dividends of N\$ 1 249 million (2019: N\$ 525 million) were declared and paid out be the company. Included in above is the special dividend of N\$ 669 million.

#### Regulatory developments and proposals

With the adoption of Basel III in 2018, the applicable minimum ratios per year to the original end-state requirement in 2022 would have been as follows, including the Covid-19 relief measures announced in the Policy Directives circulated on 26 March 2020, applicable for a two year period:

	Phase-in 2020	Phase-in 2021	End-state 2022	Covid relief	Board Limits
Core equity	6.0%	6.0%	6.0%	6.0%	-
Capital conservation buffer	1.5%	2.0%	2.0%	0.0%	-
CET1 minimum	7.5%	8.0%	8.5%	6.0%	>11.5%
Additional Tier 1	1.5%	1.5%	1.5%	1.5%	-
Tier 1 minimum	9.0%	9.5%	9.5%	7.5%	-
Tier 1 (maximum)	2.5%	2.5%	2.5%	2.5%	-
Total CAR minimum	11.5%	12.0%	12.0%	10.0%	>14.0%

During 2018 BoN published BID-5A, an updated determination on the measurement and calculation of capital charges for credit risk, operational risk and market risk for domestic systemically important banks, that came into effect on 01 September 2018. The updated determination introduced major adjustments to capital components, measures, limits and new buffers, but due to the COVID-19 global pandemic, BON issued policy directives to provide relief to the banking institutions and its customers for a period of two years or until revoked.

The following measures were introduced:

- Loan repayment moratorium/holiday ranging from 6 months, but not exceeding 2 years. This will allow clients who cannot not loans attracts a higher risk weight that could result in the decline in the capital adequacy ratio.
- Capital conservation buffer reduced to 0 percent for a period of 24 months, reducing the minimum capital requirement back to 10% from 11%. This relief will allow banks to have access to capital funds that have built up during times of less distress.
- allow banks further scope in lending to the most vulnerable sectors during these unprecedented times.
- During the 2020 financial year the Bank of Namibia reduced the repo rate by a total of 275 basis points (bps) to 4.00%, 25bps Namibia Dollar and the South African Rand.

The group commend the actions the Bank of Namibia has taken to try to mitigate the economic impact of the COVID-19 turmoil as these measures will provide banking institutions the necessary flexibility to respond to the client's needs, thereby supporting the economy during these challenging times.

meet their payment obligations to remain as performing clients thus not increasing the non-performing ratio. Non-performing

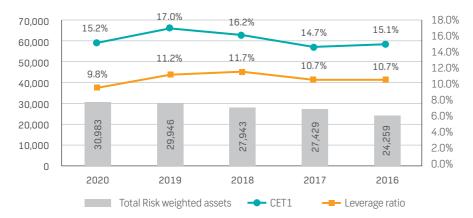
• Write offs under loss category for non-performing loans overdue for more than 360 days shall be written off within 3 years as opposed to 15 months to allow for ample time for possible recoveries provided that various haircuts will be applied to collateral.

• Single Obligor Limit set at 25% since December 2019 were postponed and reverted to 30% of the group's capital funds. This will

in August 2019, 25bps in February 2020, 100bps in March 2020, 100bps in April 2020 and by 25bps in June 2020 in order to continue to support the domestic economic activity while at the same time safeguarding the one-to-one link between the

#### Regulatory developments and proposals continued

Capital highlights



The minimum leverage ratio as per the implemented determination is 6% and is defined as Tier 1 capital divided by total on- and off-balance sheet exposures.

#### Capital adequacy of Banking Operations

N\$'000

Risk weighted assets

Credit risk Market risk Operational risk Total risk weighted assets Regulatory capital Share capital and share premium Retained profits Other disclosed reserves Capital impairment: intangible assets Total tier 1 Eligible subordinated debt General risk reserve, including portfolio impairment Capital impairments\* Total tier 2 Total tier 1 and tier 2 capital

Banking group

Capital adequacy ratios Tier 1 Tier 2 Total

Tier 1 leverage ratio

\* Includes intangible assets, investment in deconsolidated entities and investment in significant minority & majority insurance entities.

Banking operations					
Year ende	d 30 June				
2020	2019				
26 149 501	25 368 468				
38256	53 508				
4 796 815	4 524 168				
30 984 572	29 946 144				
1 1 4 2 7 9 2	1 142 792				
3 650 827	4 032 962				
6 086	6 000				
(81349)	(92799)				
4718356	5 088 955				
(00.000	(00.000				
400 000	400 000				
326 869	316 675				
-	-				
726 869	716 675				
5 445 225	5 805 630				
15.2%	17.0%				
2.4%	2.4%				
17.6%	19.4%				
9,8%	11 00/				
9.8%	11.2%				

## Accounting policies

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#### 1. INTRODUCTION AND BASIS OF PREPARATION

Due to the unprecedented nature of the COVID-19 pandemic, it is not possible to accurately predict the full extent and duration of its economic impact.

The group prepares consolidated financial statements which include the assets, liabilities and results of the operations of FirstRand Namibia Limited, its subsidiaries and its share of earnings of associates. To compile the consolidated financial statements the following information is used:

- latest audited financial statements are used.
- segments' performance.

The First National Bank of Namibia group (the group) consolidated and separate financial statements have been prepared in accordance with IFRS, including interpretations issued by the IFRS Interpretations Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the NSX Listings Requirements, Banking Institutions Act and requirements of the Companies Act of Namibia.

These financial statements comprise the statements of financial position as at 30 June 2020, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the year ended, as well as the notes comprising a summary of significant accounting policies and other explanatory notes.

· Audited information about the financial position and results of operations at 30 June each year for all subsidiaries in the group. For insignificant private equity subsidiaries that have a year end that is less than three months different to that of the group, the

· The most recent audited annual financial statements of associates. These are not always drawn up to the same date as the financial statements of the group. Where the reporting date is different from that of the group, the group uses the most recently available financial statements of the investee and reviews the investee's management accounts for material transactions during the intervening period. In instances where significant events occurred between the last reporting date of an investee and the reporting date of the group, the effect of such events is adjusted for.

The segmental analysis included in the segment report is based on the information reported to the chief operating decision maker for the respective segments under the current operating business management structures. The information is prepared in terms of IFRS and certain adjustments are made to the segment results in order to eliminate the effect of non-taxable income and other segment specific items that impact certain key ratios reviewed by the chief operating decision maker when assessing the operating

#### 1.1 COVID-19 impact

Due to the coronavirus (COVID-19) pandemic, governments across the world have declared national lockdowns, which have resulted in extensive travel restrictions and quarantine measures being implemented. Businesses globally have had to limit or suspend their operations and as such, the COVID-19 measures implemented by governments globally have severely impacted a wide range of industries, including the financial sector. Due to the global economic downturn, a significant increase in the volatility of the financial and commodities markets worldwide has been noted.

Due to the unprecedented nature of the COVID-19 pandemic, it is not possible to accurately predict the full extent and duration of its economic impact.

While the specific areas of judgement detailed in accounting policy note 8 did not change, given the dynamic and evolving nature of COVID-19, limited recent experience of the economic and financial impact of such a pandemic has resulted in, additional judgements having been applied within those identified areas, which has resulted in changes to the estimates and assumptions that have been applied in the measurement of some of the group's assets and liabilities from the prior period.

Other than adjusting events that provide evidence of conditions that existed at the end of the reporting period, the impact of events that arise after the reporting period will be accounted for in future reporting periods.

#### 1.2 Significant estimates, judgements and assumptions

The table below provides an overview of the areas where additional judgement has been applied and includes references to the relevant sections in the notes to the annual financial statements, where additional information has been included.

Description	Additional information
Impairment of goodwill	
In line with the group's accounting policies, the group has assessed its goodwill balances for impairment. The current year assessment incorporated the budgetary information for the next financial period which contains the punitive impact of COVID-19 as well as the budgets for the foreseeable future for a period of between 3 and 5 years.	Note 18 intangible assets.
Impairment provisions on advances	
Incorporating forward-looking information	
Forward-looking information, including a detailed explanation of the scenarios and related probabilities considered in determining the group's forward-looking assumptions for the purposes of its Expected Credit Loss (ECL), has been provided. Noting the wide range of possible scenarios and macroeconomic outcomes, and the relative uncertainty of the social and economic consequences of COVID-19 will manifest, these scenarios represent reasonable and supportable forward-looking views as at the reporting date.	Accounting policy note 8.4 Impairment of financial assets -Forward-looking information.
Significant increase in credit risk	
The group has not approached the ECL impact of COVID-19 on an overall blanket approach (where COVID-19 is seen as a Significant Increase in Credit Risk (SICR) trigger that will result in the entire portfolio of advances moving into their respective next staging bucket). A more systematic and targeted approach to the impact of COVID -19 on the customer base is being undertaken rather, which is in line with the group's existing policy documented in the Group Credit Impairment Framework.	Accounting policy note 8.4 Impairment of financial assets

#### 1.2 Significant estimates, judgements and assumptions continued

#### The key statement of financial position items and related disclosures that have been impacted by COVID-19

In addition to the key areas where additional judgement has been applied, the following balances and related disclosures have also been impacted by COVID-19.

#### Description

#### Overall application of

The directors have reviewed the group and company's budgets ar the group and company's ability to continue as a going concern in conditions. These budgets and flow of funds forecasts took the consideration, including projections of the impact on the group's cap which have remain within internal targets and above regulatory requi

As part of this assessment, the Board considered the sufficiency of the pandemic. The management of the group's financial resources, whice and risk capacity, is a critical enabler of the achievement of the group driven by the group's overall risk appetite. Forecast growth in earnin (RWA) is based on the group's macroeconomic outlook and is eval considering the requirements of capital providers, regulators and ra constraints are then stress tested, and the group sets targets throug

On the basis of this review, and in light of the current financial position are satisfied that the group and company has adequate resources future. The going concern basis, therefore, continues to apply and h annual financial statements.

	Additional information
the going concern principle	
and flow of funds forecasts and considered n light of current and anticipated economic e impact of the COVID-19 pandemic into pital, funding and funding requirements, all of uirements.	Director's responsibility statement page 08.
he group's financial resources throughout the ich it defines as capital, funding and liquidity, pup's stated growth and return targets and is ings and balance sheet risk weighted assets aluated against available financial resources, rating agencies. The expected outcomes and gh different business cycles and scenarios.	
on and profitable trading history, the directors to continue in business for the foreseeable has been adopted in the preparation of the	

#### 1.2 Significant estimates, judgements and assumptions continued

Financial instruments	
COVID-19 debt relief measures provided to customers	
Due to the COVID-19 pandemic and resultant impact on the economy, a liquidity crisis was experienced by a large number of customers across the group. In order to assist customers, the group has provided various relief measures to customers. In the retail and commercial segments, these included the following:	For the impact on the staging of debt relief measures refer to accounting policy
<ul> <li>New facilities being granted,;</li> <li>Restructure of existing exposures with no change in the present value of the estimated future cash flows; and</li> <li>Restructure of existing exposures with a change in the present value of the estimated future cash flows.</li> </ul>	note 8.4 Impairment of financial assets - Treatment of
For wholesale exposures bespoke debt relief measures were provided on a client-by-client basis.	financial relief offered in response to the impacts of COVID-19.
In order to determine the appropriate accounting treatment of the restructure of existing facilities and related additional disclosures required, the principles set out in accounting policy note 4.3 were applied.	
- Financial risks	
The group's robust risk management framework continues to be applied across the various risk areas introduced by financial instruments and the various risk owners continues to monitor the impact of COVID-19 on the group's risk profile.	Note 29 Risk Management
Non-financial risks emerging from global movement restrictions, and remote working by our staff, counterparties, clients and suppliers are being identified, assessed, managed and governed through timely application of the group's risk management framework.	

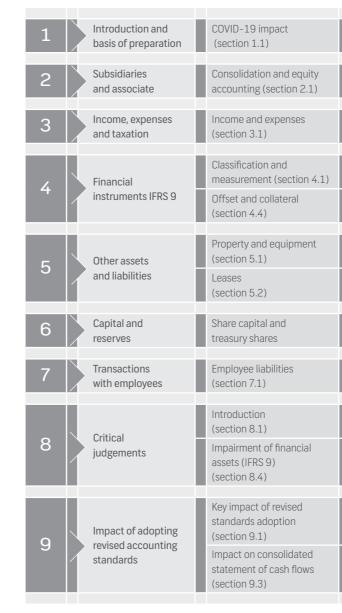
#### Impairment of advances (significant judgement and estimates)

The following table summarises the reasons for material post-model adjustments made:

Post-model adjustments	Description	Portfolios impacted
COVID-19 Macro-economic adjustment	Post-model adjustments made on the basis of constrained expert judgement to allow for macro-economic impacts not adequately captured by existing statistical models. Adjustments calculated through application of expert-judgement based weightings to macro-economic factors within the existing FLI methodology.	Retail and commercial credit portfolios across all geographies.
Adjustment for COVID-19 relief	Adjustments made to coverage held for COVID-19 relief to allow for impact of delayed arrears recognition, which results from an inability to observe normal arrears behaviour and to provide accordingly where payment relief is offered.	Retail and commercial credit portfolios across all geographies.

The group adopts the following significant accounting policies in preparing its financial statements. Except for policies related to IFRS 16, these policies have been consistently applied to all years presented.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES



Significant estimates, judgem (section 1.2)	ents and assumptions
Related party transactions (section 2.2)	ı i
Taxation (section 3.2)	I I
Impairment (section 4.2)	Transfers, modifications and de-recognition (section 4.3)
Derivatives and accounting (section 4.5)	
Intangible assets (section 5.1)	Provisions (section 5.1)
Dividends	Other reserves
Share-based payment transactions (section 7.2)	I I
Subsidiaries and associates (section 8.2)	Taxation (section 8.3)
Provisions (section 8.5)	Transactions with employees (section 8.6)
Impact on consolidated SOFP (section 9.2)	Impact on consolidated income statement (section 9.3)

#### 1. INTRODUCTION AND BASIS OF PREPARATION continued

The following new standards were adopted in the current year:

New /	Description	Impact on
revised IFRS	of change	FirstRand group
IFRS 16	The group adopted IFRS 16 effective 1 July 2019, which replaces IAS 17 and various related interpretations. IFRS 16 introduced a single lease accounting model for lessees, which had an impact on the group's financial results as at 1 July 2019. IFRS 16 establishes principles for the recognition, measurement, presentation and disclosure of leases, with the objective of ensuring that lessees and lessors provide relevant information that faithfully represents leasing transactions. Under IFRS 16, the accounting treatment of leases by the lessee has changed fundamentally as it eliminates the dual accounting model for lessees, which distinguishes between on- balance sheet finance leases and off-balance sheet operating leases Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.	<ul> <li>The group has adopted the modified retrospective approach with no restatement of prior period information on the date of initial application.</li> <li>Where the group is the lessee under an operating lease, the following amounts were recognised on the date of initial adoption (DIA): <ul> <li>A lease liability included in other liabilities measured at the present value of the remaining lease payments, discounted at the incremental borrowing rate for the remaining period of the lease.</li> <li>A corresponding right-of-use asset included in a new category within property, plant and equipment.</li> <li>The group's remaining operating leases fell within the short-term and low value exemption, which resulted in no lease liability or right-of-use asset having to be recognised at DIA. For more details on the group policy for these assets, please refer to accounting policy note 9.</li> </ul> </li> <li>The amended disclosure requirements of IFRS 16 and the updated presentation and disclosures relating to operating leases are based on the measurement requirements of IAS 17.</li> <li>The adoption of IFRS 16 did not have an impact on leases where the group is the lessor.</li> <li>For more detail on the amounts recognised on the DIA, refer to accounting policy note 9 Impact of adopting new standards.</li> </ul>

# 1. INTRODUCTION AND BASIS OF PREPARATION continued

#### Presentation of financial statements, functional and foreign currency

Items included in the financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency).

Presentation	The group presents its statement of fina
	Where permitted or required under IFR presents the net amount in the stateme
Materiality	IFRS is only applicable to material item quantitative factors in determining mate
Functional and presentation currency of the group	Namibia Dollars (N\$)
Level of rounding	All amounts are presented in thousands
	The group has a policy of rounding up i round down to N\$nil and are presented
Foreign currency transactions of the group	Translated into the functional currency u
Translation and treatment of foreign denominated balances	Translated at the relevant exchange rat closing spot rate is applied.
	Foreign exchange gains or losses are rec

nancial position in order of liquidity.

RS, the group offsets assets and liabilities or income and expenses and nent of financial position or in the statement of comprehensive income.

ms. Management applies judgement and considers both qualitative and iteriality.

ds of Namibian Dollars.

o in increments of N\$ 1 000. Amounts less than N\$ 1 000 will therefore d as a dash.

y using the exchange rates prevailing at the date of the transactions.

ates, depending on whether they are monetary items (in which case the

ecognised in profit or loss in fair value gains or losses.

#### 2. SUBSIDIARIES AND ASSOCIATE

#### 2.1 Basis of consolidation and equity accounting

	Subsidiaries and other structured entities	Associate
Typical shareholding in the assessment of entities that are not structured entities	Greater than 50%	Between 20% and 50%
Nature of the relationship between the group and the investee	Entities over which the group has control as defined in IFRS 10 are consolidated. These include certain investment funds managed by the group, securitisation structures or other entities used for the purpose of buying or selling credit protection.	Entities over which the group has significant influence as defined in IAS 28.
	Associate	

The company measures investments in the above entities at cost less impairment (in terms of IAS 36), with the exception of investments acquired and held exclusively with the view to disposing of them in the near future (within 12 months). These investments are measured at fair value less cost to sell in terms of IFRS 5.

Consolidated financial statements		
	Consolidation	Equity accounting
Initial recognition in the consolidated financial statements	Subsidiaries acquired are accounted for by applying the acquisition method of accounting to business combinations.	Associate are initially recognised at cost (including goodwill) and subsequently equity accounted.
	The excess (shortage) of the sum of the consideration transferred, the value of non-controlling interest, the fair value of any existing interest, and the fair value of	The carrying amount is increased or decreased to recognise the group's share of profit or loss from the investee after the date of acquisition.
	identifiable net assets, is recognised as goodwill or a gain on bargain purchase, as set out further below. Transaction costs are included in operating expenses within profit or loss when incurred.	Items that impact the investee's net asset value that don't impact other comprehensive income are recognised directly in gains less losses from investing activities within non-interest revenue.
Intercompany transactions and balances	Intercompany transactions are all eliminated on consolidation, including unrealised gains.	Unrealised gains on transactions are eliminated to the extent of the group's interest in the entity.
	Unrealised losses on transactions between group entities are also eliminated unless the transaction provides evidence of impairment of the transferred asset, in which case the transferred asset will be tested for impairment in accordance with the group's impairment policies.	Unrealised losses are also eliminated to the extent of the group's interest in the entity, unless the transaction provides evidence of an impairment of the transferred asset.

None of the other new standards or amendments that became effective during the current financial year had an impact on the results, statement of financial position or accounting polices.

#### 2. SUBSIDIARIES AND ASSOCIATE continued

#### 2.1 Basis of consolidation and equity accounting continued

Consolidated financial statements continued		
	Consolidation	Equity accounting
Impairment	In the consolidated financial statements either the cash generating unit (CGU) is tested, i.e. a grouping of assets no higher than an operating segment of the group; or, if the entity is not part of a CGU, the individual assets of the subsidiary and goodwill are tested for impairment in terms of IAS 36.	The group applies the indicators of impairment in IAS 28 to determine whether a loss event exists, which would constitute objective evidence of impairment. Objective evidence of impairment for an investment in the associate includes information about significant changes with an adverse effect that have taken place in the technological, market, economic or legal environment in which the associate. This indicates that the cost o the investment in associate may not be recovered. A significant or prolonged decline in the fair value of ar associate investment below its cost is also considered objective evidence of impairment.
		The entire carrying amount of the investment, including other long-term interests, is tested for impairment Certain loans and other long-term interests in associates are considered to be, in substance, part of the ner investment in the entity when settlement is neither planned nor likely to occur in the foreseeable future Such items may include preference shares and long-term receivables or loans, but do not include trade receivables or any long-term loans for which adequate collatera exists. These loans and other long-term interests in associates are included in advances on the face of the statement of financial position and are measured in terms of IFRS 9. The value of such loans after any expected credit losses raised for IFRS 9 where such loans are measured at amortised cost is, however, included in the carrying amount of the investee for purposes of determining the share of losses of the investee attributable to the group and for impairment testing purposes.
		Any resulting impairment losses are recognised as part of the share of profits or losses from associates.

# iued t**ing** continued

#### 2. SUBSIDIARIES AND ASSOCIATE continued

#### 2.1 Basis of consolidation and equity accounting continued

Consolidated financial statements contin		nued
	Consolidation	Equity accounting
Goodwill	Goodwill on the acquisition of businesses and subsidiaries represents excess consideration transferred and is recognised as an intangible asset at cost less accumulated impairment losses.	
	If this amount is negative, as in the case of a bargain purchase, the difference is immediately recognised in gains less losses from investing activities within non- interest revenue.	
	Goodwill is tested annually for impairment by the group in March, or earlier if there are objective indicators of impairment. For subsidiaries acquired between March and June a goodwill impairment test is performed in June in the year of acquisition and thereafter annually in March. For testing purposes, goodwill is allocated to a suitable CGU.	
	Impairment losses in respect of goodwill are not subsequently reversed.	

## 2. SUBSIDIARIE AND ASSOCIATES continued

#### 2.2 Related party transactions

Related parties of the group, as defined, include:

Subsidiaries	Associate	Post-employment benefit funds (pension funds)
Entities that have significant influence over the group, and subsidiaries of these entities		Close family members of KMP. Entities controlled, jointly controlled or significantly influenced by key management personnel or their close family members

The principal shareholder of First National Bank of Namibia is FirstRand Namibia Ltd, whose principal shareholder is FirstRand EMA Holdings (Pty) Ltd, with its ultimate holding company FirstRand Limited incorporated in South Africa.

Key management personnel of the group are the First National Bank of Namibia board of directors and the First National Bank of Namibia executive committee, including any entities which provide key management personnel services to the group. Their close family members include spouse/domestic partner and children, domestic partner's children and any other dependants of the individual or their domestic partner.

#### **3. INCOME, EXPENSES AND TAXATION**

#### 3.1 Income and expenses

#### Net interest income recognised in profit or loss

Interest income includes:

- Interest on financial instruments measured at amortised cost:
- · Interest income is calculated using the effective interest rate which includes fees and transaction costs that form an integral part of generating an involvement with the resulting financial instrument. The original effective interest rate is applied to:
- the gross carrying amount of financial assets which are not credit-impaired; and
- the amortised cost of financial assets which represents the net carrying amount, from the month after the assets become creditimpaired (refer to section 4.2 of the accounting policies).
- Modified advances (derecognition not achieved) the unamortised portion of origination fees and capitalised transaction costs on financial assets are included as part of interest income. The interest income on the modified financial asset (refer to accounting policy 4.3) is calculated by applying the original effective interest rate to the asset's modified gross carrying amount;
- Modified advances (derecognition is achieved) the unamortised portion of origination fees and capitalised transaction costs on financial assets are included as part of interest income. New fees or costs charged on the new advance which are integral to the new asset recognised are capitalised to the new loan; and
- · Interest on financial asset debt instruments measured at fair value through profit or loss that are held by and managed as part of the group's insurance or funding operations.

Interest expense includes:

Interest on debt instruments measured at amortised cost.

# 3. INCOME, EXPENSES AND TAXATION continued

Non-interest and financial in		Non-interest and financial instrume
		Non-interest revenue fro
	and determines whether the fe can identify the contract and th	ep analysis is required to determine the es identified in the contract relate to re ne performance obligation (i.e. the diffe e obligations. The revenue is then recog
	income from Fee and • E • K • N • F Fee peri (poi (poi vha • F • Con intercom	s and commissions that form an integral n customers and are recognised in non- and commission income is earned by t consists of the following main categori lanking fee and commission income. inowledge-based fee and commission i lanagement, trust and fiduciary fees. ee and commission income from servic and commission income is earned on t formance obligation is fulfilled (over tir nt in time). Is earned on the execution of a significat rchange fees, point-of-sale fees, excl umission income. ere the performance obligation is satisfie ees for services rendered are recogn erformance obligation is satisfied, e.g. a tommission income on bills and promiss instrument on a time apportionment bas mitment fees for unutilised funds mad he contract period. Commitment fees
		ling arrangement will be entered into b od for which the funds are promised to

#### nt revenue recognised in profit or loss

amount and timing of revenue recognition, the group assesses contracts evenue as defined in IFRS 15. The revenue is recognised only if the group erent services) and can determine the transaction price which is allocated gnised as and when the performance obligation is satisfied, which may be

I part of the effective interest rate are excluded from fees and commissions -interest revenue.

the group by providing customers with a range of services and products, ies:

ncome.

ce providers.

he execution of a significant performance obligation, which may be as the me) or when the significant performance obligation has been performed

ant act typically include transactional banking fees, such as bank charges, hange commissions, cash deposit fees and knowledge-based fee and

fied over a period of time, the fees are recognised as follows:

nised on an accrual basis as the service is rendered and the group's annual card fees and asset management and related fees; and sory notes endorsed is credited to profit or loss over the life of the relevant isis.

de available to customers in the past are recognised as revenue at the end paid upfront for a future facility, where it is not probable that a specific by the group, are recognised as revenue on a straight-line basis over the to be kept available.

#### 3. INCOME, EXPENSES AND TAXATION continued

#### 3.1 Income and expenses continued

Non-interest and financial instrument revenue recognised in profit or loss	
Non-interest revenue from contracts with customers	
Fee and commission expenses	Fee and commission expenses are expenses that are incremental and directly attributable to the generation of fee and commission income and are recognised as part of fee and commission income. These include transaction and service fees, which are expensed as the services are received.
	The group operates a customer loyalty programme, Rewards, in terms of which it undertakes to provide reward credits to customers when they transact. Reward credits are recognised as fee and commission expenses as incurred.

# 3. INCOME, EXPENSES AND TAXATION continued

#### 3.1 Income and expenses continued

Non-interest and financial ins
Fair v

Fair value gains or losses of the group recognised in non-interest revenue includes the following:

- that do not qualify for hedge accounting;
- these liabilities are directly linked to fair value movements on the underlying assets; and
- Ordinary and preference dividends on equity instruments at fair value through profit or loss.

The following items are included in gains less losses from investing activities:

- Any gains or losses on disposals of investments in subsidiaries and associates; and
- includes dividends from subsidiaries and associates.

The group recognises dividend income when the group's right to receive payment is established.

Expenses of the group, apart from certain fee and commiss and measured in terms of the accrual principle and prese		
Indirect tax expense	Indirect tax includes other tax tax. Indirect tax is disclosed se comprehensive income.	

#### ument revenue recognised in profit or loss

· Fair value adjustments and interest on financial instruments at fair value through profit or loss including derivative instruments

• Fair value adjustments that are not related to credit risk on advances designated at fair value through profit or loss;

· Fair value adjustment on financial instruments designated at fair value through profit or loss in order to eliminate an accounting mismatch, except for such instruments relating to the group's insurance and funding operations for which the interest component is recognised in interest income. The change in the fair value of a financial liability designated at fair value through profit or loss attributable to changes in its credit risk are presented in other comprehensive income unless this would cause or enlarge an accounting mismatch in profit or loss. The total fair value adjustment on policyholder liabilities and non-recourse liabilities (including movements due to changes in credit risk) is included in profit or loss, since the fair value movements on

Dividend income on any equity instruments that are considered long-term investments of the group, including non-trading equity instruments measured at fair value through other comprehensive income. In the separate financial statements, this

#### Expenses

ssion expenses included in net fee and commission income, are recognised ented as operating expenses in profit or loss.

axes paid to central and local governments and include value-added eparately from income tax and operating expenses in the statement of

#### 3. INCOME, EXPENSES AND TAXATION continued

#### 3.2 Income tax expenses

Income tax includes Namibian corporate tax payable.

#### Current income tax

The current income tax expense is calculated by adjusting the net profit for the year for items that are non-taxable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted at the reporting date, in each particular jurisdiction within which the group operates.

Deferred income tax		
Recognition	On temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statements.	
Typical temporary differences for which deferred tax is provided	<ul> <li>Provision for loan impairment.</li> <li>Instalment credit assets.</li> <li>Revaluation of certain financial assets and liabilities, including derivative contracts.</li> <li>Provisions for post-retirement medical benefits.</li> <li>Share-based payment liabilities.</li> </ul>	
Measurement	The liability method under IAS 12 is used, which means applying tax rates and laws that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.	
Presentation	Deferred income tax is presented as profit or loss unless it relates to items recognised directly in equity or other comprehensive income. Items recognised directly in equity or other comprehensive income relate to: • The issue or buy-back of share capital;	
	<ul> <li>Fair value remeasurement of financial assets measured at fair value through other comprehensive income; and</li> <li>Remeasurements of defined benefit post-employment plans.</li> <li>Tax in respect of share transactions is recognised directly in equity. Tax in respect of the other items is recognised directly in other comprehensive income and subsequently reclassified to profit or loss (where applicable) at the same time as the related gain or loss.</li> </ul>	
Deferred tax assets	The group recognises deferred income tax assets only if it is probable that future taxable income will be available against which the unused tax losses can be utilised. The group reviews the carrying amount of deferred income tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the assets to be recovered.	

#### 4. FINANCIAL INSTRUMENTS

#### 4.1 Classification and measurement

#### 4.1.1 Initial measurement

All financial instruments are initially measured at fair value including transaction costs, except for those classified as fair value through profit or loss, in which case the transaction costs are expensed upfront in profit or loss, usually as part of operating expenses. Any upfront income earned on financial instruments is recognised as detailed under accounting policy 3.1, depending on the underlying nature of the income.

Immediately after initial recognition, an expected credit loss allowance is recognised for newly originated financial assets measured at amortised cost or fair value through other comprehensive income debt instruments.

#### 4.1.2 Classification and measurement

Management determines the classification of its financial assets at initial recognition, based on:

- the group's business model for managing the financial assets; and
- the contractual cash flow characteristics of the financial asset

The group distinguishes three main business models for managing financial assets:

- holding financial assets to collect contractual cash flows;
- managing financial assets and liabilities on a fair value basis or selling financial assets; and
- a mixed business model of collecting contractual cash flows and selling financial assets.

The business model assessment is not performed on an instrument-by-instrument basis, but at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment is done for each legal reporting entity at least at a franchise level, although franchises will perform the assessment on a portfolio or sub-portfolio level, depending on the manner in which groups of financial assets are managed in each franchise.

The main consideration in determining the different business models across the group is whether the objectives of the business model are met primarily through holding the financial assets to collect contractual cash flows, through the sale of these financial assets, by managing assets and liabilities on a fair value basis, or through a combination of these activities.

In considering whether the business objective of holding a group of financial assets is achieved primarily through collecting contractual cash flows, among other considerations, management monitors the frequency and significance of sales of financial assets out of these portfolios for purposes other than managing credit risk. For the purposes of performing the business model assessment, the group only considers a transaction a sale if the asset is derecognised for accounting purposes. For example, a repo transaction where a financial asset is sold with the commitment to buy back the asset at a fixed price at a future date is not considered a sale transaction. Substantially all the risks and rewards relating to the ownership of the asset have not been transferred and the asset is not derecognised from an accounting perspective.

#### Classification and subsequent measurement of financial assets

#### **Business model**

#### 4.1 Classification and measurement continued

#### 4.1.2 Classification and measurement continued

#### Business model continued

If sales of financial assets are infrequent, the significance of these sales are considered by comparing the carrying amount of assets sold during the period and cumulatively to the total carrying amount of assets held in the business model. If sales are either infrequent or insignificant, these sales will not impact the conclusion that the business model for holding financial assets is to collect contractual cash flows. In addition, where the issuer initiates a repurchase of the financial assets which was not anticipated in the terms of the financial asset, the repurchase is not seen as a sale for the purposes of assessing the business model of that group of financial assets.

Determining whether sales are significant or frequent requires management to use its judgement. The significance and frequency of sales are assessed on a case-by-case basis at the business model level. The frequency is assessed on an annual basis and sales of assets that take place once or less per annum is considered to be infrequent. If sales take place more than once per annum it doesn't mean that the business models are not to collect contractual cash flows, but rather that the reasons for the sales need to be more carefully considered. Management will consider both the volume and amount of sales relative to the total assets in the business model to determine whether it is significant.

A change in business model of the group only occurs on the rare occasion when the group changes the way in which it manages financial assets. Any changes in business models would result in a reclassification of the relevant financial assets from the start of the next reporting period.

#### Cash flow characteristics

In order for a debt instrument to be measured at amortised cost or fair value through other comprehensive income, the cash flows on the asset have to be solely payments of principal and interest (SPPI), i.e. consistent with those of a basic lending agreement.

The SPPI test is applied on a portfolio basis for retail advances, as the cash flow characteristics of these assets are standardised. This includes the consideration of any prepayment penalties that are limited by consumer credit regulation. They can therefore be considered reasonable compensation, which would not cause these assets to fail the SPPI test.

For wholesale advances, the SPPI test is applied to individual advances at initial recognition, based on the cash flow characteristics of the asset. Wholesale advances that do not pass the SPPI test and that have to be measured at fair value through profit or loss include advances with equity participation features, convertible bonds and payments linked to commodity or other prices. If the contract contains prepayment penalties, the amount of the prepayment penalty is compared to the present value of the margin that will be earned if the loan is not prepaid. If the amount of the prepayment penalty is lower than or equal to the margin lost due to prepayment, this is considered reasonable compensation and the loan passes the SPPI test.

#### 4. FINANCIAL INSTRUMENTS continued

#### 4.1 Classification and measurement continued

#### 4.1.2 Classification and measurement continued

Retail a

Financial assets are measured at amortised cost using the effective interest method when they are held to collect contractual cash flows which are solely payments of principle and interest, and sales of such assets are not significant or frequent. These include the majority of the retail, corporate and commercial advances of the group, as well as certain investment securities utilised for liquidity risk management of the group.

Cash and cash equivalents comprise of coins and bank notes, money at call and short notice and balances with central banks. All balances included in cash and cash equivalents have a maturing date of less than three months from the date of acquisition. Money at call and short notice constitutes amounts withdrawable in 32 days or less. Cash and cash equivalents are measured at amortised cost.

Retail advances		
	Business model	Cash flow characteristics
advances	FNB, WesBank hold retail advances to collect contractual cash flows. Their business models focus on growing these advances within acceptable credit appetite limits and maintaining strong collection practices.	The cash flows on retail advances are solely payments of principal and interest. Interest charged to customers compensates the group for the time value of money, credit risk and administration casts (including a profit
	<ul> <li>The products included under this business model include:</li> <li>residential mortgages;</li> <li>vehicle and asset finance;</li> <li>personal loans;</li> <li>credit card; and</li> <li>other retail products such as overdrafts.</li> </ul>	administrative costs (including a profit margin). Penalties on the prepayment of advances are limited to reasonable compensation for early termination of the contract.

#### Amortised cost

#### Cash and cash equivalents

4.1 Classification and measurement continued

#### 4.1.2 Classification and measurement continued

	Corporate and commercial advance	es
commercial advancesare also foc advances an credit appeti model are:• trade and e specialised • commercia • asset-backThese advar contractual o earn a lendir collect cash f as some final sales are, how the value of a	<ul> <li>trade and working capital finance;</li> <li>specialised finance;</li> <li>commercial property finance; and</li> <li>asset-backed finance.</li> </ul> These advances are held primarily to realise the related contractual cash flows over the life of the instruments and earn a lending margin in return. Although the intention is to collect cash flows, not all the instruments are held to maturity as some financial assets are sold through syndication. These sales are, however, either insignificant in value in relation to the value of advances held to collect cash flows or infrequent, and therefore the held-to-collect business model is still	The cash flows on corporate and commercial advances are solely payments of principal and interest. Interest charged to customers compensates the group for the time value of money, credit risk and administrative costs (including a profit margin). Penalties on the prepayment of advances are limited to reasonable compensation for early termination of the contract.
	Within RMB's Investment Banking Division (IBD), debt for large corporates and institutions are structured. These advances are held primarily to realise the related contractual cash flows over the life of the instruments and earn a lending margin in return. Although the intention is to collect cash flows, not all of the instruments are held to maturity as some financial assets are sold in the secondary market to facilitate funding. These sales are however insignificant in value in relation to the value of IBD advances held-to-collect cash flows and therefore the held to collect business model is still appropriate. In other portfolios, RMB IBD originates corporate advances with the intention to distribute. These advances are included under a different business model and are measured at fair value through profit or loss.	The cash flows on these advances are considered to be solely payments of principal and interest if the loan contract does not contain upside features, conversion options, payments linked to equity or commodity prices or prepayment penalties that exceed reasonable compensation for early termination of the contract. Any advances that do contain such features are mandatorily measured at fair value through profit or loss.

#### 4. FINANCIAL INSTRUMENTS continued

#### 4.1 Classification and measurement continued

#### 4.1.2 Classification and measurement continued

	Investment securities		
Investment securities	Group Treasury holds investment securities with lower credit risk (typically government bonds and treasury bills). These investment securities are held in a business model with the objective of collecting contractual cash flows.	The cash flows on these investment securities are solely payments of principal and interest.	
	Other assets		
Other assets	Other financial assets are short-term financial assets that are held to collect contractual cash flows.	The cash flows on these assets are solely payments of principal and interest.	
	Mandatory at fair value through profit	or loss	
	group are mandatorily measured at fair value through profit of sell/distribute, or are held to collect contractual cash flows wh		
Corporate and commercial advances	In certain instances, IBD originates advances with the mandate of distributing an identified portion of the total advances in the secondary market within an approved time frame. The reason for originating these advances is not to collect the contractual cash flows, but rather to realise the cash flows through the sale of the assets.	Any advances which are originated to distribute or managed on a fair value basis; or are held to collect contractual cash flows but include cash flows related to upside features, conversion options, payments linked to equity or commodity prices or prepayment penalties that exceed reasonable compensation for early termination of the contract, will be included in this category.	
Investment securities			
	All equity investments of the group are managed on a fair value basis, either through profit or loss (FVTPL) or designated at fair value through other comprehensive income.		
Derivative assets	Derivatives are either held for trading or to hedge risk. These instruments are managed on a fair value basis.		
	Equity investments at fair value through other com	prehensive income	
<b>nvestment</b> The group has elected to designate certain equity investments not held for trading to be measured at fair value through other comprehensive income.			

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#### 4.1 Classification and measurement continued

#### 4.1.3 Classification and subsequent measurement of financial liabilities and compound instruments

#### Financial liabilities and compound financial instruments

The group classifies a financial instrument that it issues as a financial liability or an equity instrument in accordance with the substance of the contractual agreement. Tier 2 instruments which have write-down or conversion features are classified based on the nature of the instrument and the definitions. Tier 2 and other funding liabilities are presented in separate lines on the statement of financial position of the group.

#### Financial liabilities measured at amortised cost

The following liabilities are measured at amortised cost using the effective interest rate method, unless they have been designated as measured at fair value through profit or loss:

- deposits;
- creditors;
- Tier 2 liabilities; and
- other funding liabilities.

#### Financial liabilities measured mandatory at fair value through profit or loss

The following held for trading liabilities are measured at fair value through profit or loss:

- derivative liabilities; and
- short trading positions.

These liabilities are measured at fair value at reporting date as determined under IFRS 13, with fair value gains or losses recognised in profit or loss.

#### 4.2 Impairment of financial assets and off-balance sheet exposures subject to impairment

This policy applies to:

- financial assets measured at amortised cost, including other financial assets and cash;
- loan commitments;
- financial guarantees; and
- finance lease debtors where group is the lessor.

Refer to accounting policy note 8.4 where all risk parameters, scenarios and sources of estimation are detailed more extensively.

#### 4. FINANCIAL INSTRUMENTS continued

#### 4.2 Impairment of financial assets and off-balance sheet exposures subject to impairment continued

Expected credit losses			
Loss allowance on financial assets			
since initial	c increased significantlyCredit risk has increased significantly since initial recognition, but asset is not credit- impaired (stage 2)Asset has become credit-impaired significantly since initial recognitiontage 1)impaired (stage 2)(stage 3)		Ū.
12-month expected ci	redit losses	Lifetime expected credit losses (LECL)	LECL
Advances			
Significant increase in credit risk since initial recognition (SICR)	(PD) of the asset calcu date is defined as the iderecognition of the of SICR test thresholds and Any facility that is more automatically consider In addition to the qua whether individual exp the appearance of whe Any up-to-date facilit prevent a client from g will be disclosed within The credit risk on an indicators of a signification	whether an advance has experienced a significant ilated at the origination date is compared to that most recent date at which the group has repriced riginal advance/facility and recognition of a new a re reassessed and, if necessary, updated, on at lea e than 30 days past due, or in the case of instalm red to have experienced a significant increase in o antitative assessment based on PDs, qualitative osures have experienced a significant increase in oblesale and commercial SME facilities on a credit y that has undergone a distressed restructure ( going into arrears) will be considered to have exp n stage 2 at a minimum.	calculated at the reporting date. The origination an advance/facility. A change in terms results in advance/facility. ast an annual basis. eent-based products one instalment past due, is credit risk. e considerations are applied when determining credit risk. One such qualitative consideration is watch list. i.e. a modification of contractual cash flows to erienced a significant increase in credit risk and antly higher than at origination if no qualitative

#### 4.2 Impairment of financial assets and off-balance sheet exposures subject to impairment continued

	Advances continued
Credit-impaired financial assets	Advances are considered credit impaired if they meet the definition of default.
	The group's definition of default applied for calculating provisions under IFRS 9 has been aligned to the definition applied for regulatory capital calculations across all portfolios, as well as those applied in operational management of credit and for internal risk management purposes.
	Exposures are considered to be in default when they are more than 90 days past due or, in the case of amortising products, have more than three unpaid instalments.
	In addition, an exposure is considered to have defaulted when there are qualitative indicators that the borrower is unlikely to pay their credit obligations in full without any recourse by the group to actions such as the realisation of security. Indicators of unlikeliness to pay are determined based on the requirements of BID2 of the Banking Institutions Act.
	Any distressed restructures of accounts which have experienced a significant increase in credit risk since initial recognition are defined as default events.
	Retail accounts are considered to no longer be in default if they meet the stringent cure definition, which has been determined at portfolio level based on analysis of re-defaulted rates. Curing from default within wholesale is determined judgmentally through a committee process.
Write-offs	Write-off must occur when it is not economical to pursue further recoveries, i.e. there is no reasonable expectation of recovering the carrying amount of the asset (gross amount less specific impairments raised).
	• By implication, in both retail and wholesale, for secured as well as unsecured exposures, write-offs cannot occur if there is evidence of recent payment behaviour. Each credit portfolio has articulated a write-off policy that aligns with the principles of IFRS 9 while taking the business context of that portfolio into account;
	• Within retail portfolios, write-off definitions have been determined with reference to analysis of the materiality of post write-off recoveries. The result of this is that retail unsecured loans are written off after 12 to 15 cumulative missed instalments and retail secured loans are written off on perfection of collateral; and
	• Within wholesale portfolios, a judgemental approach to write-off is followed, based on case-by-case assessment by a credit committee.
	Partial write-offs are not performed within credit portfolios. Where required, additional provisions against irrecoverable assets will be raised until such a time as final write-off can occur.

#### 4. FINANCIAL INSTRUMENTS continued

#### 4.2 Impairment of financial assets and off-balance sheet exposures subject to impairment continued

	Other finance
Cash and cash equivalents	All physical cash is classified as stage 1. Other exp exists, in which case, due to the nature of these as
	ECL for physical cash and cash equivalents is zero.
Other assets	ECL for other assets i.e. accounts receivable and approach. This results in a lifetime ECL being recog
nvestment securities	Impairment parameters for investment securitie determined using appropriate models, with the r security and the nature of the debt instrument.
	The tests for a significant increase in credit risk a same way as for advances. The significant increase as those applied within the wholesale credit portfor risk is identified for a particular counterparty and f
	The group does not use the low credit risk assump

#### 4.3 Transfers, modifications and derecognition

Financial instruments are derecognised when:

- the contractual rights or obligations expire or are extinguished, discharged or cancelled, for example an outright sale or settlement;
- they are transferred and the derecognition criteria of IFRS 9 are met; or
- the contractual terms of the instrument are substantially modified and the derecognition criteria of IFRS 9 are met.

Financial assets are derecognised when the group has either transferred the contractual right to receive cash flows from the asset or it has assumed an obligation to pay over all the cash flows from the asset to another entity (i.e. pass-through arrangement).

If the contractual cash flows of a financial asset measured at amortised cost are modified (changed or restructured, including distressed restructures), the group determines whether this is a substantial modification, which could result in the derecognition of the existing asset and the recognition of a new asset. If the change is simply a non-substantial modification of the existing terms it would not result in derecognition.

#### cial assets

posures are classified as stage 1 unless specific evidence of impairment ssets, they are classified immediately as stage 3.

where applicable, contract assets, are calculated using the simplified ognised.

es (PD, loss given default (LGD) and exposure at default (EAD)) are models to be applied determined with reference to the issuer of the

and default definitions are then applied and the ECL calculated in the se in credit risk thresholds applied for investment securities are the same folio to ensure consistency in the way that a significant increase in credit for similar exposures.

ption for investment securities, including government bonds.

#### 4.3 Transfers, modifications and derecognition continued

A modification of a financial asset is substantial and will thus result in derecognition of the original financial asset, where the modified contractual terms are priced to reflect current conditions on the date of modification and are not merely an attempt to recover outstanding amounts. Where the modification does not result in an accounting derecognition the original asset continues to be recognised.

Derecognition of financial liabilities includes a situation of substantial modification of the terms and conditions of an existing financial liability. A substantial modification of the terms occurs where the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original liability.

The following transactions are entered into by the group in the normal course of business, in terms of which it transfers financial assets directly to third parties or structured entities, or modifies the contractual terms of the asset and either achieves derecognition or continues to recognise the asset:

Transaction type	Description	Accounting treatment		
	Transfers without derecognition			
Securities lending and reverse repurchase	Investment securities are lent to external counterparties in exchange for cash collateral as security for the return of the securities.			
agreements	The group's only recourse in respect of the return of the securities it has lent is to the cash collateral held an as such, the group generally requires cash collateral in excess of the fair value of the securities lent.			
Modifications without derecognition				
Modification of contractual cash flows	Debt restructuring accounts are accounts where the new terms of the contract (such as a lower interest rate) are mandated by law and do not have the same commercial terms as a new product that the group would be willing to offer a customer with a similar risk profile.	Existing asset is not derecognised. The gross carrying amount of the financial asset is recalculated as the present value of the estimated future cash receipts through the expected life of the renegotiated or modified financial asset, discounted at the financial asset's original effective interest rate. Distressed modifications are included in ECL.		
Modifications with derecognition (i.e. substantial modifications)				
Retail advances	The process for modifying an advance (which is not part of a debt restructuring) is substantially the same as the process for raising a new advance, including reassessing the customer's credit risk, repricing the asset and entering into a new legal agreement.	Existing asset is derecognised and a new asset is recognised at fair value based on the modified contractual terms.		

# 4. FINANCIAL INSTRUMENTS continued

#### 4.4 Offsetting of financial instruments and collateral

Where the requirements of IFRS are met, the group offsets financial assets and financial liabilities and presents the net amount. Financial assets and financial liabilities subject to master netting arrangements (MNA) or similar agreements are not offset, if the right of set-off under these agreements is only enforceable in the event of default, insolvency and bankruptcy.

Details of the offsetting and collateral arrangements of the group are set out in the following table:

Derivative financial instruments	The group's derivative transactions th Derivatives Swaps and Dealers Associ by each counterparty that are due of currency under the agreement are ag certain circumstances, e.g. when a cro agreement are terminated, the termin settlement of all transactions (close- Financial collateral (mostly cash) is al mitigate credit risk.
Securities lending and borrowing transactions	These transactions by the group are of ISDA MNA. Where the group has enter counterparty, the advance and liabili are due on a single day, denominate amounts on a net basis. The group receives and accepts coll- securities.
Other advances and deposits	The advances and deposits that are right to offset the amounts and the g

It is the group policy that all items of collateral are valued at the inception of a transaction and at various points throughout the life of a transaction, either through physical inspection or indexation methods, as appropriate. For wholesale and commercial portfolios, the value of collateral is reviewed as part of the annual facility review. For mortgage portfolios, collateral valuations are updated on an ongoing basis through statistical indexation models. However, in the event of default, more detailed reviews and valuations of collateral are performed, which yields a more accurate financial effect. For asset finance, the total security reflected represents only the realisation value estimates of the vehicles repossessed at the date of repossession. Where the repossession has not yet occurred, the realisation value of the vehicle is estimated using internal models and is included as part of total recoveries.

hat are not transacted on an exchange are entered into under International ciation (ISDA) MNA. Generally, under such agreements the amounts owed on a single day in respect of all transactions outstanding in the same aggregated into a single net amount payable by one party to the other. In redit event such as default occurs, all outstanding transactions under the ination value is assessed and only a single net amount is due or payable in -out netting).

also obtained, often daily, for the net exposure between counterparties to

covered by master agreements with netting terms similar to those of the tered into a securities borrowing and lending transaction, with the same lity balances are offset in the statement of financial position only if they ed in the same currency and the group has the intention to settle these

llateral for these transactions in the form of cash and other investment

e offset relate to transactions where the group has a legally enforceable group has the intention to settle the net amount.

#### 4.5 Offsetting of financial instruments and collateral

Derivatives are financial instruments that derive their value from the price of underlying items such as equities, interest rates or other indices. Derivatives are recognised initially and are subsequently measured at fair value. Movements in fair value is recognised in fair value gains or losses within non-interest revenue in the consolidated income statement. Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative.

Derivative instruments are classified as held for trading.

#### **5. OTHER ASSETS AND LIABILITIES**

#### 5.1 Classification and measurement

Classification	Measurement	
Property and equipment		
Information regarding land and buildings is kept at the group's registered office and is open for inspection in terms of section 120 of the Companies Act of Namibia.		
Property and equipment of the group include:	Historical cost less accumulated depreciation and impairment losses, except for land which is not depreciated.	
<ul> <li>Assets utilised by the group in the normal course of operations to provide services, including freehold property and leasehold premises and leasehold improvements (owner-occupied properties);</li> </ul>	Depreciation is over the useful life of the asset, except for assets capitalised under finance leases where the group is the lessee, in which case depreciation is over the life of the lease (refer to policy 5.2).	
Assets which are owned by the group and leased to third parties     under operating leases as part of the group's revenue generating     operations;	Leasehold premises are measured on the shorter of estimated life or period of lease.	
Capitalised leased assets; and	Freehold property and property held under leasing agreements:	
<ul> <li>Other assets utilised by the group in the normal course of operations, including computer and office equipment, motor vehicles and furniture and fittings.</li> </ul>	<ul> <li>Buildings and structures 50 years</li> <li>Mechanical and electrical 20 years</li> <li>Components 20 years</li> <li>Sundries 3 - 5 years</li> <li>Computer equipment 3 - 5 years</li> <li>Other equipment Various: 3 - 10 years</li> </ul>	

### 5. OTHER ASSETS AND LIABILITIES continued

#### 5.1 Classification and measurement continued

Classification Measurement		
Intangib	le assets	
ble assets of the group include:	Cost less accumulated amortisation and any impairment losses.	
nally generated intangible assets (including computer vare and other assets such as trademarks or patents) are talised when the requirements of IAS 38 relating to the gnition of internally generated assets have been met;	asset. The useful life of each asset is assessed individually. The	
rnal computer software development costs are capitalised n they can be clearly associated with a strategic and unique em which will result in a benefit for the group exceeding the s incurred for more than one financial period; and	Software and development costs Trademarks Other	3 years 10 – 20 years 3 – 10 years
erial acquired trademarks, patents and similar rights are talised when the group will receive a benefit from these ngible assets for more than one financial period.		
er costs related to intangible assets are expensed in the al period incurred.		
ill arising from business combinations is recognised as an ble asset.	Tested for impairment annually.	

Intangib

- Intern softwa capita recogr
- Extern when syster costs
- Materi capita intang

All other financial

Goodwill intangib

The group will only recognise a provision measured in terms of IAS 37 when there is uncertainty around the amount or timing of payment. Where there is no uncertainty the group will recognise the amount as an accrual. The most significant provisions are related to litigation and claims. The group recognises a provision when a reliable estimate of the outflow required can be made and the outflow is more reliable than not.

Other assets that are subject to depreciation, and intangible assets other than goodwill acquired as part of a business combination (refer to accounting policy 2.1) are reviewed for impairment whenever objective evidence of impairment exists. Impairment losses are recognised in profit or loss as part of operating expenses. The assets are impaired if the carrying amount is more than the recoverable amount, which is the higher of the assets' value in use and fair value less cost to sell. The impairment loss is calculated as the difference between the assets' carrying amount and their recoverable amounts.

Other assets are derecognised when they are disposed of or, in the case of intangible assets, when no future economic benefits are expected from their use. Gains or losses arising on derecognition are determined as the difference between the carrying amount of the asset and the net proceeds received and are recorded in profit or loss as part of non-interest revenue.

#### 5. OTHER ASSETS AND LIABILITIES continued

#### 5.2 Leases IFRS 16

The group leases a variety of properties and equipment. Rental agreements typically include fixed periods over which the item is leased, which are individually negotiated and contain a wide range of different terms and conditions. The group assesses whether a contract is or contains a lease at inception of a contract.

Qualifying leases are recognised as a Right of Use Asset (ROUA) and a corresponding liability at the date at which the leased asset is made available for use by the group.

	Group company is the lessee	Group company is the lessor
At inception	The group recognises a ROUA and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. The lease liability is initially measured at the present value of the lease payments outstanding at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the individual group lessee uses its own incremental borrowing rate, being the rate that it can borrow funds from the Group Treasury function. The ROUAs are measured at cost comprising of the amount of the initial measurement of the lease liability plus any initial direct costs and restoration costs. Where applicable, any lease payments made at or before the commencement date less any lease incentives received is deducted from the cost. Post initial recognition, ROUAs are treated in line with other property and equipment. Variable payments that do not depend on an index or rate are not included in the measurement the lease liability and the ROUA. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line operating expenses in the consolidated income statement.	Where the group company is the lessor under a finance lease, the group recognises assets sold under a finance lease as advances and impair the advances, as required, in line with the impairment of financial assets accounting policy in section 4.2. No practical expedients are applied, and fully compliant IFRS 9 models are used for impairment calculation on advances.

# 5. OTHER ASSETS AND LIABILITIES continued

#### 5.2 Leases IFRS 16 continued

	Group company is the lessee	Group company is the lessor
Over the life of the lease	Each lease payment is allocated between the lease liability and interest expense. The interest expense is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The ROUA is subsequently measured at cost less accumulated depreciation and impairment losses. The asset is depreciated over the lease term on a straight-line basis, where ownership is not transferred at the end of the lease term. If ownership is transferred at the end of the lease term, the asset is depreciated over the lease term or useful life. The group applies IAS 36 to determine whether a	Unearned finance income is recognised as interest income over the term of the lease using the effective interest method. Finance lease receivables are assessed for impairment in terms of IFRS 9, as set out in the impairment of financial assets policy section 4.2.
	ROUA is impaired and accounts for any identified impairment loss.	
Presentation	The lease liability is presented in other liabilities in the consolidated statement of financial position. The ROUA's are not presented as a separate line in the consolidated statement of financial position, but rather disclosed as ROUA in the property, plant and equipment note.	The group regards instalment credit sale agreements as financing transactions and includes the total rentals and instalments receivable, less unearned finance charges, as finance lease receivables presented as part advances in in the consolidated statement of financial position.
Operating leases	For short-term and low value leases, which the group has defined as all other leases except for property and vehicles leases, the lease payments are recognised as operating expense, spread on a straight-line basis over the term of the lease.	Assets held under operating leases are included in property and equipment and depreciated – refer to accounting policy 5.1. Rental income is recognised as other non-interest revenue on a straight-line basis over the lease term.

## 5. OTHER ASSETS AND LIABILITIES continued

#### 5.3 Leases IAS 17

The group classifies leases of property and equipment where it assumes substantially all the risks and rewards of ownership as finance leases. The group classifies leases as operating leases if the lessor effectively retains the risks and rewards of ownership of the leased asset. The group regards instalment sale agreements as financing transactions.

	Group company is the lessee	Group company is the lessor
Leases		
Inception	Capitalised as assets and a corresponding lease liability for future lease payments is recognised.	Recognise assets sold under a finance lease as advances and impair the advances, as required, in line with the impairment of financial assets policy in section 4.2. No practical expedients are applied, and fully-compliant IFRS 9 models are used for impairment calculation on leases.
Over life of lease	The asset is depreciated – refer to policy 5.	Unearned finance income is recognised as interest income over the term of the lease using the effective interest method. Finance lease debtors are assessed for impairment in terms of IFRS 9 as set out in the impairment of financial assets policy section 4.2.
Operating leases	Recognised as an operating expense in profit or loss on a straight line basis over the period of the lease. Any difference between the actual lease amount payable and the straight-lined amount calculated is recognised as a liability of the group in creditors and accruals.	Assets held under operating leases are recognised as a separate category of property and equipment (assets held under leasing arrangements) and depreciated - refer to policy 5.1. Rental income is recognised as other non-interest revenue on a straight line basis over the lease term.
Instalment credit agreements where the group is the lesseeThe group regards instalment credit sale agreements as financing transactions and includes the to instalments receivable, less unearned finance charges, in advances. The group calculates finance charges the contracts and credits finance charges to interest revenue in capital balances outstanding.		es, in advances. The group calculates finance charges using the

#### 6. CAPITAL AND RESERVES

Transaction	Liability	Equity
Shares issued and issue costs	Ordinary shares and any preference shares which meet the definition of equity issued by the group less a incremental costs directly related to the issue of new share or options, net of any related tax benefit.	
Dividends paid / declared	Recognised as interest expense on the underlying liability.	Dividends on equity instruments are recognised against equity.
		A corresponding liability is recognised when the dividends have been approved by the company's shareholders and distribution is no longer at the discretion of the entity.
Share trust	Not applicable	Certain of the groups renumeration schemes are operated through various share trusts. These share trusts are considered to be structured entities. In instances where the group has control over the share trust in terms of IFRS 10 they are consolidated. Where the employee share trust which form of the consolidated group purchases the company's equity share capital, the consideration paid, including any directly attributable incremental costs, is deducted from total shareholders' equity as treasury shares until they are reissued or sold. Where the shares are subsequently sold or reissued, any consideration received net of any directly attributable incremental costs is included in shareholders' equity.
Other reserves	Not applicable	Other reserves recognised by the group include general risk reserves, share base payment reserve, defined benefit post-employment reserve.

#### 7. TRANSACTIONS WITH EMPLOYEES

#### 7.1 Employee benefits

The group operates defined contribution schemes, the assets of which are held in separate trustee administered funds. These funds are registered in terms of the Pension Funds Act, 1956, and membership of the pension fund is compulsory for all group employees. The defined benefit plans are funded by contributions from employees and the relevant group companies.

Defined benefit plans		
Defined benefit obligation liability	Recognition The liabilities these funds are reflected as a liability in the statement of financial position, i.e. the present value of the defined benefit obligation at the reporting date.	
Measurement The present value of the defined benefit obligation is calculated annually by independent actual the projected credit unit method. The discount rate used is the rate of high-quality corporate bond denominated in the currency in which the benefits will be paid and have terms to maturity approxin terms of the related pension liability.		
Profit or loss	<ul> <li>Included as part of staff costs:</li> <li>Current and past service costs calculated on the projected unit credit method.</li> <li>Gains or losses on curtailments and settlements that took place in the current period.</li> <li>Net interest income calculated by applying the discount rate at the beginning of the period to the net asset or liability.</li> <li>Actuarial gains or losses on long-term employee benefits.</li> </ul>	
Other comprehensive income	All other remeasurements in respect of the obligation are included in other comprehensive income and never reclassified to profit or loss.	

# 7. TRANSACTIONS WITH EMPLOYEES continued

#### 7.1 Employee benefits continued

	Termi	
he group recognises termination benefits as a liability in the s n profit or loss when it has a present obligation relating to term wo occurrences: when the group can no longer withdraw the estructuring costs.		
	Liability for shor	
eave pay	The group recognises a liability fo amount recognised by the group is the employee and the group. The e	
Bonuses	The group recognises a liability and the economic benefits will be paid staff costs.	

#### 7.2 Share-based payment transactions

The group operates a cash-settled and an equity-settled share-based incentive plans for employees.

Options and awards granted under cash-settled plans result in a liability being recognised and measured at fair value until settlement. An expense is recognised in profit or loss for employee services received over the vesting period of the plans.

#### ination benefits

statement of financial position and as an expense, included in staff costs, mination. The group has a present obligation at the earlier of the following offer of the termination benefit or when the group recognises any related

#### rt-term employee benefits

or the employees' rights to annual leave in respect of past service. The s based on current salary of employees and the contractual terms between expense is included in staff costs.

nd an expense for management and staff bonuses when it is probable that aid, and the amount can be reliably measured. The expense is included in

#### 8.1 Introduction

In preparing the financial statements, management makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Unless stated otherwise the judgements applied by management in applying the accounting policies are consistent with the prior year. Included below are all the critical accounting estimates, assumptions and judgements made by the group, except those related to fair value measurement, which are included in note 30.

#### 8.2 Subsidiaries and associate

Subsidiaries

Only one party can have control over a subsidiary. In determining whether the group has control over an entity, consideration is given to any rights the group has that result in the ability to direct the relevant activities of the investee, and the group's exposure to variable returns.

In operating entities, shareholding is most often the clearest indication of control. However, for structured entities and investment management funds, judgement is often needed to determine which investors have control of the entity or fund. Generally, where the group's shareholding is greater than 50%, the investment is accounted for as a subsidiary.

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eements.
nvestors; ;
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#### 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS continued

#### 8.2 Subsidiaries and associate continued

	Subsidi
Exposure to variable returns	<ul> <li>Factors considered include:</li> <li>the group's rights in respect of profit</li> <li>the group's rights in respect of repay</li> <li>whether the group receives any remu</li> <li>whether the group provides any cred</li> <li>whether the group receives any mana</li> <li>whether the group can obtain any sy Benefits could be non-financial in na</li> </ul>
Ability to use power to affect returns	<ul> <li>Factors considered include:</li> <li>whether the group is acting as an age</li> <li>if the group has any de facto decision</li> <li>whether the decision-making rights to</li> <li>whether the group has the practical as</li> </ul>
	A
Determining whether	the group has significant influence over a
The group conside	e may arise from rights other than voting rs both the rights that it has as well as practical ability to significantly influence t
	Struc
	e those where voting rights generally relat ntractual arrangement.
	her the group has control over a structu and whether the group has power over de

ries continued

- t or residual distributions;
- yments and return of debt funding;
- nuneration from servicing assets or liabilities of the entity;
- dit or liquidity support to the entity;
- nagement fees and whether these are market-related; and
- synergies through the shareholding, not available to other shareholders.
- ature as well, such as employee services etc.

gent or principal;

- on-making rights;
- the group has are protective or substantive; and
- l ability to direct the relevant activities.

ssociate

an entity:

g rights, for example management agreements.

s currently exercisable rights that other investors have when assessing the relevant activities of the investee.

tured entities

te to administrative tasks only and the relevant activities are determined

ured entity specific consideration is given to the purpose and design of ecisions that relate to activities that the entity was designed to conduct.

continued

#### 8.2 Subsidiaries and associate continued

#### Investment funds

The group acts as fund manager to a number of investment funds. In terms of a mandate the group is required to make active investment management decisions in respect of the fund.

Determining whether the group controls such an investment fund usually focuses on the assessment of the aggregate economic interests of the group in the fund (comprising any direct interests in the fund and expected management fees), whether the remuneration received by the group is market related as well as the investor's right to remove the group as fund manager.

If the other investors are able to remove the group as fund manager easily or the group's aggregate interest is not deemed to be significant, the group does not consolidate the funds as it is merely acting as an agent for the other investors. Other investors are considered to be able to remove the fund manager easily if it is possible for a small number of investors acting together to appoint a new fund manager in the absence of misconduct. Where the group has a significant investment and an irrevocable fund management agreement, the fund is consolidated.

Where such funds are consolidated, judgement is applied in determining if the non-controlling interests in the funds are classified as equity or financial liabilities. Where the external investors have the right to put their investments back into the fund, these noncontrolling interests do not meet the definition of equity and are classified as financial liabilities.

Where such funds are not consolidated, the group accounts for the investments in the funds as investment securities in terms of IFRS 9.

Where investments in funds managed by the group meet the criteria for consolidation but are considered to be financially inconsequential both individually and in aggregate with other inconsequential investments in funds, these they are not consolidated by the group and are recognised as investment securities.

As decisions related to the relevant activities are based on a contractual agreement (mandate) as opposed to voting or similar rights, investment funds that are managed by the group are considered to be structured entities as defined in IFRS 12, except where other investors can easily remove the group as fund manager without cause as this represents rights similar to voting rights.

The group receives investment management fees from the funds for investment management services rendered. These fees are typical of supplier-customer relationships in the investment management industry.

Where the group provides seed funding or has any other interests in investment funds that it manages, and does not consolidate, the investment is considered to represent a typical customer-supplier relationship. The group does not sponsor investment funds that it manages, as it does not provide financial support to these funds.

#### 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS continued

#### 8.2 Subsidiaries and associate continued

The period over which management has projected cash flows ranges between three and five years. The cash flows from the final cash flow period are extrapolated into perpetuity to reflect the long-term plans of the group. The growth rate does not exceed the long-term average past growth rate for the business in which the CGU operates.

The group assessed the recoverable amount of goodwill based on value in use and determined that goodwill is impaired, mainly as a result of the impact of Covid-19 on the expected future cash flows.

#### 8.3 Taxation

The group is subject to direct tax in Namibia. As such there may be transactions and calculations for which the ultimate tax determination has an element of uncertainty during the ordinary course of business. The group recognises liabilities based on objective estimates of the amount of tax that may be due. In determining whether an interpretation and/or application of the various tax rules may result in a dispute of which the outcome may not be favourable to the group, the group seeks, where relevant, expert advice to determine whether the unfavourable outcome is probable or possible. Where payment is determined to be possible but not probable the tax exposure is disclosed as a contingent liability. The group recognises liabilities based on objective estimates of the amount of tax that may be due. Where the final tax determination is different from the amounts that were initially recorded, the difference will impact the income tax and deferred income tax provisions in the period in which such determination is made.

#### 8.4 Impairment of financial assets

In determining whether an impairment loss should be recognised, the group makes judgements as to whether there is observable data indicating a measurable decrease in the estimated future cash flows from a portfolio of loans.

The objective of the measurement of an impairment loss is to produce a quantitative measure of the group's credit risk exposure.

The group adopted the PD/LGD approach for the calculation of ECL for advances. The ECL is based on an average of three macroeconomic scenarios incorporating a base scenario, upside scenario and downside scenario, weighted by the probability of occurrence.

Regression modelling techniques are used to determine which borrower and transaction characteristics are predictive of certain behaviours, based on relationships observed in historical data related to the group of accounts to which the model will be applied. This results in the production of models that are used to predict impairment parameters (PD, LGD and EAD) based on the predictive characteristics identified through the regression process.

#### Impairment of goodwill continued

#### Impairment of advances

continued

#### 8.4 Impairment of financial assets continued

#### Impairment of advances continued

Forward-looking macroeconomic information has been incorporated into expected loss estimates through the application of quantitative modelling and expert-judgement-based adjustments. The quantitative techniques applied estimate the impact of forecasted macroeconomic factors on expected credit losses using regression techniques.

The macroeconomic scenarios are defined by taking global and domestic macroeconomic considerations into account, and forecasts are developed for baseline, downside, upside and stress scenarios. The baseline, downside and upside scenarios are used in the ECL calculations. These scenarios are overseen by the FSR Macro forum, which is responsible for oversight and is independent from credit and modelling functions, and approved by the Board of Directors.

To arrive at the macroeconomic forecasts, a bottom-up and top-down process is followed. The bottom-up process is conducted by teams of economists. These economists assess micro and macroeconomic developments to formulate (bottom-up) and adjust (topdown) the macroeconomic forecasts. A number of internal and external economists are then requested to assign a probability to each scenario. The rationale for probabilities assigned by each respondent are noted and explained.

ECL results are calculated as probability-weighted average results across multiple macroeconomic scenarios. The creation of macroeconomic scenarios and the determination of associated probabilities are subjective, with final ECL results dependent on the assumptions applied during the process.

The following scenarios were applied at 30 June 2020:

Baseline regime	Assumes that global growth slows below trend, developed market (DM) inflation remains benign and interest rates turn more accommodative while domestic policy uncertainty reduces relative to 2019 and meaningful economic reform remains absent.	
Upside regime	Assumes that the global economy expands at a solid pace whilst DM inflation and interest rates lift gradually, and domestic policy certainty improves substantially, opening the door for positive economic reforms to drive growth higher.	
Downside regime	Assumes that the global economy slows down whilst DM inflation and interest rates lift. Increased uncertainty, a collapse in corporate governance at state-owned enterprises (SOEs), increased pop and fiscal recklessness drive South Africa's growth lower.	

There has been a significant change in the probabilities assigned to upside and downside scenarios when compared to the prior year. There are a number of factors, including the COVID 19 pandemic, that have contributed to this change. These are discussed in more detail below and has resulted in increases in the provisions recognised in the current year.

#### 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS continued

#### 8.4 Impairment of financial assets continued

The Namibian economy has been in a recessionary environment since 2016, with GDP growth lagging far behind population growth. The Covid-19 pandemic and associated lockdown measures are expected to exacerbate existing vulnerabilities. Namibia went into a 21-day lockdown on 28 March 2020 which was further extended to 38 days ending 4 May 2020. The government has since embarked on a gradual reopening of the economy, moving into Stage 3 of lockdown where most economic activity has been allowed to resume with some precautions. While domestic economic activity has been allowed to resume, the economy still faces a number of Covid-19 related pressures. Firstly, a global slowdown and falling external demand will weigh on exports and export-dependent industries. This is further worsened by the fact that borders at large remain closed under Stage 3, thus restricting the movement of goods and people and disrupting critical supply chains in various industries such as wholesale and retail trade, manufacturing and construction. Secondly, domestic demand is unlikely to rebound to significantly higher levels as consumer and investor confidence remains low due to the uncertainties surrounding Covid-19 in an already weak economic environment. Lastly, the government has put on hold all new capital and infrastructure projects which were initially expected to provide impetus to a rebound in the economy.

In response to the Covid-19 pandemic, the government has made use of both fiscal and monetary policy to cushion the economic and health fallout. The government announced a N\$ 8.1billion stimulus and relief package targeted at businesses, households and the health sector. The relief package consists of an Emergency Income Grant of N\$ 750 for low income groups; a wage subsidy for employers and employees in the tourism, travel, aviation and construction sectors; the accelerated payment of overdue unpaid invoices and VAT refunds to suppliers; loan schemes for agricultural and non-agricultural sectors; the provision of a water subsidy and an emergency budget frontloaded to the Ministry of Health and the Ministry of Basic Education, Arts and Culture. On the monetary policy front, the Bank of Namibia has reduced the reportate by a total of 200bps in response to the crisis and has provided regulatory relief which includes repayment holiday, relaxation of the regulations in terms of write-off and provisioning by commercial banks, liquidity relief, capital conservation buffer relief and the postponement of the amended single borrower limit.

Fiscal metrics will undoubtedly come under pressure over the short to medium-term. In the 2020/21 budget statement tabled by the Minister of Finance, revenue is expected to decline by 12% compared to the previous financial year. At the same time expenditure is expected to increase by 12%, bringing the projected budget deficit to 12.5% of GDP. Funding this deficit will increase the debt-to-GDP ratio to 69%, well above the self-imposed government threshold of 35%. Deteriorating fiscal metrics will present more credit ratings pressures, with Moody's already having changed the outlook on its Ba2 rating from stable to negative.

#### Namibia

continued

#### 8.4 Impairment of financial assets continued

#### Significant macroeconomic factors

The table below sets out the most significant macroeconomic factors used to estimate the FLI on the ECL provisions.

#### Group and company

30 June 2020

Namibia	Upside scenario	Baseline expectation	Downside scenario
Real GDP growth (%)	0.7	(3.4)	(5.0)
Policy interest rate (%)	4.2	3.3	6.1

The following table reflects the impact on the IFRS 9 impairment provisions on advances, if the probability weighting assigned to each of the scenarios were increased to 100%.

	N\$ 000's	% change on total IFRS 9 provision
IFRS 9 impairment provision at 30 June 2020		
Scenarios		
Baseline	1 239 954	0.84%
Upside	920 455	(25.9%)
Downside	1 879 769	51.4%

	N\$ 000's	% change on total IFRS 9 provision
IFRS 9 impairment provision at 30 June 2019		
Scenarios		
Baseline	706 298	0.47%
Upside	611 343	(13.0%)
Downside	762 817	8.5%

In addition to forward-looking macroeconomic information, other types of forward-looking information, such as specific event risk, is taken into account in ECL estimates when required. Furthermore, where there is uncertainty in respect of the respective models' ability to address specific trends or conditions due to inherent limitations of modelling based on past performance, the timing of model updates and macro-economic events, additional provisions via post model adjustments are made.

#### 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS continued

#### 8.4 Impairment of financial assets continued

Judgement	Retail and retail SME	Wholesale and commercial SME
Measurement of the 12-month and lifetime ECL	Parameters are determined on a pooled basis, with exposures pooled on a portfolio level at a minimum. Where appropriate, more granular pooling is applied. The inputs used to determine parameter values include historically observed behaviour, as well as behavioural and demographic information related to individual exposures currently on book. PD parameters are determined through assessment of the influence that various risk drivers have had on historical default rates. EAD parameter estimates are based on product characteristics and historical draw-down and payment behaviour. LGDs are determined by estimating expected future cash flows. These cash flows include direct costs and proceeds from the sale of collateral. Collateral recovery rates are based on historically observed outcomes. The statistical models applied implicitly assume that risk drivers that influence default risk, payment behaviour and recovery expectations within the historical data will continue to be relevant in the future.	Parameters are determined based on the application of statistical models that produce estimates based on counterparty-specific financial information and transaction characteristics. These characteristics include the nature of available collateral. Due to the specialised nature of these exposures, parameters produced by models are taken through a robust review and challenge process before being applied to calculate expected credit losses, and are required to be signed off by a committee of wholesale and commercial credit experts who can motivate adjustments to modelled parameters.
	Parameters are calibrated for the calculation of 12-month and life borrower risk, account age, historical behaviour, transaction character Term structures have been developed over the entire remaining contri- lifetime is limited to the contractual term of instruments in the port commitment such as credit cards, where there is not a contractual ex- is determined with reference to the change in client requirements terms, for example an increase in limit. Expected credit losses on open accounts are discounted from the e- using the asset's original effective interest rate or a reasonable appro-	eristics and correlations between parameters. ractual lifetime of an instrument. The remaining tfolio, except for instruments with an undrawn cpiry date. In such instances the remaining term that would trigger a review of the contractual expected date of default to the reporting date

continued

#### 8.4 Impairment of financial assets continued

Judgement	Retail and retail SME	Wholesale and commercial SME
Measurement of the 12-month and lifetime ECL continued	Although COVID-19 has had a negative impact on isolation COVID-19 initially reflected a liquidity const risk for the entire portfolio of advances held by the blanket downgrade to all ECL stages.	raint more so than an inherent increase in credit
	Rather a more systematic and targeted approach to to base was undertaken, following the group's existing cr and consistent decisions that considered not only trends as well. As such, the group did not view request the sole indicator that SICR had occurred for perform	edit framework, which allowed for a well-balanced the impact of COVID-19, but existing economic s for payment deferrals and liquidity assistance as
	In accordance with IFRS 9, all exposures are assessed to determine whether there has been a significant increase in credit risk (SICR) at each reporting date (monthly), in which case the expected credit loss is calculated on a lifetime basis.	In accordance with IFRS 9, all exposures are assessed to determine whether there has been a significant increase in credit risk at each reporting date (monthly), in which case the expected credit loss is calculated on a lifetime basis.
	SICR triggers are client behavioural based and are derived from client behavioural scores as well as judgemental factors. These triggers are portfolio specific and are calibrated over time to determine what level of deterioration is reflective of a significant increase in credit risk with reference to historic default on that portfolio.	SICR triggers are client behavioural based and are derived from a client FR rating or risk score, as well as judgemental factors which may result in the client being added to the watch list through the group's ongoing risk management process. These triggers are tested at a deal and client level and the former is calibrated over time to determine what level of deterioration is
	The group uses a relative movement in probability of default between reporting date and origination date to determine if there was a significant increase in credit risk. These levels are monitored and validated on a continuous basis. Management also considers other judgemental triggers, for example behaviour on other products and anticipated changes in legislation.	reflective of a significant increase in credit risk. Additional judgmental triggers, such as belonging to an industry in distress, are considered in the context of the financial impact of COVID-19. The group uses a relative movement in probability of default between reporting data
	Management also considers other judgemental triggers, for example behaviour on other products and anticipated changes in legislation. Additional judgemental triggers, such as employment in industries in distress, have also been considered in the context of COVID-19 and its financial impacts.	probability of default between reporting date and origination date to determine if there was a significant increase in credit risk, and the client's watch list status at a point in time. These levels are monitored and validated on a continuous basis.

# 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

continued

#### 8.4 Impairment of financial assets continued

Judgement	Retail and retail SME	Wholesal	Wholesale and commercial SME		
Sensitivity staging	As outlined above, when there is a SICR since initial recognition, the exposure is moved from stage 1 to stage 2 and the ECL is calculated based on lifetime expected credit losses.			from stage 1 to	
	As indicated, the group did not apply a blanket downgrade to all ECL stages due to COVID-19. However, adjustments were made to coverage held for COVID-19 relief to allow for the impact of delayed arrears recognition, which results from an inability to observe normal arrears behaviour.				
	The following table sets out the impact on the staging and total ECL provisions recognised if COVID-19 restructures had been viewed as a blanket downgrade to the next stage:			sed if COVID-19	
	Group and Company				
	N\$ 000's	Stage 1	Stage 2	Stage 3	
	Total ECL provision as at 30 June 2020	370 147	263 526	607 860	
	Additional provision recognised if the exposures had moved into stage 2 from stage 1	-	14776	-	
	Additional provision recognised if the exposures had moved into stage 3 from stage 2		-	14 959	
	Potential total ECL provision as at 30 June 2020	370 147	278 302	622819	
	The table below sets out the impact of a 10% increase in the post model adjustments for COVID-19 relief currently provided for in the ECL:				
	N\$ 000's	Stage 1	Stage 2	Stage 3	
	Total ECL provision as at 30 June 2020	370 147	263 526	607 860	
	Additional provisions	8 263	4 962	1 377	
	Potential total ECL provision as at 30 June 2020	378 410	268 488	609 237	

continued

#### 8.4 Impairment of financial assets continued

Judgement	Retail and retail SME	Wholesale and commercial SME
Treatment of financial relief offered in response to the impacts of	The group has offered financial relief through vario These included the following:	us mechanisms in response to COVID-19.
COVID-19 - Retail and Commercial Exposures continued	<ul> <li>Additional facilities or new loans being granted;</li> <li>Restructure of existing exposures with no change i cash flows; and</li> </ul>	
	Restructure of existing exposures with a change in cash flows.	
	Exposures on which relief has been offered have a requirement for relief is expected to be temporary or p Where the requirement for relief is expected to be as a non-distressed restructure, the staging of the e maintained, and adjustments have been made to co and potential masking of normal arrears. Where the temporary in nature, the exposure has been treated a coverage has been adjusted in line with normal practice	permanent in nature. temporary in nature and as such qualified xposure as at 29 February 2020 has been overage to allow for incremental credit risk requirement for relief is not expected to be as a distressed restructure, and staging and
	Where relief has been enacted through the issuance restructure, the loan has been treated at initial recog been calculated on the basis of historical behaviour in are distinct from other facilities granted to the custon and its repayment terms differ from the terms of the c	nition as a new exposure and coverage has similar products. The terms of the new loan ner previously, as the new loan is unsecured
	Relief provided as an emergency facility (as defined und the staging of the emergency facility has been aligned Where there are multiple underlying exposures with di been applied.	to the staging of the underlying exposures.
	The ECL for all exposures on which relief has been offe adjusted to reflect the impact of forward-looking ma rest of the portfolio.	0,

#### 8. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS continued

#### 8.4 Impairment of financial assets continued

Judgement	Retail and retail SI
Treatment of financial relief offered in response to the impacts of	Debt relief measures for wholes boundaries of existing credit risk
COVID-19 – Wholesale Exposures	ECL treatment of financial relief o restructures.
Determination of whether a financial asset is credit impaired	Exposures are classified as stage his/her/its credit obligations in fur of security.
	Distressed restructures of accour
	For a retail account to cure fron stringent cure definition. Cure de analysis and are set such that the the probability of default for an ac is set at 12 consecutive payment
	For wholesale exposures, cures a relevant debt restructuring credit
	A default event is a separate defau prior to the second or subsequen default event when developing L0

#### Wholesale and commercial SME

sale clients have been undertaken on a case-by-case basis within the management processes.

offered to wholesale customers remains the same as for other wholesale

ge 3 if there are qualitative indicators that the obligor is unlikely to pay full without any recourse by the group to action such as the realisation

unts in stage 2 are also considered to be default events.

om stage 3 to either stage 2 or stage 1, the account needs to meet a definitions are determined on a portfolio level with reference to suitable ne probability of a previously cured account re-defaulting is equivalent to account that has not defaulted in the past. In most retail portfolios curing its.

are assessed on a case-by-case basis, subsequent to an analysis by the it committee.

ault event only if an account has met the portfolio-specific cure definition ent default. Default events that are not separate are treated as a single \_GD models and the associated term structures.

continued

#### 8.5 Provisions

#### Provisions for litigation

The group has a policy and process in place to determine when to recognise provisions for potential litigation and claims. The recognition of such provisions are linked to the ranking of legal risk of potential litigation on the bank's litigation database.

#### 8.6 Transactions with employees

	Employee benefits – defined benefit plans			
Determination of present value of defined benefit plan obligations	The cost of the benefits and the present value of the defined benefit pension funds and post-employment medical obligations depend on a number of factors that are determined annually on an actuarial basis, by independent actuaries, using the projected unit credit method which incorporates a number of assumptions. The key assumptions used in determining the charge to profit or loss arising from these obligations include the expected long-term rate of return on the relevant plan assets, discount rate and expected salary and pension increase rates. Any changes in these assumptions will impact the charge to profit or loss and may affect planned funding of the pension plans.			
	Cash-settled share-based payment plans			
Determination of fair value	<ul> <li>The liability is determined using a Black Scholes option pricing model with a zero strike price. The following estimates are included in the model to determine the value:</li> <li>Management's estimate of future dividends;</li> <li>The risk-free interest rate is used; and</li> </ul>			
	Staff turnover and historical forfeiture rates are used as indicators of future conditions.			
Equity-settled share-based payment plans				
Determination of fair value	The total value of the services received is calculated with reference to the fair value of the options on grant date. The fair value of the options is determined excluding non-market vesting conditions. These vesting conditions are included in the assumptions of the number of options expected to vest.			

## 9. IMPACT OF ADOPTING REVISED ACCOUNTING STANDARDS

The group adopted IFRS 16 during the current period, with the most significant impact on the accounting treatment of leases where the group is the lessee. The standard requires lessees to recognise a right-of use-asset (ROUA) and corresponding lease liability in respect of all leases that were previously classified as operating leases under IAS 17. The standard does allow for certain exemptions from this treatment for short-term leases and leases where the underlying asset is considered to be of low-value.

As permitted by IFRS 16, the group did not restate comparative information and elected to apply the modified retrospective approach on the date of initial application (DIA) being 1 July 2019. On the DIA, a lease liability, measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate at DIA was recognised. The group elected to measure the ROUA at a value equal to the lease liability as calculated at the DIA, adjusted for any lease prepayments that were made as well as any operating lease liabilities from the straight lining of lease liabilities, that were raised under IAS 17.

The table below reconciles the operating lease commitments recognised under IAS 17 to the lease liabilities recognised on the statement of financial position as at 1 July 2019:

#### N\$'000

Operating lease commitments disclosed as at 30 June 202
Less: short term leases
Total qualifying operating leases subject to IFRS 16
Less: Discounted using the group's incremental borrowing ra
Additional lease liability recognised as at 1 July 2019 (inclu

	Note	Amount
L9 under IAS 17	1	88 808
	2	(5010)
		83 7 98
ite	3	(17 920)
uded in other liabilities)		65 878

#### 9. IMPACT OF ADOPTING REVISED ACCOUNTING STANDARDS continued

The table below sets out a breakdown of the total amount of ROUA recognised as at 1 July 2019:

N\$'000	Note	Amount
ROUA recognised on DIA (equal to the present value of lease liability)		
Property held under finance leases under IAS 17	4	61 022
Total ROUA as at 1July 2019 (included in PPE)		61022

The ROUA recognised is accounted for as property and equipment (PPE) within the group. The recognition of additional assets of N\$61 million on the statement of financial position.

The adoption of IFRS 16 had no impact on the amount of the net deferred tax and retained earnings recognised.

The recognition of the lease liability and ROUA impacted the amounts recognised in the group's income statement from the DIA. Under IAS 17 a straight-lined operating lease charge was recognised in operating expenses.

From DIA, the following amounts will be recognised in the income statement under IFRS 16:

- Interest expense on the lease liability;
- Depreciation charge on the ROUA and will be recognised over the lease term; and
- Rental charge will be recognised in operating expenses for variable rate leases and assets classified as short-term or low-value in terms of the group's policy.

### 9. IMPACT OF ADOPTING REVISED ACCOUNTING STANDARDS continued

Note	Adjustment	
1.	Operating lease commitments under IAS 17	The gro definition of IFRS
2.	Short term leases	IFRS 16 exempt vehicle: and for group c or less a • no e woul • no p
3.	Discounting using the group's incremental borrowing rate	IFRS 10 amount used the rate to The inco is indica • Dura • Cred
4.	Property held under finance leases under IAS 17	The gro in PPE v finance the me reclassi

#### Description

roup applied the practical expedient in IFRS 16 C3 and did not reassess the tion of a lease on its current lease contracts but applied the requirements S 16 to all leases recognised as operating leases previously under IAS 17.

16 provides an exemption for leases that are short-term in nature. The ption allows a lessee to not recognise a ROUA or lease liability. The ption is applied per class of leases (i.e. leases of property, leases of les, etc.). The group applied this exemption to all classes of leases at DIA or new leases entered into after the DIA that meets the definition. The ordefines short term leases as any lease that has a lease term of 12 months s and where the terms of the lease contain:

extension periods that the group is reasonably certain to exercise which uld result in the lease term being longer than 12 months; and purchase option.

16 requires that the lease payments are discounted. The discounted int is calculated using the incremental borrowing rate at DIA. The group the practical expedient in IFRS 16 that allows the use of a single discount o a portfolio of leases with reasonably similar characteristics.

cremental borrowing rates used ranged between 7% - 10%. The range cative of:

ration of the lease;and dit risk of the business that is the lessee.

roup previously had property held under finance leases that was included within the leasehold premises category. No lease liabilities relating to the ce lease was recognised, as the lease was prepaid. At transition to IFRS 16, neasurement was retained and the property held under finance lease was ssified to ROUA.

#### IMPACT ON THE STATEMENT OF FINANCIAL POSITION

N\$'000	As previously reported at 30 June 2019	Adjustment for IFRS 16	1 July 2019
Assets			
Property and equipment	859 081	61 022	920 103
Total assets	859 081	61 022	920 103
Liabilities			
Other liabilities	220 486	65 877	286 363
Creditors, accruals and provisions (Straight-lining liability)	371 483	(4 855)	366 628
Total liabilities	591 969	61022	652 991
Equity			
Ordinary shares	1	-	1
Share premium	1 142 791	-	1 142 791
Reserves	4 038 966	-	4 038 966
Capital and reserves attributable to equity-holders of the group	5 181 758	-	5 181 758
Total equity	5 181 758	-	5 181 758
	5773727	-	5834749

# Annual financial statements

for the year ended 30 June 2020

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# **Statements of comprehensive income** for the year end 30 June

		Gro	oup	Com	pany
N\$'000	Note(s)	2020	2019	2020	2019
Interest and similar income	1	3 852 376	3861956	3 833 490	3 817 827
Interest expense and similar charges	2	(1847660)	(1 852 528)	(1847660)	(1831476)
Net interest income before impairment of advances		2004716	2009428	1 985 830	1986351
Impairment and fair value of credit advances		(559 413)	(214 808)	(557 651)	(216 380)
Net interest income after impairment of advances		1 445 303	1794620	1 428 179	1769971
Non-interest revenue	3	1772437	1661671	1 782 856	1 660 100
Income from operations		3217740	3 456 291	3211035	3430071
Operating expenses	4	(1941563)	(1880702)	(1938024)	(1882048)
Net income from operations		1276177	1 575 589	1273011	1 548 023
Share of profit of associate after tax		1 492	3730	-	-
Income before indirect tax		1 277 669	1 579 319	1273011	1 548 023
Indirect tax	6	(43 639)	(45 515)	(43 251)	(45 496)
Profit before taxation		1234030	1 533 804	1 229 760	1 502 527
Income tax expense	6	(369 166)	(473766)	(361 376)	(465 968)
Profit for the year		864 864	1060038	868 384	1 036 559

		Gro	up	Comp	bany
N\$'000	Note(s)	2020	2019	2020	2019
Other comprehensive income:					
Items that will not be reclassified to profit or loss:					
Remeasurements on net defined benefit post-employment plans		3 7 5 5	(146)	3 755	(146)
Deferred income tax		(1 202)	47	(1202)	47
Total items that will not be reclassified to profit or loss		2 553	(99)	2 553	(99)
Other comprehensive income for the year		2 553	(99)	2 553	(99)
Total comprehensive income for the year		867 417	1 059 939	870937	1 036 460
The group elected not to restate comparative information as permitted has been prepared on an IAS 17 basis. Refer to accounting policy note	,	,	vill not be achiev	ed as comparativ	ve information

# **Statements of financial position** for the year end 30 June

		Gro	oup	Company		
N\$'000	Note(s)	2020	2019	2020	2019	
Assets						
Cash and cash equivalents	8	1 105 368	1 380 801	1 105 368	1 380 801	
Due by banks and other financial institutions		4 442 443	2803841	4 442 443	2803841	
Derivative financial instruments	9	519 294	459 072	519 294	459 072	
Investment securities	10	8 381 307	7 577 680	8 381 307	7 577 680	
Advances	11	30 078 229	30 412 740	29 843 241	30 119 613	
Other assets*	13	213 708	272 399	252 515	306 026	
Investment in associate	14	-	12 339	-	1 154	
Investments in subsidiaries	15	-	-	104 608	170 864	
Property and equipment **	16	885 904	859 081	863 883	839 313	
Intangible assets	17	81 350	92799	81 349	92798	
Total assets		45 707 603	43870752	45 594 008	43751162	

		Gro	up	Com	pany
N\$'000	Note(s)	2020	2019	2020	2019
Equity and Liabilities					
Liabilities					
Derivative financial instruments	9	534 035	480 490	534 035	480 490
Creditors and accruals	20	506 974	371 483	505 973	369 998
Current tax liability		62610	181 539	62 450	176 578
Deposits	21	38 659 136	36 401 396	38 656 569	36 398 982
- Deposits from customers		30 933 479	26 174 449	30 930 912	26 172 035
- Debt securities		7 607 682	9796914	7 607 682	9796914
- Due to banks and other financial institutions		117 975	430 033	117 975	430 033
Employee liabilities	18	193 076	237 587	193 076	237 587
Other liabilities**	22	286 186	220 486	286 186	220 486
Tier 2 liabilities	23	402 774	402 804	402774	402 804
Deferred income tax liability	19	263 101	393 209	266 643	399 408
Total liabilities		40 907 892	38 688 994	40 907 706	38 686 333
Equity					
Ordinary shares	24	1	1	1	1
Share premium	24	1 1 4 2 7 9 1	1 142 791	1142791	1 142 791
Reserves		3 656 919	4 038 966	3 543 510	3 922 037
		4799711	5 181 758	4 686 302	5 064 829
Tetel Ferrier and Liebilities		/ 5 707 000	(2.070.750	(5.50/.000	(0.751.100
Total Equity and Liabilities		45 707 603	43 870 752	45 594 008	43 751 162

- the assets included in this line item and is in line with industry practice.
- \*\* The group elected not to restate comparative information as permitted by IFRS 16. Comparability will not be achieved as comparative information has been prepared on an IAS 17 basis. Refer to accounting policy note 5.2 for details.

\* In the prior year, these amounts were disclosed as accounts receivable. The description Other assets is more appropriate based on the nature of

# **Statements of changes in equity** for the year end 30 June

				Defined benefit post-	Share based								Defined benefit post-	Share based	General		
N\$'000	Share capital		Total share capital	employment reserve	payment reserve	risk reserve		Total equity	N\$'000	Share capital	Share premium	Total share capital	employment reserve	payment reserve	risk reserve	Retained earnings	Total equity
Group									Company								
0.000									company								
Balance as at 1 July 2018	1	1142791	1 1 4 2 7 9 2	3 632	7 7 2 7	163 140	3 374 806	4 692 097	Balance at 01 July 2018	1	1 1 4 2 7 9 1	1 1 4 2 7 9 2	3 632	7 7 2 7	163 140	3 280 384	4 597 675
Profit for the year	-	-	-	-	-	-	1 060 038	1 060 038	Profit for the year	-	-	-	-	-	-	1 036 559	1 036 559
Other comprehensive loss	-	-	-	(99)	-	-	-	(99)	Other comprehensive loss	-	-	-	(99)	-	-	-	(99)
Total comprehensive income for the year				(99)			1 060 038	1 059 939	Total comprehensive income for the year				(99)			1 036 559	1 036 460
			_	(33)	_		1000030	1003303				_	(33)		_	1030333	1030400
Transfer of vested equity options	-	-	-	-	1 1 2 0	-	-	1 120	Transfer of vested equity options	-	-	-	-	1 1 2 0	-	-	1 1 2 0
Share-based payments	-	-	-	-	(6 380)	-	6 380	-	Share-based payments	-	-	-	-	(6 380)	-	6 380	-
Transfers to(from) reserves	-	-	-	-	-	(163 140)	163 140	-	Transfers to(from) reserves	-	-	-	-	-	(163 140)	163 140	-
Ordinary dividends	-	-	-	-	-	-	(525 424)	(525 424)	Ordinary dividends	-	-	-	-	-	-	(525 424)	(525 424)
Dividend in specie	-	-	-	-	-	-	(45 974)	(45 974)	Dividend in specie	-	-	-	-	-	-	(45 002)	(45 002)
Balance at 01 July 2019	1	1142791	1 142 792	3 533	2 467	-	4 032 966	5 181 758	Balance as at 1 July 2018	1	1142791	1 1 4 2 7 9 2	3 5 3 3	2 467	-	3916037	5 064 829
Profit for the year							864 864	864 864	Profit for the year							868 384	868 384
Other comprehensive income	_		_	2 553	-	_	004 004	2 553	Other comprehensive income	_	_	-	2 553	_	_	000 304	2 553
other comprehensive income	-	_	_	2 555	-	_	_	2 000	other comprehensive income	-	_	-	2 000	-	-	-	2 000
Total comprehensive income for the year	-	-	-	2 553	-	-	864 864	864 864	Total comprehensive income for the year	-	-	-	2 553	-	-	868 384	870 937
Transfer of vested equity options	-	-	-	-	280	-	-	280	Transfer of vested equity options	-	-	-	-	280	-	-	280
Share-based payments	-	-	-	-	(2747)	-	2747	-	Share-based payments	-	-	-	-	(2747)	-	2747	-
Ordinary dividends	-	-	-	-	-	-	(1 249 744)	(1249744)	Ordinary dividends	-	-	-	-	-	-	(1249744)	(1249744)
		4.4./0.70	4 4 / 0 = 0 =				0.050.005	( 700 74 1				4.4.40 700				0.505.404	( 000 000
Balance at 30 June 2020	1	1 1 4 2 7 9 1	1142792	6 0 8 6	-	-	3 650 833	4799711	Balance at 30 June 2020	1	1 1 4 2 7 9 1	1 142 / 92	6 086	-	-	3 537 424	4 686 302
			<i></i>									<i></i>					

Note(s)

Note(s)

24 24 24

# Statements of cash flows

for the year end 30 June

		Gro	up	Comp	bany			Gro	up	Comp	any
N\$'000	Note(s)	2020	2019	2020	2019	N\$'000	Note(s)	2020	2019	2020	2019
Cash flows from operating activities						Cash flows from investing activities					
Interest and commission receipts		5 396 893	5 319 515	5 376 289	5 273 722	Acquisition of property and equipment		(149737)	(58 011)	(147 136)	(57 991)
Other non-interest income		215 163	194 822	227 288	194 496	Cash outflow from disposal of subsidiary		-	(23 385)	-	-
Interest payments**		(1847660)	(1 852 528)	(1847660)	(1831476)	Reduction in loan to subsidiary		-	-	66 256	129 413
Other operating expenditure**		(1749658)	(1651382)	(1759504)	(1 653 066)	Proceeds from sale of property and equipment		720	3 998	720	3 958
Cash flows from operation activities	26	2014741	2 010 427	1 996 413	1983676	Net cash flows from investing activities		(149017)	(77 398)	(80 160)	75380
Liquid assets and trading securities		(2 4 4 2 2 2 9)	(2922785)	(2 442 229)	(2925449)						
Advances		(221 538)	(1969035)	(277 916)	(2042235)	Cash flows from financing activities					
Deposits		2 257 740	3 865 653	2 257 587	3818547						
Other assets*		(58 691)	32 864	(53 511)	35 528	Dividends paid		(1249744)	(525 424)	(1249744)	(525 424)
Creditors*		310 943	19795	298 056	1564	Principal payments on lease liabilities		(27 741)	-	(27 741)	-
Employee liabilities		(44 511)	211	(44 511)	211						
Other liablities**		(209)	18 57 1	(209)	16903	Net cash flows from financing activities		(1277485)	(525 424)	(1277485)	(525 424)
Taxation paid		(665 178)	(398 153)	(651 470)	(383 975)						
Net cash flows from operating activities		1 151 069	657 548	1082212	504770	Net (decrease) / increase in cash and cash equivalents		(275 433)	54726	(275 433)	54726
						Cash and cash equivalents at the beginning of the year*		1 380 801	1 326 075	1 380 801	1 326 075
						Total cash at end of the year	8	1 105 368	1 380 801	1 105 368	1 380 801

#### Includes mandatory reserve deposits with the central bank.

- \* In the prior year, other assets and creditors were presented as a net movement. Due to the underlying nature of these cash flows, these cash flows will be separately disclosed.
- information has been prepared on an IAS 17 basis. Refer to accounting policy note 5.2 for details.

\*\* The group has elected not to restate comparative information as permitted by IFRS 16. Comparability will not be achieved as comparative

for the year ended 30 June

#### 1. Interest and similar income

	Gro	hup	Com	ipany	
N\$'000	2020	2019	2020	2019	
Analysis of interest and similar income					
Instruments at amortised cost	3 852 376	3 861 956	3 833 490	3 817 827	
Advances					
	396 323	367 714	395 576	359 714	
- Overdrafts and cash managed accounts - Term loans*					
	362 673	344 338	362 673	344 338	
- Card loans	60 889	58 967	60 889	58 967	
- Instalment sales and hire purchase agreements	309 67 1	340 730	309 673	340 730	
- Lease payments receivable	15 292	25 850	15 292	25 850	
- Home loans*	1 373 893	1 419 569	1 348 295	1 385 060	
<ul> <li>Commercial property finance*</li> </ul>	214 413	237 950	213 526	236 330	
- Personal loans	336 447	333 986	336 447	333 986	
- Preference share agreements	71810	18 326	71810	18 326	
- Investment bank term loans	48	750	48	750	
- Other advances	34 445	31921	42 7 8 9	31 921	
- Invoice finance*	14 115	19 449	14 115	19 449	
	3 190 019	3 199 550	3 171 133	3 155 421	
Cash and cash equivalents	108 649	166 940	108 649	166 940	
Investment securities	550 344	494 783	550 344	494 783	
Accrued on off-market advances	3 364	683	3 364	683	
	0.050.070	0.001.070	0.000 (00	0.047.007	
Interest and similar income	3 852 376	3861956	3 833 490	3 817 827	

\* In prior year, these amounts were disclosed as term loans and other advances. The new disclosure is more appropriate based on the nature of the interest included in these line items.

#### 2. Interest expense and similar charges

N\$'000
Instruments at amortised cost
Interest expense and similar charges
Deposits from customers
- Current accounts
- Savings deposit
- Call deposit
- Fixed and notice deposits*
Debt securities
- Negotiable certificates of deposit
- Fixed and floating rate notes
0
Deposits from banks and other financial liabilities
Other funding liabilities
Other liabilities
Lease liabilities**
Tier 2 liabilities

\* In the prior year, these amounts were disclosed as term deposits. The new disclosure is more appropriate based on the nature of the interest.

information has been prepared on an IAS 17 basis. Refer to accounting policy note 5.2 for details.

Gro	oup	Com	pany
2020	2019	2020	2019
1 847 660	1 852 528	1 847 660	1 831 476
1 847 660	1 852 528	1 847 660	1831476
125 715	123 681	125 7 15	114 643
10 219	8 803	10219	8 803
329 925	343 064	329 925	343 064
618 006	600 7 3 9	618 006	600 7 3 9
1 083 865	1076287	1 083 865	1067249
611 153	576 254	611 153	576 254
83 520	118 389	83 520	118 389
694673	694 643	694673	694 643
8 461	24561	8 461	12 547
17 536	17 963	17 536	17 963
5 506	-	5 506	-
37 619	39 07 4	37 619	39 074
40 578	35 926	40 578	35 926
1847660	1 852 528	1847660	1831476

\*\* The group has elected not to restate comparative information as permitted by IFRS 16. Comparability will not be achieved as comparative

for the year ended 30 June continued

#### 3. Non-interest revenue

		Gro	oup	Company		
N\$'000	Note(s)	2020	2019	2020	2019	
Analysis of non-interest revenue:						
Fee and commission income		1737441	1 630 850	1735736	1629614	
Instruments at amortised cost		1737441	1 630 850	1735736	1629614	
Fees incurred		(177 103)	(159 477)	(177 104)	(159 486)	
Net fee and commission income	3.1	1 560 338	1471373	1 558 632	1470128	
- Mandatory		122 875	98 092	122 875	98 092	
- Designated		42915	45 122	42915	45 122	
Fair value gains or losses	3.2	165 790	143 214	165 790	143 214	
Instruments at fair value through profit or loss		18 516	21 967	31 555	21967	
Gains less losses from investing activities	3.3	18516	21967	31 555	21967	
Other non-interest revenue	3.4	27 793	25 1 17	26879	24791	
Fotal non-interest revenue		1772437	1661671	1782856	1660100	

#### 3. Non-interest revenue continued

		Gro	oup	Company		
N\$'000	Note(s)	2020	2019	2020	2019	
3.1 Net fee and commission income						
Banking fee and commission income:						
- Card commissions		194 397	176 885	194 397	176 885	
- Cash deposit fee		103 173	109 076	103 173	109 076	
- Commissions: bills and drafts		137 136	148 863	137 422	149 146	
- Bank charges		1 302 735	1 196 026	1 300 744	1 194 507	
- Transaction and service fees		1 202 695	1086676	1 201 505	1 085 446	
- Documentation and administration fees		39 115	26 524	38 314	26 235	
- Cash handling fees		60 925	82 826	60 925	82 826	
Fee and commission income		1 737 441	1 630 850	1 735 736	1629614	
Fee and commission expense:						
Transaction processing fee		(120 184)	(107 423)	(120 185)	(107 432)	
Cash sorting, handling and transportation charges		(26 993)	(26 229)	(26 993)	(26 229)	
Customer loyalty programmes		(18 979)	(16 365)	(18979)	(16 365)	
ATM commission paid		(7 856)	(5 642)	(7 856)	(5642)	
Other		(3 091)	(3 818)	(3 091)	(3818)	
Fee and commission expenses		(177 103)	(159 477)	(177 104)	(159 486)	
Net fees and commission income		1 560 338	1471373	1 558 632	1 470 128	

for the year ended 30 June continued

#### 3. Non-interest revenue continued

		Gro	oup	Com	Company	
N\$'000	Note(s)	2020	2019	2020	2019	
3.2 Fair value gains or losses						
Foreign exchange		96 530	94 191	96 530	94 191	
Designated at fair value through profit or loss		69 260	49 023	69 260	49 023	
Total fair value gains		165 790	143214	165 790	143214	
3.3 Gains less losses from investing activities						
Gains on investment securities designated at fair value through						
profit or loss (money market funds)		16 850	17 590	16 850	17 590	
Dividends received (unlisted investments) (money market funds) Loss allowance on investment securities*		1 622 44	4798	1 622 44	4798	
Dividend on derecognition of associate		- 44	(421)	44 13 039	(421)	
				10 000		
Gains less losses from investing activities		18516	21967	31 555	21967	
3.4 Other non-interest revenue						
Gain/(loss) on disposal of property and equipment		3 063	661	3 063	661	
Rental income		6 482	5 1 3 1	5 568	4 805	
Other income		18 248	19 325	18 248	19 325	
Other non-interest revenue		27 793	25 117	26879	24791	
Total non-interest revenue		1 772 437	1661671	1 782 856	1660100	
		1//243/	10010/1	1/02/050	1 1000 100	

4. Operating expenses

N\$'000

# Auditor's remuneration - Audit fees - Fees for other services Leases Operating lease charges\* - Short term leases - Leases of low value assets - Lease rentals on operating lease Staff costs - Salaries, wages and allowances - Contributions to employee benefit funds

- Defined contribution schemes: pension
- Defined contribution schemes: medical
- Severance pay provision: death in service
- Post-retirement medical expense
- Social security levies
- Training levies
- Share-based payments
- Other staff costs

\* Prior year loss allowance disclosed under other non interest revenue. The new disclosure is more appropriate based on the nature of the interest.

Gro	oup	Company		
2020	2019	2020	2019	
8 3 5 6	9972	8013	9 592	
896	289	896	289	
9 2 5 2	10261	8 909	9881	
9 832	-	11576	5 357	
15 420	-	15 369	-	
-	61 353	-	61 353	
25 252	61353	26945	66710	
863 352	805 644	863 352	805 644	
177 988	169 397	177 988	169 397	
89 637	83 510	89 637	83 510	
88 351	85 887	88 351	85 887	
504	1 033	504	1 0 3 3	
3 348	3 211	3 3 4 8	3 2 1 1	
1 995	2 050	1 995	2 050	
9 122	7 857	9 1 2 2	7 857	
29 428	37 660	29 428	37 660	
1 234	1 833	1 2 3 4	1 833	
1086971	1 028 685	1086971	1 028 685	

for the year ended 30 June continued

#### 4. Operating expenses continued

	Gr	Group		Company		
N\$'000	2020	2019	2020	2019		
Other operating costs						
- Amortisation of intangible assets	11 446	11 446	11 446	11 446		
- Depreciation of property and equipment*	122 194	96 844	121 846	96 506		
- Insurance	9 207	8 881	9 135	8812		
- Advertising and marketing	43 619	52 294	43619	52 294		
- Donations	14 694	10 537	14694	10537		
- Property and maintenance	79 275	75 665	77 002	74793		
- Computer expenses	350 474	339 960	350 448	339 873		
- Stationery	6 6 2 6	8 155	6 6 2 6	8 155		
- Telecommunications	20 285	19 082	20 281	19079		
- Legal fees	11 790	12 572	11 792	12 554		
- Postage	3 461	4 199	3 461	4 199		
- Professional fees	7 686	9 480	7 685	9 420		
- Business travel	11 957	17 477	11 957	17 465		
- Total directors' emoluments	12 807	12 085	12 807	12 085		
- Other operating expenditure**	114 567	101726	112 400	99 554		
	820 088	780 403	815 199	776772		
Total operating expenses	1 941 563	1 880 702	1938024	1882048		

#### 5. Directors emoluments

Non-executive - Group and company

#### N\$'000

Zaamwani-Kamwi II
Moir SH
Daun JG
Grüttemeyer P (appointed April 2020)
Haikali CLR
Hamer RJ (resigned December 2018)
Hausiku JH
Hinda Adv GS
Khethe JR
Nashandi IN

\* The group has elected not to restate comparative information as permitted by IFRS 16. Comparability will not be achieved as comparative information has been prepared on an IAS 17 basis. Refer to accounting policy note 5.2 for details.

\*\* Other operating expenditure includes management fee, development costs, training and operating costs.

2020	2019
362	420
998	897
414	352
64	-
712	614
-	223
301	183
316	224
316	224
222	104
3 562	3 173

for the year ended 30 June continued

#### 5. Directors' emoluments continued

#### Executive - Group and company

N\$'000	2020	2019
S.J. van Zyl		
Cash packages paid during the year	2 633	2 591
Retirement contributions paid during the year	430	411
Other allowances	205	122
Guaranteed package	3 268	3 124
Performance related short-term incentive (STI):		
Cash:		
- within 6 months	1 907	1 797
- Within 1 year	659	603
Variable pay	2 566	2 400
Total guaranteed and variable pay	5 834	5 524

#### 5. Directors' emoluments continued

#### Executive - Group and company

N\$'000
OLP Capelao
Cash package paid during the year Retirement contributions paid during the year Other allowances
Guaranteed package
Performance related STI:
Cash: - within 6 months - within 1 year
Variable pay
Total guaranteed and variable pay

Cash package, performance related, retirement contributions and other allowances reflect what was paid during the year ended 30 June 2020 although the remuneration cycle runs from 1 August to 31 July. Variable compensation paid in cash in respect of the year ended June, is paid (with an interest factor) in three tranches, during the following year ending on 30 June.

2020	2019
1656	1 491
267	254
137	221
2 060	1966
1 108	1 156
241	266
1 3 4 9	1 422
3 409	3 388

for the year ended 30 June continued

#### 5. Directors' emoluments continued

#### Conditional incentive plan

#### SJ van Zyl

	Opening balance	Granted during the year	Expiry date	Forfeited this year	Taken this year (vested / sold)	Closing balance as at June 2020	Value on settlement (N\$'000)
FirstRand SA Ltd shares	46 508	-	Sep-19	-	(46 508)	-	3 0 3 2
FirstRand SA Ltd shares	558	-	Sep-19	-	(558)	-	36
FirstRand SA Ltd shares	41876	-	Sep-20	-	-	41 876	-
FirstRand SA Ltd shares	37 676	-	Sep-21	-	-	37 676	-
FirstRand SA Ltd shares	-	30 675	Sep-22	-	-	30 675	-
FirstRand SA Ltd shares	-	3 3 3 6	Sep-21	-	-	3 3 3 6	-
	126618	34011	-	-	(47 066)	113 563	3 068
FNB Namibia share scheme 2007 - 2014	14 667	-	Sep-20	-	(14667)	-	130

#### OLP Capelao

	Opening balance	Granted during the year	Expiry date	Forfeited this year	Taken this year (vested / sold)	Closing balance as at June 2020	Value on settlement (N\$'000)
FirstRand SA Ltd shares	25 368	-	Sep-19	-	(25 368)	-	1654
FirstRand SA Ltd shares	22 333	-	Sep-20	-	-	22 333	-
FirstRand SA Ltd shares	18763	-	Sep-21	-	-	18763	-
FirstRand SA Ltd shares	-	19 172	Sep-22	-	-	19 172	-
	66 46 4	19 172	-	-	(25 368)	60 268	1654
FNB Namibia share scheme 2007 - 2014	14 667	-	Sep-20	-	(14667)	-	130

#### 6. Taxation

#### N\$'000

#### 6.1 Indirect tax

Stamp duties Value-added tax (net)

#### 6.2 Direct tax

Namibian income tax Current Current year

**Deferred** Current year

Total income tax expense

#### Tax rate reconciliation – Namibian income tax

Reconciliation between applicable tax rate and average effective tax rate.

Standard rate of income tax

#### Total tax has been affected by:

Dividend income Other non-taxable income\* Disallowed expenditure\*\*

#### Effective rate of tax

- \* Includes fair value income which are not-taxable.
- \*\* Includes donations.

Gro	hup	Company			
2020	2019	2020	2019		
12 346	11 507	12346	11 507		
31 293	34 008	30 905	33 989		
43 639	45 515	43 251	45 496		
500 476	401 158	495 343	392 637		
(131 310)	72608	(133 967)	73 331		
369 166	473766	361376	465 968		
32,00%	32,00%	32,00%	32,00%		
(1,90)%	(0,85)%	(2,24)%	(0,87)%		
(0,59)%	(0,29)%	(0,55)%	(0,14)%		
0,41%	0,02%	0,18%	0,02%		
29,92%	30,88%	29,39%	31,01%		

for the year ended 30 June continued

#### 7. Analysis of assets and liabilities

Group - 2020	Amortised cost	At fair value through profi or loss Mandatory	At fair value through profi or loss Designated	Non- financial instruments	Total carrying value	Current	Non-current and Non contractual
Assets							
Cash and cash equivalents	1 105 368	-	-	-	1 105 368	1 105 368	-
Due from banks and other							
financial institutions	4 4 4 2 4 4 3	-	-	-	4 4 4 2 4 4 3	4 4 4 2 4 4 3	-
Derivative financial instruments	-	519 294	-	-	519 294	519 294	-
Investment securities	8 037 567	67 538	276 202	-	8 381 307	5759715	2 621 592
Advances	29 768 187	-	310 042	-	30 078 229	6 387 993	23 690 236
Other assets	16 462	-	-	197 246	213 708	213 708	-
Non-financial assets	-	-	-	967 254	967 254	-	967 254
Total assets	43 370 027	586 832	586 244	1 164 500	45 707 603	18 428 521	27 279 082
Equity	-	-	-	-	4799711	-	4799711
Liabilities							
Derivative financial instruments	-	534 035	-	-	534 035	534 035	-
Creditors, accruals and provisions	135 942	-	-	371031	506 973	506 973	-
Deposits	38 659 136	-	-	-	38 659 136	36 602 925	2 0 5 6 2 1 1
Other liabilities	219 928	-	-	66 258	286 186	65 787	220 399
Tier 2 liabilities	402 774	-	-	-	402774	2774	400 000
Non-financial liabilties	-	-	-	518788	518788	-	518 788
Total liabilities	39 417 780	534035	-	956 077	40 907 892	37 712 494	3 195 398
Equity and liabilities	39 417 780	534 035	-	956 077	45 707 603	37 712 494	7 995 109

#### 7. Analysis of assets and liabilities continued

Group - 2019	Amortised cost	At fair value through profit or loss Mandatory	At fair value through profit or loss Designated	Non- financial instruments	Total carrying value	Current	Non-current and Non contractual
Assets							
Cash and cash equivalents	1 380 801	-	-	-	1 380 801	1 380 801	-
Due from banks and other							
financial institutions	2 803 841	-	-	-	2803841	2 803 841	
Derivative financial instruments	-	459 072	-	-	459 072	459 072	
Investment securities	7 144 544	120 407	312729	-	7 577 680	6 508 377	1 069 303
Advances	30 043 808	-	368 932	-	30 412 740	7 436 561	22 976 179
Other assets	27 504	-	-	-	27 504	27 504	
Non-financial assets	-	-	-	1 209 114	1 209 114	-	1 209 114
Total assets	41 400 498	579 479	681661	1 209 114	43 870 752	18 616 156	25 254 596
Equity	-	-	-	-	5 181 758	-	5 181 758
Liabilities							
Derivative financial instruments	-	480 490	-	-	480 490	480 490	
Creditors, accruals and provisions	197 489	-	-	-	197 489	197 489	
Deposits	36 401 396	-	-	-	36 401 396	32 313 359	4 088 03
Other liabilities	220 486	-	-	-	220 486	1734	218 752
Tier 2 liabilities	402 804	-	-	-	402 804	2 804	400 000
Non-financial liabilties	-	-	-	986 329	986 329	-	986 329
Total liabilities	37 222 175	480 490	-	986 329	38 688 994	32 995 876	5 693 11
Equity and liabilities	37 222 175	480 490	-	986 329	43 870 752	32 995 876	10874870

for the year ended 30 June continued

## 7. Analysis of assets and liabilities continued

	Amortised	At fair value through profit or loss	At fair value through profit or loss	Non- financial	Total carrying		Non-current and non-
Company - 2020	cost	Mandatory	Designated	instruments	value	Current	contractual
Assets							
Cash and cash equivalents	1 105 368	-	-	-	1 105 368	1 105 368	-
Due from banks and other							
financial institutions	4 442 443	-	-	-	4 442 443	4 4 4 2 4 4 3	-
Derivative financial instruments	-	519 294	-	-	519 294	519 294	-
Investment securities	8 037 567	67 538	276 202	-	8 381 307	5759715	2 621 592
Advances	29 533 199	-	310 042	-	29 843 241	6 153 005	23 690 236
Other assets	16 462	-	-	236 053	252 515	252 515	-
Non-financial assets	-	-	-	1049840	1 048 840	-	1 049 840
Total assets	43 135 039	586 832	586244	1 285 893	45 594 008	18 232 340	27 361 668
Equity	-	-	-	-	4 686 302	-	4 686 302
Liabilities							
Derivative financial instruments	-	534 035	-	-	534 035	534 035	-
Creditors, accruals and provisions	135 942	-	-	370 030	505 972	505 972	-
Deposits	38 656 569	-	-	-	38 656 569	36 604 358	2 052 211
Other liabilities	219 928	-	-	66 258	286 186	65 787	220 399
Tier 2 liabilities	402774	-	-	-	402 774	2774	400 000
Non-financial liabilties	-	-	-	522 170	522 170	-	522 170
Total liabilities	39 415 213	958 458	-	896 911	40 907 706	37 7 12 926	3 194 780
Equity and liabilities	39 415 213	958 458	-	896 911	45 594 008	37 712 926	7 881 082

## 7. Analysis of assets and liabilities continued

Company - 2019	Amortised cost	At fair value through profit or loss mandatory	At fair value through profit or loss designated	Non- financial instruments	Total carrying value	Current	Non-current and Non contractual
Assets							
Cash and cash equivalents	1 380 801	-	-	-	1 380 801	1 380 801	-
Due from banks and other							
financial institutions	2803841	-	-	-	2803841	2803841	-
Derivative financial instruments	-	459 072	-	-	459 072	459 072	-
Investment securities	7 144 543	120 407	312730	-	7 577 680	6 508 377	1 069 303
Advances	29750681	-	368 932	-	30 1 19 6 1 3	7 143 434	22 976 179
Other assets	27 504	-	-	-	27 504	27 504	-
Non-financial assets	-	-	-	1 382 651	1 382 651	-	1 382 651
Total assets	41 107 370	579 479	681662	1 382 651	43751162	18 323 029	25 428 133
Equity	-	-	-	-	5 064 829	-	5 064 829
Liabilities							
Derivative financial instruments	_	480 490	-	-	480 490	480 490	-
Creditors, accruals and provisions	197 489	-	-	-	197 489	197 489	-
Deposits	36 398 982	-	-	-	36 398 982	32 310 945	4 088 037
Other liabilities	220 486	-	-	-	220 486	1734	218 752
Tier 2 liabilities	402 804	-	-	-	402 804	2 804	400 000
Non-financial liabilties	-	-	-	986 082	986 082	-	986 082
Total liabilities	37 219 761	480 490		986 082	38 686 333	32 993 462	5692871
Equity and liabilities	37 219 761	480 490		986 082	43751162	32 993 462	10 757 700

for the year ended 30 June continued

## 8. Cash and cash equivalents

	Gro	oup	Com	pany
N\$'000	2020	2019	2020	2019
Coins and bank notes	555 053	516 232	555 053	516 232
Balances with central bank	550 315	864 569	550 315	864 569
Total cash and cash equivalents	1 105 368	1 380 801	1 105 368	1 380 801
Mandatory reserve balance included in above	409 263	381671	409 263	381671

Banks are required to deposit a minimum average balance, calculated monthly, with the central bank, which is not available for use by the group's day to day operations. These deposits bear little or no interest.

ECL for cash and cash equivalents are insignificant.

#### 9. Derivatives

#### Use of derivatives

The group transacts in derivatives for two purposes: to create risk management solutions for clients and to manage and hedge the group's own risk. The group's derivative activities give rise to open positions in portfolios of derivatives. These positions are managed constantly to ensure that they remain within acceptable risk levels, with off-setting deals being utilised to achieve this where necessary.

For further notes on the valuation of derivaties refer to note 30.

Fair value hedges The group's fair value hedges mainly consist of currency forwards and interest swaps used to hedge the fair value risk associated with changes in interest rates.

For further details on the group's approach to managing interest rate risk and market risk, refer to note 29.

### 9. Derivatives continued

By using derivative financial instruments to hedge exposures to changes in interest rates, the group also exposes itself to credit risk of the derivative counterparty, which is not offset by the hedged item. For information on how the group minimises counterparty risk in derivative instruments, refer to note 29.

Most of the group's derivative transactions relate to sale activities. Sales activities include the structuring and marketing of derivative products to customers to enable them to take on, transfer, modify or reduce current or expected risk.

The following tables reflect the notional and fair value of the derivatives that are held for trading:

#### N\$'000

#### Held for trading

#### - Currency derivatives

- Interest rate derivatives
- Commodity derivatives
- Energy derivatives

Total

N\$'000

#### Held for trading

- Currency derivatives

- Interest rate derivatives

Total

	Group and	l company	
	20	20	
Assets notional	Fair value	Liabilities notional	Fair value
2 7 0 7 0 0 0		2.0.(1.0.(0	200.027
3 787 962	279 567	3841849	289 634
1763936	187 977	2 054 640	192 651
1 322 440	48 815	1 322 440	48 815
20 1 1 2	2 935	20 1 1 2	2 935
6 894 450	519294	7 239 041	534035

		Group and	l company				
	2019						
	Assets notional	Fair value					
_							
	3 839 687	418 403	4 152 101	424 270			
	2 390 638	40 669	2 438 578	56 220			
	6 230 325	459072	6 590 679	480 490			

for the year ended 30 June continued

## 10. Investment securities

		Group and company			
		2020			
N\$'000	Assets notional	Fair value	Liabilities notional	Fair value	
Treasury bills	5 336 654	5 052 083	5 336 654	5 052 083	
Other government and government guaranteed stock	2 769 716	2 214 176	2769716	2214176	
Other undated securities (money market funds)	276 202	312730	276 202	312730	
Total gross carrying amount of investment securities	8 382 572	7 578 989	8 382 572	7 578 989	
Loss allowance on investment securities	(1 265)	(1 309)	(1 265)	(1 309)	
Total investment securities	8 381 307	7 577 680	8 381 307	7 577 680	

	8 105 105         7 264 950         8 105 105         7 264 950           8 037 567         7 144 543         8 037 567         7 144 543			
		20	19	
N\$'000				Fair value
Analysis of Investment securities				
Other securities - fair value through profit and loss	276 202	312730	276 202	312730
Debt instruments	8 105 105	7 264 950	8 105 105	7 264 950
Amortised cost	8 037 567	7 144 543	8 037 567	7 144 543
Fair value through profit or loss	67 538	120 407	67 538	120 407
Total investment securities	8 381 307	7 577 680	8 381 307	7 577 680

## 10. Investment securities continued

N\$ 8 037 million (2019: N\$ 7 146 million) of the financial instruments form part of the group's liquid asset portfolio in terms of the Banking Institutions Act, (No 2 of 1998) and other foreign banking regulators' requirements.

Information regarding other investments as required in terms of Schedule 4 of the Companies Act, 2004 is kept at the company's registered offices. This information is open for inspection in terms of the provisions of Section 120 of the Companies Act.

The loss allowance on investment securities measured at amortised cost is N\$ 1.3million (2019: N\$ 1.3million).

#### N\$'000

#### Reconciliation of the loss allowance - investment securities at am

Amount as at 1 July (IFRS 9) Impairment charge for the period

- Stage 1 Amount as at 30 June (IFRS 9)

Stage 1

	Group and	l company
	2020	2019
nortised cost		
	1 309	888
	(44)	421
	(44)	421
	1 265	1 309
	1 265	1 309

for the year ended 30 June continued

## 11. Advances

	Gro	oup	Com	pany	Group ar
N\$'000	2020	2019	2020	2019	
Category analysis					N\$'000
Overdrafts and cash managed accounts	3 321 710	3 514 597	3 321 710	3 514 597	
Term loans*	2 7 3 2 2 9 9	2 634 516	2732299	2 634 516	Within 1
Card loans	464 275	474 923	464 275	474 923	Between
Installment sales	3 010 522	3 108 445	3 010 544	3 108 465	More tha
Lease payments receivable	120 657	192 078	120 657	192 078	Less: Inte
Home loans*	14 074 847	13 500 552	13 841 598	13 213 811	EC35. Inte
Commercial property finance*	3 411 207	3 466 591	3 402 507	3 455 585	Sub-tota
Personal loans	2 471 906	2 380 215	2 471 906	2 380 215	
Preference share agreements	971 159	949 020	971 159	949 020	Total net
Investment bank term loans	310 042	368 932	310 042	368 932	lotanet
Invoice finance*	122 980	191 551	122 980	191 551	Group ar
Other*	307 895	336 399	307 895	336 399	
Gross value of advances	31 319 499	31 117 819	31 077 572	30 820 092	N\$'000
Impairment and fair value of credit of advances (note 12)	(1241270)	(705 079)	(1234331)	(700 479)	145 000
Net advances	30 078 229	20 / 12 7 / 0	29 843 241	30 1 19 6 1 3	Within 1
Net duvances	30078229	30 412 740	29 043 241	30119013	Between
					More that
Portfolio analysis					
Designated at fair value through profit or loss	310 042	368 932	310 042	368 932	Sub-total
Amortised cost	29 768 187	30 043 808	29 533 199	29 750 681	Less: inte
Net advances	20.078.220	20/127/0	20.072.271	20 1 1 0 6 1 2	Total net
IVEL dUVdIICES	30 078 229	30 412 740	29843241	30 1 19 6 1 3	

\* In prior year, these amounts were disclosed as term loans and other advances. The new disclosure is more appropriate based on the nature of the interest included in these line items.

## 11. Advances continued

#### Group and company – 2020

n 1 year een 1 and 5 years than 5 years Interest in suspense otal net instalment sale and lease payment receivable p and company - 2019

Within 1 year Between 1 and 5 years More than 5 years

Sub-total .ess: interest in suspense

#### Fotal net instalment sale and lease payment receivable

The group has not sold or pledged any advances to third parties.

Under the terms of lease agreements, no contingent rentals are payable. These agreements relate to motor vehicle and equipment.

Installment sale and lease payments receivable	Less: Unearned finance charges	Net
1 339 367	(201 677)	1 137 690
2 215 545	(210 818)	2 004 727
2 065	(19)	2 046
(13 284)	-	(13 284)
3 543 693	(412 514)	3 131 179
3 5 4 3 6 9 3	(412514)	3 131 179

Installment sale and lease payments receivable	Less: Unearned finance charges	Total
1 626 833	(313 337)	1 313 496
2 267 360	(272 059)	1 995 301
2 250	(71)	2 179
3 896 443	(585 467)	3 3 1 0 9 7 6
(10 454)	-	(10 454)
3 885 989	(585 467)	3 300 522

for the year ended 30 June continued

## 11. Advances continued

Group - 2020	Amortised cost	Fair value through profit or loss	Loss allowance	Total
Residential mortgages	14 124 707	-	(309 943)	13 814 764
Vehicle and asset finance	1 856 543	-	(101 383)	1755160
Total retail secured	15981250	-	(411 326)	15 569 924
Credit card	433 254	-	(29 063)	404 191
Personal loans	2 468 297	-	(164 603)	2 303 694
Other retail	556 904	-	(76 594)	480 310
Total Retail unsecured	3 458 455	-	(270 260)	3 188 195
FNB Commercial	6 326 956	-	(431046)	5 895 910
Commercial vehicle and asset finance	1 481 700	-	(79 192)	1 402 508
Total FNB Commercial	7 808 656	-	(510 238)	7 298 418
RMB Corporate and Investment banking	3761096	310 042	(49 446)	4 021 692
Total Corporate and Commercial	11 569 752	310042	(559 684)	11 320 110
Total advances	31 009 457	310 042	(1241270)	30 078 229

### 11. Advances continued

Group - 2019
Residential mortgages
Vehicle and asset finance

Total retail secured Credit card Personal loans Other retail

Total Retail unsecured FNB Commercial RMB Corporate and Investment banking

Total Corporate and Commercial

Total advances

Amortised	Fair value through	Loss	
cost	profit or loss	allowance	Total
13 554 950	-	(166 322)	13 388 628
3 521 602	-	(83 140)	3 438 462
17 076 552	-	(249 462)	16827090
432 948	-	(42 004)	390 944
2 377 678	-	(94 667)	2 283 011
548 597	-	(28 111)	520 486
3 359 223	-	(164782)	3 194 441
6760954	-	(250 504)	6 510 450
3 552 158	368 932	(40 331)	3 880 759
10 313 112	368 932	(290 835)	10391209
30 7 48 88 7	368 932	(705 079)	30 412 7 40

for the year ended 30 June continued

## 11. Advances continued

Company - 2020	Amortised cost	Fair value through profit or loss	Loss allowance	Total
Residential mortgages	13 882 777	-	(303 004)	13 579 773
Vehicle and asset finance	1 856 543	-	(101 383)	1 755 160
Total retail secured	15 739 320	-	(404 387)	15 334 933
Credit card	433 254	-	(29 063)	404 191
Personal loans	2 468 297	-	(164 603)	2 303 694
Other retail	556 904	-	(76 594)	480 310
Total Retail unsecured	3 458 455	-	(270 260)	3 188 195
FNB Commercial	6 326 959	-	(431 046)	5895913
Commercial vehicle and asset finance	1 481 700	-	(79 192)	1 402 508
Total FNB Commercial	7 808 659	-	(510 238)	7 298 421
RMB Corporate and Investment banking	3761096	310 042	(49 446)	4021692
Total Corporate and Commercial	11 569 755	310042	(559 684)	11 320 113
	30 767 530	310 042	(1234331)	29843241

### 11. Advances continued

#### Company - 2019

Residential mortgages Vehicle and asset finance

Total retail secured Credit card Personal loans Other retail

Total Retail unsecured FNB Commercial RMB Corporate and Investment banking

Total Corporate and Commercial

Amortised cost	Fair value through profit or loss	Loss allowance	Total
13 268 134	-	(161722)	13 106 412
3 521 602	-	(83 140)	3 438 462
16789736	-	(244 862)	16 544 874
432 948	-	(42 004)	390 944
2 377 678	-	(94 667)	2 283 011
537 686	-	(28 111)	509 575
3 3 4 8 3 1 2	-	(164782)	3 183 530
6760954	-	(250 504)	6 510 450
3 552 158	368 932	(40 331)	3 880 7 59
10 313 112	368 932	(290 835)	10391209
30 451 160	368 932	(700 479)	30119613

for the year ended 30 June continued

## 11. Advances continued

Reconciliation of the gross carrying amount of advances and loss allowance on total advances measured at amortised cost.

#### Group - 2020

		Gross ac	lvances			Loss al	lowance	
N\$'000	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Amortised cost	28 595 865	1 324 617	828 405	30 7 48 887	187 058	166 650	349 255	702 963
Fair value	368 932	-	-	368 932	2116	-	-	2 1 1 6
Amount as at 1 July 2019	28964797	1 324 617	828 405	31 117 819	189 174	166 650	349 255	705 079
Transfer from stage 1 to stage 2	(1807817)	1 807 817	-	-	(20 386)	20 386	-	-
Transfer from stage 1 to stage 3	(40 333)	-	40 333	-	(436)	-	436	-
Transfer from stage 2 to stage 3	-	(16 851)	16 851	-	-	(1853)	1 853	-
Transfer from stage 2 to stage 1	470 901	(470 901)	-	-	40 643	(40 643)	-	-
Opening balance after transfer	27 587 548	2 644 682	885 589	31 117 819	208 995	144 540	351544	705 079
Current period provision created/(released)	538 849	(820 920)	553 068	270 997	160 885	118 987	325 636	605 508
Change in exposure of back book in the current year	-	-	-	-	90 254	35 469	323 135	448 858
- Attributable to change in measurement basis	-	-	-	-	-	72623	-	72623
- Attributable to change in risk parameter	-	-	-	-	90 254	(37 154)	323 135	376 235
Total new book exposure								
Change in exposure due to new business in the current year	538 849	(820 920)	553 068	270 997	70631	83 518	2 501	156 650
Bad debts written off	-	-	(69 317)	(69 317)	-	-	(69 317)	(69 317)
Amount as at 30 June 2020	28 126 397	1823762	1 369 340	31 319 499	369 880	263 527	607 863	1241270
Amortised cost	27 816 355	1 823 762	1 369 340	31 009 457	368 301	263 527	607 863	1 239 691
Fair value	310 042	-	-	310 042	1 579	-	-	1 579

### 11. Advances continued

#### Group - 2019

#### N\$'000

Amount as at 30 June 2018 (IAS 39)  $\,$ 

IFRS 9 adjustments

Amount as at 1 July 2018 (IFRS 9) Transfers to stage 1 Transfers to stage 2 Transfers to stage 3 Bad debts written off New business and changes in exposure

#### Amount as at 30 June 2019

Stage 1	Stage 2	Stage 3	Total
28007251	456 789	481 537	28945577
-	-	67 155	67 155
28 007 251	456 789	548 692	29 012 732
785 622	(785 131)	(491)	-
(1701212)	1 703 228	(2016)	-
(254 919)	(183 563)	438 482	-
-	-	(54 658)	(54 658)
2 128 055	133 294	(101 604)	2 159 7 45
28 964 797	1 324 617	828 405	31 117 819

for the year ended 30 June continued

### 11. Advances continued

#### Company - 2020

		Gross ad	dvances			Loss al	llowance	
N\$'000	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Amortised cost	28 298 138	1 324 617	828 405	30 451 160	184671	166 105	347 587	698 363
Fair value	368 932	-	-	368 932	2 1 1 6		-	2 116
Amount as at 1 July 2019	28 667 070	1 324 617	828 405	30 820 092	186 787	166 105	347 587	700 479
Transfer from stage 1 to stage 2	(1807817)	1 807 817	-	-	(20 386)	20 386	-	-
Transfer from stage 1 to stage 3	(40 333)	-	40 333	-	(436)	-	436	-
Transfer from stage 2 to stage 3	-	(16 851)	16851	-	-	(1853)	1 853	-
Transfer from stage 2 to stage 1	470 901	(470 901)	-	-	40 643	(40 643)	-	-
Opening balance after transfer	27 289 821	2 644 682	885 589	30 820 092	206 608	143 995	349876	700 479
Current period provision created/(released)	613 804	(820 920)	533 913	326 797	158 546	118987	325 636	603 169
Change in exposure of back book in the current year		-	-	-	90 254	35 469	323 135	448 858
- Attributable to change in measurement basis	-	-	-	-	-	72623	-	72623
- Attributable to change in risk parameter	-	-	-	-	90 254	(37 154)	323 135	376 235
Total new book exposure								
Change in exposure due to new business in the current year	613 804	(820 920)	533 913	326 797	68 292	83 518	2 501	154 311
Bad debts written off			(60.217)	(60.217)			(69 317)	(60.217)
Ddu uebis Willen Uli	_	-	(69 317)	(69 317)	-	-	(03.211)	(69 317)
Amount as at 30 June 2020	27 903 625	1 823 762	1 350 185	31 077 572	365 154	262 982	606 195	1 234 331
Amortised cost	27 593 583	1 823 762	1 350 185	30 767 530	363 575	262 982	606 195	1 232 752
Fair value	310 042	-	-	310 042	1579	-	-	1 579

### 11. Advances continued

#### Company - 2019

N\$'000
Amount as at 30 June 2018 (IAS 39)
IFRS 9 adjustments
Amount as at 1 July 2018 (IFRS 9)
Transfers to stage 1
Transfers to stage 2
Transfers to stage 3
Bad debts written off
New business and changes in exposure

#### Amount as at 30 June 2019

- the reporting date.
- presented for 30 June 2019 except on a total level.
- · The total contractual amount outstanding on financial assets that were written off during the period and are still subject to enforcement activity is N\$41.8 million (2019: N\$18.2 million).

Stage 1	Stage 2	Stage 3	Total
27 639 528	456 789	481 537	28 577 854
-	-	67 155	67 155
27 639 528	456 789	548 692	28645009
785 622	(785 131)	(491)	-
(1701212)	1 703 228	(2016)	-
(254 919)	(183 563)	438 482	-
-	-	(54 658)	(54 658)
2 198 051	133 294	(101 604)	2 229 7 4 1
28 667 070	1324617	828 405	30 820 092

• The reconciliation for the year ended 30 June 2020 has been prepared using a year-to-date view. This means that the group reports exposures based on the impairment stage at the end of the reporting period. The group transfer opening balances (back book), at the value as at 1 July, based on the impairment stage as at the end of the reporting period. Any additional ECL raised or released is included in the impairment stage as at the end of the reporting period. Exposures in the back book, can move directly from stage 3 to stage 1, if the curing requirements have been met in a reporting period. All new business is included in the change in exposure due to new business in the current year based on the exposures' impairment stage at the end of the reporting. Similarly, exposures in the new business lines can be reported in stage 3 at the end of

• In the prior year, no distinction was made between the back book and new business in the gross carrying amount and ECL reconciliation. In the current year, it was concluded that providing disclosure which distinguished between the back book and new business provided more meaningful information to the user in gaining an understanding of the performance of advances overall. However, comparative information could not be restated without undue cost due to the nature of the underlying systems which collate the ECL information at a point in time, and as such the information presented in the loss allowance and gross carrying amount reconciliations will not be comparable to the information

for the year ended 30 June continued

## 11. Advances continued

#### Group - 2020

		Loss allowance						
N\$'000	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Total Retail	17 815 099	773 353	851 251	19 439 703	210 502	99 393	371691	681 586
FNB Commercial	4981940	867 652	477 364	6 326 956	106 029	126 417	198 600	431 046
Commercial vehicle finance	1 349 770	91 206	40 7 2 5	1 481 701	37 828	3 7 9 2	37 572	79 192
RMB Corporate and Investment banking	3 979 588	91551	-	4071139	15 523	33 923	-	49 446
	28 126 397	1823762	1 369 340	31 319 499	369 882	263 525	607 863	1241270

#### Company - 2020

		Gross ad	dvances		Loss allowance				
N\$'000	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
Total Retail	17 592 327	773 353	832 096	19 197 776	208 814	99 393	366 440	674647	
FNB Commercial	4 981 940	867 652	477 364	6 326 956	106 029	126 417	198 600	431046	
Commercial vehicle finance	1 349 770	91 206	40725	1 481 701	37 828	3 7 9 2	37 572	79 192	
RMB Corporate and Investment banking	3 979 588	91551	-	4071139	15 523	33 923	-	49 446	
	27 903 625	1823762	1 350 185	31077572	368 194	263 525	602612	1234331	

## 12. Impairment of advances

Group		2	020			20	19	
		Loss a	llowance			Loss all	owance	
N\$'000	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Included in the total loss allowance	369 882	263 525	607 863	1241270	189 174	166 650	349 255	705079
On and off balance sheet exposure*	367 530	261 955	607 863	1 237 348	185 073	166 650	349 255	700 978
Letters of credit and guarantees	2 352	1 570	-	3 922	4 101	-	-	4 101
Significant components of total loss allowance								
- Forward looking information	50 931	11798	-	62729	***	***	***	***
- Changes in models	(275)	1311	-	1036	***	***	***	***
- Interest on stage 3 advances**	-	-	39 264	39 264	***	***	***	***
Company		2	020	_		20	19	
Company			020 Ilowance			20 Loss all		
Company N\$'000	Stage 1			Total	Stage 1			Total
	Stage 1 368 194	Loss a	llowance	Total 1 234 331	Stage 1 186 787	Loss all	owance	Total 700 479
N\$'000 Included in the total loss allowance		Loss a Stage 2	llowance Stage 3			Loss all Stage 2	owance Stage 3	
N\$'000	368 194	Loss a Stage 2 263 525	llowance Stage 3 602 612	1234331	186 787	Loss all Stage 2 166 105	owance Stage 3 347 587	700 479
N\$'000 Included in the total loss allowance On and off balance sheet exposure*	<b>368 194</b> 365 842	Loss a Stage 2 263 525 261 955	llowance Stage 3 602 612	1 <b>234 331</b> 1 230 409	<b>186 787</b> 182 686	Loss all Stage 2 166 105	owance Stage 3 347 587	<b>700 479</b> 696 378
N\$'000 Included in the total loss allowance On and off balance sheet exposure* Letters of credit and guarantees Significant components of total	<b>368 194</b> 365 842	Loss a Stage 2 263 525 261 955	llowance Stage 3 602 612	1 <b>234 331</b> 1 230 409	<b>186 787</b> 182 686	Loss all Stage 2 166 105	owance Stage 3 347 587	<b>700 479</b> 696 378
N\$'000 Included in the total loss allowance On and off balance sheet exposure* Letters of credit and guarantees Significant components of total loss allowance	<b>368 194</b> 365 842 2 352	Loss a Stage 2 263 525 261 955 1 570	Ilowance Stage 3 602 612 602 612 -	1234331 1230409 3922	186 787 182 686 4 101	Loss all Stage 2 166 105 166 105 -	owance Stage 3 347 587 347 587 -	700 479 696 378 4 101

- Forward looking informatio	n
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- Changes
- Interest
- single EAD. The EAD on the entire facility is used to calculate the ECL and is therefore included in the ECL allowance. \*\* Cumulative balance as at 30 June.
- in the prior period and could not be provided.

\* Includes committed undrawn facilities as the credit risk of the undrawn component is managed and monitored with the drawn component as a

\*\*\* Comparative information for significant components of total loss allowance for forward looking information and change in models was not collected

for the year ended 30 June continued

# **12. Impairment of advances** continued

### Breakdown of impairment charge recognised during the year

#### Group

	2020			2019		
N\$'000	Amortised cost	Fair value	Total	Amortised cost	Fair value	Total
Increase in loss allowance	565 690	537	566 227	220 702	1547	222 249
Recoveries of bad debts	(6814)	-	(6814)	(7 441)	-	(7 4 4 1)
Impairment of advances recognised during the period	558 876)	537	559 413	213 261	1547	214808

#### Company

		2020				
N\$'000	Amortised cost	Fair value	Total	Amortised cost	Fair value	Total
Increase in loss allowance	563 928	537	564 465	222 274	1 547	223 821
Recoveries of bad debts	(6814)	-	(6814)	(7 441)	-	(7 441)
Impairment of advances recognised during the period	557 114	537	557 651	214 833	1547	216 380

## 12. Impairment of advances continued

	N\$'000	F
_		Γ
	Amount as at 30 June 2018 (IAS 39)	
	IFRS 9 adjustments	
		L
	Amount as at 1 July 2018 (IFRS 9)	
	Transfers to stage 1	
	Transfers to stage 2	
	Transfers to stage 3	
	Bad debts written off	
	Increase/(decrease) in impairment	L
	- Changes in models and risk parameters	
	- New business and changes in exposure	
	- Changes in economic forecasts	
	- Provision created/(released) due to transfers	
		L
	Interest suspended	┝
	Closing balance	┝
		┝
	Residential mortgages	
	Vehicle and asset finance	
	Total retail secured	
	Credit card	
	Personal loans	
	Other retail	
		Γ
	Total retail unsecured	

**FNB** Commercial RMB Corporate and Investment banking

Total Corporate and Commercial

Closing balance

	Group - 2019											
Stage 1	Stage 2	Stage 3	Total									
51 900	76 622	173038	301 560									
103 267	38 451	67 155	208 873									
155 167	115 073	240 193	510 433									
38 121	(37 933)	(188)	-									
(8 294)	9064	(770)	-									
(7 495)	(15 073)	22 568	-									
-	-	(54 658)	(54 658)									
11675	95 519	115 060	222 254									
(12 170)	38 189	94 909	120 928									
26 825	17 228	(21 109)	22944									
24 145	2 915	2 689	29749									
(27 125)	37 187	38 571	48 633									
-	-	27 050	27 050									
189 174	166 650	349 255	705079									
109174	100 000	549255	705079									
16 416	43 253	106 653	166 322									
15 304	14 232	53 604	83 140									
31720	57 485	160 257	249 462									
16 218	9 002	16784	42 004									
29 918	13 906	50 844	94 668									
10 968	8 520	8 624	28 112									
57 104	31 428	76 252	164784									
74 022	63 7 38	112743	250 503									
26 330	14 000	-	40 330									
100 352	77 738	112743	290 833									
189 176	166 651	349 252	705 079									

for the year ended 30 June continued

## 12. Impairment of advances continued

	Company - 2019					
N\$'000	Stage 1	Stage 2	Stage 3	Total		
1	50.000	70.000	171 550	000.010		
Amount as at 30 June 2018 (IAS 39)	50 838	76 622	171 552	299 012		
IFRS 9 adjustments	102 350	38 109	67 155	207 614		
Amount as at 1 July 2018 (IFRS 9)	153 188	114731	238 707	506 626		
Transfers to stage 1	38 121	(37 933)	(188)	-		
Transfers to stage 2	(8 294)	9 0 6 4	(770)	-		
Transfers to stage 3	(7 495)	(15073)	22 568	-		
Bad debts written off	-	-	(54 658)	(54 658)		
Increase/(decrease) in impairment	11 268	95 316	114 878	221 462		
- Changes in models and risk parameters	(12 170)	38 189	94 909	120 928		
- New business and changes in exposure	26 418	17 025	(21 291)	22 152		
- Changes in economic forecasts	24 145	2915	2 689	29749		
- Provision created/(released) due to transfers	(27 125)	37 187	38 57 1	48 633		
Interest suspended	-	-	27 050	27 050		
Closing balance	186788	166 105	347 587	700 480		
Residential mortgages	14 058	42 707	104 988	161 753		
Vehicle and asset finance	15 304	14 232	53 604	83 140		
	10.004	17 232	55 004	00 140		
Total retail secured	29 362	56 939	158 592	244 893		
Credit card	16 218	9 002	16784	42 004		
Personal loans	29 918	13 906	50 844	94 668		
Other retail	10 968	8 520	8 624	28 1 1 2		
Total retail unsecured	57 104	31 428	76 252	164784		
FNB commercial	73 991	63738	112743	250 472		
RMB corporate and investment banking	26 330	14000	-	40 330		
Total corporate and commercial	100 321	77 738	112743	290 802		
Closing balance	186 787	166 105	347 587	700 479		

## 12. Impairment of advances continued

Group - 2020

N\$'000	Total Retail	FNB Commercial	Commercial vehicle asset finance	RMB Corporate and Investment banking	Total
Amount as at 1 July 2019	379 326	250 504	34919	40 330	705 079
Transfers to stage 1	23 604	106	1 407	(5 296)	19 821
Transfers to stage 2	(24 927)	(447)	(2031)	5 296	(22 109)
Transfers to stage 3	1 323	341	624	-	2 288
Bad debts written off	(51 510)	(14 582)	(3 223)	-	(69 315)
Provision created/(released) for current period	353771	195 124	47 495	9 1 1 6	605 506
Stage 1	104 506	31 900	29 993	(5 512)	160 887
Stage 2	41 386	63 127	(154)	14 628	118 987
Stage 3	207 879	100 097	17 656	-	325 632
Amount as at 30 June 2020	681 587	431046	79 191	49 446	1241270
Stage 1	210 504	106 029	37 827	15 522	369 882
Stage 2	99 393	126 417	3 792	33 923	263 525
Stage 3	371 691	198 600	37 572	-	607 863

for the year ended 30 June continued

## 12. Impairment of advances continued

	Group - 2019							
	Retail se	cured	Re	etail unsecure	ed	Corporate a	nd commercial	
N\$'000	Residential mortgages	Vehicle asset finance	Credit card	Personal loans	Other	FNB Commercial	RMB Corporate and Investment banking	Total
Amount as at 1 July 2018	101 947	63778	26974	75673	23941	173325	44 796	510 434
Transfers to stage 1	2 165	(280)	1 515	5 982	3 165	4 5 9 5	21 702	38 844
Transfers to stage 2	(3 076)	(6 506)	(1514)	(7 7 9 4)	(4046)	(15 815)	(21 702)	(60 453)
Transfers to stage 3	910	6786	-	1812	881	11 220	-	21 609
Bad debts written off	(2732)	(3 602)	(3 945)	(21 3 36)	(9074)	(13969)	-	(54 658)
Provision created/(released) for current period	54 682	20 560	12 430	35 047	21 222	82778	(4 465)	222 254
0. 1	00.070	(5.000)	(( 0 ( 0 )	(0.005)	(0,(5,0))	11.000	(1.075)	15.000
Stage 1	33 379 4 593	(5 880)	(4 348) 8 995	(9 925) 13 591	(6 458) 7 869	11 003	(1875)	15 896 69 497
Stage 2 Stage 3	4 593 16 7 10	11 906 14 534	7 783	31 381	19811	25 133 46 642	(2 590)	136 861
Stage 3	10710	14 534	/ / 83	31 381	19811	40 042	-	130 801
Interest in suspense	12979	2 405	302	2642	353	8 370	-	27 051
Total	166 875	83141	35 762	92 0 2 6	36 442	250 504	40 331	705 081
Stage 1	16971	15 304	9976	27 275	19 298	74023	26 330	189 177
Stage 2	43 252	14 232	9 002	13 906	8 520	63738	14 000	166 650
Stage 3	106 653	53 604	16784	50 844	8 624	112743	-	349 252
	100.075		0.5.7.6.5		00.445		(0.075	
Amount as at 30 June 2019	166 876	83140	35 762	92 0 25	36 442	250 504	40 330	705 079

## 12. Impairment of advances continued

Company - 2020

N\$'000	Total Retail	FNB Commercial	Commercial vehicle asset finance	RMB Corporate and Investment banking	Total
Amount as at 1 July 2019	374726	250 504	34919	40 330	700 479
Transfers to stage 1	23 604	106	1 407	(5 296)	19 821
Transfers to stage 2	(24 927)	(447)	(2031)	5 296	(22 109)
Transfers to stage 3	1 323	341	624	-	2 288
Bad debts written off	(51 510)	(14 582)	(3 223)	-	(69 315)
Provision created/(released) for current period	351 432	195 124	47 495	9 1 1 6	603 167
Stage 1	102 167	31 900	29 993	(5 512)	158 548
Stage 2	41 386	63 127	(154)	14628	118 987
Stage 3	207 879	100 097	17 656	-	325 632
Amount as at 30 June 2020	674648	431046	79191	49 446	1 234 331
Stage 1	208 815	106 029	37 828	15 522	368 194
Stage 2	99 393	126 417	3 7 9 2	33 923	263 525
Stage 3	366 440	198 600	37 572	-	602 612

for the year ended 30 June continued

### 12. Impairment of advances continued

	Company - 2019								
	Ret	ail secured		Retail	unsecured	Corporate	Corporate and commercial		
N\$'000	Residential mortgages	Vehicle asset finance	Credit card	Personal loans	Other	FNB Commercial	RMB Corporate and Investment banking	Total	
Amount as at 1 July 2018	98 140	63778	26974	75673	23 941	173 325	44 796	506 627	
Transfers to stage 1	2 163	(280)	1515	5 982	3 165	4 595	21 702	38 842	
Transfers to stage 2	(3 076)	(6 506)	(1514)	(7 794)	(4046)	(15 815)	(21 702)	(60 453)	
Transfers to stage 3	910	6786	-	1812	881	11 220	-	21609	
Bad debts written off	(2732)	(3 602)	(3945)	(21 3 36)	(9074)	(13969)	-	(54 658)	
Provision created/(released) for current period	53 920	20 560	12 430	35047	21 222	82747	(4 465)	221 461	
Stage 1	33 002	(5 880)	(4 3 4 8)	(9925)	(6 458)	10972	(1875)	15 488	
Stage 2	4 390	11906	8 995	13 591	7 869	25 133	(2 590)	69 294	
Stage 3	16 528	14 534	7 783	31 381	19811	46 642	-	136 679	
Interest in suspense	12979	2 405	302	2642	353	8 370	-	27 051	
Total	162 304	83141	35 762	92 0 2 6	36 442	250 473	40 331	700 479	
Stage 1	15 677	15 304	9976	27 275	19 298	73992	26 330	187 852	
Stage 2	42 707	14 232	9 002	13906	8 520	63738	14 000	166 105	
Stage 3	103 923	53 604	16784	50 844	8 624	112743	-	346 522	
Amount as at 30 June 2019	162 307	83140	35 762	92 0 2 5	36 442	250 473	40 330	700 479	

### 12. Impairment of advances continued

#### COVID-19 Relief

The group has offered financial relief through various mechanisms in response to COVID-19. These relief measures were granted to eligible customers whose accounts were up-to-date as at 29 February 2020 and included the following;

- Additional facilities or new loans being granted, in particular the cash flow relief account;
- Restructure of instalment products (payment relief) including extension of contractual terms;
- Payment and interest relief; and
- Extension of ballon repayment terms.

The cash flow relief account was offered to eligible FNB Retail and Commercial customers, where instead of offering customers a payment holiday with a term extension, customers were offered a cash flow relief loan, whereby payments due by the customer to the group on a variety of group's products could be drawn from the cash flow relief account for a period of three months. The cash flow relief account bears interest at prime, flexible repayment period as negotiated and the customer has the ability to settle the amount earlier without incurring penalties and repayment only commencing once the three-month relief period was over. In some instances, the relief period has been extended by a further three months. Amounts advanced to customers under the cash flow relief scheme is included in the retail unsecured class of advances. As the cash flow relief account is treated as a new advance to the customer, no modification loss was recognized on the underlying advances to which the payments effected from the cash flow relief loan were made.

Wesbank customers were able to utilise the cash flow relief loan to make payment under their credit agreements. Customers with balloon payments due could elect to convert their balloon payment into an extended repayment terms, on terms similar to those in the original credit agreement.

Other financial relief mechanisms employed by the group included customers being offered a three-month payment holiday, during which interest accrued at the contractual rate and at the end of the relief period, the instalment was adjusted accordingly.

These debt relief measures resulted in the group not suffering a modification loss as the present value of the original cash flows and the present value of the revised cash flows were equivalent.

cash flow relief account; tension of contractual terms;

for the year ended 30 June continued

### 13. Other assets\*

	Gro	oup	Company		
N\$'000	2020	2019	2020	2019	
Items in transit	33 9 1 3	48 949	72799	82 679	
Deferred staff costs	43 457	121759	43 457	121 759	
Property in possession	51 425	37 355	51 425	37 355	
Prepayments	56 301	51 007	56 301	51 007	
Other accounts receivable	28 854	13 329	28 7 5 0	13 226	
Loss allowance	(242)	-	(217)	-	
	213 708	272399	252 515	306 026	
Financial instrument and non-financial instrument component of other assets					
Financial	16 462	27 504	16 462	27 504	
Non-financial	197 246	244 895	236 053	278 522	
Total	213708	272 399	252 515	306 026	

Information about the credit quality of the financial portion of other assets balances is set out in the risk management note 29.

The carrying value of accounts receivable approximates the fair value.

ECL of other assets is N\$ 242 000 (2019: Nil)

## 14. Investment in associate

Details of investment in unlisted associate company held during the year:

#### Group

Name of company	Nature of relationship	Country of incorporation	Method	% ownership interest 2020	% ownership interest 2019	Carrying amount 2020	Carrying amount 2019
Namclear (Pty) Ltd	Interbank clearing house	Namibia	Equity	- %	25,00%	-	12 339

The country of incorporation is the same as the principal place of business for the associate. The percentage voting rights is equal to the percentage ownership.

In November 2019 the directors of Namclear (Pty) Ltd declared a dividend of N\$13.8m of the total value of the total share capital, share premium and retained earnings reflected on the audited financial statements at 31 December 2019. The shareholders resolved to convert the dividend declared into a loan at agreed terms.

The advance from FNB Namibia as at 30 June 2020 is reported at N\$ 14million.

In January 2020 Namclear (Pty) Ltd was officially registered as Non-Profit Association Incorporated under Section 21 company.

The group no longer has significant influence over this entity.

#### Summarised financial information of material associates

Statement of Comprehensive Income

N\$'000

Revenue Other income and expenses

Profit before tax Tax expense

Profit for the period

Total comprehensive income for the period

Namclear	r (Pty) Ltd
2020	2019
-	33 227
-	(20798)
-	12 429
-	(3877)
-	8 552
-	8 552

for the year ended 30 June continued

## 14. Investment in associate continued

Statement of Financial Position	Namclear	r (Pty) Ltd
N\$'000	Unaudited 2020	Unaudited 2019
Assets		
Non-current	-	52 801
Current	-	49 128
Total assets	-	101 929
Liabilities		
Non-current	-	36 996
Current	-	15 410
Total liabilities	-	52 406
Total net assets	-	49 523

The summarised information presented above reflects the financial statements of the associates after adjusting for differences in accounting policies between the group and the associate.

14. Investment in associate continued

Effective holding and carrying amount in unlisted associate company

Unlisted investment Namclear (Pty) Ltd Carrying value of investment in associate Opening balance Share of profit Disposal of investment in associate Consideration received

- Dividend declared

Closing balance

N\$'000

The associate's financial year ends on 31 December. The summarised information presented above reflects the management accounts of the associate as at 30 June 2019.

Gro	oup	Com	pany
2020	2019	2020	2019
-	12 339	-	1 154
-	12339	-	1 154
12 339	8 608	1 154	1 154
1 492	3 7 3 1	-	-
-	-	-	-
(13 831)	-	(1 154)	-
	12 339	-	1 154

for the year ended 30 June continued

## 15. Investment in subsidiaries

#### Significant subsidiary

	Nature of business	Date of acquisition	Country of incorporation	Listed/ unlisted	% 2020	% 2019
Swabou Investments (Pty) Ltd	Property finance	1-Jul-03	Namibia	Unlisted	100	100

#### Swabou Investments (Pty) Ltd

	Company		
N\$'000	2020	2019	
Aggregate income of subsidiary (before tax)	7 938	24 984	
Total indebtedness	104 608	170 864	
Total investment	104 608	170 864	

Interest paid by Swabou Investments (Pty) Ltd to First National Bank of Namibia Ltd totalled N\$ 8.3million (2019 N\$14.8million).

## 15. Investment in subsidiaries continued

N\$'000

Disposal of subsidiary
Carrying amount of net assets over which control was lost

Assets

Cash and cash equivalents Accounts receivable

Liabilities

Liabilities

Net assets derecognised

Transfer of shares

Gains/(loss) on disposal

During 2019 financial year, First National Bank of Namibia Ltd disposed of 100% of it's shareholding in FNB Easy Loans Ltd to FirstRand Namibia Ltd.

Group			
2020	2019		
-	23 385		
-	22 589		
-	45 974		
-	-		
-	45 974		
-	45974		
-	-		

for the year ended 30 June continued

## 16. Property and equipment

### Group

		2020			2019	
N\$'000	Cost or revaluation	Accumulated depreciation	Carrying value	Cost or revaluation	Accumulated depreciation	Carrying value
Property						
Freehold land and buildings	668 616	(43 148)	625 468	648 193	(34 904)	613 289
Leasehold property	79015	(61 299)	17 7 16	70 452	(57 494)	12 958
Right of use property*	88 829	(29 009)	59 820	-	-	-
	836 460	(133 456)	703 004	718645	(92 398)	626 247
Equipment						
Capitalised lease equipment	12 289	(12 289)	-	12 289	(12 289)	-
Computer equipment	261 942	(206748)	55 194	245 329	(172 173)	73 156
Furniture and fittings	252 418	(146 487)	105 931	248 345	(126 579)	121766
Motor vehicles	8 202	(4 922)	3 280	8 202	(4 461)	3741
Office equipment	122 474	(103 979)	18 495	122 186	(88 015)	34 171
	657 325	(474 425)	182 900	636351	(403 517)	232 834
Total	1 493 785	(607 881)	885 904	1 354 996	(495 915)	859 081

16. Property and equipment continued

## Company

		2020		2019		
N\$'000	Cost or revaluation	Accumulated depreciation	Carrying value	Cost or revaluation	Accumulated depreciation	Carrying value
Property						
Leasehold land and buildings	634 413	(30 566)	603 847	616 580	(22 325)	594 255
Leasehold property	77 696	(61 299)	16 397	69 137	(57 494)	11 643
Right of use property*	88 829	(29 009)	59 820	-	-	-
	800 938	(120874)	680 064	685717	(79819)	605 898
Equipment						
Capitalised lease equipment	12 289	(12 289)	-	12 289	(12 289)	-
Computer equipment	261 932	(206 7 38)	55 194	245 320	(172 163)	73 157
Furniture and fixtures	251 413	(145 570)	105 843	247 340	(125 696)	121644
Motor vehicles	8 202	(4 922)	3 280	8 203	(4 461)	3742
Office equipment	121 450	(101 948)	19 502	121 165	(86 293)	34 872
	655 286	(471467)	183819	634317	(400 902)	233 415
Total	1 456 224	(592 341)	863 883	1 320 034	(480721)	839 313

for the year ended 30 June continued

### 16. Property and equipment continued

### Reconciliation of property and equipment: Group - 2020

N\$'000	Opening balance	Additions	Disposals	Depreciation	Total
Freehold land and buildings	613 289	19 284	(190)	(6915)	625 468
Leasehold property	12 958	11666	(38)	(6 870)	17 716
Right of use property*	-	89 698	-	(29 878)	59 820
Capitalised lease equipment	-	-	-	-	-
Computer equipment	73 156	18 527	(63)	(36 426)	55 194
Furniture and fittings	121766	7 7 4 5	(395)	(23 185)	105 931
Motor vehicles	3741	-	-	(461)	3 280
Office equipment	34171	2817	(34)	(18 459)	18 495
	859 081	149737	(720)	(122 194)	885 904

#### Reconciliation of property and equipment: Group - 2019

N\$'000	Opening balance	Additions	Disposals	Depreciation	Total
Freehold land and buildings	616 150	3 1 4 3	(203)	(5801)	613 289
Leasehold property	19 095	2 288	-	(8 4 2 5)	12 958
Capitalised lease equipment	-	-	-	-	-
Computer equipment	92 5 2 3	18 499	(148)	(37718)	73 156
Furniture and fittings	129 540	18066	(2193)	(23 647)	121766
Motor vehicles	4 686	21	(443)	(523)	3741
Office equipment	39 257	15 994	(350)	(20730)	34 171
	901251	58011	(3 3 37)	(96 844)	859 081

### 16. Property and equipment continued

### Reconciliation of property and equipment: Company - 2020

N\$'000	Opening balance	Additions	Disposals	Depreciation	Total
Freehold land and buildings	594 255	16 692	(190)	(6910)	603 847
Leasehold property	11 643	11661	(38)	(6869)	16 397
Right of use property*	-	89 698	-	(29 878)	59 820
Computer equipment	73 157	18 526	(63)	(36 426)	55 194
Furniture and fittings	121 644	7 7 4 2	(395)	(23 148)	105 843
Motor vehicles	3742	-	-	(462)	3 280
Office equipment	34 872	2 817	(34)	(18 153)	19 502
	839 313	147 136	(720)	(121 846)	863 883

#### Reconciliation of property and equipment: Company - 2019

N\$'000	Opening balance	Additions	Disposals	Depreciation	Total
Freehold land and buildings	597 116	3 1 3 7	(203)	(5795)	594 255
Leasehold property	17 780	2 288	-	(8 425)	11643
Computer equipment	92 523	18 499	(147)	(37718)	73 157
Furniture and fittings	129 404	18 052	(2193)	(23 619)	121 644
Motor vehicles	4 686	21	(443)	(522)	3 7 4 2
Office equipment	39 615	15 994	(310)	(20 427)	34 872
	881 124	57 991	(3 296)	(96 506)	839313

\* The right-of-use property includes IFRS 16 assets as well as leases previously classified as finance leases.

In prior year automatic teller machines were reported separately, in the current year these have been presented together with computer equipment to align to FirstRand Namibia Limited group reporting.

The useful life of each asset is assessed individually. The information on the benchmarks used when assessing the useful life of the individual assets refer to the accounting policy.

Property and equipment are not pledged as security against any liabilities. There are no restrictions or liens on property and equipment.

for the year ended 30 June continued

## 17. Intangible assets

### Group

		2020		2019		
N\$'000	Cost / Valuation	Accumulated amortisation	Carrying value	Cost / Valuation	Accumulated amortisation	Carrying value
Trademarks	380713	(347 330)	33 383	380713	(335 884)	44 829
Software	46 512	(46 512)	-	46 515	(46 512)	3
Goodwill	47 967	-	47 967	47 967	-	47 967
Total	475 192	(393 842)	81350	475 195	(382 396)	92 7 99

#### Company

		2020		2019		
N\$'000	Cost / Valuation	Accumulated amortisation	Carrying value	Cost / Valuation	Accumulated amortisation	Carrying value
Trademarks	354 099	(320717)	33 382	354 099	(309 271)	44 828
Software	46 512	(46 512)	-	46 515	(46 512)	3
Goodwill	47 967	-	47 967	47 967	-	47 967
Total	448 578	(367 229)	81349	448 581	(355 783)	92 7 98

## 17. Intangible assets continued

### Reconciliation of intangible assets - Group - 2020

N\$'000			
Trademarks			
Software			
Goodwill			

### Reconciliation of intangible assets - Group - 2019

N\$'000	Opening bala	ance Amortisatio	n Total
Trademarks	56	275 (11446	6) 44 829
Software		3	- 3
Goodwill	47	967	- 47 967
	104	245 (11 446	5) 92 799

 Opening balance	Amortisation	Total
44 829	(11 446)	33 383
3	(3)	-
47 967	-	47 967
92 7 9 9	(11 4 4 9)	81 350

for the year ended 30 June continued

### 17. Intangible assets continued

#### Reconciliation of intangible assets - Company - 2020

N\$'000	 Opening balance	Amortisation	Total
Trademarks	44 828	(11 446)	33 382
Software	3	(3)	-
Goodwill	47 967	-	47 967
	92 798	(11 4 4 9)	81 349

#### Reconciliation of intangible assets - Company - 2019

N\$'000	Opening balance	Amortisation	Total
Trademarks	56 27 4	(11 4 4 6)	44 828
Software	3	-	3
Goodwill	47 967	-	47 967
	104 244	(11 4 4 6)	92 798

#### Impairment of goodwill

For impairment testing purposes, goodwill is allocated to cash generating units (CGU) at the lowest level of operating activity (business) to which it relates, and is therefore not combined at group level.

When testing for impairment, the recoverable amount of a CGU is determined based on value-in-use calculations. These calculations use cash flow projections based on financial budgets approved by management covering a one year period. Cash flows beyond one year are extrapolated using the estimated growth rate of the CGU. The growth rate does not exceed the long-term average past growth rate for the business in which the CGU operates.

The discount rate used is the weighted average cost of capital for the specific segment, adjusted for specific risks relating to the segment. Some of the other assumptions include investment returns, expense inflation rates, tax rates and new business growth. Discount rate 16.3% (2019: 14.3%) and growth rate 5.6% (2019: 6% - 9%) applied.

The group assessed the recoverable amount of goodwill, and determined that no write down of the carrying amount was necessary.

Reasonably different assumptions would not have resulted in an impairment being required.

### 18. Employee liabilities

NI	ċ,	n	n	n	
IN	Ş	U	U	U	

Liability for short-term employee liabilities Share-based payment liability Defined contribution post-employment benefit liabilities

Refer to note 25 (remuneration schemes) for more detail on the cash settled share-based payment schemes.

Defined contribution post-employment benefit liabilities

The actuarial method used to value the liabilities is the projected unit credit prescribed by IAS 19 Employee Benefits. The liability is measured as the present value of the group's share of contributions to the medical scheme. Continuing member contributions are projected into the future year using the assumption rate of health care cost inflation and are then discounted back using the discount rate. The group subsidises medical aid contributions for all eligible members at various rates.

- under certain circumstances or if employees die while employed.
- 3. The medical plan is regulated by Namfisa. The medical fund is governed by a board of trustees independent of the group. An external auditor performs an audit of the fund on an annual basis.

The employer contributed N\$ 2.3 million (2019: N\$ 2.1 million) to the post-retirement medical benefit.

The severance pay liability is unfunded and is valued using the projected unit credit method prescribed by IAS 19 Employee Benefits.

The independent actuarial valuations are done on an annual basis.

Group and company			
2020 2			
154 877	163 732		
-	33 433		
38 199	40 422		
193076	237 587		

1. The group has a liability to subsidise the post-retirement medical expenditure of certain of its employees which constitutes a defined benefit plan. All employees who join the employ of the group on or after 1 December 1998 are not entitled to the post retirement medical aid subsidy.

2. A severance pay provision is carried in terms of the Labour Act of 2007 and relates to when employment services are terminated by dismissal

for the year ended 30 June continued

## 18. Employee liabilities continued

		Group and company					
		2020			2019		
N\$'000	Medical	Severance	Total	Medical	Severance	Total	
Present value of unfunded liabilities	32 4 4 5	5754	38 199	34 290	6132	40 422	

#### The amount recognised in the statement of comprehensive income are as follows:

	Group and company					
		2020				
N\$'000	Medical	Severance	Total	Medical	Severance	Total
Current service cost	187	468	655	201	472	673
Interest cost	3 161	772	3 9 3 3	3 010	561	3 57 1
Included in staff cost	3 3 4 8	1240	4 588	3211	1033	4244
Recognised in other comprehensive income						
Actuarial (gains) / loss recognised	(2 500)	(1618)	-	1019	(564)	(3 663)
Total	848	(378)	4 588	4 230	469	581

## 18. Employee liabilities continued

#### Movement in post-employment liabilities

Group and company						
	2020		2019			
Medical	Severance	Total	Medical	Severance	Total	
34 290	6 1 3 2	40 422	32 505	5 663	38 168	
187	468	655	201	472	673	
3 161	772	3 9 3 3	3010	561	3571	
(2 693)	-	(2693)	(2 4 4 5)	-	(2 4 4 5)	
(2 500)	(1618)	(4 118)	1019	(564)	455	
32 445	5 7 5 4	38 199	34 290	6 1 3 2	40 422	
	34 290 187 3 161 (2 693) (2 500)	Medical         Severance           34 290         6 132           187         468           3 161         772           (2 693)         -           (2 500)         (1 618)	2020           Medical         Severance         Total           34 290         6 132         40 422           187         468         655           3 161         772         3 933           (2 693)         -         (2 693)           (2 500)         (1 618)         (4 118)	2020         Medical         Severance         Total         Medical           34 290         6 132         40 422         32 505           187         468         655         201           3 161         772         3 933         3 010           (2 693)         -         (2 693)         (2 445)           (2 500)         (1 618)         (4 118)         1 019	2020         2019           Medical         Severance         Medical         Severance           34 290         6 132         40 422         32 505         5 663           187         468         655         201         472           3 161         772         3 933         3 010         561           (2 693)         -         (2 693)         (2 445)         -           (2 500)         (1 618)         (4 118)         1 019         (564)	

#### The sensitivity analysis illustrates how the value of the liability would change in response to certain changes in actuarial assumptions

#### N\$'000

Effect of 1% change in the medical aid inflation assumptions is as follow 1% increase - effect in current service cost and interest cost 1% decrease - effect in current service cost and interest cost

Effect of 1% change in the normal salary inflation assumptions is as follo 1% increase - effect in current service cost and interest cost 1% decrease - effect in current service cost and interest cost

#### The principal actuarial assumptions used for accounting purposes were:

Discount rate (%) Medical aid inflation (%) Salary inflation (%)

Employees covered

	2020	2019
NS:		
	4 153	3 7 8 6
	3 357	2 984
OWS:		
	1 459	1 394
	1 234	1 154

20	20	20	19
Medical	Severance	Medical	Severance
11.33%	13.82%	9.52%	10.38%
7.69%	-	7.33%	-
-	9.61%	-	8.35%
101	2 060	99	2 120

for the year ended 30 June continued

## 19. Deferred income tax liability

	Group		Com	pany
N\$'000	2020	2019	2020	2019
Deferred tax liability				
Opening balance	393 209	320 600	399 408	326 077
Charge to profit or loss	(139 310)	72 562	(133 967)	73 284
Deferred tax on amounts charged directly to other comprehensive income	1 202	47	1 202	47
Total deferred tax liability	263 101	393 209	266 643	399 408
Reconciliation of deferred tax liability				
·				
Deferred income tax assets and liabilities and deferred tax charge/ (credit) in the statement of comprehensive income are attributable to the following items:				
Deductable temporary differences				
Provision for loan impairment	(151 595)	(85 398)	(151 161)	(85 208)
Provision for post-employement benefits	(12 224)	(12 135)	(12224)	(12935)
Other provisions	162727	145 209	161814	145 154
Financial instruments	(16 304)	(14 293)	(16 304)	(14294)
Instalment credit assets	88 524	98 185	88 524	98 185
Accruals	201 551	277 600	201 551	277 600
Financial instruments at fair value through other comprehensive income	1 202	(132)	1 202	(132)
Share-based payments	(6 758)	(8 962)	(6758)	(8 962)
Other	(4 022)	(6 865)	-	-
Total deferred liability	263 101	393 209	266 644	399 408
Charge through profit and loss	(131 310)	72 562	(133 967)	73284
Deferred tax on other comprehensive income	(1 202)	47	(1 202)	47
Total	(132 512)	72609	(135 169)	73 331

## 20. Creditors and accruals

#### N\$'000

Creditors and accruals	
Items in transit	
Audit fees accrued	
Accrued expenses	
Other accounts payable	

#### Total creditors and accruals

All amounts are expected to be settled within twelve months.

The carrying value of creditors and accruals approximates fair value.

Group		Com	pany
2020	2019	2020	2019
159 373	55 018	159 369	55 016
5774	5 011	5 431	4 682
60 512	35 006	60 512	34 950
281 315	276 448	280 661	275 350
506 97 4	371483	505 973	369 998

for the year ended 30 June continued

## 21. Deposits

	Group		Comp	ompany	
N\$'000	2020	2020 2019		2019	
Deposits from customers					
Current accounts	12 276 853	10 021 028	12 274 286	10018614	
Call deposits	6 831 443	5737067	6 831 443	5737067	
Savings account	400 252	292742	400 252	292 742	
Fixed and notice deposits	11 424 931	10 123 612	11 424 931	10 123 612	
	11 12 1 301	10 120 012	11 12 1 301	10 120 012	
	30 933 479	26 174 449	30 930 912	26 172 035	
Debt securities					
Negotiable certificates of deposit	7 064 014	8 526 854	7 064 014	8 526 854	
Fixed and floating rate notes	543 668	1 270 060	543 668	1 270 060	
	7 607 682	9796914	7 607 682	9796914	
Geographical analysis (based on counterparty risk)					
Namibia	38 541 161	35971363	38 538 594	35 968 949	
Due to banks and other financial instruments					
In the normal course of business	117 975	430 033	117 975	430 033	
Geographical analysis (based on counterparty risk)					
Namibia	117 975	430 033	117 975	430 033	
			22. 010		
Total deposits	38 659 136	36 401 396	38 656 569	36 398 982	

## 22. Other liabilities

N\$'000
Other funding liabilities
Lease liabilities *
* The group elected not to restate comparative information as pe
has been prepared on an IAS 17 basis.
Other liabilities reconciliation

### N\$'000

Opening balance IFRS 16 adjustment\*\*

#### **Cash flow movements**

- Principal payments towards lease liabilities

- Interest paid

#### Non-cash flow movements

- New leases issued during the year

- Interest accrued

Total other liabilities

Gro	oup	Com	pany
2020	2019	2020	2019
219 928	220 486	219 928	220 486
66 258	-	66 258	-
286 186	220 486	286 186	220 486

permitted by IFRS 16. Comparability will not be achieved as comparative information

Group and company				
2020	2019			
220 486	220 447			
65 878	-			
(27 7 4 1)	-			
(22 995)	(17 924)			
(50 7 36)	(17 924)			
28 162	-			
22 396	17 963			
50 558	17 963			
286 186	220 486			

for the year ended 30 June continued

## 23. Tier 2 liabilities

Subordinated debt instruments	Interest rate	Final maturity date	Note	2020	2019
FNB X27 fixed rate notes	Three-month JIBAR + 2.50%	Monday, 29 March 2027	(i)	100 000	100 000
FNB J27 floating rate notes	10.36%	Monday, 29 March 2027	(ii)	300 000	300 000
Accrued interest				2774	2 804
				402774	402 804

(i) The FNB X27 fixed rate notes may be redeemed in full at the option of the group on 29 March 2022. Interest paid quarterly in arrears on 29 March and 29 September of each year.

(ii) The FNB J27 floating rate notes may be redeemed in full at the option of the group on 29 March 2022. Interest is paid quarterly on 29 March, 29 June, 29 September and 29 December each year.

These notes are listed on the Namibian Stock Exchange (NSX).

The notes listed above qualify as Tier 2 capital for First National Bank of Namibia Limited.

Refer to note 30, fair value of financial instruments for the methodologies used to determine the fair value of the tier 2 liabilities.

#### Tier 2 liabilities reconciliation

N\$'000	2020	2019
Opening balance	402 804	402 783
Cash flow movement	(37 649)	(39 179)
- Proceeds on the issue of Tier 2 liabilities	-	-
- Interest paid	(37 649)	(39 179)
Non-cash flow movement	37 619	39 200
- Interest accrued	37 619	39 200
Total Tier 2 liabilities	402774	402 804

### 24. Share capital

#### Authorised

4000 (2019: 4000) Ordinary shares of with a par value of N\$1 per shar

#### Issued and fully paid up

1200 (2019: 1200) Ordinary shares with a par value of N\$1 per share Share premium

#### Total issued share capital attributable to ordinary equityholders

The unissued ordinary shares are under the control of the directors until the next annual general meeting.

	Gro	oup	Com	pany
	2020	2019	2020	2019
are	4	4	4	4
	1	1	1	1
	1 142 791	1 142 791	1142791	1 1 4 2 7 9 1
	1 1 4 2 7 9 2	1142792	1142792	1 142 792

for the year ended 30 June continued

### 25. Remuneration schemes

	Group ar	Group and company		
N\$'000	2020	2019		
The charge to profit or loss for share-based payments is as follows:				
FirstRand Namibia Share options	292	1 120		
FirstRand conditional share plan	29 1 36	36 540		
Charge against staff costs	29 428	37 660		

#### Share option schemes

FirstRand Namibia Ltd options are equity settled. FirstRand conditional share plan is cash settled.

The following is a summary of the share incentive schemes:

#### FirstRand conditional share plan

The conditional award comprises a number of full shares with no strike price. It is cash settled. These awards vest after three years. The number of shares that vest is determined by the extent to which the performance conditions are met. Conditional awards are made annually and vesting is subject to specified financial and non-financial performance conditions, set annually by the group's remuneration committee.

No liability is recognised for the CIP scheme, as the liability is prepaid. Included in prepayments in note 13 is an amount of N\$ 44.0million (2019: N\$ 37.4 million) relating to the group's share-based payment scheme. The prepayment fund is managed by RMB Morgan Stanley. Share based payments allocated to employees are accumulated in advance through the fund. The vesting of these schemes are subject to the vesting conditions set out below.

### 25. Remuneration schemes continued

#### Share incentive scheme

Fair values for the share incentive schemes, are calculated at the date of grant using a modification of the Cox-Rubenstein binomial model. For valuation purposes, each call option granted has been valued as a Bermudan call option with a number of exercise dates.

The days on which the options can be exercised has been assumed to be the last day that the share trade cum-dividend.

#### Market data consists of the following:

· Volatility is the expected volatility over the period of the option. In the absence of other available data, historical volatility can be used as a proxy for expected volatility; and

The interest rate is the risk-free rate of return, recorded on the date of the option grant, on a South African government zero coupon . bond of a term equal to the expected life of the option.

#### Employee statistic assumptions consist of the following:

- options have vested;
- Number of iterations is the number to be used in the binomial model, which is limited to 500; and
- pattern.

· Annual employee turnover is the average annual rate that employees participating in the option scheme are expected to leave before the

· The weighted average number of forfeitures is based on the major grants because these grants have a more reliable cancellation or forfeiture

for the year ended 30 June continued

### 25. Remuneration schemes continued

#### Corporate performance targets:

The FirstRand Ltd group remuneration committee sets the corporate performance targets (CPT's) based on the expected prevailing macroeconomic conditions anticipated during the performance period for the group's long-term incentive schemes, the conditional share plan and the conditional incentive plan. These criteria, which must be met or exceeded to enable vesting, vary from year to year, depending on the macro conditions expected to prevail over the vesting period.

In terms of the scheme rules, participants are not entitled to any dividends on their long term incentive (LTI) allocations during the performance period, nor do these accrue to them during the performance period.

The criteria for the currently open schemes are as follows:

2017 (vests in 2020) – FirstRand Limited must achieve growth in normalised EPS, adjusted for CPI, which equals or exceeds the South African real GDP growth, on a cumulative basis, over the performance period from the base year-end being 30 June 2017, to the year end immediately preceding the vesting date, and the company must deliver a ROE of at least 18% over the performance period. Real GDP and CPI are advised by the Group Treasury, macro strategy unit. For vesting to occur, the criteria must be met or exceeded. However, the scheme rules allow the remuneration committee the discretion to determine whether the conditional awards will vest in full or partially in circumstances where the performance conditions were not fulfilled. During the current year, the company failed to achieve the targets set for the cumulative growth in normalised earnings per share and Remco notified qualifying employees that the scheme would consequently not vest.

2018 (vests in 2021) – FirstRand Limited must achieve growth in normalised earnings per share which equals or exceeds the South African CPI plus Real Gross Domestic Product ("GDP") growth, on a cumulative basis, over the performance period from the base year end, being 30 June 2018, to the year end immediately preceding the vesting date, and the company delivers ROE of at least 18% over the performance period. If real gross domestic product is negative, then growth in normalised earnings should equal or exceed CPI over the same period. Real GDP is advised by the FirstRand Limited Group Treasury Macro Strategy Unit. For vesting, the criteria must be met or exceeded. However, the scheme rules allow the remuneration committee the discretion to determine whether the conditional awards will vest in full or partially in circumstances where the performance conditions were not fulfilled.

2019 (vests in 2022) – The awards for all top and certain senior management have performance conditions applied to 100% of the award. For all other participants, 50% of the award seeks to drive retention and will vest in three years without performance conditions, provided the participant remains in employment and the remaining 50% of the awards remain subject to performance conditions. For the awards subject to performance conditions, graded vesting applies. The awards are subject to the achievement of performance conditions set at award date and these determine the value that will ultimately vest. These performance conditions include a minimum condition to achieve any vesting, a target, a stretch and a super stretch target with linear grading between targets. The minimum ROE and earnings growth conditions will vest at 70% and if these are not met the award will lapse.

### 25. Remuneration schemes continued

		Performance conditions	
	ROE target (average over the 3-year performance period)	Normalised earnings per share growth requirement (3-year compound annual growth rate)	Vesting level should both conditions be met
		FirstRand Limited must achieve growth in normalised earnings per share relative to the South African CPI plus real GDP growth on a cumulative basis over the performance period from the base year-end, being 30 June 2019, as set out for each vesting level indicated below:	
Minimum vesting, below which the award lapses	≥ 20%	Cumulative normalised earnings per share growth rate over 3 years of real GDP growth plus CPI plus >0% or CPI where real GDP growth is negative	70%
On target performance	≥ 20.5%	Cumulative normalised earnings per share growth rate over 3 years of real GDP growth plus CPI plus 1.5% to 3%	100%
Stretch target	≥21%	Cumulative normalised earnings per share growth rate over 3 years of real GDP growth plus CPI plus >5% to 7%	120%
Super stretch target	≥ 22%	Cumulative normalised earnings per share growth rate over 3 years of real GDP growth plus CPI plus >7% to 10%	150% (maximum vesting)

Linear vesting applies between each vesting level based on the achieved normalised earnings per share growth rate. The ROE is based on NAV without material adjustments resulting from dividend policy changes, regulatory changes, IFRS changes or volatile reserves. Under the new structure, Remco cannot apply upward vesting judgement if performance criteria are not met.

for the year ended 30 June continued

## 25. Remuneration schemes continued

	FirstRand Namibia share incentive scheme		FirstRa conditional	
	2020	2019	2020 2019	
Weighted average share price (N\$)	1 180 - 2 452	1 180 - 2 452	-	-
Expected volatility (%)	402 - 16	402 - 16	-	-
Expected option life (years)	5	5	2 - 3	2 - 3
Expected credit free rate (%)	-	581-769	391 - 532	699 - 761
Share option schemes				
Number of options in force at the beginning of the year (N\$'000)	548	2 0 9 7	1788	1651
Granted prices ranging between (cents)	1 180 - 2 452	1 180 - 2 452	-	-
Number of options granted during the year (N\$'000)	-	-	620	587
Granted at prices ranging between (cents)	-	-	-	-
Number of options exercised during the year (N\$'000)	(548)	(1548)	(573)	(490)
Market value range at the date of exercise/release (cents)	3 178 - 3 500	3 500 - 4 498	5 105 - 6 520	6 662 - 6 662
Number of options cancelled/lapsed during the year (N\$'000)	-	-	(5)	(14)
Granted at prices ranging between (cents)	-	-	-	-
Number of options in force at the end of the year (N\$'000)	-	548	1 830	1 788
Granted at prices ranging between (cents)	-	1 180 - 2 452	-	-

### 25. Remuneration schemes continued

Outstanding awards (thousands)

Conditional outstanding\*\* Vesting during 2020

- no-fault termination, as per the rules of the scheme.
- \*\* Years referenced in the rows relates to calendar years and not financial years.

FirstRand Namibia Ltd share incentive scheme		
2020	2019	
-	548	
	548	

\* Market value indicated above includes those instances where a probability of vesting is applied to accelerated share award vesting prices due to a

for the year ended 30 June continued

## 25. Remuneration schemes continued

#### Impact of COVID-19 on existing schemes

As noted, due to the impact of COVID-19, the 2017 scheme has failed and will not vest, the vesting of the 2018 scheme is also in doubt. As such Remco is considering mechanism to mitigate the increased retention risk resulting from the COVID-19 impact.

	Conditional share plan (FirstRand shares)				
	20	20	2019		
Share awards outstanding**	Weighted average remaining life (years)	Outstanding awards (millions)	Weighted average remaining life (years)	Outstanding awards (millions)	
Vested during 2019	-	-	0.32	0.560	
Vesting during 2020 <sup>#</sup>	0.30	0.654	1.30	0.664	
Vesting during 2021	1.30	0.564	2.30	0.564	
Vesting during 2022	2.29	0.612	-	-	
Total conditional awards	-	1.830	-	1.788	
Number of participants	-	159	-	175	

\* Market values indicated above include those instances where a probability of vesting is applied to accelerated share award vesting prices due to a no-fault termination, as per the rules of the scheme.

\*\* Years referenced in the rows relate to calendar years and not financial years.

# Scheme vesting during 2020 failed to vest due to not achieving the performance conditions attached to the scheme.

### 26. Cash generated from operations

N\$'000

Profit before taxation

#### Adjusted for:

Depreciation, amortisation and impairment losses Impairment charge on advances Provision for post employment benefit obligations Other employment accruals Creation and revaluation of derivative financial instruments Profit on disposal of property and equipment Share-based payment Accrued on off-market advances Net release of deferred fees and expenses Off-market staff loans amortisation Share (profit) from associate company Indirect tax Dividend on derecognition of associate

FirstRand N share incen		FirstRa conditiona	ind Ltd I share plan
2020	2019	2020	2019
1 234 030	1 533 804	1 229 760	1 502 527
133 640	108 290	133 292	107 952
559 413	214 808	557 651	216 380
3 852	4 2 4 4	3 852	4 2 4 4
38 093	79 809	38 093	79 809
(6 678)	5 185	(6 678)	5 185
(3 063)	(661)	(3 063)	(661)
29 428	37 660	29 428	37 660
3 364	683	3 364	683
(16 121)	(14 497)	(16 134)	(14916)
(3 364)	(683)	(3 364)	(683)
(1 492)	(3730)	-	-
43 639	45 515	43 251	45 496
-	-	(13039)	-
2014741	2010427	1996413	1 983 676

for the year ended 30 June continued

### 27. Contingencies and commitments

	Group and	company
N\$'000	2020	2019
Contingencies		
Guarantees *	1 222 282	1 450 027
Letters of credit	16775	67 619
Total contingencies	1 239 057	1517646
Irrecoverable unutilised facilities	2 122 750	4 917 200
Committed capital expenditure	190 7 2 3	205 900
Total contingencies and commitments	3 552 530	6 6 4 0 7 4 6

\* Guarantees consist predominantly of endorsement and performance guarantees. The fair value of guarantees approximates the face value as disclosed.

#### Legal proceedings

There are a number of legal or potential claims against the group, the outcome of which cannot at present be foreseen. These claims are not regarded as material, either on an individual or group basis.

Provision is made for all liabilities which are expected to materialise.

Commitments in respect of capital expenditure and long-term investments are approved by the directors.

### 27. Contingencies and commitments continued

#### Group and company leasing arrangements

	2020			2019		
N\$'000	Next year	2 to 5 years	5+ years	Next year	2 to 5 years	5+ years
Office premises	-	-	-	39 620	49 189	-
	-	-	-	39 620	49 189	-

Notice periods on operating lease contracts are between 3-6 months, no operating lease contract is fixed and escalation clauses range between 7% and 10% (2019: 7% and 10%).

The group has various operating lease agreements, which may or may not contain renewal options. The lease terms do not contain restrictions on the group's activities concerning dividends, additional funding or further leasing.

The group elected not to restate comparative information as permitted by IFRS 16. Comparability will not be achieved as comparative information has been prepared on an IAS17 basis. Refer to accounting policy note 5.2 for details.

for the year ended 30 June continued

## 28. Related parties

First National Bank of Namibia Limited is 100% (2019: 100%) owned by FirstRand Namibia Limited.

FirstRand Namibia Limited is listed on the Namibian Stock Exchange and is 58.4% (2019: 58.4%) owned by FirstRand EMA Holdings Proprietary Limited, with its ultimate holding company FirstRand Limited, which is incorporated in South Africa, listed on the JSE Limited and on the NSX. Refer to section 2.2 of the accounting policies.

Details of transactions with relevant related parties appear below:

#### **Related party balances**

NS*00020202019Advances2 332 2162 354 744Entities that have significant influence over the group and its subsidiaries2 332 2162 354 744Fellow subsidiary to banking group103 8148 594Associates9 768Key managment personnel36 02122 785Accounts receivable36 02122 785Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Atta thave significant influence over the group and its subsidiaries14 193Christive assets14 193418 411Fellow subsidiaries to banking group71 791Associate36 178Key management personnel20 530Derivative liabilities20 530Entities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiariesPartities that have significant influence over the group and its subsidiaries <td< th=""><th></th><th>Group and</th><th>company</th></td<>		Group and	company
Initial framework2 332 2162 332 744Entities that have significant influence over the group and its subsidiaries103 8148 594Associates103 8148 594Key managment personnel36 02122 785Accounts receivable103 8149 768Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries139 793Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Accounts receivable139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Accounts receivable139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Fellow subsidiaries to banking group71 79153 207Associate36 17836 178Key management personnel20 53010 011Derivative liabilities20 53010 011Entities that have significant influence over the group and its subsidiaries407 275186 895	N\$'000	2020	2019
Initial framework2 332 2162 332 744Entities that have significant influence over the group and its subsidiaries103 8148 594Associates103 8148 594Key managment personnel36 02122 785Accounts receivable103 8149 768Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries139 793Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Accounts receivable139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Accounts receivable139 793291 586Entities that have significant influence over the group and its subsidiaries14 193Fellow subsidiaries to banking group71 79153 207Associate36 17836 178Key management personnel20 53010 011Derivative liabilities20 53010 011Entities that have significant influence over the group and its subsidiaries407 275186 895			
Fellow subsidiary to banking group103 8148 594Associates9768Key managment personnel36 021Accounts receivable22 785Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries141 93Perivative assets141 93418 411Entities that have significant influence over the group and its subsidiaries141 93Sociate71 79153 207Associate36 17836 178Key management personnel20 53010 011Derivative liabilities20 53010 011	Advances		
Associates-9768Key managment personnel36 02122 785Accounts receivable Entities that have significant influence over the group and its subsidiaries-7 297Derivative assets Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 17836 178Key management personnel10 00110 001Derivative liabilities Entities that have significant influence over the group and its subsidiaries407 275186 895	Entities that have significant influence over the group and its subsidiaries	2 332 216	2 354 744
Key managment personnel36 02122 785Accounts receivable Entities that have significant influence over the group and its subsidiariesAccounts receivable and the subsidiaries <td>Fellow subsidiary to banking group</td> <td>103 814</td> <td>8 594</td>	Fellow subsidiary to banking group	103 814	8 594
Accounts receivable Entities that have significant influence over the group and its subsidiaries7 297Derivative assets Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits Entities that have significant influence over the group and its subsidiaries14193418 411Fellow subsidiaries to banking group Associate Key management personnel14 193418 681Derivative liabilities Entities that have significant influence over the group and its subsidiaries14 193418 688Derivative liabilities Entities that have significant influence over the group and its subsidiaries14 193418 688	Associates	-	9 768
Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits14 193418 411Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 178Key management personnel20 53010 011Derivative liabilities407 275186 895	Key managment personnel	36 021	22 785
Entities that have significant influence over the group and its subsidiaries7 297Derivative assets139 793291 586Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits14 193418 411Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group36 17836 178Associate20 53010 011Key management personnel20 530106 895			
Derivative assets Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits Entities that have significant influence over the group and its subsidiaries14 1934418 411Fellow subsidiaries to banking group14 19353 207Associate Key management personnel20 53010 011Derivative liabilities Entities that have significant influence over the group and its subsidiaries407 275186 895	Accounts receivable		
Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits14 193418 411Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 178Key management personnel20 53010 011Derivative liabilities407 275186 895	Entities that have significant influence over the group and its subsidiaries	-	7 297
Entities that have significant influence over the group and its subsidiaries139 793291 586Deposits14 193418 411Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 178Key management personnel20 53010 011Derivative liabilities407 275186 895			
DepositsImage: Constraint of the properties of the properti	Derivative assets		
Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 178Key management personnel20 53010 011Derivative liabilities-186 895	Entities that have significant influence over the group and its subsidiaries	139 793	291 586
Entities that have significant influence over the group and its subsidiaries14 193418 411Fellow subsidiaries to banking group71 79153 207Associate-36 178Key management personnel20 53010 011Derivative liabilities-186 895			
Fellow subsidiaries to banking group71 79153 207Associate36 178Key management personnel20 530Derivative liabilities407 275Entities that have significant influence over the group and its subsidiaries407 275	Deposits		
Associate - 36178 Key management personnel 20 530 10 011 Derivative liabilities Entities that have significant influence over the group and its subsidiaries 407 275 186 895	Entities that have significant influence over the group and its subsidiaries	14 193	418 411
Key management personnel     20 530     10 011       Derivative liabilities     407 275     186 895	Fellow subsidiaries to banking group	71791	53 207
Derivative liabilities         Entities that have significant influence over the group and its subsidiaries         407 275	Associate	-	36 178
Entities that have significant influence over the group and its subsidiaries 407 275 186 895	Key management personnel	20 530	10 011
Entities that have significant influence over the group and its subsidiaries 407 275 186 895			
	Derivative liabilities		
Related party transactions	Entities that have significant influence over the group and its subsidiaries	407 275	186 895
	Related party transactions		

## 28. Related parties continued

#### N\$'000

#### Interest received

Entities that have significant influence over the group and its subsidiarie Fellow subsidiaries to banking group Associate Key management personnel

#### Interest paid

Entities that have significant influence over the group and its subsidiarie Associates

#### Non-interest revenue

Fellow subsidiaries to banking group

#### Operating expenses

Entities that have significant influence over the group and its subsidiarie Associate

#### **Dividends** paid

Entities that have significant influence over the group and its subsidiarie

### Details of transactions with relevant related parties appear below: Key management personnel

- Cash package
- Retirement contributions
- Performance-related benefits

During the financial year, no contracts were entered into which directors or officers of the company had an interest and which significantly affected the business of the group.

Related party transactions between the company and its subsidiary is disclosed in note 15.

	Group and company		
	2020	2019	
es	64 412	102 282	
	6 437	1 707	
	533	1 030	
	57	65	
es	4 156	9 0 3 9	
	1 253	1 181	
	5 428	5 353	
	J 420	0 0 0 0 0	
es	347 552	320 558	
	17 780	18 085	
es	1249744	571 398	
<i>I</i> :			
	27 766	25 793	
	4 2 3 1	3 679	
	14531	13784	
	46 528	55 835	

for the year ended 30 June continued

### 29. Risk management

The financial instruments recognised on the group's statement of financial position expose the group to various financial risks. The COVID-19 pandemic has far-reaching impacts on the group's operations and impacts each of the financial risks managed by the group. The impact on each of the financial risks is decribed in the sub-section below.

The risk report of the group appears on pages 17 to 33 of this annual report. The report describes the various risks the group is exposed to, as well as the methodology and instruments to mitigate these risks. The report includes the disclosures required by IFRS 7 related to the management of credit markets, liquidity and interest rate risks. Capital management is dealt with in the Capital Management report. Risk control policies and exposures limits for key risk areas of the group are approved by the board, while operational policies and control procedures are approved by the relevant risk committees. The following assets and off-balance sheet amounts expose the group to credit risk. For all on-balance sheet exposures, the carrying amount recognised in the statement of financial position represents the maximum exposure to credit risk, before taking into account collateral and other credit.

#### Credit risk

#### Objective

Credit risk managment objectives are two-fold:

- Risk control: Appropriate limits are placed on the assumption of credit risk and steps are taken to ensure the accuracy of credit risk assessments and reports. Deployed and central credit risk management teams fulfill this task.
- Management: Credit risk is taken within the constraints of the risk appetite framework. The credit portolio is managed at an aggregate level to optimise the exposure to this risk. Business units and deployed risk functions, overseen by the group's credit risk management function in ERM and relevant board committees, fulfill this role.

Based on the group's credit risk appetite, as measured on the ROE, NIACC and volatility-of-earnings basis, credit risk management principles include holding the appropriate level of capital and pricing for risk on an individual and portfolio basis. The scope of credit risk identification and management practices across the group, therefore, spans the credit value chain, including risk appetite, credit origination strategy, risk quantification and measurement, as well as collection and recovery of delinquent accounts.

### 29. Risk management continued

#### Assessment and management

Credit risk is managed through the implementation of comprehensive policies, processes and controls to ensure a sound credit risk management environment with appropriate credit granting, administration, measurement, monitoring and reporting of credit risk exposure. Credit risk management across the group is split into three distinct portfolios: retail, commercial and corporate, and are aligned to customer profiles.

The assessment of credit risk across the group relies on internally developed quantitative models for addressing regulatory and business needs. The models are used for the internal assessment of the three primary credit risk components:

- Probability of default (PD);
- Exposure at default (EAD); and
- Loss given default (LGD).

Management of the credit portfolio is reliant on these three credit risk measures. PD, EAD and LGD are inputs into the portfolio and group-level credit risk assessment where the measures are combined with estimates of correlations between individual counterparties, industries and portfolios to reflect diversification benefits across the group.

The group employs a granular, 100-point master rating scale, which has been mapped to the continum of default probabilities, as illustrated in the following table. FirstRand (FR)1 is the lowest PD and FR100 the highest. External ratings have also been mapped to the master rating scale for reporting purposes. These mappings are reviewed and updated on a regular basis.

#### Mapping of FR grades to rating agency scales

FirstRand rating	Midpoint PD	RMB rating (based on S&P)*
FR 1 - 14	0.06%	AAA, AA+, AA, AA-, A, A-
FR 15 - 25	0.29%	BB+, BBB(upper), BBB, BBB-(upper), BBB-, BB+(upper)
FR 26 -32	0.77%	BB+, BB(upper), BB, BB-(upper)
FR 33 - 39	1.44%	BB-, B+(upper)
FR 40 - 53	2.52%	В+
FR 54 - 83	6.18%	B(upper), B, B-(upper)
FR 84 - 90	13.68%	В-
FR 91 - 99	59.11%	CCC
FR 100	100.00%	D (Defaulted)

#### Credit assets

The following assets and off-balance sheet amounts expose the group to credit risk. For all on-balance sheet exposures, the gross amount disclosed represents the maximum exposure to credit risk, before taking into account collateral and other credit enhancements.

for the year ended 30 June continued

## 29. Risk management continued

#### Total exposure (items where credit risk exposure exist)

	Group		Company		
N\$'000	2020	2019	2020	2019	
Balances with central bank	550 315	864 569	550 315	864 569	
Total cash and cash equivalents	550 315	864 569	550 315	864 569	
Due from banks and other financial institutions	4 442 443	2 803 841	4 4 4 2 4 4 3	2 803 841	
Advances					
Residential mortgages	13 814 764	13 388 628	13 579 773	13 106 412	
Vehicle and asset finance	1 755 160	3 438 462	1 755 160	3 438 462	
Credit card	404 191	390 944	404 191	390 944	
Personal loans	2 303 694	2 283 011	2 303 694	2 283 011	
Other retail	480 310	520 486	480 310	509 575	
FNB Commercial	5 895 910	6 510 450	5 895 913	6 510 450	
Commercial vehicle finance	1 402 508	-	1 402 508	-	
RMB Corporate and Investment banking	4 021 692	3 880 759	4021692	3 880 759	
Total advances	30 078 229	30 412 7 40	29843241	30 119 613	
Derivative financial instruments	519 294	459 072	519 294	459 072	
Debt investment securities					
Listed investment securities	2769716	2 214 176	2769716	2 214 176	
Unlisted investment securities	5611591	5 363 504	5611591	5 363 504	
Total debt investment securities	8 381 307	7 577 680	8 381 307	7 577 680	
Other assets	170 493	150 640	209 275	184 267	
Guarantees	1 222 282	1 450 027	1 222 282	1 450 027	
Letters of credit	16775	67 619	16775	67 619	
Irrecoverable commitments	2 122 750	4917200	2 122 750	4 917 200	

## 29. Risk management continued

The table below sets out the maximum exposure to credit risk for finaninstruments.

				Group			
				2020			
N\$'000	Carrying amount	Loss allowance	Maxium exposure to credit risk	Financial collateral	Net exposure to credit risk	Unsecured	Secured
Total exposure (items where credit exposure exists)							
Cash and cash equivalents							
Balances with central bank	550 315	-	550 315	-	550 315	550 315	-
Total cash and cash equivalents	550315	-	550 315	-	550 315	550 315	-
Due from banks and other financial institutions	4 4 4 2 4 4 3	-	4 442 443	-	4 4 4 2 4 4 3	4 4 4 2 4 4 3	-
Advances							
Residential mortgages	14 124 707	(309 943)	13814764	350 790	13 463 974	-	13 463 974
Vehicle and asset finance	1 856 543	(101 383)	1755160	20 095	1735065	-	1735065
Credit card	433 254	(29 063)	404 191	-	404 191	404 191	-
Personal loans	2 468 297	(164 603)	2 303 694	-	2 303 694	2 303 694	-
Other retail	556 904	(76 594)	480 310	-	480 310	480 310	-
FNB Commercial	6 326 956	(431046)	5 895 910	38 329	5 857 581	3782712	2074869
Commercial vehicle finance	1 481 700	(79 192)	1 402 508	14 552	1 387 956	-	1 387 956
RMB Corporate and Investment banking	4071138	(49 446)	4021692	251 456	3 770 236	1 518 705	2 251 531
Total advances	31 319 499	(1241270)	30 078 229	675222	29 403 007	8489612	20 913 395
Investment securities	8 382 572	(1 265)	8 381 307	-	8 381 307	8 381 307	-
Derivatives	519 294	-	519 294	-	519 294	402 957	116 337
Other assets	213708	-	213708	-	213 708	213 708	-
Off balance sheet exposures							
Guarantees	1 222 282	-	1 222 282	-	1 222 282	1 056 306	168 977
Letters of credit	16775	-	16775	-	16775	16 775	-
Irrevocable commitments	2 122 750	-	2 122 750	-	2 122 750	2 122 750	-

There are no assets and liabilities that have been offset.

ncial asse	ets at amo	rtised cost an	d fair value	through	profit or	loss debt

for the year ended 30 June continued

## 29. Risk management continued

				Group			
				2019			
N\$'000	Carrying amount	Loss allowance	Maximum exposure to credit risk	Financial collateral	Net exposure to credit risk	Unsecured	Secured
Total exposure (items where credit exposure exists)							
Cash and cash equivalents							
Balances with central bank	864 569	-	864 569	-	864 569	864 569	-
Total cash and cash equivalents	864 569	-	864 569	-	864 569	864 569	-
Due from banks and other financial institutions	2 803 841	-	2 803 841	-	2803841	2803841	-
Advances							
Residential mortgages	13 554 950	(166 322)	13 388 628	553 262	12 835 366	-	12 835 366
Vehicle and asset finance	3 521 602	(83 140)	3 438 462	16 596	3 421 866	-	3 421 866
Credit card	432 948	(42 004)	390 944	-	390 944	390 944	
Personal loans	2 377 678	(94 667)	2 283 011	-	2 283 011	2 283 011	-
Other retail	548 597	(28 111)	520 486	-	520 486	520 486	-
FNB Commercial	6 760 954	(250 504)	6 510 450	-	6510450	4 223 881	2 286 569
RMB Corporate and investment banking	3 921 090	(40 331)	3 880 759	112 890	3 767 869	151 872	3 615 997
Total advances	49 533 554	(706 388)	48 826 456	682748	48 143 708	46 626 062	46 626 062
		(100000)	40 020 400	002740	10110100	40 020 002	10 020 002
Investment securities	7 578 989	(1 309)	7 578 989	-	7 578 989	7 578 989	-
Derivatives	459 072	-	459 072	-	459 072	348 012	111 060
Accounts receivable	272 399	-	272 399	-	272 399	272 399	-
Off-balance sheet exposures							
Guarantees	1 450 027	-	1 450 027	-	1 450 027	-	
Letters of credit	67 619	-	67 619	-	67 619	-	
Irrevocable commitments	4 917 200	-	4 917 200	-	4917200	4917200	

## 29. Risk management continued

	Сотрапу								
				2020					
N\$'000	Carrying amount	Loss allowance	Maxium exposure to credit risk	Financial collateral	Net exposure to credit risk	Unsecured	Secured		
Total exposure (items where credit exposure exists)									
Cash and cash equivalents									
Balances with central bank	550 315	-	550 315	-	550 315	550 315	-		
Total cash and cash equivalents	550 315	-	550 315	-	550 315	550315	-		
Due from banks and other financial institutions	4 442 443	-	4 442 443	-	4 442 443	4 442 443	-		
Advances									
Residential mortgages	13 882 777	(303 004)	13 579 773	350 790	13 228 983	-	13 228 983		
Vehicle and asset finance	1 856 543	(101 383)	1 755 160	20 095	1735065	-	1 7 35 0 65		
Credit card	433 254	(29 063)	404 191	-	404 191	404 191	-		
Personal loans	2 468 297	(164 603)	2 303 694	-	2 303 694	2 303 694	-		
Other retail	556 904	(76 594)	480 310	-	480 310	480 310	-		
FNB Commercial	6 326 959	(431046)	5 895 913	38 329	5 857 584	3782715	2 074 869		
Commercial vehicle finance	1 481 700	(79 192)	1 402 508	14 552	1 387 956	-	1 387 956		
RMB Corporate and Investment banking	4071138	(49 446)	4 021 692	251 456	3 770 236	1 518 705	2 251 531		
Total advances	31 077 572	(1234331)	29843241	675222	29 168 019	8 489 615	20678404		
Investment securities	8 382 572	(1 265)	8 381 307	-	8 381 307	8 381 307	-		
Derivatives	519 294	-	519 294	-	519 294	402 957	116 337		
Other assets	252 515	-	252 515	-	252 515	252 515	-		
Off balance sheet exposures									
Guarantees	1 222 282	-	1 222 282	-	1 222 282	1 053 306	168 977		
Letters of credit	16775	-	16775	-	16775	16775	-		
Irrevocable commitments	2 122 750	-	2 122 750	-	2 122 750	2 122 750	-		

There are no assets and liabilities that have been offset.

for the year ended 30 June continued

## 29. Risk management continued

				Company			
				2019			
N\$'000	Carrying amount	Loss allowance	Maximum exposure to credit risk	Financial collateral	Net exposure to credit risk	Unsecured	Secured
Total exposure (items where credit exposure exists)							
Cash and cash equivalents							
Balances with central bank	864 569	-	864 569	-	864 569	864 569	-
Total cash and cash equivalents	864 569	-	864 569	-	864 569	864 569	-
Due from banks and other financial institutions	2 803 841	-	2 803 841	-	2 803 841	2 803 841	-
Advances							
Residential mortgages	13 268 134	(161 722)	13 106 412	553 262	12 553 150	-	12 553 150
Vehicle and asset finance	3 521 602	(83 140)	3 438 462	16 596	3 421 866	-	3 421 866
Credit card	432 948	(42 004)	390 944	-	390 944	390 944	-
Personal loans	2 377 678	(94 667)	2 283 011	-	2 283 011	2 283 011	-
Other retail	537 686	(28 111)	509 575	-	509 575	509 575	-
FNB Commercial	6760954	(250 504)	6 510 450	-	6 510 450	4 223 881	2 286 569
RMB Corporate and investment banking	3 921 090	(40 331)	3 880 759	112 890	3 767 869	151 872	3615997
Total advances	49 269 454	(701 788)	48 566 956	682 748	47 884 208	46 366 562	46 366 562
Investment securities	7 578 989	(1 309)	7 578 989	-	7 578 989	7 578 989	-
Derivatives	459 072	-	459 072	-	459 072	348012	111 060
Accounts receivable	306 026	-	306 026	-	306 026	306 026	-
Off-balance sheet exposures							
Guarantees	1 450 027	-	1 450 027	-	1 450 027	-	-
Letters of credit	67 619	-	67 619	-	67 619	-	-
Irrevocable commitments	4917200	-	4917200	-	4 917 200	4917200	-

### 29. Risk management continued

#### Quality of credit assets

The following table shows the gross carrying amount of advances carried at amortised cost and the fair value of advances measured at fair value through profit or loss, as well as the exposure to credit risk of loan commitments and financial guarantee per class of advances and per internal credit rating.

The amount in stage 3 that do not have a rating of FR 91 - 100 relates to technical cures (performing accounts that have previously defaulted but don't meet the 12-month curing definition remains in stage 3) and paying debt-review customers as the PD's on these customers are lower than operational stage 3 advances and the PD drives the FR rating. In addition, where the groip holds a guarantee against a stage 3 advance, the FR rating would reflect same.

	2020								
		Gro	ир		Company				
	FR	26 - 90		FR 91 - 100		FR 26 - 90	FR 91 - 100		
N\$'000	On balance sheet	Off balance sheet							
FNB Retail									
Stage 1	18 991 992	1 678 202	110 003	85 569	18 991 992	1 678 202	110 003	85 596	
Stage 2	493 344	-	388746	-	493 344	-	388746	-	
Stage 3	79 183	-	812794	-	79 183	-	812794	-	
Total retail	19 564 519	1678202	1 311 543	85 569	19 564 519	1678202	1 311 543	85 596	
<b>FNB</b> Commercial									
Stage 1	4814033	1042549	146 543	14 131	4814033	1042549	146 543	14 131	
Stage 2	464 048	-	403 605	-	466 048	-	403 605	-	
Stage 3	3 791	-	473 573	-	3791	-	473 573	-	
Total Commercial	5 281 872	1042549	1023721	14131	5 283 872	1042549	1023721	14 131	
RMB Corporate banking									
Stage 1	977 258	-	972	340 071	977 258	-	972	340 071	
Stage 2	-	-	-	277	-	-	-	277	
Stage 3	-	-	-	-	-	-	-	-	
Total RMB Corporate banking	977 258	-	972	340 348	977 258	-	972	340 348	

for the year ended 30 June continued

## 29. Risk management continued

	2020										
		Gro	oup		Company						
	FR	26 - 90		FR 91 - 100		FR 26 - 90	FR 91 - 100				
	On balance	Off balance	On balance	Off balance	On balance	Off balance	On balance	Off balance			
N\$'000	sheet	sheet	sheet	sheet	sheet	sheet	sheet	sheet			
<b>RMB</b> Investment banking											
Stage 1	2 765 335	201 007	-	-	2 765 335	201007	-	-			
Stage 2	17 531	-	-	-	17 531	-	-	-			
Fair value through profit or loss	310 042	-	-	-	310 042	-	-	-			
Total RMB Investment banking	3 092 908	201007	-	-	3 092 908	201007	-	-			

## 29. Risk management continued

			20	19		
		Group			Company	
		FR 26-90	FR 91-100		FR 26-90	FR 91-100
N\$'000	On balance sheet	Off balance sheet	On balance sheet	On balance sheet	Off balance sheet	On balance sheet
112 000	Sileer	SHEEL	SHEEL	SHEEL	SHEEL	Sileet
Retail						
Stage 1	15 799 830	3 294 157	-	15 502 103	3 294 157	-
Stage 2	594 383	-	-	594 383	-	-
Stage 3	-	-	519958	-	-	519958
Total retail	16 394 213	3 294 157	519958	16096486	3 294 157	519958
FNB commercial						
Stage 1	6 0 19 5 28	1 605 216	-	6 0 19 5 28	1605216	-
Stage 2	480 078	-	-	480 078	-	-
Stage 3	-	-	261 348	-	-	261 348
Total FNB commercial	6 499 606	1 605 216	261348	6 499 606	1605216	261348
WesBank						
Stage 1	3 235 350	225 570	-	3 235 350	225 570	-
Stage 2	222 955	-	-	222 955	-	-
Stage 3	-	-	63 298	-	-	63 298
Total WesBank	3 458 305	225 570	63 298	3 458 305	225 570	63 298
RMB corporate banking						
Stage 1	772 393	916 877	-	772 393	916 877	-
Total RMB corporate banking	772 393	916 877	-	772 393	916 877	-
RMB investment banking	_	-	-	-	_	-
Stage 1	2779765	-	-	2779765	-	-
Fair value through profit or loss	368 932	-	-	368 932	-	-
Total RMB investment banking	3 1 4 8 6 9 7	-	-	3 1 4 8 6 9 7	-	-

for the year ended 30 June continued

## 29. Risk management continued

#### The table below sets out an analysis of credit-impaired advaces at amortised cost

	Group						
		2020			2019		
N\$'000	Gross carrying amount	Expected recoveries from collateral	Loss allowance	Gross carrying amount	Expected recoveries from collateral	Loss allowance	
Stage 3 by class							
Total retail secured	695 037	474 789	220 248	469313	333178	136 135	
	0 / 1 7 0 7	(70.000	1710/7	(2) (00	227.040	100.050	
<ul> <li>Residential mortgages</li> <li>Vehicle asset finance</li> </ul>	641 707 53 330	470 660 4 129	171 047 49 201	434 499 34 814	327 846 5 332	106 653 29 482	
	00 000	1123	10 201	01011	0.002	20 102	
Total retail unsecured	153 305	4 5 4 5	148 760	85 459	9 207	76252	
- Credit card	25 7 18	(87)	25 805	17 263	479	16784	
- Personal loans	106 847	2 5 3 1	104 316	54 327	3 483	50 844	
- Other retail	20740	2 101	18 639	13 869	5 245	8 624	
Total corporate and commercial	520 998	282 143	238 855	289 832	152967	136 865	
- FNB commercial	477 364	278764	198 600	261 348	148 605	112743	
- Commercial vehicle finance	43 634	3 379	40 255	28 484	4 362	24 122	
- RMB corporate banking	-	-	-	-	-	-	
Total stage 3	1 369 340	761477	607 863	844604	495 352	349 252	
Stage 3 by category							
Overdrafts and cash management accounts	190 689	71689	119 000	95726	35 154	60 572	
Term loans	205 045	138 709	66 336	116 654	75 560	41 094	
Card loans	25718	(787)	26 505	17 262	478	16784	
Instalment sales and hire purchase agreements	90 4 4 6	2737	87 709	59 928	8 007	51921	
Lease payments receivable	6518	4771	1747	3 370	1688	1682	
Property finance	743956	541 827	202 129	497 337	370 982	126 355	
Personal loans	106 968	2531	104 437	54 327	3 483	50 844	
Total stage 3	1 369 340	761477	607 863	844 604	495 352	349 252	

## 29. Risk management continued

	Company								
		2020			2019				
N\$'000	Gross carrying amount	Expected recoveries from collateral	Loss allowance	Gross carrying amount	Expected recoveries from collateral	Loss allowance			
Stage 3 by class									
Total retail secured	675882	460 882	214997	453 114	318644	134 470			
- Residential mortgages	641 827	456 756	165 796	418 300	313 312	104 988			
- Vehicle asset finance	53 330	4 1 2 9	49 201	34814	5 332	29 482			
Total retail unsecured	153 305	4 5 4 5	148760	85 459	9 207	76252			
- Credit card	25 7 18	(87)	25 805	17 263	479	16784			
- Personal Joans	106 847	2 5 3 1	104 316	54 327	3 483	50 844			
- Other retail	20 7 40	2 101	18 6 39	13 869	5 245	8 624			
Total corporate and commercial	520 998	282 143	238 855	289 832	152967	136 865			
- FNB commercial	477 364	278764	198 600	261 348	148 605	112743			
- Commercial vehicle finance	43 634	3 379	40 255	28 484	4 362	24 1 22			
- RMB corporate banking	-	-	-	-	-	-			
Total stage 3	1 350 185	747 573	602612	828 405	480818	347 587			
Stage 3 by category									
Overdrafts and cash management accounts	190 689	71689	119 000	95 7 26	35 154	60 572			
Term loans	205 045	138709	66 336	116 654	75 560	41 094			
Card loans	25718	(787)	26 505	17 262	478	16 784			
Instalment sales and hire purchase agreements	90 446	2737	87 709	59 928	8 007	51 921			
Lease payments receivable	6518	4771	1747	3 370	1 688	1 682			
Property finance	724801	527 920	196 881	481 138	356 448	124 690			
Personal loans	106 968	2 5 3 1	104 437	54 327	3 483	50 844			
Total stage 3	1 350 185	747 573	602612	828 405	480 818	347 587			

for the year ended 30 June continued

# 29. Risk management continued

#### Quality of credit assets - non-advances

	Gro	oup	Company		
	2020	2019	2020	2019	
N\$'000	BB+ to B-	BB+ to B-	BB+ to B-	BB+ to B-	
Investment securites at amortised cost					
Stage 1	7 957 242	7 144 543	7 957 242	7 144 543	
Investment securities at fair value through profit or loss					
Stage 1	343740	433 137	343740	433 137	
Total investment securities	8 300 982	7 577 680	8 300 982	7 577 680	
Other financial assets					
Stage 1	16 462	27 504	16 462	27 504	
Cash and cash equivalents					
Stage 1	1 105 367	1 380 801	1 105 367	1 380 801	
Derivative assets					
Stage 1	519 294	459 072	519 294	459 072	
Due from banks and other financial institutions					
Stage 1	4 4 4 2 4 4 3	2 803 841	4 442 443	2803841	

### Sector analysis concentration of advances

Advances expose the group to concentration risk in various industry sectors. The table below set out the groups exposure to the various industry sectors for total advance and credit -impaired advances.

# 29. Risk management continued

Group

N\$'000
Sector analysis
Agriculture
Banks and Financial institutions
Building and property development
Individuals
Manufacturing and commerce
Mining
Transportation and communication
Other services
Total
Group
N\$'000

#### Sector analysis

Agriculture Financial institutions Building and property development Individuals Manufacturing and commerce Mining Transportation and communication Other services

Total

2020									
		Stage 3/NPLs							
Total advances	Credit impaired advances	impaired and expected							
1 516 157	156 136	115 984	40 152						
1 536 988	10675	-	10675						
3 821 930	186 504	102 161	84343						
19 365 995	843 658	476708	366 950						
2 054 933	120 685	51 434	69 252						
88 371	4 3 4 0	768	3 572						
462 116	20 262	3 625	16637						
2 473 009	28 104	11 821	16 283						
31 319 499	1 369 340	761477	607 863						

2019							
	Stage 3/NPLs						
Total advances	Credit impaired advances	impaired and expected					
1 374 765	84 495	66 063	18 432				
1 324 546	9 687	2 0 9 9	7 588				
2 458 7 48	81574	39 365	42 208				
18 840 702	548 582	338 860	209 7 2 2				
2 503 009	70 418	32 945	37 473				
278 720	872	361	511				
507 302	23 246	5 296	17 949				
3 830 027	25 730	10 362	15 369				
31 117 819	844 604	495351	349 252				

for the year ended 30 June continued

# 29. Risk management continued

Company		2020				
			Stage 3/NPLs			
N\$'000	Total advances	Credit impaired advances	Security held and expected recoveries	Specific impairment		
Sector analysis						
Agriculture	1 516 157	156 136	115 984	40 152		
Banks and Financial institutions	1 536 988	11 434	501	10 933		
Building and property development	3 821 930	184 841	100 7 5 9	84 082		
Individuals	19 100 761	824 383	462 681	361701		
Manufacturing and commerce	2 078 240	120 685	51 434	69 252		
Mining	88 371	4 3 4 0	768	3 572		
Transportation and communication	462 116	20 262	3 625	16 637		
Other services	2 473 009	28 104	11 821	16 283		
Total	31 077 572	1 350 185	747 573	602612		

Company		2019			
			Stage 3/NPLs		
N\$'000	Total advances	Credit impaired advances	Security held and expected recoveries	Specific impairment	
Sector analysis					
Agriculture	1 374 765	84 495	66 063	18 432	
Financial institutions	1 324 546	9 687	2 099	7 588	
Building and property development	2 458 7 48	81574	39 365	40724	
Individuals	18 542 975	532 383	324 327	209 541	
Manufacturing and commerce	2 503 009	70 418	32 945	37 473	
Mining	278 720	872	361	511	
Transportation and communication	507 302	23 246	5 296	17 949	
Other services	3 830 027	25 7 30	10 362	15 369	
Total	30 820 092	828 405	480818	347 587	

# 29. Risk management continued

#### Concentration analysis of deposits

#### N\$'000

### Sector analysis

Deposit current accounts and other loans Sovereigns, including central banks Public sector entities Local authorities Banks Corporate customers Retail customers

Total deposits

#### Geographical analysis

Namibia

#### Concentration risk

Credit concentration risk is the risk of loss to the group arising from an excessive concentration of exposure to a single counterparty, industry, market, product, financial instrument or type of security, country or region, or maturity. This concentration typically exists when a number of counterparties are engaged in similar activities and have similar characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

Concentration risk is managed based on the nature of the credit concentration in each portfolio. The group's credit portfolio is well diversified, which is achieved through setting maximum exposure guidelines to individual counterparties. The group constantly reviews its concentration levels and sets maximum exposure guidelines for these.

The group seeks to establish a balanced portfolio profile and closely monitors credit concentrations.

Geographical risk is all is Namibian counter parties.

Security held and expected recoveries approximate the fair value.

Gro	oup	Company		
2020	2019	2020	2019	
518872	627 596	518 872	627 596	
3744179	2 006 189	3744179	2 006 189	
707 781	650 021	707 781	650 021	
345 747	258 135	345 747	258 135	
22 176 712	23 164 438	22 176 712	23 162 024	
11 165 845	9 695 017	11 163 278	9695017	
38 659 136	36 401 396	38 656 569	36 398 982	
38 659 136	36 401 396	38 656 569	36 398 982	

for the year ended 30 June continued

### 29. Risk management continued

#### Credit risk mitigation and collateral held

Since taking and managing credit risk is core to its business, the group aims to optimise the amount of credit risk it takes to achieve its return objectives. Mitigation of credit risk is an important component of this, beginning with the structuring and approval of facilities only for those clients and within those parameters that fall within risk appetite.

Although, in principle, credit assessment focuses on the counterparty's ability to repay the debt, credit mitigation instruments are used where appropriate to reduced the group's lending risk, resulting in security against the majority of exposures. These include financial or other collateral, netting agreements, guarantees or credit derivatives. The collateral types are driven by portfolio, product and counterparty type.

#### Credit risk mitigation instruments:

- · Mortgage and instalment sale finance portfolios in FNB and WesBank are secured by the underlying assets financed;
- FNB Commercial credit exposures are secured by the assets of the SME counterparties and commercial property finance deals are secured by the underlying property and associated cash flows;
- Structured facilities in RMB are secured as part of the structure through financial or other collateral, including guarantees, credit derivative instruments and assets;
- · Counterparty credit risk in RMB is mitigated through the use of netting agreements and financial collateral;
- · Personal loans, overdrafts and credit card exposures are generally unsecured or secured by guarantees and securities;
- Invoice finance is secured by the underlying receivables (trade invoices); and
- Working capital facilities in RMB corporate banking are secured.

The group employs strict policies governing the valuation and management of collateral across all business areas. Collateral is managed internally to ensure that title is retained over collateral taken over the life of the transaction. Collateral is valued at inception of the credit agreement and subsequently where necessary through physical inspection or index valuation methods. For corporate and commercial counterparties, collateral is reassessed during the annual review of the counterparty's creditworthiness to ensure that proper title is retained. For mortgage portfolios, collateral is revalued on an ongoing basis using an index model and physical inspection, which is performed at the beginning of the recovery process. For asset finance, the total security reflected represents only the realisation value estimates of the vehicles repossessed at the date of repossession. Where the repossession has not yet occurred, the realisation value of the vehicle is estimated using internal models and is included as part of total recoveries.

Concentrations in credit risk mitigation types, such as property, are monitored and managed at a product and credit segment level, in line with the requirements of the group's credit risk appetite framework.

Collateral is taken into account for capital calculation purposes through the determination of LGD. Collateral reduces LGD, and LGD levels are determined through statistical modelling techniques based on historical experience of the recovery processes as well as incorporating forward looking information.

The financial effect of collateral and other credit enhancements has been calculated separately per class of advance for the performing book (IBNR and portfolio specific impairments) and the non-performing book. The amounts disclosed above repesents the difference between the impairment recognised on the statement of financial position using the actual LGD and a proxy LGD for all secured portfolios. The proxy LGD is based on the LGD used to determine the impairment recognised on the statement of financial position of the statement of financial position.

Where there is no collateral or where collateral is disregarded for provisioning purposes, no financial effect is calculated.

### 29. Risk management continued

#### Offsetting of financial assets and financial liabilities

Where appropriate, various instruments are used to mitigate the potential exposure to certain counterparties. These include financial or other collateral in line with common credit risk practices, as well as netting agreements, guarantees and credit derivatives. In addition, the group has set up a function to clear OTC derivatives centrally as part of risk mitigation.

The group uses the International Swaps and Derivatives Association (ISA) and International Securities Market Association agreements for the purpose of netting derivative transactions and repurchase transactions respectively. These master agreements as well as associated credit support annexes (CSA) set out internationally accepted valuation and default covenants, which are evaluated and applied daily, including daily margin calls based on the approved CSA thresholds.

#### Liquidity risk

#### Objective

The group strives to fund its activities in a sustainable, diversified, efficient and flexible manner, underpinned by strong counterparty relationships within prudential limits and minimum requirements. The objective is to maintain natural market share, but also to outperform at the margin, which will provide the group with a natural liquidity buffer.

Given the liquidity risk introduced by its business activities, the group's objective is to optimise its funding profile within structural and regulatory constraints to enable its franchises to operate in an efficient and sustainable manner.

Compliance with the Basel III LCR influences the group's funding strategy, in particular as it seeks to restore the correct risk-adjusted pricing of liquidity. The group is actively building its deposit franchise through innovative and competitive product and pricing, while also improving the risk profile of its institutional funding. This continues to improve the funding and liquidity profile of the group.

Given market conditions and the regulatory environment, the group increased its holdings of available liquidity over the year in line with risk appetite. The group utilised new market structures, platforms and regulatory programmes to efficiently increase the available liquidity holdings.

Liquidity risk arises from all assets and liabilities with differing maturity profiles.

for the year ended 30 June continued

### 29. Risk management continued

#### Assessment and management

The group focuses on continuously monitoring and analysing the potential impact of other risks and events on the funding and liquidity position of the group to ensure business activities preserve and improve funding stability. This ensures the group is able to operate through periods of stress when access to funding is constrained.

Mitigation of market and funding liquidity risks is achieved via contingent liquidity risk management. Buffer stocks of high quality, highly liquid assets are held, either to be sold into the market or to provide collateral for loans to cover any unforeseen cash shortfall that may arise.

The group's approach to liquidity risk management distinguishes between structural, daily and contingency liquidity risk management across all currencies, and various approaches are employed in the assessment and management of these on a daily, weekly and monthly basis.

Regular and rigorous stress tests are conducted on the funding profile and liquidity position as part of the overall stress testing framework with a focus on:

- Quantifying the potential exposure to future liquidity stresses;
- · Analysing the possible impact of economic and event risks on cash flows, liquidity, profitability and solvency position; and
- Proactively evaluating the potential secondary and tertiary effects of other risks on the group.

#### Impact of Covid-19

The Group entered the crisis in a strong liquidity position. The group has remained well funded, and within prudential liquidity requirements and internal risk appetite levels through the stress period. The interventions introduced by global regulators have ensured that markets continue to operate smoothly through the crisis. The Group remains in a strong funding and liquidity position; however, the crisis has not yet come to an end and key risk metrics and early warning indicators continue to be closely monitored. The Group regularly forecasts its liquidity position and uses scenario analysis to inform decision making. The Group has appropriate liquidity buffers and access to funding to withstand the anticipated liquidity risks in the near term.

#### Undiscounted cash flows

The following table presents the group's undiscounted cash flows of financial liabilities and off-balance sheet amounts and includes all cash outflows related to principal amounts, as well as future payments. These balances will not reconcile to the statement of financial position for the following reasons:

- · Balances are undiscounted amounts whereas the statement of financial position is prepared using discounted amounts;
- The table includes cash flows not recognised on the statement of financial position;
- All instruments held for trading purposes are included in the call to three-month bucket and not by maturity, as trading instruments are typically held for short periods of time; and
- · Cash flows relating to principal and associated future coupon payments have been included on an undiscounted basis.

## 29. Risk management continued

	Group							
		20	20		2019			
		Term to r	naturity			Term to r	naturity	
N\$'000	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual
On-balance sheet exposures								
Deposits and current accounts	40 164 974	26641611	9873940	3 649 423	38 130 601	25 508 604	8 533 960	4 088 037
Derivative financial instruments	534 035	534035	-	-	480 490	480 490	-	-
Creditors, accruals and provisions	456 130	456 130	-	-	393 200	393 200	-	-
Tier 2 liabilities	595 969	10046	19 565	566 358	696 468	12 399	26 836	657 233
Other liabilities*	261 367	2846	39 329	219 192	304 970	4 557	13 573	286 840
Financial liabilities	42 012 475	27 644 668	9932834	4 434 973	40 005 729	26 399 250	8 57 4 3 6 9	5032110
Off-balance sheet exposures								
Financial and other guarantees	1 239 057	1 222 282	16775	-	3 930 896	94 396	1 112 229	2724271
Facilities not drawn	2 122 750	2 122 750	-	-	4 917 200	-	-	4 917 200

\* Other liabilities includes lease liabilities of N\$ 66.3m, which includes > 12 months and non-contractual balance of N\$ 32.7m and current portion of N\$ 33.6m.

for the year ended 30 June continued

# 29. Risk management continued

	Company							
		202	20		2019			
		Term to n	naturity			Term to n	naturity	
N\$'000	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual
On-balance sheet exposures								
Deposits and current accounts	40164974	26641611	9873940	3 6 4 9 4 2 3	38 130 601	25 508 604	8 533 960	4 088 037
Derivative financial instruments	534035	534035	-	-	480 490	480 490	-	-
Creditors, accruals and provisions	456 130	456 130	-	-	393 200	393 200	-	-
Tier 2 liabilities	595 969	10046	19565	566 358	696 468	12 399	26 836	657 233
Other liabilities	261 367	2 846	39 329	219 192	304 970	4 5 5 7	13 57 3	286 840
Financial liabilities	42012475	27 644 668	9 932 834	4 434 973	40 005 729	26 399 250	8 57 4 3 6 9	5032110
Off-balance sheet exposures								
Financial and other guarantees	1 239 057	1 222 282	16775	-	3 930 896	94 396	1 112 229	2724271
Facilities not drawn	2 122 750	2 122 750	-	-	4917200	-	-	4 917 200

#### Discounted cash flows

The following table represents the group's contractual discounted cash flows of total assets, liabilities and equity for the group. Relying solely on the liquidity mismatch when assessing a bank's maturity analysis would overstate risk, since this represents an absolute worst case assessment of cash flows at maturity.

Due to Namibia's structural liquidity position, banks tend to have a particularly pronounced negative gap in the shorter term due to short-term institutional funds which represent a significant proportion of banks' liabilities. These are used to fund long-term assets, e.g. mortgages.

Discounted cash flow analysis - maturity analysis of total assets, liabilities and equity based on the present value of the expected payment.

# 29. Risk management continued

	Group							
		20	20			20	19	
		Term to	maturity			Term to	maturity	
10/202		Call -	4 - 12		T.L	Call -	4 - 12	> 12 months and non-
N\$'000	Total	3 months	months	contractual	Total	3 months	months	contractual
Total assets Total equity and liabilities	45 707 602 45 707 602	14 037 753 27 796 738	5 506 636 10 000 901	26 163 213 7 909 963	43 870 752 43 870 752	14 564 862 30 630 003	5 260 408 8 533 960	24 045 482 4 706 789
Net liquidity gap Cumulative liquidity gap	-	(13 758 985) (13 758 985)	(4 494 265) (18 253 250)	18 253 250 36 891	-	(11 106 168) (11 106 168)	(3 273 552) (14 379 720)	19 338 693 4 958 973

	Сотрапу							
		20	20		2019			
		Term to	maturity		Term to maturity			
N\$'000	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual	Total	Call - 3 months	4 - 12 months	> 12 months and non- contractual
Tetel	15 50 / 007	10.00/150	5 500 000	20102012	10 751 100	1///5 070	F 000 (00	
Total assets	45 594 007	13 924 158	5 506 636	26 163 213	43 751 162	14 445 272	5 260 408	24 045 482
Total equity and liabilities	45 594 007	27 683 143	10 000 901	7 909 963	43751162	30 510 413	8 533 960	4706789
Net liquidity gap	-	(13 758 985)	(4 494 265)	18 253 250	-	(11 106 168)	(3 273 552)	19 338 693
Cumulative liquidity gap	-	(13 758 985)	(18 253 250)	(257 077)	-	(11 106 168)	(14 379 720)	4 958 973

As illustrated in the table above, the negative liquidity short-term gap increased slightly in the short end on a cumulative basis. This is aligned to the funding strategy to grow the deposit franchise via transactional deposit accounts. Management continues to align stress-funding buffers, taking into account prevailing economic and market conditions.

for the year ended 30 June continued

### 29. Risk management continued

#### Market risk

Non-traded market risk

#### Interest rate risk in the banking book

Interest rate risk in the banking book originates from the differing repricing characteristics of balance sheet positions/instruments, yield curve risk, basis risk and client optionality embedded in banking book products.

#### Assessment and management

#### Sensitivity analysis

A change in interest rates impacts both the earnings potential of the banking book (as underlying assets and liabilities reprice to new rates), as well as in the economic value/PV01 of an entity (as a result of a change in the fair value of any open risk portfolios used to manage the earnings risk). The role of management is to protect both the financial performance as a result of a change in earnings and to protect the long-term economic value. To achieve this, both earnings sensitivity and economic sensitivity measures are monitored and managed within appropriate risk limits and appetite levels, considering the macroeconomic environment and factors which would cause a change in rates.

#### **Earnings sensitivity**

Earnings models are run on a monthly basis to provide a measure of the NII sensitivity of the existing banking book balance sheet to shocks in interest rates. Underlying transactions are modelled on a contractual basis and behavioural adjustments are applied where relevant. The calculation assumes a constant balance sheet size and product mix over the forecast horizon. Behavioural assumption is applied in relation to non-maturing deposits, which reprice on a discretionary basis. This assumption is based on historical product behaviour.

Most of the NII sensitivity relates to the inability to cut interest rates on certain funding and capital components to the same extent as the cut of the MPC rate. The size of this portfolio is approximately N\$ 10.8 billion. (2019: N\$ 9.8 billion).

Assuming no change in the balance sheet and no management action in response to interest rate movements, an instantaneous, sustained parallel 200 bps decrease in interest rates would result in a reduction in projected 12–month NII of N\$ 287 million (2019: N\$ 272 million). A similar increase in interest rates would result in an increase in projected 12?month NII of N\$ 283 million (2019: N\$ 265 million).

Banking book NAV sensitivity to interest rate movement as a percentage of total group capital.

	Group and company				
	2020 2019				
%	Change in period 12-month NII	Change in period 12-month NII			
Downward 200 bps	(17,3%)	(4,71%)			
Upward 200 bps	17,0%	4,57%			

## 30. Fair value measurements

#### Valuation methodology

In terms of IFRS, the group is required to or elects to measure certain assets and liabilities at fair value. The group has established control frameworks and processes to independently validate its valuation techniques and inputs used to determine its fair value measurements. Technical teams are responsible for the selection, implementation and any changes to the valuation techniques used to determine fair value measurements. Valuation committees comprising representatives from key management have been established at an overall group level and are responsible for overseeing the valuation control process and considering the appropriateness of the valuation techniques applied in fair value measurement. The valuation models and methodologies are subject to independent review and approval by the required technical teams, valuation committees, relevant risk committees and external auditors annually or more frequently if considered appropriate.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date i.e. an exit price. Fair value is therefore a market based measurement and when measuring fair value the group uses the assumptions that market participants would use when pricing an asset or liability under current market conditions, including assumptions about risk. When determining fair value it is presumed that the entity is a going concern and the fair value is therefore not an amount that respresents a forced transaction, involuntary liquidation or a distressed sale.

Fair value measurements are determined by the group on both a recurring and non recurring basis.

#### Recurring fair value measurements

Recurring fair value measurements are those for assets and liabilities that IFRS requires or permits to be recognised at fair value and are recognised in the statement of financial position at reporting date. This includes financial assets, financial liabilities and non financial assets that the group measures at fair value at the end of each reporting period.

#### **Financial instruments**

When determining the fair value of a financial instrument, where the financial instrument has a bid or ask price (for example in a dealer market), the group uses the price within the bid ask spread that is most representative of fair value in the circumstances. Although not a requirement, the group uses the bid price for financial assets or the ask/offer price for financial liabilities where this best represents fair value.

When determining the fair value of a financial liability or the group's own equity instrument is used. Where this is not available, and an identical item is held by another party as an asset, the fair value of the liability or own equity instrument is measured using the quoted price in an active market of the identical item, if that price is available, or using observable inputs (such as the quoted price in an inactive market for the identical item) or using another valuation technique.

Where the group has any financial liability with a demand feature, such as demand deposits, the fair value is not less than the amount payable on demand, discounted from the first date that the amount could be required to be paid where the time value of money is significant.

#### Non recurring fair value measurements

Non recurring fair value measurements are those triggered by particular circumstances and include the classification of assets and liabilities as non current assets or disposal groups held for sale under IFRS 5 where fair value less costs to sell is the recoverable amount, IFRS 3 business combinations where assets and liabilities are measured at fair value at acquisition date, IAS 36 impairments of assets where fair value less costs to sell is the recoverable amount. These fair value measurements are determined on case by case basis as they occur within each reporting period.

for the year ended 30 June continued

### 30. Fair value measurements continued

#### Valuation methodology continued

#### Financial instruments not measured at fair value

Other fair value measurements include assets and liabilities not measured at fair value but for which fair value disclosures are required under another IFRS e.g. financial instruments at amortised cost. The fair value for these items is determined by using observable quoted market prices where these are available, such as market prices quoted on BESA, or in accordance with generally acceptable pricing models such as a discounted cash flow analysis. Except for the amounts included on page 232, or all other financial instruments at amortised cost the carrying value is equal to or a reasonable approximation of the fair vlaue.

#### Non financial instruments

When determining the fair value of a non financial asset, a market participant's ability to generate economic benefits by using the assets in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use, is taken into account. This includes the use of the asset that is physically possible, legally permissible and financially feasible. In determining the fair value of the group's investment properties and commodities, the highest and best use of the assets was their current use.

#### Fair value hierarchy and measurements

The group classifies assets and liabilities measured at fair value using a fair value hierarchy that reflects whether observable or unobservable inputs are used in determining the fair value of the item. If this information is not available, fair value is measured using another valuation technique that maximises the use of relevant observable inputs and minimises the use of unobservable inputs. The valuation techniques employed by the group include, inter alia, quoted prices for similar assets or liabilities in an active market, quoted prices for the same asset or liability in an active market, adjusted prices from recent arm's length transactions, option pricing models and discounted cash flow techniques.

Where a valuation model is applied and the group cannot participate in the mark to market, it applies a mark to model approach, subject to prudent valuation adjustments. Mark to model is defined as any valuation which has been bench marked, extrapolated or otherwise calculated from a market input. When applying mark to model, an extra degree of conservatism is applied. The group will consider the following in assessing whether a mark to model valuation is appropriate:

- As far as possible, market inputs are sourced in line with market prices;
- Generally accepted valuation methodologies are consistently used for particular products unless deemed inappropriate by the relevant governance forums;
- Where a model has been developed in house, it is based on appropriate assumptions, which have been assessed and challenged by suitably qualified parties independent of the development process;
- Formal change control procedures are in place;
- Awareness of the weaknesses of the models used and appropriate reflection in the valuation output;
- The model is subject to periodic review to determine the accuracy of its performance; and
- · Valuation adjustments are only made when appropriate, for example, to cover the uncertainty of the model valuation.

### 30. Fair value measurements continued

Instrument	Fair value hierarchy level	Valuation technique	Description of valuation technique and main assumptions	Observable	Significant unobservable inputs of Level 3 items
- Investment banking book	Level 3	Discounted cash flows	Certain of the group's investment banking advances do not meet the requirements to be carried at amortised cost and are measured at fair value through profit or loss. Credit risk is not observable and could have a significant impact on the fair value measurement of these advances. As such, these advances are classified as level 3 on the fair value hierarchy. Future cash flows are discounted using a market -related interest rate, adjusted for credit inputs.	Market interest rates and curves	Credit inputs
			Investment securities and other investments		
- Equities /bonds listed in an inactive market	Level 2	Discounted cash flows	For listed equities and bonds, the listed price is used where the market is active (i.e. Level 1). However if the market is not active and the listed price is not representative of fair value, these are classified as Level 2 and a valuation technique is used, for example the discounted cash flow is used for listed bonds. This will be based on risk parameters of comparable securities and the potential pricing difference in spread and/or price terms with the traded comparable is considered. The future cash flows are discounted using a market related interest rate. Where the valuation technique incorporates observable inputs for credit risk or the credit risk is an insignificant input, level 2 of the fair value hierarchy is deemed appropriate.	Market interest rates and curves	Not applicable
- Unlisted bonds	Level 2 and Level 3	Price earnings ("P/E") model	Where the valuation technique incorporates observable inputs for credit risk or the credit risk is an insignificant input, level 2 of the fair value hierarchy is deemed appropriate.	Market transactions	Growth rates and P/E ratios
- Negotiable certificates of deposit	Level 2	Discounted cash flows	The future cash flows are discounted using a market related interest rate. Inputs to these models include information that is consistent with similar market quoted instruments, where available.	Market interest rates and curves	Not applicable
- Treasury Bills	Level 2	JSE debt market	The BESA bond pricing model uses the BESA mark to market bond yield.	Market interest rates and curves	Not applicable

for the year ended 30 June continued

### 30. Fair value measurements continued

Instrument	Fair value hierarchy level	Valuation technique	Description of valuation technique and main assumptions	Observable	Significant unobservable inputs of Level 3 items
			Deposits		
- Call and non-term deposits	Level 2	None - the undiscounted amount is used	The undiscounted amount of the deposit is the fair value due to the short term nature of the instruments. These deposits are financial liabilities with a demand feature and the fair value is not less than the amount payable on demand i.e. the undiscounted amount of the deposit.	None - the undiscounted amount approximates fair value and no valuation is performed	Not applicable
<ul> <li>Deposits that represent collateral on credit linked notes</li> </ul>	Level 3	Discounted cash flows	These deposits represent the collateral leg of credit linked notes. The forward curve adjusted for liquidity premiums and business unit margins. The valuation methodology does not take early withdrawals and other behavioural aspects into account.	Market interest rates and curves	Credit inputs on related advance
- Other deposits	Level 2 and Level 3	Discounted cash flows	The forward curve adjusted for liquidity premiums and business unit margins. The valution methodology does not take early withdrawals and other behavioural aspects into account.	Market interest rates and curves	Credit inputs
- Other liabilities and Tier 2 liabilities	Level 2	Discounted cash flows	The future cash flows are discounted using a market related interest rate.	Market interest rates and curves	Not applicable
<ul> <li>Financial assets and liabilities not measured at fair value but for which fair value is disclosed</li> </ul>	Level 2 and Level 3	Discounted cash flows	The future cash flows are discounted using a market related interest rate and curves adjusted for credit inputs	Market interest rates and curve	Credit inputs

Refer to page 233 for the effect of changes in significant unobservable assumptions of level 3 financial instruments to reasonably possible alternatives.

# 30. Fair value measurements continued

The group has elected to designate certain investment banking book advances at fair value through profit or loss. The designation is on a deal basis. Credit risk is not observable and has significant impact on the fair value measurement of these advances and as such, these advances are classified as Level 3 on the fair value hierarchy.

For non-recurring fair value measurements, the fair value hierarchy classification and valuation technique applied in determining fair value will depend on the underlying asset or liability being measured. Where the underlying assets or liabilities are those for which recurring fair value measurements are required as listed in the table above, the technique applied and the inputs into the model would be in line with those as set out in the table. Where the underlying assets or liabilities are not items for which recurring fair value measurements are required, for example property and equipment or intangible assets, the carrying value is considered to be equal to or a reasonable approximation of the fair value. This will be assessed per transaction and details will be provided in the relevant notes. There were no assets or liabilities measured at fair value on a non-recurring basis in the current and prior year.

The following table presents the fair value measurements and fair value hierarchy of assets and liabilities of the group which are recognised at fair value:

#### N\$'000

Assets

Recurring fair value measurements

Advances Derivative financial instruments Investment securities

Total financial assets

#### Liabilities

Recurring fair value measurement

Derivative financial instruments

	Group and company - 2020								
Level 1	Level 2	Level 3	Total carrying amount						
-	-	310 042	310 042						
-	519 294	-	519 294						
-	343 740	-	343740						
-	863 034	310 042	1 173 076						
	E 2 / 0 2 E		E2/02E						
_	534 035	_	534 035						
-	534035	-	534 035						

for the year ended 30 June continued

### **30.** Fair value measurements continued

		Group and company - 2019				
N\$'000	Level 1	Level 2	Level 3	Total carrying amount		
Assets						
Recurring fair value measurements						
Advances	-	-	368 932	368 932		
Derivative financial instruments	-	459 072	-	459 072		
Investment securities	-	433 137	-	433 137		
Total financial assets	-	892 209	368 932	1261141		
Liabilities						
Recurring fair value measurements						
Derivative financial instruments	-	480 490	-	480 490		
	-	480 490	-	480 490		

#### Sensitivity of fair values to changing significant assumptions to reasonably possible alternatives

Fair values of financial instruments recognised in the financial statements may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data. In these instances, the net fair value recorded in the financial statements is the sum of three components:

- (i) the value given by application of a valuation model, based upon the group's best estimate of the most appropriate model inputs;
- (ii) any fair value adjustments to account for market features not included within the valuation model (for example, bid mid spreads, counterparty credit spreads and / or market data uncertainty; and
- (iii) day one profit or loss, or an unamortised element thereof, not recognised immediately in the income statement in accordance with the group's accounting policy, and separately detailed within the derivative note above.

The group classifies financial instruments in Level 3 of the fair value hierarchy when significant inputs into the valuation model are not observable. In addition to the valuation model for Level 3, financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

Changes in the gorup's best estimate of the non-observable inputs (Level 3) could affect the reported fair values recognised on the statement of financial postion and the movement in fair values recognised in the statement of comprehensive income. However, changing these inputs to reasonably possible alternatives would change the fair value using more positive reasonable assumptions to N\$ 365 million (2019: N\$ 480 million) and using more negative reasonable possible assumptions to N\$ 299 million (2019: N\$ 393 million). These amounts are based on the assumptions without first tier margins and additional first tier margins respectively.

# **30. Fair value measurements** continued

Changes in level 3 instruments with recurring fair value measurements

	Group and Company - 2020						
N\$'000	Fair value as at June 2019	Gains or losses recognised in profit or loss	Gains or losses recognised in other comprehensive income	Purchases / (sales) / issues / (instruments)	IFRS 9 adjustment	Fair value as at June 2020	
Advances	368 932	43 408	-	(102 298)	-	310 042	
Total financial assets at fair value	368 932	43 408	-	(102 298)	-	310042	

	Group and company - 2019					
N\$'000	Fair value as at June 2019	Gains or losses recognised in profit or loss	Gains or losses recognised in other comprehensive income	Purchases / (sales) / issues / (settlements)	IFRS 9 adjustment	Fair value as at June 2020
Advances	419 769	46 415	-	(95 705)	(1547)	368 932
Total financial assets at fair value	419769	46 415	-	(95 705)	(1547)	368 932

#### Unrealised gains or losses on level 3 instruments with recurring fair value measurements

The valuation model for level 3 assets or liabilities typically relies on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservabel inputs. The table below presents the total gains relating to financial instruments classified as level 3 that are still held on 30 June. With the exception of interest on funding instruments all of these gains are recognised in non-interest revenue.

for the year ended 30 June continued

### 30. Fair value measurements continued

#### Company - 2020

#### Valuation techniques used to derive level 2 fair values

	Group and Company					
		2020	2019			
N\$'000	Gains or losses recognised in profit or loss	Gains or losses recognised in other comprehensive income	Gains or losses recognised in profit or loss	Gains or losses recognised in other comprehensive income		
Advances	43 408	-	46 415	-		
	43 408	-	46 415	-		

The following represents the fair values of financial instruments not carried at fair value on the statement of financial position but, for which fair value is required to be disclosed. For all other financial instruments the carrying value is equal to or a reasonable approximation of the fair value.

	Group						
		2020					
N\$'000	Carrying value	Fair value hierarchy level 2	Fair value hierarchy level 3	Carrying value	Fair value hierarchy level 2	Fair value hierarchy level 3	
Assets							
Advances	29 768 187	-	29753793	30 043 808	-	30 004 918	
Total investment securities at amortised cost	8 037 567	8 097 623	-	7 144 543	7 214 253	-	
	37 805 754	8 097 623	29753793	37 188 351	7 214 253	30 004 918	
Liabilities							
Total liabilities at amortised cost	38 795 078	38 797 060	-	35 886 144	35 825 376	-	
Tier 2 liabilities	402 774	405 282	-	402 804	406 788	-	
Other liabilities	219 928	219 928	-	220 486	219 530	-	
	39 417 780	39 422 270	-	36 509 434	36 451 694	-	

## 30. Fair value measurements continued

Loans and receivables designated at fair value through profit or loss.

The group has designated certain financial assets at fair value through profit or loss that would be otherwise have been measured at amortised cost or fair value through other comprehensive income.

The table below contains details on the change in credit risk attributable to these financial assets.

		2020			2019		
	Change in	fair value due to	o credit risk	Change in fair value due to credit risk			
N\$'000	Fair value	Current period	Cumulative	Fair value	Current period	Cumulative	
Advances	310 042	(537)	1 579	368 932	1 547	2 1 1 6	
Investment securities	276 202	-	-	312730	-	-	
Total	586 244	(537)	1 579	681662	1 5 4 7	2 1 1 6	

The change in the fair value of these liabilities due to own credit risk is not material.

#### Effect of changes in significant unobservable assumptions of level 3 financial instruments to reasonably possible alternatives

The table below illustrates the sensitivity of the significant inputs when changed to reasonably possible alternative inputs.

Asset/liability	Significant unobservable inputs	Unobservable input to which reasonably possible changes are applied	Reasonably possible changes applied
Advances	Credit	Scenario analysis	A range of scenarios are run as part of the group's credit risk managment process for advances measured at fair value through profit or loss to determine credit losses and change in credit spread in various economic conditions. The probability of default is adjusted either upwards or downwards versus the base case.

for the year ended 30 June continued

### **30.** Fair value measurements continued

#### Effect of changes in significant unobservable assumptions of level 3 financial instruments to reasonably possible alternatives

	Group and company					
		2020		2019		
	Reasonably	y possible altern	ative fair value	Reasonably possible alternative fair value		
N\$'000	Fair value	Using more positive assumptions	Using more negative assumptions	Fair value	Using more positive assumptions	Using more negative assumptions
Assets						
Advances	310 042	341 046	279 038	368 932	405 825	332 039
Total financial assets measured at fair value in level 3	310 042	341 046	279 038	368 932	405 825	332 039

# 31. Financial instruments designated at fair value through profit or loss

Certain instruments designated at fair value through profit or loss would meet the definition for classification as financial assets in terms of IFRS 9 were it not for the fair value designation i.e. unquoted debt instruments. The table below contains details on the carrying value of the advance designated as fair value through profit or loss:

N\$'000	2020	2019
Included in advances	310042	368 932

The change in credit risk is the difference between fair value of the advances based on the original credit spreads and the fair value of the advances based on the most recent market observable credit spreads.

There was no change in credit risk due to the difference between fair value of the advances based on the original credit spreads and the fair value of the advances based on the most recent market observable credit spreads.

In accordance with IAS 32 the group offsets financial assets and financial liabilities and presents the net amount in the statement of financial position only if there is both a legally enforceable right to offset and there is an intention to settle the amounts on a net basis or to realise the asset and settle the liability simultaneously.

The group is subject to a MNA in the form of an ISDA agreement with a derivative counterparty. Due to the fact that ISDA agreements under which derivatives are traded are not legally enforceable within Namibia, in the normal course of business or on bankruptcy, the IAS 32 set-off requirements of legal enforceability is not met thus no financial assets and financial liabilities have been presented on the net amount in the statement of financial position.

## 32. Segment information

	SEGMENT RE
Group's chief operating decision maker	Chief executive officer
Identification and measurement of operating segments	Aligned with the internal repo the segments' specific produc whose total revenue, absolute segments' revenue, profit or lo
Major customers	The group has no major custor revenue) and is, therefore, not
	Reportable
	RETAIL AND CO
	Products and services
FNB	FNB represents FirstRand's at a diverse set of financial pro- business, agricultural, medium the entire spectrum of financ – and include mortgage loans insurance policies, and saving taking, card acquiring, credit ATMs, call centres, cellphone credit, fleet management and Namibia.
	CORPORATE AND
RMB	RMB represents the group's a
	FCC AND
FCC and other	FCC represents groupwide and financial resource mana regulatory and conduct risk m which includes managing rela shareholders, debt holders, (e.g. performance measurem commitments to stakeholder consolidated entries.

### PORTING

orting provided to the CEO and reflects the risks and rewards related to ucts and services offered in their specific markets. Operating segments te profit or loss for the period or total assets are 10% or more of all the loss or total assets, are reported separately.

tomer as defined (i.e. revenue from the customer exceeds 10% of total ot reliant on revenue from one or more major customers.

### segments

#### DMMERCIAL

activities in the retail and commercial segments in Namibia. FNB offers roducts and services to market segments including consumer, small m corporate, parastatals and government entities. FNB's products cover cial services – transactional, lending, insurance, investment and savings s, credit and debit cards, personal loans, funeral, credit life, life and other gs and investment products. Services include transactional and deposit facilities, insurance and FNB distribution channels (branch network, and online). WesBank represents the group's activities in instalment nd related services in the retail, commercial and corporate segments of

#### INSTITUTIONAL

activities in the corporate and investment banking segments in Namibia. OTHER

functions, including group treasury (capital, funding and liquidity nagement), group finance, group tax, enterprise risk management,CC nanagement and group internal audit. FCC has a custodianship mandate lationships on behalf of the group with key external stakeholders (e.g. regulators) and the ownership of key group strategic frameworks ment, risk/reward). Its objective is to ensure the group delivers on its ers. The reportable segment includes all management accounting and

for the year ended 30 June continued

# 32. Segment information continued

	F۱	NB	RMB		FCC and other		Total Group	
'N\$'000	2020	2019	2020	2019	2020	2019	2020	2019
Net interest income	1 723 578	1659640	264 180	229 948	16 958	119 840	2004716	2 009 428
Impairment and fair value of credit advances	(550 295)	(219 274)	(9118)	4 466	-	-	(559 413)	(214 808)
Net interest income after impairment of advances	1 173 283	1 440 366	255 062	234 414	16 958	119840	1 445 303	1 794 620
Non-interest revenue	1 556 327	1 459 766	218 553	183 211	(2 4 4 3)	18694	1 772 437	1661671
Net income from operations	2729610	2900132	473615	417 625	14515	138 534	3 217 740	3 456 291
Operating expenses	(1731394)	(1 683 281)	(206 140)	(195 433)	(4029)	(1988)	(1941563)	(1 880 702)
Share of profit of associate after tax	1 492	3730	-	-	-	-	1 492	3 7 3 0
Income before tax	999 708	1 220 581	267 475	222 192	10 486	136 546	1 277 669	1 579 319
Indirect tax	(31 418)	(34 896)	(4 4 3 0)	(2014)	(7 791)	(8 605)	(43 639)	(45 515)
Profit for the year before tax	968 290	1 185 685	263 045	220 178	2 695	127 941	1 234 030	1 533 804
Income tax expense	(284 130)	(362 367)	(84 174)	(70 457)	(862)	(40 942)	(369 166)	(473 766)
	684 160	823 318	178871	149721	1 833	86 999	864 864	1 060 038
The income statement includes:								
Depreciation	(122 044)	(96 7 2 0)	(129)	(97)	(18)	(27)	(122 191)	(96 844)
Amortisation	(11 449)	(11 449)	-	-	-	-	(11 449)	(11 449)
Net impairment charges	(550 296)	(219 275)	(9 118)	4 466	-	-	(559 414)	(214 809)
Statement of financial position inloudes:								
Advances	26 056 537	26 531 983	4 021 692	3 880 759	-	-	30 078 229	30 412 7 42
Investment securities	-	-	147 863	120 408	8 233 444	7 457 272	8 381 307	7 577 680
Total assets	24 278 519	20 836 954	8 453 097	6 673 515	12 975 986	16 360 283	45 707 603	43 870 752
Deposits	19678155	17 132 921	9 112 263	7 429 633	9868718	11 838 842	38 659 136	36 401 396
Total liabilities	23 489 497	20 856 237	8 223 845	6702215	9 194 549	11 130 542	40 907 892	38 688 994

# 33. Standards and Interpretations issued but not yet effective

The following new and revised standards and interpretations are applicable to the group. The group will comply with these from the stated effective date.

Standard	Impact assessment	Effective date
Conceptual framework	The improvements to the conceptual framework include: revising the definitions of an asset and liability, updating the recognition criteria for including assets and liabilities in financial statements and the following concepts have been clarified; prudence, stewardship, measurement uncertainty and substance over form. Minor amendments have also been made to various other standards. The amendments are not expected to have a significant impact on the bank's accounting policies.	Annual periods commencing on or after 1 January 2020
1500.0		
IFRS 3	Business Combinations – Amendments to clarify the definition of a business The amendments clarify the definition of a business, with the objective of	Business combinations entered into on or after 1 January 2020
	assisting entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition.	
	The amendment is only applicable to business combinations for which the acquisition date is on or after the effective date going forward and the clarified requirements will be applied on a transaction-by-transaction basis.	
IAS 1 and IAS 8	Amendments regarding the definition of material	Annual periods commencing on or after 1 January 2020
	The amendments aligns the definition of material across the IFRS Standards and to clarify certain aspects of the definition.	
	The amendments clarify that materiality will depend on the nature or magnitude of information, or both. An entity will need to assess whether the information, either individually or in combination with other information, is material in the context of the financial statements. The amendment must be applied prospectively. The amendment is not expected to have a significant impact on the annual financial statements.	

for the year ended 30 June continued

# 33. Standards and Interpretations issued but not yet effective continued

Standard	Impact assessment	Effective date
Interest Rate	The IASB issued amendments to the following standards as part of the interest	Annual periods commencing on
Benchmark Reform	rate (IBOR) benchmark reform that has a direct impact on the bank's hedging	or after 1 January 2020
(Amendments to IFRS	relationships. These impacts are:	
9, IAS 39 and IFRS 7)	The highly probable requirement under IFRS 9 and IAS 39: When a forecast transaction is designated as a hedged item, that transaction must be highly probable to occur. When determining whether a forecast transaction is highly probable, a company shall assume that the interest rate benchmark on which the hedged cash flows are based is not altered as a result of the reform. Prospective assessments:	
	When performing prospective assessments for effectiveness, a company shall assume that the interest rate benchmark on which the hedged item, hedged risk and/or hedging instrument are based are not altered as a result of the interest rate benchmark reform.	
	Separately identifiable risk components: IFRS 9 and IAS 39 require a risk component (or a portion) to be separately identifiable to be eligible for hedge accounting. The amendment allows for hedges of a non-contractually specified benchmark component of interest rate risk. A company shall apply the separately identifiable requirement only at the inception of such hedging relationships.	
	These reliefs are essential to mitigate the hedge accounting issues that could arise during the period of uncertainty before IBOR contracts are amended to new ARRs. The bank has evaluated the impact of these amendments and concluded that the amendments will benefit future hedging transactions the bank is likely to enter into.	
	The IASB is now finalising phase two of the IBOR reform project, which addresses issues that could affect financial reporting when an existing interest rate benchmark is replaced with an ARR.	

# 33. Standards and Interpretations issued but not yet effective continued

	Impact assessment	Effective date
ovements 8	<ul> <li>Improvements to IFRS</li> <li>The IASB issued the Annual improvements to IFRS standards 2016-2018 Cycle. These annual improvements include amendments to the following standards:</li> <li>IFRS 9 – The amendment clarifies that fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The amendment is not expected to have a significant impact on the annual financial statements.</li> </ul>	Annual periods commencing on or after 1 January 2022
	Reference to the Conceptual Framework – Amendment to IFRS 3 The amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date. At the same time, the amendments add a new paragraph to IFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date. The amendments are intended to update a reference to the Conceptual Framework without significantly changing requirements of IFRS 3. The amendments will promote consistency in financial reporting and avoid potential confusion from having more than one version of the Conceptual Framework in use. The amendment is not expected to have a significant impact on the annual financial statements.	Annual periods commencing on or after 1 January 2022

for the year ended 30 June continued

# 33. Standards and Interpretations issued but not yet effective continued

Standard	Impact assessment	Effective date
IAS 16	Property, plant and equipment: Proceeds before intended use – Amendment to IAS 16	Annual periods commencing on or after 1 January 2022
	The amendment prohibits entities from deducting from the cost of an item of property, plant and equipment (PP&E), any proceeds of the sale of items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.	
	The amendment is not expected to have a significant impact on the annual financial statements.	
IAS 37	Onerous contracts – cost of fulfilling a contract. Amendment to IAS 37	Annual periods commencing on or after 1 January 2022
	The amendments apply a 'directly related cost approach'. The costs that relate directly to a contract to provide goods or services include both incremental costs (e.g., the costs of direct labour and materials) and an allocation of costs directly related to contract activities (e.g., depreciation of equipment used to fulfil the contract as well as costs of contract management and supervision). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.	
	The amendment is not expected to have a significant impact on the annual financial statements.	

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