## Notes to the annual financial statements for the year ended 30 June

Accounting policies
The accounting policies of the group are set out on pages 5 to 23.

### 2. Analysis of interest income and interest expenditure.

	7 maryolo of micorooc moomo and micor	oot oxpoi	Tartaro	20	12		
N\$'00	10	Fair value	Group Amortised cost	Total	Fair value	Company Amortised cost	Total
2.1	Interest and similar income						
	Interest on:						
	- Advances		1 298 288	1 298 288		1 259 230	1 259 230
	- Cash and short term funds		86 136	86 136		86 136	86 136
	- Investment securities	110 494	2 6 5 6	113 150	110 494	2656	113 150
	- Unwinding of discounted present value on non		0.710	0.710		0.150	0.150
	performing loans (note 10) - Impaired advances		6718 5092	6 7 1 8 5 0 9 2		6 152 4 718	6 152 4 718
	Unwinding of discounted present value on off-		5 092	3 092		4/10	4 / 10
	market advances		4844	4844		4844	4844
	- Net release of deferred fees and expenses		10 123	10 123		9658	9 658
	Interest and similar income	110 494	1413857	1524351	110 494	1373394	1 483 888
				20	11		
			Group			Company	
			Amortised			Amortised	
N\$'00	00	Fair value	cost	Total	Fair value	cost	Total
	Interest on:						
	- Advances		1 240 463	1 240 463		1 197 222	1 197 222
	- Cash and short term funds		60 253	60 253		60 253	60 253
	- Investment securities	84 662	9 239	93 901	84 662	9 239	93 901
	- Unwinding of discounted present value on non		0.700	0.700		70.00	7010
	performing loans (note 10)		8 763	8 763 (394)		7,240	7 240
	<ul><li>Impaired advances</li><li>Unwinding of discounted present value on off-</li></ul>		(394)	(394)		(2 417)	(2 417
	market advances		5 930	5 930		5 930	5 930
	- Net release of deferred fees and expenses		8 421	8 421		7 882	7 882
	Interest and similar income	84 662	1 332 675	1 417 337	84 662	1 285 349	1370011
			2012			2011	
			2012	Group and	compony	2011	
			Amortised	oroup and	Company	Amortised	
N\$'00	00	Fair value	cost	Total	Fair value	cost	Total
2.2	Interest expense and similar charges Interest on:						
	- Deposits from banks and financial institutions		549	549		927	927
	- Current accounts		68 239	68 239		71 097	71 097
	- Savings deposits		5 668	5 668		5 098	5 098
			214 266	214 266		209 142	209 142
	- Call deposits		21.200				
	- Call deposits - Term deposits		123 515	123 515		119 949	119 949
						119 949 147 312	
	- Term deposits	17 548 17 548	123 515	123 515	23 554 23 554		119 949 147 312 23 554 577 079

### 3. Non interest income

		Grou	р	Compa	any
N\$'00	0	2012	2011	2012	2011
3.1	Fees and commissions				
	- Card commissions	52918	53 681	52918	53 681
	- Cash deposit fees	102 574	75 623	102 574	75 470
	- Commissions - bills, drafts and cheques	22 815	15 567	22 798	15 865
	- Service fees	251 893	215 630	251 845	215 611
	- Fiduciary fees	1 993	2 007	1 993	2 007
	- Other fee and commission related income	191 815	173 820	191 343	180 183
	- Broking commission received	19 350	20 585	19 350	20 585
		643 358	556 913	642821	563 402
	Fee and commission expense:				
	- Transaction processing fees	(34 061)	(29 790)	(34 061)	(29 973)
	- Cash sorting handling and transportation charges	(5 962)	(4331)	(5 595)	(4 126)
	- Card and cheque book related	(1860)	(1 180)	(1860)	(1 180)
	- ATM commissions paid	(2 264)	(2 136)	(2 264)	(2 136)
	- Other	(11 158)	(7 922)	(11 158)	(7 922)
	Fee and commission expense	(55 305)	(45 359)	(54938)	(45 337)
	Net fees and commission income	588 053	511 554	587 883	518 065

Certain of the above fees relates to the fact that the group provides custody and trustee services to third parties.

### 3.2 Fair value income

Foreign exchange trading	67 624	62 449	67 624	62 449
Treasury trading operations				
- Debt instruments trading	5 458	3 766	5 458	3 766
- Derivatives revaluation	(33 553)	(626)	(33 553)	(626)
Designated at fair value through profit or loss	40 634		40 634	
	80 163	65 589	80 163	65 589

Foreign exchange net trading income includes gains and losses from spot and forward contracts, options, and translated foreign currency assets and liabilities. Interest rate instruments includes gains and losses from government securities, corporate debt securities, money market instruments, interest rate and currency swaps, options and other derivatives.

## for the year ended 30 June continued

3. N	lon i	nterest	income	continued
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N\$'00	0	2012	2011	2012	2011
3.3	Gains less losses from investing activities				
	- Gain on realisation of available-for-sale financial assets - Gains on investment securities designated at fair value through	9 475	484	9 475	484
	profit or loss		2 489		2 489
	- Dividends other	50	53	50	53
	- Dividends received from associate company				1 000
		9 5 2 5	3 026	9 5 2 5	4 0 2 6
3.4	Other non interest income				
	- Rental income	1 625	1 625		
	- Other income	2 461	643	2 4 4 4	642
	- Profit / (loss) on sale of property and equipment	4	595	4	(147
		4090	2 863	2 448	495
	Total non interest income	681831	583 032	680 019	588 175
	Non interest income, analysis by category.				
3.5	Non interest income	681831	583 032	680 019	588 175
	Fee and commission income: Instruments at amortised cost	588 053	511554	587 883	518 065
	Fair value income: Held for trading	39 529	65 589	80 163	65 589
	Fair value income: Designated at fair value through profit or loss	40 634	2 489		2 489
	Fair value income: Financial assets available-for-sale	9 475	484	9 4 7 5	484

Group

Company

1 000

53

495

53

2863

4 090

2 4 4 8

Dividends received: Non financial assets and liabilities

Dividends received: Financial assets available-for-sale

Other non interest income: Non financial assets and liabilities

### 4. Operating expenses

	operating expenses	Grou	n	Compa	any			
00		2012	2011	2012	2011			
	Auditors' remuneration							
	- Current year	3 203	3 062	2 865	2 780			
	- Fees for other services	23	44	23	44			
	Auditors' remuneration	3 2 2 6	3 106	2888	2824			
,	Amortisation of intangible assets							
	- Trademarks	17 561	19 303	16 214	17 686			
	- Software	10 155	10 158	10 155	10 158			
4	Amortisation of intangible assets (note 16)	27716	29 461	26369	27 844			
1	Depreciation							
	- Leasehold property	6 177	5 7 3 6	6 177	5 736			
	- Equipment	31 666	25 789	31 308	25 436			
	Automatic teller machines	2 820	2 478	2 820	2 478			
	Computer equipment	9 639	10 088	9 639	10 062			
	Furniture and fittings	11 523	7 002	11 334	6 863			
	Motor vehicles	384	224	384	224			
	Office equipment	7 300	5 997	7 131	5 809			
-	Depreciation (note 15)	37843	31 525	37 485	31 172			
	Operating lease charges							
	- Properties	23 455	20 060	24 681	21 180			
	- Equipment	4 968	4 127	4 968	4 126			
1	Operating lease charges	28 423	24 187	29649	25 306			
	Directors' emoluments							
	- Services as directors	1 993	1 855	1 993	1 855			
	- Other services	2884	2 580	2884	2 580			
1	Directors' emoluments	4877	4 435	4877	4 435			
	Professional fees	7 347	3 566	7 285	3 529			
1	Direct staff costs							
	- Salaries, wages and allowances	328 077	306 357	328 077	306 357			
	- Off-market staff loans amortisation	4844	5 930	4844	5 930			
	- Contributions to employee funds	76 164	68 962	76 164	68 96			
	Defined contribution schemes: pension	36 733	33 990	36 733	33 990			
	Defined contribution schemes: medical	39 431	34 972	39 431	34 972			
	- Retirement fund surplus recognised (note 20.3)		(4 658)		(4 658			
	- Severance pay provision: death in service (note 20.2)	(201)	1 177	(201)	1 177			
	- Post retirement medical expenses (note 20.2)	2 802	3 430	2802	3 430			
	- Social security levies	1 107	1 206	1 107	1 200			
	- Share-based payments (note 25.1)	9 9 7 4	5 077	9974	5 07			
-	Direct staff costs	422767	387 481	422767	387 483			
	- Other	15 824	14 637	15 824	14 637			
	Total staff costs	438591	402 118	438 591	402 118			

# Notes to the annual financial statements for the year ended 30 June continued

### Operating expenses continued

	Grou	p	Compa	ny
N\$'000	2012	2011	2012	2011
Other operating costs				
- Insurance	9 853	12 847	9681	12 658
- Advertising and marketing	43 610	43 300	43 627	43 726
- Property and maintenance related expenses	37 671	33 315	36 372	32 229
- Legal fees	4 377	4 464	4 3 1 5	4 281
- Postage	4 147	4 5 1 5	4 128	4 431
- Printing and stationery	12 579	11 382	12 592	11 382
- Telecommunications	10 514	11 522	10678	11 522
- Travel and accommodation	8 4 1 9	9 0 1 0	8 4 1 9	9 0 1 0
- Computer and processing related costs	112 698	96 657	112 467	96 372
- Other	39 026	31 906	46 304	45 231
Other operating costs	282894	258 918	288 583	270842
Total operating expenses	830917	757 316	835727	768 070

### 5. Tax

•		Grou	р	Company		
N\$'00	0	2012	2011	2012	2011	
5.1	Indirect tax					
	Value-added tax (net)	11779	12 466	11 501	12 205	
	Stamp duties	4 525	4 417	4 5 2 4	4 417	
	Total indirect tax	16304	16 883	16025	16 622	
5.2	Directtax					
	Namibian normal tax					
	- Current					
	Current year	251 886	223 017	236 172	204 385	
	- Deferred					
	Current year	10 194	3 962	9 761	4 306	
	Total direct tax	262 080	226 979	245 933	208691	
	Tax rate reconciliation - Namibian normal tax	%	%	%	%	
	Effective rate of tax	34.01%	34.34%	33.98%	34.29%	
	Total tax has been affected by:					
	Non-taxable income	0.45%	0.30%	0.45%	0.30%	
	Non deductable amounts	(0.46%)	(0.64%)	(0.43%)	(0.59%)	
	Standard rate of tax	34.00%	34.00%	34.00%	34.00%	

### 6. Analysis of assets and liabilities

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. The principal accounting policies on page 5 to page 23 describe how the classes of financial instruments are measured and how income and expenses, including fair value gains and losses, are recognised.

The following table analyses the financial assets and liabilities in the statement of financial position per category of financial instrument to which they are assigned and therefore by measurement basis:

Group		2012								
<b>1</b> \$'000		Held for trading	Designated at fair value through profit or loss	Loans and receivables	Available-for- sale financial assets	Financial liabilities at amortised cost	Non financial assets and liabilities	Total		
Assets										
	ash equivalents			968 800				968 800		
Due by bank	ks and other financial institutions			1927620				1 927 620		
Derivative fi	nancial instruments	27 125						27 125		
Advances			484 537	13 669 067				14 153 604		
Investment	securities	48 967		102 607	1904027			2 055 601		
Accounts re	ceivable			176 999				176 999		
Investment	in associate company						2769	2 769		
Property and	d equipment						256 568	256 568		
Intangible a	ssets						183 335	183 335		
Total asset	S	76 092	484 537	16845093	1904027		442 672	19752421		
Liabilities										
Deposits						16 679 315		16 679 315		
Due to bank	s and other financial institutions					32 924		32 924		
Derivative fi	nancial instruments	60 228						60 228		
Creditors an	nd accruals					158 563		158 563		
Tax liability							144 702	144 702		
Employee lia	abilities						125 119	125 119		
Deferred tax	x liability						51602	51 602		
Tier two liab	ilities					392 627		392 627		
Total liabili	ties	60 228				17 263 429	321 423	17 645 080		

# Notes to the annual financial statements for the year ended 30 June continued

### Analysis of assets and liabilities continued

	Group				2011			
N\$'000		Held for trading	Designated at fair value through profit or loss	Loans and receivables	Available-for- sale financial assets	Financial liabilities at amortised cost	Non financial assets and liabilities	Total
	Assets							
	Cash and cash equivalents			412913				412 913
	Due by banks and other financial institutions			763 051				763 051
	Derivative financial instruments	24 161						24 161
	Advances			12 538 500				12 538 500
	Investment securities	64 319		53 626	1 460 494			1578439
	Accounts receivable			126 820				126 820
	Investment in associate company						1 820	1 820
	Property and equipment						256 416	256 416
	Intangible assets						211 051	211 051
	Total assets	88 480		13 894 910	1 460 494		469 287	15 913 171
	Liabilities							
	Deposits					13 356 400		13 356 400
	Due to banks and other financial institutions					43 910		43 910
	Short trading positions	51 889						51 889
	Derivative financial instruments	21 743						21743
	Creditors and accruals					210 288		210 288
	Tax liability						23 738	23 738
	Employee liabilities						111 438	111 438
	Deferred tax liability						39 774	39 774
	Tier two liabilities		270 618					270 618
	Total liabilities	73 632	270 618			13 610 598	174950	14 129 798

### 6. Analysis of assets and liabilities continued

Company	2012						
	Held for	Designated at fair value through profit	Loans and	Available- for-sale financial	Financial liabilities at	Non financial assets and	
N\$'000	trading	orloss	receivables	assets	amortised cost	liabilities	Total
Assets							
Cash and cash equivalents			968 800				968 800
Due by banks and other financial institutions			1927620				1927620
Derivative financial instruments	27 125						27 125
Advances		484 537	12950522				13 435 059
Investment securities	48 967		102607	1904027			2055601
Accounts receivable			175 076				175 076
Investment in associate company						1 154	1 154
Investment in subsidiary company						483 906	483 906
Property and equipment						213 561	213 561
Intangible assets						181 372	181 372
Total assets	76092	484 537	16124625	1904027		879 993	19 469 274
Liabilities							
Deposits					16678090		16678090
Due to banks and other financial institutions					32924		32 924
Derivative financial instruments	60 228						60 228
Creditors and accruals					155 991		155 991
Employee liabilities						125 119	125 119
Tax Liability						137 384	137 384
Deferred tax liability						56 463	56 463
Tier two liabilities					392 627		392 627
Total liabilities	60228				17 259 632	318966	17 638 826

## for the year ended 30 June continued

### 6. Analysis of assets and liabilities continued

Company				2011			
N\$'000	Held for trading	Designated at fair value through profit or loss	Loans and receivables	Available- for-sale financial assets	Financial liabilities at amortised cost	Non financial assets and liabilities	Total
Assets							
Cash and cash equivalents			412 913				412913
Due by banks and other financial institutions			763 051				763 051
Derivative financial instruments	24 161						24 161
Advances			11740230				11 740 230
Investment securities	64 319		53 626	1 460 494			1 578 439
Accounts receivable			125 705				125 705
Investment in associate company						1 154	1 154
Investment in subsidiary company						600 657	600 657
Property and equipment						214 075	214 075
Intangible assets						207 741	207 741
Total assets	88 480		13 095 525	1 460 494		1 023 627	15 668 126
Liabilities							
Deposits					13 355 665		13 355 665
Due to banks and other financial institutions					43 910		43 910
Short trading positions	51 889						51 889
Derivative financial instruments	21 743						21743
Creditors and accruals					208 153		208 153
Tax liability						22 559	22 559
Employee liabilities						111 438	111 438
Deferred tax liability						45 068	45 068
Tier two liabilities		270 618					270 618
Total liabilities	73 632	270 618			13 607 728	179 065	14 131 043

### 7.1 Cash and cash equivalents

	Grou	р	Company		
N\$'000	2012	2011	2012	2011	
Coins and bank notes	226 954	213 388	226 954	213 388	
Balances with central bank	740 804	198 678	740804	198 678	
Balances with other banks	1 042	847	1042	847	
	968800	412 913	968 800	412 913	
Mandatory reserve balances included in above:	166371	148 787	166 371	148 787	

Banks are required to deposit a minimum average balance, calculated monthly, with the central bank in terms of the Banking Institutions Act, 1998 (No 2 of 1998). These deposits bear little or no interest.

### Fair value

The carrying value approximates the fair value of total cash and short term funds.

### 7.2 Due by banks and other financial institutions

Due by banks and financial institutions - In the normal course of business	1927620	763 051	1927620	763 051
The carrying value approximates the fair value.				
Geographical split:				
Namibia	97 312	100 494	97 312	100 494
South Africa	1 206 512	30 406	1 206 512	30 406
North America	557 772	554 439	557772	554 439
Europe	64 806	77 072	64806	77 072
Other	1218	640	1218	640
	1927620	763 051	1927620	763 051

### for the year ended 30 June continued

### 8. Derivative financial instruments

### Use of derivatives

Derivative contracts are not entered into for speculative purposes by the group. For accounting purposes, derivative instruments are classified as held for trading. The group transacts in derivatives for two purposes: to create risk management solutions for clients and to manage and hedge the group's own risks.

The group's derivative activities do not give rise to significant open positions in portfolios of derivatives. Positions are managed constantly to ensure that they remain within acceptable risk levels, with offsetting deals being utilised to achieve this where necessary.

Interest rate derivatives comprising mainly interest rate swaps and forward rate agreements are utilised for hedging purposes to eliminate uncertainty and reduce the risk that the group faces due to volatile interest rates.

As mentioned above, derivatives classified as held for trading include non qualifying hedging derivatives, ineffective hedging derivatives and the component of hedging derivatives that are excluded from assessing hedge effectiveness. Non qualifying hedging derivatives are entered into for risk management purposes but do not meet the criteria for hedge accounting. These include derivatives managed in conjunction with financial instruments designated at fair value.

The notional amounts of the derivative instruments do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments, and therefore, do not present the group's exposure to credit or pricing risk. Derivative instruments become favourable (assets) or unfavourable (liabilities) based on changes in market interest rates. The aggregate notional amount of derivative financial instruments, the extent to which the instruments are favourable or unfavourable, and thus the aggregate fair value can fluctuate significantly, overtime.

The group uses the following financial instruments for hedging purposes:

**Forward rate agreements** are negotiated interest rate futures that call for cash settlement at a future date for the difference between the contractual and market rates of interest, based on a notional principal amount.

**Currency and interest rate swaps** are commitments to exchange one set of cash flows for another, resulting in the economic exchange of interest rates (for example fixed rate for floating rate). No exchange of principal takes place.

### 8. Derivative financial instruments

Further information pertaining to the risk management of the group is set out in note 30.

Group and co	ompany 2012
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	Asse	ets	Liabili	ties
N\$'000	Notional	Fair value	Notional	Fair value
Currency derivatives				
- Forward rate agreements	229 601	7 066	145 780	4677
- Options	551 705	16 947	551 705	16947
Interest rate derivatives				
- Swaps	45 000	3 112	477 288	38 604
Total held for trading	826306	27 125	1174773	60 228
		Group and com	pany 2011	
	Asse	ets	Liabilit	ties

	Asse	ets	Liabilit	ties
	Notional	Fair value	Notional	Fair value
Currency derivatives				
- Forward rate agreements	369 511	10 556	313 650	8 548
- Options	198 469	7 806	198 469	7 806
Interest rate derivatives				
- Swaps	305 000	5 799	394 610	5 389
Total held for trading	872 980	24 161	906 729	21743

## for the year ended 30 June continued

### 9. Advances

	Grou	р	Compa	nny
00	2012	2011	2012	2011
Notional value of advances	14 346 819	12 796 094	13 612 325	11 981 716
Contractual interest suspended	(35 674)	(45 966)	(32 034)	(41 885)
Gross advances	14311145	12 750 128	13580291	11 939 831
Sectoranalysis				
Agriculture	626 610	450 602	626 610	450 602
Banks and financial services	183 163	285 878	183 163	285 878
Building and property development	2 047 934	2 211 664	2047934	2 211 664
Government and public authorities	231 177	107 101	231 177	107 101
Individuals	8 069 570	7 183 622	7 338 716	6 373 325
Manufacturing and commerce	2 109 457	1 415 992	2 109 457	1 415 992
Mining	154 057	193 844	154 057	193 844
Transport and communication	247 856	216 825	247 856	216 825
Other services	641 321	684 600	641 321	684 600
Gross advances	14311145	12 750 128	13580291	11 939 831
Impairment of advances (note 10)	(157 541)	(211 628)	(145 232)	(199 601)
Net advances	14153604	12 538 500	13 435 059	11 740 230
Geographic analysis (based on credit risk)				
Namibia	14 153 604	12 538 500	13 435 059	11 740 230
Category analysis				
Card loans	99 794	88 518	99 794	88 518
Overdrafts and managed accounts	1 378 539	1 492 021	1378532	1 492 021
Loans to other financial institutions	183 163	285 878	183 163	285 878
Instalment sales	2 190 276	1 834 643	2 190 271	1 834 637
Lease payments receivable	127 983	89 229	127 983	89 229
Home loans	7 221 825	6 549 139	6 490 983	5 738 848
Term loans	2 088 335	1 907 243	2 088 335	1 907 243
Assets under agreement to resell		52 757		52 757
Investment bank term loans	484 537		484 537	
Other	536 693	450 700	536 693	450 700
Gross advances	14311145	12 750 128	13580291	11 939 831
Impairment of advances (note 10)	(157 541)	(211 628)	(145 232)	(199 601)
Net advances	14153604	12 538 500	13 435 059	11740230
Portfolio analysis				
Designated at fair value through profit and loss	s 484 537		484 537	
Loans and receivables	13 669 067	12 538 500	12950522	11 740 230
	14 153 604	12 538 500	13 435 059	11740230
Fairvalue				

### Fair value

The fair value of advances is set out in note 29.

 $A maturity \ analysis \ of \ advances \ is \ set \ out \ in \ note \ 30 \ and \ is \ based \ on \ the \ remaining \ periods \ to \ contractual \ maturity \ from \ the \ year-end.$ 

### 9. Advances continued

Total

### Analysis of Instalment sales and lease payments receivable Group and company 2012 Between 1 Within 1 year N\$'000 and 5 years Total Lease payments receivable 74 405 146 576 Suspensive sale Instalments receivable 1067711 1473643 2541354 1142116 1545814 2687930 Less: Unearned finance charges (222830)(143978)

### Group and company 2011

1401836

2321122

919286

		Between 1	
N\$'000	Within 1 year	and 5 years	Total
Lease payments receivable	50 022	51 676	101 698
Suspensive sale Instalments receivable	997 983	1 119 740	2 117 723
	1 048 005	1 171 416	2 219 421
Less: Unearned finance charges	(173 171)	(118 123)	(291 294)
Total	874834	1 053 293	1 928 127

The group and company have not sold or pledged any advances to third parties.

Under the terms of lease agreements, no contingent rentals are payable. These agreements relate to motor vehicles and equipment.

### Credit risk mitigation

Collateral is an important mitigant of credit risk. In accordance with the group credit risk management strategy the following principle types of collateral are held as security for monies lent by the group:

- Vehicle finance: Vehicles subject to the finance agreement normally serve as collateral. In general, vehicles which make up the
  collateral can be sold when the customer has defaulted under the agreement and has either signed a voluntary notice of surrender
  or the bank has obtained judgement against the customer.
- Property finance: Collateral consists of first and second mortgages over property, as well as personal guarantees.
- Personal loans and overdrafts exposures are generally secured via cession of call deposits, investment policies, debtors and personal guarantees.
- Credit card exposures are generally unsecured.
- Agricultural finance: Collateral consist of first and second covering bonds over the farms.

It is the group's policy that all items of collateral are valued at the inception of a transaction and at various points throughout the life of a transaction, through physical inspection as appropriate. For mortgage portfolios, collateral valuations are updated on an ongoing basis through physical valuation where necessary. However in the event of default more detailed review and valuation of collateral are performed, this therefore yields a more accurate financial effect.

The valuation at inception is based on physical inspection.

### for the year ended 30 June continued

### 9. Advances continued

The table below sets out the financial effect of collateral per class of advance:

	Group and company					
	2012 2011			11		
	Performing	Non performing	Performing	Non performing		
Installment sales and lease payments receivable	4743	2 294	1 500	1 781		
Home loans	23 254	58 309	27 609	75 904		
	27997	60 603	29 109	77 685		

The financial effect of collateral and other credit enhancements has been calculated with reference to the unsecured loss given default ("LGD") per class for the performing book (IBNR and portfolio specific impairments) and the non-performing book separately. The amounts disclosed above represent the difference between the statement of financial position impairment using the actual LGD and the proxy unsecured LGD for all secured portfolios.

Where there is no collateral or where collateral is disregarded for provisioning purposes, no financial effect was calculated.

### 10. Impairment of advances

Significant loans and advances are monitored by the credit division and are impaired according to the group's impairment policy when an indication of impairment is observed.

The following factors are considered when determining whether there is objective evidence that the asset has been impaired:

- Breaches of loan covenants and conditions;
- The time period of overdue contractual payments;
- Actuarial credit models;
- Loss of employment or death of the borrower; and
- The probability of liquidation of the customer.

Where objective evidence of impairment exists, impairment testing is performed based on the loss given default ("LGD"), probability of default ("PD") and exposure at default ("EAD").

### 10. Impairment of advances continued

### $Analysis\, of\, movement\, in\, impairment\, of\, advances\, per\, class\, of\, advance$

	Group 2012							
N\$'000	Card loans	Overdrafts and managed accounts	Instalment sales and lease receivables	Home loans	Term loans	Total impairment	Specific impairment	Portfolio impairment
Opening balance	2550	63 270	32 803	45 705	67 300	211628	64 643	146 985
Amounts written off	(431)	(3 397)	(3 373)	(2 119)	(2 289)	(11609)	(11609)	
Unwinding of discounted present value on non performing loans		(1011)		(5 029)	(678)	(6 718)	(6 718)	
Net new impairments created / (released)	89	(40 545)	6 353	2 606	(4 263)	(35 760)	9 240	(45 000)
Closing balance	2 208	18317	35 783	41163	60070	157 541	55 556	101985
Increase / (decrease) in provision	89	(40 545)	6 353	2 606	(4 263)	(35 760)	9 240	(45 000)
Recoveries of bad debts previously written off	(34)	(1010)	(3 505)	(675)	(929)	(6 153)	(6 153)	
Impairment (release) / loss recognised in the statement of comprehensive income	55	(41 555)	2848	1931	(5 192)	(41913)	3 087	(45 000)

	Group 2011						
Card loans	Overdrafts and managed accounts	Instalment sales and lease receivables	Home loans	Term loans	Total impairment	Specific impairment	Portfolio impairment
4 458	78 640	39 466	53 925	70 196	246 685	99 700	146 985
(822)	(3 804)	(7 635)	(2889)	(4 012)	(19 162)	(19 162)	
	(1799)		(6 573)	(391)	(8 763)	(8 763)	
(1 086)	(9 767)	972	1 242	1 507	(7 132)	(7 132)	
2 5 5 0	63 270	32 803	45 705	67 300	211628	64 643	146 985
(1 086)	(9 767)	972	1 242	1 507	(7 132)	(7 132)	
(48)	(619)	(3 412)	(904)	(283)	(5 266)	(5 266)	
(1 134)	(10.386)	(2 440)	338	1 224	(12 398)	(12.398)	
	(1 086) (1 086)	Card loans         and managed accounts           4 458         78 640           (822)         (3 804)           (1799)         (1086)         (9 767)           2 550         63 270           (1086)         (9 767)           (48)         (619)	Card loans         and managed accounts         sales and lease receivables           4 458         78 640         39 466           (822)         (3 804)         (7 635)           (1799)         972           2 550         63 270         32 803           (1086)         (9 767)         972           (48)         (619)         (3 412)	Card loans         Overdrafts and managed accounts         Instalment sales and lease receivables         Home loans           4 458         78 640         39 466         53 925           (822)         (3 804)         (7 635)         (2 889)           (1 799)         (6 573)           (1 086)         (9 767)         972         1 242           2 550         63 270         32 803         45 705           (1 086)         (9 767)         972         1 242           (48)         (619)         (3 412)         (904)	Card loans         Overdrafts and managed loans         Instalment sales and lease receivables         Home loans         Term loans           4 458         78 640         39 466         53 925         70 196           (822)         (3 804)         (7 635)         (2 889)         (4 012)           (1799)         (6 573)         (391)           (1086)         (9 767)         972         1 242         1 507           2 550         63 270         32 803         45 705         67 300           (1086)         (9 767)         972         1 242         1 507           (48)         (619)         (3 412)         (904)         (283)	Card loans         Overdrafts and managed loans         Instalment sales and lease receivables         Home loans         Term loans         Total impairment           4 458         78 640         39 466         53 925         70 196         246 685         (822)         (3 804)         (7 635)         (2 889)         (4 012)         (19 162)           (1799)         (6 573)         (391)         (8 763)           (1086)         (9 767)         972         1 242         1 507         (7 132)           2 550         63 270         32 803         45 705         67 300         211628           (1 086)         (9 767)         972         1 242         1 507         (7 132)           (48)         (619)         (3 412)         (904)         (283)         (5 266)	Card loans         Overdrafts and managed loans         Instalment sales and lease receivables         Home loans         Term loans         Total impairment         Specific impairment           4 458         78 640         39 466         53 925         70 196         246 685         99 700           (822)         (3 804)         (7 635)         (2 889)         (4 012)         (19 162)         (19 162)           (1799)         (6 573)         (391)         (8 763)         (8 763)           (1086)         (9 767)         972         1 242         1 507         (7 132)         (7 132)           2550         63 270         32 803         45 705         67 300         211628         64 643           (1086)         (9 767)         972         1 242         1 507         (7 132)         (7 132)           (48)         (619)         (3 412)         (904)         (283)         (5 266)         (5 266)

# Notes to the annual financial statements for the year ended 30 June continued

### 10. Impairment of advances continued

	Company 2012							
N\$'000	Card loans	Overdrafts and managed accounts	Instalment sales and lease receivables	Home loans	Term loans	Total impairment	Specific impairment	Portfolio impairment
Opening balance	2 550	63 273	33 972	32 758	67 048	199 601	60 791	138 810
Amounts written off	(431)	(3 397)	(3373)	(2967)	(2 289)	(12 457)	(12 457)	
Unwinding of discounted present value on non performing loans		(1011)		(4 463)	(678)	(6 152)	(6 152)	
Net new impairments created / (released)	89	(40 545)	6 353	2 606	(4 263)	(35 760)	9 240	(45 000)
Closing balance	2 208	18320	36952	27934	59818	145 232	51422	93810
Increase / (decrease) in provision	89	(40 545)	6 353	2 606	(4 263)	(35 760)	9 240	(45 000)
Recoveries of bad debts previously written off	(34)	(1010)	(3 505)	(1 680)	(929)	(7 158)	(7 158)	
Impairment (release) / loss recognised in the statement of comprehensive income	55	(41555)	2848	926	(5 192)	(42918)	2082	(45 000)

				Compar	ıy 2011			
N\$'000	Card loans	Overdrafts and managed accounts	Instalment sales and lease receivables	Home loans	Term loans	Total impairment	Specific impairment	Portfolio impairment
Opening balance	4 458	78 643	39 466	41 047	69 944	233 558	94 909	138 649
Amounts written off	(822)	(3 804)		(2889)	(4 012)		(19 323)	161
Unwinding of discounted present value on non performing loans		(1799)		(5 050)	(391)	(7 240)	(7 240)	
Net new impairments created / (released)	(1 086)	(9 767)	2 141	(350)	1 507	(7 555)	(7 555)	
Closing balance	2 5 5 0	63 273	33 972	32 758	67 048	199601	60 791	138810
Increase / (decrease) in provision	(1 086)	(9 767)	2 141	(350)	1 507	(7 555)	(7 555)	
Recoveries of bad debts previously written off	(48)	(619)	(3 412)	(1050)	(283)	(5 412)	(5 412)	
Impairment (release) / loss recognised in the statement of comprehensive income	(1 134)	(10 386)	(1271)	(1400)	1 224	(12 967)	(12 967)	

### 10. Impairment of advances continued

	Gr	Group 2012				
	Total value net of	Security	Specific			
000	interest in suspense	held	impairments			
Non performing lendings by sector						
Agriculture	6 2 3 6	4 173	2365			
Banks and financial services	186		186			
Building and property development	18 336	8 7 2 6	11 195			
Individuals	85 685	69 386	30 246			
Manufacturing and commerce	18 946	16 495	5 9 4 7			
Mining	217		217			
Transport and communication	531	33	517			
Other	11806	5 2 1 3	4 883			
Total non performing lendings	141943	104026	55 556			
Non performing lendings by category						
Card loans	1 643		1 643			
Overdrafts and managed accounts	16 114	15 834	10 893			
Instalment sales	11 963	2 385	8 493			
Lease payments receivable	1 474	150	1324			
Home loans	96 079	73 097	26 81 1			
Term loans	9 799	9210	4 632			
Other	4871	3 350	1760			
Total non performing lendings	141943	104026	55 556			
Geographical split:						
Namibia	141943	104026	55 556			

	Gı	Group 2011				
0	Total value net of interest in suspense	Security held	Specific impairments			
Non performing lendings by sector						
Agriculture	10 497	10 470	101			
Banks and financial services	1 231		1 23			
Building and property development	31 108	18 858	15 25			
Individuals	97 578	79 681	36 07			
Manufacturing and commerce	4 548	1 020	273			
Mining	349		34			
Transport and communication	901		91			
Other	19 788	13 990	7 06			
Total non performing lendings	166 000	124 019	6464			
Non performing lendings by category						
Card loans	2 008		2 00			
Overdrafts and managed accounts	14 051	7 940	9 90			
Instalment sales	13 011	1 061	10 65			
Lease payments receivable	4 963	2510	2 45			
Home loans	117 771	102 006	34 1			
Term loans	7 537	3 812	5 30			
Other	6 659	6 690	15			
Total non performing lendings	166 000	124 019	6464			
Geographical split:						
Namibia	166 000	124 019	6464			

## Notes to the annual financial statements for the year ended 30 June continued

### 10. Impairment of advances continued

	Con	Company 2012				
000	Total value net of interest in suspense	Security held	Specific impairments			
Non performing lendings by sector						
Agriculture	6 236	4 173	236			
Banks and financial services	186		180			
Building and property development	18 336	8726	11 19			
Individuals	71 020	55 502	26 11			
Manufacturing and commerce	18 946	16 495	594			
Mining	217		21			
Transport and communication	531	33	51			
Other	11806	5 2 1 3	4 88			
Total non performing lendings	127 278	90 142	51 42			
Non performing lendings by category						
Card loans	1 643		164			
Overdrafts and managed accounts	16 114	15 834	1089			
Instalment sales	11 963	2 385	8 49			
Lease payments receivable	1 474	150	132			
Home loans	81 414	59 213	2267			
Term loans	9 799	9 2 1 0	463			
Other	4871	3 350	176			
Total non performing lendings	127 278	90142	51 42			
Geographical split:						
Namibia	127 278	90142	51 42			
	Company 2011					
	Total value net of	Security	Specific			
	interest in suspense	held	impairments			
Non performing lendings by sector						
Agriculture	10 497	10 470	1 01			
Banks and financial services	1 231		1 23			
Building and property development	31 108	18 858	15 25			
Individuals	82 505	60 092	32 22			
Manufacturing and commerce	4 548	1 020	2 73			
Mining	349		34			
Transport and communication	901		91			
Other	19 789	13 990	7 06			
Total non performing lendings	150 928	104 430	60 79			
Non performing lendings by category						
Card loans	2 008	70.0	2 00			
Overdrafts and managed accounts	14 051	7 940	9 90			
Instalment sales	13 011	1 061	10 65			
Lease payments receivable	4 963	2510	2 45			
Home loans	102 698	82 417	30 32			
Torm loons	7 500	2.012				
Term loans	7 538	3 812				
Other	6 659	6 690	5 30 15 <b>60 79</b>			
Other Total non performing lendings			15			
Other	6 659	6 690				

### 11. Investment securities

Group	and	company
	20	12

	2012						
N\$'000	Held for trading	Available-for-sale	Loans and receivables	Total			
Total listed							
Other government and guaranteed stock	41 939	336 144		378 083			
Other dated securities		7 921		7 921			
Total	41939	344065		386 004			
Total unlisted							
Negotiable certificates of deposits			102 607	102 607			
Treasury bills	7 028	1 559 962		1 566 990			
Other dated securities							
Total	7 028	1559962	102607	1 669 597			
Total investment securities	48967	1904027	102607	2 055 601			
Valuation of investments							
Market value of listed investments				386 004			
Directors valuation of unlisted investments				1669713			
Total valuation			_	2 055 717			
		Group and company					
		-	2011				
N\$'000	Held for trading	Available-for-sale	Loans and receivables	Total			

000	Held for trading	Available-for-sale	Loans and receivables	Total
Total listed				
Equities		12 273		12 273
Other government and guaranteed stock	61 329	311 963		373 292
Other dated securities		7 350		7 350
Total	61 329	331 586		392 915
Total unlisted				
Negotiable certificates of deposits			53 626	53 626
Treasury bills	2 990	1 079 098		1 082 088
Other dated securities		49 810		49 810
Total	2 990	1 128 908	53 626	1 185 524
Total investment securities	64 319	1 460 494	53 626	1 578 439
Total investment securities	04319	1 400 494	33 020	1376439
Valuation of investments				
Market value of listed investments				392 915
Directors valuation of unlisted investments				1 185 524
Total valuation			-	1 578 439

### for the year ended 30 June continued

### 11. Investment securities continued

The directors' valuation of unlisted investments is considered to approximate fair value.

Refer to note 29, fair value of financial instruments for the methodologies used to determine the fair value of investment securities.

Information regarding other investments as required in terms of Schedule 4 of the Companies Act, 2004 is kept at the company's registered offices. This information is open for inspection in terms of the provisions of Section 120 of the Companies Act.

No financial instruments held for trading form part of the group's liquid asset portfolio in terms of the Banking Institutions Act, (No 2 of 1998) and other foreign banking regulators requirements. The total liquid asset portfolio is N\$2 324 million (2011: N\$1 609 million).

### 12. Accounts receivable

	Grou	р	Compa	iny
N\$'000	2012	2011	2012	2011
Accounts receivable				
- Items in transit	50 430	71762	50 415	71 774
- Deferred staff costs	40 057	39 128	40 057	39 128
- Other accounts receivable	86 512	15 930	84604	14 803
Total	176999	126 820	175 076	125 705

The carrying value of accounts receivable approximates the fair value.

The credit quality of the above balances is provided in the risk management note 30.

### 13. Investment in associate company

Group and Company NS '000			ture siness	Issued ordinary share capital	Number of ordinary shares held	Year end
<b>Unlisted investment</b> Namclear (Pty) Ltd		Interbank cl	earing house	4	1	31 December
There has been no change from the prior ye	ear.					
Effective holdings and carrying amount	s in unlisted ass	ociate compa	any			
	Effective			carrying ount		nt at cost airments
N\$ '000	2012	2011	2012	2011	2012	2011
<b>Unlisted investment</b> Namclear (Pty) Ltd	25	25	2 769	1820	1 154	1 154
Total unlisted			2769	1820	1154	1 154
Detail information of unlisted associate	company		Namclear <b>Unaudited</b> <b>June 2012</b>	r (Pty) Ltd Unaudited June 2011	Namclea <b>Unaudited</b> <b>June 2012</b>	r (Pty) Ltd Unaudited June 2011
Opening balance Share of profit Dividends received			1 820 949	2 566 254 (1 000)	1 154	1 154
Closing balance			2769	1 820	1 154	1 154
<b>Valuation</b> Unlisted investment at directors' valuation			2769	1 820	1 154	1 154

## Notes to the annual financial statements for the year ended 30 June continued

### 13. Investment in associate company continued

N\$ '00

Summarised financial information of associate company

	Namclear	(Pty) Ltd			
	Unaudited June 2012	Unaudited June 2011			
Statement of financial position					
Non-current assets	1370	3 974			
Current assets	15 540	16 164			
Current liabilities	(4900)	(11 325)			
Non-current liabilities	(92)				
Equity	11918	8813			
Total share of profits from associate company	949	254			

Group

Refer to note 27 for details of related party balances and transactions.

The most recent audited annual financial statements of associates are used by the group in applying the equity method of accounting for associates. These are not always drawn up to the same date as the financial statements of the group. In instances where significant events occurred between the last financial statement date of an associate and the financial statement date of the group, the effect of such events are adjusted for, where material. Where the last financial statement date of an associate was more than three months before the financial statement date of the group, the group uses the unaudited management accounts of the associate. The group has applied this principle consistently since adopting the equity accounting method for associates.

### 14. Investment in subsidiary company

				Effective	holding
Nature of business	Date of acquisition	Country of incorporation	Listed/ unlisted	%2012	%2011
Home loans	1 July 2003	Namibia	Unlisted	100	100
		Total Inde	btness	Total inv	estment
2012	2011	2012	2011	2012	2011
45 623	65 846	483 906	600 657	483 906	600 657
	Home loans  Aggregat subsidian 2012	Nature of business acquisition  Home loans 1 July 2003  Aggregate income of subsidiary (before tax)  2012 2011	Nature of business acquisition incorporation  Home loans 1 July 2003 Namibia  Aggregate income of subsidiary (before tax)  2012 2011 2012	Nature of business     acquisition     incorporation     unlisted       Home loans     1 July 2003     Namibia     Unlisted       Aggregate income of subsidiary (before tax)       2012     2011     2012     2011	Nature of business         Date of acquisition         Country of incorporation         Listed/unlisted         % 2012           Home loans         1 July 2003         Namibia         Unlisted         100           Aggregate income of subsidiary (before tax)         Total Indebtness         Total inv.           2012         2011         2012         2011         2012

 $Interest\ paid\ by\ Swabou\ Investments\ (Pty)\ Ltd\ to\ First\ National\ Bank\ of\ Namibia\ Ltd\ totalled\ N\$40\ million\ (2011:\ N\$48\ million).$ 

### 15. Property and equipment

	Group							
		Accumulated depreciation			Accumulated depreciation			
	Cost	and impairments	Carrying amount	Cost	and impairments	Carrying amount		
N\$ '000	2012	2012	2012	2011	2011	2011		
Property								
Freehold land and buildings	170 502	(18916)	151 586	156 124	(18 916)	137 208		
Leasehold property	33 928	(27 291)	6 637	30 613	(21 172)	9 441		
	204 430	(46 207)	158 223	186 737	(40 088)	146 649		
Equipment								
Automatic teller machines	24 551	(17 476)	7 075	22 555	(15 502)	7 053		
Computer equipment	62 214	(44783)	17 431	61 083	(36 354)	24 729		
Furniture and fittings	93 781	(44 231)	49 550	88 562	(35 714)	52 848		
Motor vehicles	6 555	(2819)	3 736	6 263	(2758)	3 505		
Office equipment	53 429	(32876)	20 553	48 095	(26 463)	21 632		
	240 530	(142 185)	98 345	226 558	(116 791)	109 767		
Total	444960	(188 392)	256568	413 295	(156 879)	256 416		

### Movement in property and equipment - carrying amount

	Group					
N\$ '000	Freehold land and buildings	Leasehold property	Equipment	Total		
Carrying amount at 1 July 2010	125 530	12 499	101 470	239 499		
Additions Transfer between classes	33 696	2.070	19810	53 506		
Depreciation charge for year	(18 018)	2 678 (5 736)	15 340 (25 789)	(31 525)		
Transfers to repairs and maintenance Disposals	(4 000)		(1064)	(4 000) (1 064)		
Carrying amount at 30 June 2011	137 208	9 441	109 767	256 416		
Additions	33 142	68	11 022	44232		
Transfer between classes Depreciation charge for year	(13 475)	3 340 (6 177)	10 135 (31 666)	(37 843)		
Transfers to repairs and maintenance	(5 262)	(,	(,	(5 262)		
Disposals	(27)	(35)	(913)	(975)		
Carrying amount at 30 June 2012	151586	6 637	98345	256 568		

## for the year ended 30 June continued

### 15. Property and equipment continued

			Comp	any		
N\$'000	Cost <b>2012</b>	Accumulated depreciation and impairments 2012	Carrying amount 2012	Cost 2011	Accumulated depreciation and impairments 2011	Carrying amount 2011
Dominion						
Property	11000/	(1.000)	1111/1	07.050	(1.002)	00.700
Freehold land and buildings	112 234	(1093)	111 141	97 856	(1 093)	96 763
Leasehold property	33 928	(27 291)	6 637	30 613	(21 172)	9 441
	146 162	(28384)	117 778	128 469	(22 265)	106 204
Equipment						
Automatic teller machines	24 551	(17 476)	7 075	22 555	(15 502)	7 053
Computer equipment	62 117	(44 686)	17 431	60 986	(36 257)	24 729
Furniture and fittings	92 247	(43 586)	48 661	87 038	(35 257)	51 781
Motor vehicles	6 555	(2819)	3 736	6 263	(2758)	3 505
Office equipment	51 268	(32 388)	18 880	46 947	(26 144)	20 803
	236 738	(140 955)	95 783	223 789	(115 918)	107 871
Total	382900	(169 339)	213561	352 258	(138 183)	214 075

### Movement in property and equipment - carrying amount

	Company						
N\$'000	Freehold land and buildings	Leasehold property	Equipment	Total			
Carrying amount at 1 July 2010	85 157	12 499	100 159	197 815			
Additions	33 624		18 871	52 495			
Transfer between classes	(17 665)	2 6 7 8	14 987				
Depreciation charge for year		(5 7 3 6)	(25 436)	(31 172)			
Transfers to repairs and maintenance	(4 353)			(4 353)			
Disposals			(710)	(710)			
Carrying amount at 30 June 2011	96 763	9 441	107 871	214075			
Additions	33 142	68	10 000	43210			
Transfer between classes	(13 475)	3 3 4 0	10 135				
Depreciation charge for year		(6177)	(31 308)	(37 485)			
Transfers to repairs and maintenance	(5 262)			(5 262)			
Disposals	(27)	(35)	(915)	(977)			
Carrying amount at 30 June 2012	111141	6 637	95 783	213 561			

### 15. Property and equipment continued

The useful life of each asset is assessed individually. The list below provides information on the benchmark used when assessing the useful life of the individual assets:

10000	hold	premises

Freehold property

Buildings and structuresMechanical and electricalComponents

- Sundries Computer equipment (including atms)

Furniture and fittings Motor vehicles Office equipment

### Shorter of estimated life or period of lease

50 years 20 years 20 years 20 years 3 - 5 years 3 - 10 years 5 years 3 to 6 years

During the current reporting period the group re-assessed the useful lives of small item fixed assets. Small item fixed assets are those items of property and equipment with a cost of less than NS7,000. The group has determined that from the 2012 financial year all small item fixed assets will be capitalised and be written off through the statement of comprehensive income inline with the wear and tear allowance period of three years. This change in estimate has been applied prospectively in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. The change in estimate resulted in accelerated depreciation of NS4.5 million in the current period relating to small item fixed assets that had been capitalised in prior periods and written off in full in the current period.

Information regarding land and buildings as required in terms of Schedule 4 of the Companies Act is kept at the Company's registered offices. This information will be open for inspection in terms of the provisions of Section 120 of the Companies Act, 2004. Property and equipment is unencumbered at 30 June 2012 or 30 June 2011.

# Notes to the annual financial statements for the year ended 30 June continued

### 16. Intangible assets

Group		Company		
2012	2011	2012	2011	
380713	380714	354 099	354 099	
(248 185)	(230 625)	(223 534)	(207 320)	
132 528	150 089	130 565	146 779	
150 089	169 392	146 779	164 465	
(17 561)	(19 303)	(16214)	(17 686)	
132528	150 089	130 565	146 779	
124 947	136 392	124 947	136 392	
7 581	13 697	5618	10 387	
132 528	150 089	130565	146779	
34 016	34 006	34 016	34 006	
(31 176)	(21011)	(31 176)	(21 011)	
2840	12 995	2840	12 995	
12 995	23 153	12 995	23 153	
(10 155)	(10 158)	(10 155)	(10 158)	
2840	12 995	2840	12 995	
47 967	47 967	47 967	47 967	
183 335	211 051	181372	207 741	
(27716)	(29 461)	(26 369)	(27 844)	
	380 713 (248 185) 132 528 150 089 (17 561) 132 528 124 947 7 581 132 528 34 016 (31 176) 2840 12 995 (10 155) 2840 47 967	2012         2011           380 713         380 714           (248 185)         (230 625)           132 528         150 089           150 089         169 392           (17 561)         (19 303)           132 528         150 089           124 947         136 392           7 581         13 697           132 528         150 089           34 016         34 006           (31 176)         (21 011)           2 840         12 995           47 967         47 967           183 335         211 051	2012         2011         2012           380713         380714         354 099           (248185)         (230 625)         (223 534)           132528         150 089         130 565           150 089         169 392         146 779           (17 561)         (19 303)         (16 214)           132528         150 089         130 565           124 947         136 392         124 947           7 581         13 697         5618           132528         150 089         130 565           34 016         34 006         34 016           (31 176)         (21 011)         (31 176)           2840         12 995         2840           12 995         23 153         12 995           (10 155)         (10 158)         (10 155)           2840         12 995         2840           47 967         47 967         47 967           183 335         211 051         181 372	

### 16. Intangible assets continued

The useful life of each intangible asset is assessed individually. The table below provides information on the benchmarks used when assessing the useful lives of the individual intangible assets:

 Software
 3 years

 Trademarks
 10 - 20 years

 Other
 3 - 10 years

The FNB Namibia Trademark is amortised over a period of 20 years, of which 12 years remain at the end of 2012.

The amortisation period of the remaining Swabou trademark is partly based on a diminishing amortisation profile and a fixed amortisation profile, both of which ensure the trademark to be fully amortised within the next 2 years.

### Impairment of goodwill

For impairment testing purposes, goodwill is allocated to cash-generating units (CGU) at the lowest level of operating activity (business) to which it relates, and is therefore not combined at a banking group level.

The CGU's to which the goodwill balance as at 30 June 2012 relates to First National Bank of Namibia Ltd.

When testing for impairment, the recoverable amount of a CGU is determined based on value-in-use calculations. These calculations use cash flow projections based on financial budgets approved by management covering a one year period. Cash flows beyond one year are extrapolated using the estimated growth rate for the CGU. The growth rate does not exceed the long-term average past growth rate for the business in which the CGU operates.

The discount rate used is the weighted average cost of capital for the specific segment, adjusted for specific risks relating to the segment. Some of the other assumptions include investment returns, expense inflation rates, tax rates and new business growth.

The group assessed the recoverable amount of goodwill, and determined, no write down of the carrying amount was necessary.

## for the year ended 30 June continued

### 17. Deposits

		Group		Company		
N\$ '000		2012	2011	2012	2011	
17.1	Deposits and current accounts					
	At amortised cost					
	- Current accounts	6 024 811	4 288 055	6 023 586	4 287 320	
	- Call deposits	4 413 673	4 021 388	4 413 673	4 021 388	
	- Savings account	415 000	355 308	415 000	355 308	
	- Term deposits	2335471	2 002 041	2335471	2 002 041	
	- Negotiable certificates of deposit	3 490 360	2 689 608	3 490 360	2 689 608	
		16679315	13 356 400	16678090	13 355 665	
	<b>Geographic analysis (based on counterparty risk)</b> Namibia	16679315	13 356 400	16678090	13 355 665	
	The fair values of deposits and current accounts is set out in note 29.					
17.2	Due to banks and other financial institutions					
	At amortised cost					
	Due to banks and financial institutions					
	- In the normal course of business	32 924	43 910	32 924	43 910	
		32924	43 910	32924	43 910	
	Geographic analysis (based on counterparty risk)					
	Namibia	32924	43 910	32924	43910	
	The fair values of deposits and current accounts is set out in note 29.					

### 18. Short trading positions

	Group and company		
N\$ '000	2012	2011	
Government and government guaranteed stock		51 889	
Short trading securities		51 889	

Short trading positions are carried at fair value.

### 19. Creditors and accruals

	Group			Company			
N\$ '000	2012	2011 1	2010 1	2012	2011 1	2010 1	
Accounts payable and accrued liabilities	132 300	90 847	103 303	129 728	88 712	101 801	
Items in transit	26 263	119 441	43 932	26 263	119 441	43 932	
	158 563	210 288	147 235	155991	208 153	145 733	

All amounts are expected to be settled within twelve months.

The carrying value of creditors and accruals approximates fair value.

### 20. Employee liabilities

		Group and company					
N\$'000		2012	2011 1	2010 1			
Staff related accruals	20.1	80 261	71 547	63 833			
Cash settled share-based payment liability*		9374	5 355	2 401			
Post-employment benefit liabilities	20.2	35 484	34 536	31 110			
Closing balance	-	125 1 1 9	111 438	97 344			

<sup>\*</sup> Refer to note 24 for more detail on the cash settled share-based payment schemes.

### 20.1 Staff related accruals

The staff related accruals consists mainly of the accrual for leave pay, staff bonuses.

	Gro	Group and company			
\$'000	2012	2011 1	2010 ¹		
Opening balance	71 547	63 833	56 373		
<ul> <li>Charge to profit or loss</li> <li>Additional provisions created</li> <li>Utilised</li> </ul>	31 778 (23 064)	27 231 (19 517)	21 051 (13 591)		
Closing balance	80261	71547	63 833		

 $<sup>^{\</sup>mbox{\tiny 1}}$  Comparatives have been reclassified, refer to note 31

### for the year ended 30 June continued

The independent actuarial valuations are done on an

### 20. Employee liabilities continued

### 20.2 Post-employment benefit liabilities

1) The group has a liability to subsidise the post-retirement medical expenditure of certain of its employees which constitutes a defined benefit plan. All employees who join the employ of the group on or after 1 December 1998 are not entitled to the post retirement medical aid subsidy.

The actuarial method used to value the liabilities is the project unit credit method prescribed by IAS 19 Employee Benefits. The liability is measured as the present value of the employers' share of continuation member contributions to the medical scheme. Continuing member contributions are projected into the future year using the assumption rate of health care cost inflation and are then discounted back using the discount rate. The group subsidises medical aid contributions for all eligible members at various rates.

2) A severance pay provision is carried in terms of the Labour Act of 2007 and relates to when employment services are terminated by dismissal under certain circumstances or if they die while employed.

The severance pay liability is unfunded and is valued using the project unit credit method prescribed by IAS 19 Employee Benefits.

annual b	asis.	Group and company							
			2012			2011			
			Severance			Severance			
N\$ '000		Medical	pay	Total	Medical	pay	Total		
Present v	alue of unfunded liabilities	29 105	3 896	33 001	30 016	4 153	34 169		
Unrecogr	nised actuarial losses	2 483		2 483	367		367		
Post-emp	ployment liabilities	31588	3 896	35 484	30 383	4 153	34 536		
	unts recognised in the statement of ensive income are as follows:								
Current s	ervice cost	165	355	520	170	906	1076		
Past serv	ice cost				1 137		1 137		
Interest o	cost	2 553	338	2891	2 5 4 1	271	2812		
Net actua	arial gains/(losses) recognised	84	(894)	(810)	(418)		(418)		
Total incl	uded in staff costs (note 4)	2802	(201)	2601	3 430	1 177	4 607		
Moveme	ent in post-employment liabilities								
Present v	ralue at the beginning of the year	30 383	4 153	34 536	28 059	3 051	31 110		
Amounts	recognised in the profit and loss as above	2802	(201)	2601	3 430	1 177	4 607		
Benefits	paid	(1597)	(56)	(1653)	(1 106)	(75)	(1 181)		
Present v	ralue at the end of the year	31588	3 896	35 484	30 383	4 153	34 536		
Expected	benefits payable in following financial year	2 752	737	3 489	1 258	695	1 953		
The princ purposes	ipal actuarial assumptions used for accounting were:								
Discount	rate (%)	8.38%	8.38%		8.51%	8.51%			
Medical a	aid inflation (%)	7.38%			7.51%				
Salary inf	lation (%)		6.88%			7.01%			

### 20. Employee liabilities continued

### 20.2 Post-employment benefit liabilities continued

	Group and company				
The effects of a 1% movement in the assumed costs were as follows	20:	12	201	11	
	Health costs	Salary costs	Health costs	Salary costs	
Increase of 1%					
Effect on the aggregate of the current service cost and interest cost	447	77	426	81	
Effect on the defined benefit obligation	4 399	409	4 429	419	
Decrease of 1%					
Effect on the aggregate of the current service cost and interest cost	359	68	340	70	
Effect on the defined benefit obligation	3 593	361	3 555	370	
Mortality rate					
The average remaining life expectancy in years of a pensioner retiring at age 60 on the reporting date is as follows:					
Male	15	n/a	19	n/a	
Female	17	n/a	23	n/a	
Employees covered	123	1 695	129	1 687	
		Group	o and comp	oany	
0		2012	2	2011	

### 20.3 Pension fund

Employer contributions to pension fund	36 552	33 820
Employer contributions to pension fund - executive director	181	170
Total employer contributions to pension fund (note 4)	36 733	33 990
Employee contributions to pension fund	16 491	14744
Total contributions	53 224	48 734
Number of employees covered	1707	1695

The group provides for retirement benefits by making payments to a pension fund, which is independent of the group and was registered in Namibia in 1995 in accordance with the requirements of the Pension Funds' Act. The fund is a defined contribution fund and is subject to the Pension Funds' Act (No 24 of 1956). The last valuation was performed for the year ended 30 June 2011 and indicated that the fund was in a sound financial position.

During the prior year, the group recognised the pension fund surplus attributable to the employer as approved by the Registrar of Pension Fund, amounting to N\$4.6 million. The surplus was utilised to fund the employer contributions to the pension fund.

# Notes to the annual financial statements for the year ended 30 June continued

### 21. Deferred tax liability

	Group		Company	
00	2012	2011	2012	2011
The movement on the deferred tax account is as follows:				
Taxable temporary differences				
- Balance at the beginning of the year	119717	115 344	120 739	116 607
- Originating temporary differences	6 049	4 373	5 523	4 132
Total	125766	119717	126 262	120 739
Deductible temporary differences				
- Balance at the beginning of the year	(79 943)	(79 370)	(75671)	(75 683)
- Reversing temporary differences	5 7 7 9	(573)	5872	12
Total	(74 164)	(79 943)	(69 799)	(75671)
Deferred tax liability	51602	39 774	56 463	45 068

Deferred tax assets and liabilities and the deferred taxation charge / (credit) in the statement of comprehensive income are attributable to the following items:

	Group					
		2012			2011	
		Originating /			Originating /	
	Opening	(reversing)	Closing	Opening	(reversing)	Closing
N\$'000	balance	differences	balance	balance	differences	balance
Accruals	22 450	3 398	25 848	21 094	1 356	22 450
Deferred staff cost	13 304	314	13618	15 183	(1879)	13 304
Derivatives				1 042	(1 042)	
Instalment credit agreements	51740	1 443	53 183	48 820	2 920	51 740
Property and equipment	29 542	(740)	28 802	26 362	3 180	29 542
Revaluation of available-for-sale financial assets	2681	1634	4315	2 843	(162)	2 681
Total taxable temporary differences	119717	6049	125766	115 344	4 3 7 3	119717
Derivatives	(1183)	(5 347)	(6 530)		(1 183)	(1 183)
Provision for loan impairment	(50 785)	11 159	(39 626)	(52 665)	1 880	(50785)
Provision for post-retirement benefits	(11768)	(297)	(12065)	(10 577)	(1 191)	(11768)
Other	(16 207)	264	(15943)	(16128)	(79)	(16 207)
Total deductible temporary differences	(79943)	5779	(74 164)	(79 370)	(573)	(79 943)
Total deferred tax liability	39774	11828	51602	35 974	3 800	39 774
Charge through profit and loss		10 194			3 962	
Deferred tax on other comprehensive income		1634			(162)	
Total		11828			3 800	
IUldi		11020			3 000	

### 21. Deferred tax liability continued

		Company					
		2012 2011					
			Originating /			Originating /	
		Opening	(reversing)	Closing	Opening	(reversing)	Closing
N\$'000		balance	differences	balance	balance	differences	balance
Accruals		22 450	3 398	25 848	21 094	1 356	22 450
Deferred staff cost		13 304	314	13618	15 183	(1879)	13 304
Derivatives					1 042	(1042)	
Instalment credit agreements		51740	1 443	53 183	48 820	2 920	51 740
Property and equipment		30 564	(1 266)	29 298	27 625	2 939	30 564
Revaluation of available-for-sale finance	ial assets	2681	1634	4315	2 843	(162)	2 681
Total taxable temporary differences		120739	5 5 2 3	126262	116 607	4 132	120 739
Derivatives		(1183)	(5 347)	(6 530)		(1 183)	(1 183)
					( 50 570)		
Provision for loan impairment		(48 700)	11 159	(37 541)	(50 579)		(48 700)
Provision for post-retirement benefits		(11 768)	(297)	(12 065)	(10 577)		(11768)
Other		(14 020)	357	(13 663)	(14 527)		(14 020)
Total deductible temporary differer	ices .	(75671)	5872	(69 799)	(75 683)	12	(75671)
Total deferred tax liability		45 068	11395	56463	40 924	4 1 4 4	45 068
Charge through profit and loss			9 761			4 306	
Charge through profit and loss							
Deferred tax on other comprehensive in Total	icome		1634			(162)	
IUlai			11395			4 1 4 4	

Deferred tax assets and liabilities are offset when income taxes relate to the same fiscal authority, same legal entity and there is a legal to set-off.

### for the year ended 30 June continued

### 22. Tier two liabilities

				Group and company		
00				2012	2011 1	2010 ¹
Subordinated debt instruments	Interestrate	Final maturity date	Note			
FNB 17 fixed rate notes	9.15%	29 March 2017	i		260 000	260 000
FNB X22 fixed rate notes	8.88%	29 March 2022	ii	110 000		
FNB J22 floating rate notes	Three-month JIBAR + 1.65%	29 March 2022	iii	280 000		
Accrued interest				2627	6 227	5 957
				392 627	266 227	265 957
Fair value adjustment (finance	ial liability elected fair value)				4 391	3 675
Total				392 627	270 618	269 632
Fair value adjustment for the	year			4391	(716)	(2 307)

Comparatives have been reclassified, refer to note 31.

- (i) On 29 March 2012 the group exercised its option to redeem the N\$260 million subordinated, unsecured callable notes. Interest was paid semi-annually in arrear on 29 March and 29 September of each year.
- (ii) The 8,88% fixed rate notes may be redeemed in full at the option of the group on 29 March 2017. Interest is paid semi-annually in arrear on 29 March and 29 September of each year.
- (iii) The three-month JIBAR plus 1,65% floating rate notes may be redeemed in full at the option of the group on 29 March 2017. Interest is paid quarterly on 29 March, 29 June, 29 September and 29 December of each year.

These notes are listed on the Namibian Stock Exchange (NSX).

The notes listed above qualify as tier two capital for First National Bank of Namibia Limited.

Refer to note 29, fair value of financial instruments for the methodologies used to determine the fair value of tier two liabilities.

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### 23. Ordinary shares

	Group and	company
N\$ '000	2012	2011
Authorised		
4000 (2011: $4000$ ) ordinary shares with a par value of N\$1 per share	4	4
Issued and fully paid up		
1200 (2011: $1200$ ) ordinary shares with a par value of N\$1 per share	1	1
Share premium	1142791	1 142 791

The unissued ordinary shares are under the control of the directors until the next annual general meeting.

### 24. Remuneration schemes

NIŚYNNN

	2012	LOII
The statement of comprehensive income charge for share-based payments is as follows:		
FNB Share Incentive Trust	4 203	2 831
Employees with FirstRand share options and share appreciation rights	5771	2 246
Charge against staff costs (note 4)	9974	5 077

### Share option schemes

FNB Namibia Holdings Ltd options are equity settled, except for the FirstRand Limited share appreciation scheme which is cash settled. The following is a summary of the share incentive schemes:

### FNB Namibia and FirstRand Share Incentive Schemes

The purpose of this scheme is to provide a facility to employees of the FNB Namibia Holdings Group to acquire shares in FNB Namibia Holdings Limited and FirstRand Limited. The primary purpose of this scheme is to appropriately attract, incentivise and retain employees within the FNB Namibia Holdings Group.

For options allocated, delivery may only be taken by the participant 3, 4 and 5 years after the option is exercised at a rate of 33.3% per annum.

The company does not have exposure to market movement on FNB Namibia Holdings Limited shares as all options are hedged through a share incentive trust that houses the shares until the options are exercised or expires.

### BEE Share Incentive Scheme

The group is firmly committed to the process of achieving transformation in Namibia. The company specifically wishes to ensure that the long-term benefits of the BEE transaction reach the widest possible community of black Namibians.

FirstRand Bank Holdings Ltd made available 13 379 663 shares, representing 5% of its investment in FNB Namibia Holdings Limited at the time, to a BEE transaction. Of this total number, 4% was allocated to BEE partners and 1% was allocated to black employees and black non-executive directors. The 1% allocation to staff includes a number of shares to be put separately into a trust of which the dividend income is to support educational needs of such staff members and their family members. The rest of the 1% allocation is used, through a trust, to allocate options to staff members.

### Vesting conditions as follows:

- Black staff and black non-executive directors: 50% after year 3 and 25% per year in years 4 and 5 respectively.

### Valuation methodology

### Share incentive scheme

Fair values for the share incentive schemes, are calculated at the date of grant using a modification of the Cox-Rubenstein binomial model. For valuation purposes, each call option granted has been valued as a Bermudan call option with a number of exercise dates. The days on which the options can be exercised has been assumed to be the last day that the share trade cum-dividend.

### Market data consists of the following:

- Volatility is the expected volatility over the period of the option. In the absence of other available date, historical volatility can be
  used as a proxy for expected volatility.
- The interest rate is the Risk-free rate of return, recorded on the date of the option grant, on a South African government zero coupon bond of a term equal to the expected life of the option.

**Group and company** 

2012

### for the year ended 30 June continued

#### 24. Remuneration schemes continued

#### Dividend data of the following:

- The last dividend paid is the N\$ amount of the last dividend before the options were granted;
- The last dividend date is the ex-date of the last dividend; and
- The annual expected dividend growth, which is based on publicly available information.

#### Employee statistic assumptions:

- Annual employee turnover is the average annual rate that employees participating in the option scheme are expected to leave before
  the options have vested.
- The number of iterations is the number to be used in the binomial model, which is limited to 500.
- The weighted average number of forfeitures is based on the major grants because these grants have a more reliable cancellation or forfeiture pattern.
- The significant weighted average assumptions used to estimate the fair value of options granted and the IFRS 2 share based payment expenses for the year under review are:

	FNB Share Inc	<b>Group and</b> FNB Share Incentive Trust		tive Scheme
N\$'000	2012	2011	2012	2011
		517 1000		700
Weighted average exercise price (N\$)	517 - 1226	517 - 1226	700	700
Expected volatility (%)	4 - 17	4 - 17	7	7
Expected option life	5	5	5	5
Expected risk free rate (%)	7.05 - 9.47	7.05 - 9.47	9	9
Share option schemes				
Number of options in force at the beginning of the year ('000)	10 204	9 797	446	446
Granted at prices ranging between (cents)	517 - 1155	517 - 1155	517	517
Number of options granted during the year ('000)	2 807	2 296		
Granted at prices ranging between (cents)	1 236	1 226		
Number of options exercised/released during the year ('000)	(2 056)	(1 294)	(384)	(384)
Market value range at the date of exercise/release (cents)	517-1 226	517-1 226	1 226	1 226
Number of options cancelled/lapse during the year ('000)	(340)	(595)		
Granted at prices ranging between (cents)	517 - 1 226	517 - 1 226		
Number of options in force at the end of the year ('000)	10615	10 204	62	62
Granted at prices ranging between (cents)	517-1236	517 - 1226	517	517
Options are execercisable over the following periods: ('000) (first date able to release)				
Financial year 2012		2 396	62	62
Financial year 2013	4 089	2738		
Financial year 2014	2 224	2 003		
Financial year 2015	2 431	1 606		
Financial year 2016	936	726		
Financial year 2017	935	735		
	10615	10 204	62	62

#### 25. Cash flow information

25.	Cash flow information	Gro	up	Comp	oany
N\$ '000		2012	2011	2012	2011
25.1	Reconciliation of operating profit to cash flows from operating activities				
	Profit before tax Adjusted for:	770 596	661 027	723 846	608 666
	- Depreciation, amortisation and impairment costs	65 558	60 986	63 854	59 016
	- Transfer to repairs and maintenance	5 262	4 000	5 262	4 353
	- Impairment (reversal) / recognition for losses on advances	(41 913)	(12 398)	(42 918)	(12 967
	- Fair value adjustment to financial liabilities	(4391)	716	(4391)	716
	- Provision for post-employment benefit obligations	948	3 426	948	3 426
	- Other employment accruals	31778	27 231	31778	27 231
	- Creation and revaluation of derivative financial instruments	35 521	(3 319)	35 521	(3 319
	- (Loss) / profit on sale of property and equipment	(4)	(595)	(4)	147
	- Share-based payment costs	9 974	5 077	9974	5 077
	- Unwinding of discounted present value on non-performing loans (note 10)	(6718)	(8 763)	(6 152)	(7 240
	- Unwinding of discounted present value on off-market advances (note 2.1)	(4844)	(5 930)	(4844)	(5 930
	- Net release of deferred fee and expenses	(10 123)	(8 421)	(9 658)	(7 882
	- Transfer from revaluation reserve: available-for-sale financial assets	(9 475)	(484)	(9 475)	(484
	- Off-market staff loans amortisation (note 4)	4844	5 930	4844	5 930
	- Share of profit from associate company	(949)	(254)		
	- Indirect tax (note 5)	16 304	16 883	16 025	16 622
	Cash flows from operating activities	862368	745 112	814610	693 362
25.2	Cash receipts from customers				
	Interest and similar income	1 502 666	1 394 224	1 463 234	1 348 959
	Fees and commission income	588 053	511554	587 883	518 065
	Other non interest income	119 821	67 080	118 178	66 454
		2210540	1972858	2 169 295	1 933 478
25.3	Cash paid to customers, suppliers and employees				
	Interest expense and similar charges	(635 618)	(577 079)	(635 618)	(577 079
	Total other operating expenditure	(712 554)	(650 667)	(719 067)	(663 037
			(1227746)	(1354685)	(1240116
5.4	Increase in income earning assets				
	Investment securities	(486 637)	(86 034)	(486 637)	(86 034
	Due by banks and other financial institutions	(1 164 569)	88 132	(1 164 569)	88 132
	Accounts receivable and similar accounts	(59 294)	(53 426)	(56 500)	(57 736
	Advances	(1 551 505)	(1 191 249)	(1631259)	(1 263 049
		(3 262 005)	(1242577)	(3 338 965)	(1 318 687
5.5	Increase in deposits and other liabilities				
	Deposits	3 322 915	1 288 377	3 322 425	1 288 642
	Due to banks and other financial institutions	(10985)	(9 437)	(10 985)	(9 437
	Accounts payable and similar accounts	(57 492)	45 823	(60 045)	
			45 823 51 889 1 376 652	(60 045) (51 889) <b>3 199 506</b>	44 272 51 889 1 375 366

## for the year ended 30 June continued

#### 25. Cash flow information continued

		Gro	лb	Company	
N\$ '000		2012	2011	2012	2011
25.6	Tax paid				
	Amounts payable at beginning of the year	(30 991)	(38 746)	(29 512)	(37 224)
	Indirect taxes	(16 304)	(16 883)	(16 025)	(16 622)
	Current tax charge	(251 885)	(223 017)	(236 170)	(204 385)
	Amounts payable at end of the year	156 964	30 991	149 477	29 512
	Total tax paid	(142216)	(247 655)	(132230)	(228 719)
25.7	Capital expenses				
	Purchase of property, equipment and software, settled in cash	44232	53 506	43 210	52 495
25.8	Dividends paid	191556	569 321	191 556	569 321

#### 26. Contingent liabilities and capital commitments

	Group and o	company
	2012	2011
Contingencies		
Guarantees	655 385	722 29
Letters of credit	54 027	47 75
Total contingencies	709 412	770 04
Irrevocable unutilised facilities	641 215	434 88
Total contingencies and commitments	1350627	1 204 92
Guarantees consist predominantly of endorsements and performance guarantees		
Commitments in respect of capital expenditure and long-term investments:		
Commitments in respect of capital expenditure and long-term investments approved by directors:  - Contracted for	8 464	972
- Not contracted for	408 150	912
	100 100	
Comprising of:		
Capital commitments contracted for at the reporting date but not yet incurred are as follows: - Property and equipment	8 464	972
Capital commitments not yet contracted for at the reporting date but have been approved by the directors:		
- Property and equipment	408 150	
Funds to meet these commitments will be provided from group resources.		

Funds to meet these commitments will be provided from group resources

#### Legal proceedings

There are a number of legal or potential claims against the group, the outcome of which cannot at present be foreseen. These claims are not regarded as material, either on an individual or group basis. Provision is made for all liabilities which are expected to materialise.

#### 26. Contingent liabilities and capital commitments continued

#### Group and company leasing arrangements:

		2012			2011	
N\$ '000	Next year	2 <sup>nd</sup> to 5 <sup>th</sup> year	After 5 years	Next year	2 <sup>nd</sup> to 5 <sup>th</sup> year	After 5 years
Office premises Equipment	14 021	21663	821	11 790 27	17 279	1 042
	14021	21 663	821	11817	17 279	1042

Notice periods on operating lease contracts are between 3-6 months, no operating lease contract is fixed and escalation clauses range between 7% and 10% (2011: 7% and 10%).

The group has various operating lease agreements, which may or may not contain renewal options. The lease terms do not contain restrictions on the group's activities concerning dividends, additional funding or further leasing.

#### 27. Related parties

The group defines related parties as:

- (i) The parent company
- (ii) Subsidiary companies
- (iii) Associate companies
- (iv) Entities that have significant influence over the group. If an investor has significant influence over the group that investor and its subsidiaries are related parties of the group. The group is First National Bank of Namibia Limited and its subsidiaries;
- (v) Post-retirement benefit funds (pension fund);
- (vi) Key management personnel being the First National Bank of Namibia Limited board of directors and the group executive committee; and
- (vii) Close family members of key management personnel (individual's spouse/domestic partner and children; domestic partner's children and dependants of individual or domestic partner); and
- (viii) Entities controlled, jointly controlled or significantly influenced by any individual referred to in (vi) and (vii).

The ultimate parent of First National Bank of Namibia Limited is FirstRand Limited, incorporated in South Africa.

#### 27.1 Subsidiary

Details of interests in the subsidiary are disclosed in note 14.

#### 27.2 Associate

Details of the investment in the associate company are disclosed in note 13.

# Notes to the annual financial statements for the year ended 30 June continued

#### 27. Related parties continued

#### 27.3 Details of transactions with relevant related parties appear below:

	2012				
10	Parent	Fellow subsidiaries	Associate		
Loans and advances					
Balance 1 July	84 148	74 157			
Issued during year	1 182 986	2 695			
Repayments during year					
Balance 30 June	1267134	76852			
Derivative instruments: assets	17 534				
Deposits					
Balance 1 July	(32 090)	(23 633)	(3 142)		
Received during year		(395 139)	(88 157)		
Repayments during year	145 979	34 668	97 993		
Balance 30 June	113889	(384104)	6 6 9 4		
Accounts receivable					
Balance 1 July					
Issued during year	50 000				
Balance 30 June	50 000				
Accounts payable					
Balance 1 July					
Received during year	(13 876)				
Balance 30 June	(13876)				
Interest received	63 592	628	116		
Interest paid		639			
Dividends paid	(191 556)				
Derivative instruments: liabilities	(44 392)				

#### 27. Related parties continued

	2012			
N\$'000	Total	Parent	Fellow subsidiaries	Associate
Non-interest income				
Commission	(2 160)	(864)	(1296)	
Rental and property income	(2702)		(1735)	(967)
Management fees	(1345)		(1345)	
	(6207)	(864)	(4376)	(967)
Non-interest expenditure				
Computer processing costs	79 426	79 426		
Internal audit and compliance	1 390	1 390		
ATM processing costs	2 264	2 264		
Payroll processing	3 981	3 981		
Management fees	15 772	15 772		
Insurance	4910	4910		
Rental paid	9 505		9 505	
Other sundry	9 158	9 158		
Clearing cost	5 638			5 638
•	132 044	116901	9505	5 638

# Notes to the annual financial statements for the year ended 30 June continued

#### 27. Related parties continued

	2011				
N\$'000	Parent	Fellow subsidiaries	Associate		
Loans and advances					
Balance 1 July	816 217	85 083			
,	010 217	00 000			
Issued during year	(722.000)	(10,020)			
Repayments during year	(732 069)	(10 926)			
Balance 30 June	84 148	74 157			
Derivative instruments: assets	8 085				
Deposits					
Balance 1 July	(52 496)	(22 154)	(11 154)		
Received during year					
Repayments during year	20 406	11 343	8 012		
Balance 30 June	(32 090)	(10811)	(3 142)		
Interest received	54721	5 562			
Interest paid		(1993)	(175)		
Dividends paid	(569 321)		(=: =)		
Derivative instruments: liabilities	(18 930)				

		2011				
N\$'000	Total	Parent	Fellow subsidiaries	Associate		
Non-interest income						
Commission	3 234	2 177	1 057			
Rental and property income	1 628		871	757		
Management fees	1 062		1 062			
	5 924	2 177	2 990	757		
Non-interest expenditure						
Computer processing costs	70 410	70 410				
Internal audit and compliance	1 371	1 371				
ATM processing costs	2 136	2 136				
Payroll processing	2 936	2 936				
Management fees	8 755	8 755				
Insurance	4 946	4 9 4 6				
Rental paid	8 947		8 947			
Other sundry	18 128	10 877	7 251			
Clearing cost	5 290			5 290		
	122 919	101 431	16 198	5 290		

#### 27. Related parties continued

#### 27.4 Key management personnel

	Group and c	ompany
7000	2012	2011
Loans and advances		
Advances		
Balance 1 July	33 146	42 090
Issued during year	1997	8 547
Repayments during year	(10 946)	(21 320)
Interest earned	2 414	3 829
Balance 30 June	26611	33 146

No impairment has been recognised for loans granted to key management (2011: nil). Mortgage loans are repayable monthly over 20 years.

Current and credit card accounts	(10.751)	(11 575)
Credit balance 1 July	(13751)	(11 575)
Net deposits and withdrawals	1 069	(2917)
Net service fees and bank charges	230	1 097
Interest income	38	453
Interest expense	(213)	(809)
Balance 30 June	(12 627)	(13 751)
Installment finance		
Balance 1 July	4 145	3 668
Issued during year	4 564	1 980
Repayments during year	(3 568)	(1790)
Interest earned	408	287
Balance 30 June	5549	4 1 4 5
addite 30 Julie	3349	4 143
Shares and share options held		
Share options held by members of key management	2 678	2 927
Key management compensation		
Salaries and other short-term benefits	22 210	19 948
Contribution to defined contribution schemes	2 086	2 603
Share-based payments	2 637	1 568
Total compensation	26933	24 119

A listing of the board of directors of the group appears in the directors report.

#### 27.5 Post-employment benefit plan

Refer note 20.1 on detail disclosure of the movements on the post-employment benefit liabilities. The Pension Fund is a related party to the group, refer note 20.2.

One member of key management is entitled to the post-employment medical benefit and contributions will only be made on retirement. The liability raised for post-retirement medical benefits includes this member.

## for the year ended 30 June continued

#### 28. Collateral held

Under the standard terms for certain of the securities lending arrangements that the group enters into, the recipient of collateral has an unrestricted right to sell or repledge the assets in the absence of default but subject to the group returning equivalent securities on settlement of the transaction.

Collateral the group holds that it has the ability to sell or repledge in the absence of default by the owner of the collateral:

	2	012	20	011
N\$'000	Fair value of collateral obtained	Fair value of collateral sold or re-pledged	Fair value of collateral obtained	Fair value of collateral sold or re-pledged
Investment securities			52 757	7
Total			52 757	7

When the group takes possession of collateral that is not cash or not readily convertible into cash the group determines a minimum sale amount ("pre-set sale amount") and auctions the asset for the pre-set sale amount.

Where the group is unable to obtain the pre-set sale amount in an auction the group will continue to hold the asset while actively marketing it to ensure an appropriate value is obtained.

N\$'000		2012	2011
Collateral taken possession of and re in accounts receivable, note 12:	ecognised on the statement of financial position		
Property		2 693	1 906
Total	_	2 6 9 3	1 906

#### 29. Fair value of financial instruments

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a market transaction between knowledgeable willing parties. When determining fair value it is presumed that the entity is a going concern and is therefore not an amount that represents a forced transaction, involuntary liquidation or a distressed sale.

When determining the fair value of a financial instrument, preference is given to prices quoted in an active market. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an ongoing basis.

If a particular instrument is not traded in an active market the group uses a valuation technique to determine the fair value of the financial instrument. The valuation techniques employed by the group include, quoted prices for similar assets or liabilities in an active market, quoted prices for the same asset or liability in an inactive market, adjusted prices from recent arm's length transactions, option-pricing models, and discounted cash flow techniques.

The objective of using a valuation technique is to determine what the transaction price would have been at the measurement date. Therefore maximum use is made of inputs that are observable in the market and entity-specific inputs are only used when there is no market information available. All valuation techniques take into account the relevant factors that other market participants would have considered in setting a price for the financial instrument and are consistent with accepted methodologies for pricing financial instruments.

The group classifies fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements, this is done for instruments recognised at fair value. The group's fair value hierarchy has the following levels:

- Level 1 Fair value is determined using unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Fair value is determined using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (derived from prices); and
- Level 3 Fair value is determined using a valuation technique and inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following principle methods and assumptions are used to determine the fair value of financial instruments:

#### Investments securities

#### Unlisted equities

The fair value of unlisted equities is determined using a price earnings (P/E) model.

The earnings included in the model are derived from a combination of historical and budgeted earnings depending on the specific circumstances of the entity whose equity is being valued and the relevance and reliability of the available information.

The P/E multiple is derived from current market observations taking into account an appropriate discount for unlisted companies. The valuation of these instruments may be corroborated by a discounted cash flow valuation or by the observation of other market transactions which have taken place.

#### Negotiable certificates of deposit

Where market prices are not available for a specific instrument, fair value is determined using discounted cash flow techniques. Inputs to these models include information that is consistent with similar market quoted instruments, where available.

### for the year ended 30 June continued

#### 29. Fair value of financial instruments continued

#### Treasury Bills

Treasury bills are valued by means of the Bond Exchange of South Africa ("BESA") bond pricing model using Namibian money market dealers closing mark to market bond yield.

#### Government, public and utility stocks

Where market prices are not available the fair value is estimated using quoted market prices of securities with similar credit, maturity and yield characteristics.

#### Other dated securities

Fair value of other dated securities is determined by using a discounted cash flow model. The discount curve is derived from similar market quoted instruments.

#### Derivatives

Market prices are obtained from trading exchanges, when the derivatives are traded. If the derivatives are not traded the following techniques are used:

Option contracts are valued using the Black-Schools model. Inputs are obtained from market observable data. Where prices are obtainable from trading exchanges the value per the exchange is used.

Forward contracts are valued by discounting the projected cash flows to obtain the present value of the forward contract. Projected cash flows are obtained by subtracting the strike price of the forward contract from the market projected forward value.

Forward rate agreements are valued by means of the discounted cash flow model. The discount rate is determined using a yield curve of similar market traded instruments. The reset rate is determined in terms of the legal agreement.

Swaps are valued by discounting the expected cash flows using discount and forward rates determined from similar market traded instruments. The reset rate of each swaplet is determined in terms of legal documents pertaining to the swap.

#### Deposits

Fair value of deposits is determined by discounting future cash flows using a swap curve adjusted for liquidity premiums and business unit margins. The valuation methodology does not take early withdrawals and other behavioral aspects into account.

Call deposits are valued at the undiscounted amount of the cash balance, this is considered appropriate because of the short term nature of these instruments.

Fair valuation will only be applied to deposits having a maturity profile of longer than 30 days. For all non term products it is assumed that fair value will equal the amortised cost.

#### Short trading positions

The fair value of listed short trading positions is their market quoted prices. The fair value of unlisted short trading positions are based on the directors' valuation using suitable valuation methods.

#### 29. Fair value of financial instruments continued

#### Loans and advances to customers

The group has elected to designate the term loan book in the investment banking division at fair value through profit or loss. The fair value is determined using a valuation technique that uses both inputs that are based on observable market data and unobservable data. The group also determines the fair value of the amortised cost book for disclosure purposes.

The interest rate component of the valuation uses observable inputs from market interest rate curves. To calculate the fair value of credit the group uses a valuation methodology based on the credit spread matrix, which considers loss given default, tenor and the internal credit committee rating criteria.

#### Other and tier two liabilities

Fair value of debentures, unsecured debt securities and finance lease liabilities are determined by discounting the future cash flows at market related interest rates.

The fair value of subordinated notes and fixed and floating rate bonds are determined by discounting the future cash flows at market related interest rates.

The following table presents the financial instruments recognised at fair value in the statement of financial position of the group.

		Group and company 2012				
1\$'000		Level 1	Level 2	Level 3	Total	
Assets						
Available-for-	-sale financial assets					
Investment sec	curities (note 11)		1 904 027		1904027	
Financial asse profit or loss	ets designated at fair value through					
Advances (Note	e 9)			484 537	484 537	
Financial asse	ets held for trading					
Derivative finar	ncial instruments (note 8)		27 125		27 125	
Investment sec	curities (note 11)		48 967		48 967	
Total financia	lassets		1980119	484 537	2 464 656	
Liabilities						
Financial liabi	ilities held for trading					
Derivative finar	ncial instruments (note 8)		60 228		60 228	
Total financia	l liabilities		60228		60 228	

# Notes to the annual financial statements for the year ended 30 June continued

#### 29. Fair value of financial instruments continued

N\$'00

00	Level 1	Level 2	Level 3	Total
Assets				
Available-for-sale financial assets				
Investment securities (note 11)	12 273	1 448 221		1 460 494
Financial assets held for trading				
Derivative financial instruments (note 8)		24 161		24 161
Investment securities (note 11)		64 319		64 319
Total financial assets	12 273	1 536 701		1548974
Liabilities				
Financial liabilities designated at fair value through profit or loss				
Tier two liabilities (note 22)		270 618		270 618
Financial liabilities held for trading				
Short trading positions (note 18)	51 889			51 889
Derivative financial instruments (note 8)		21743		21 743
Total financial liabilities	51 889	292 361		344 250

During the reporting period ending 30 June 2012 (30 June 2011), there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### Changes in level 3 fair value instruments

The group classifies financial instruments in Level 3 of the fair value hierarchy when significant inputs into the valuation model are not observable. In addition to the valuation model for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

Purchases/ Gains or losses

N\$'000	Fair value on June 2011		recognised in profit and loss	Fair value on June 2012
Assets Advances		468752	15 785	484 537

Changes in the group's best estimate of the non-observable inputs (Level 3) could affect the reported fair values recognised on statement of financial position and the movement in fair values recognised in the statement of comprehensive income. However, changing these inputs to reasonably possible alternatives would change the fair value using more positive reasonable assumptions to N\$532 992 and using more negative reasonable possible assumptions to N\$436 084.

The table below presents the total gains (losses) relating to financial instrument classified in Level 3 that are still held on 30 June. With the exception of interest on funding instruments all of these gains or losses are recognised in non interest income.

#### 29. Fair value of financial instruments continued

	2012 Gains or (losser recognised Gains or (losses) in other	
N\$'000	recognised in comprehensi profit and loss income	ve Total gains or loss
Assets		
Advances	40 635	40 635
Total financial assets classified at level 3	40 635	40 635

The following represents the fair values of financial instruments not carried at fair value on the statement of financial position. For all other instruments the carrying value is equal to or a reasonable approximation of the fair value.

Group 2012			-		
Carrying amount	Fair value	Carrying amount	Fair value		
13 669 067	13 947 360	12 950 522	13 214 186		
102 607	102 722	102 607	102722		
16 679 315	16 714 874	16 678 090	16 713 647		
Group 2011		Company 2011		, ,	
Carrying amount	Fair value	Carrying amount	Fair value		
12 538 500	12726373	11740230	11 917 105		
53 626	53 626	53 626	53 626		
13 356 400	13 186 162	13 355 665	13 186 162		
	20: Carrying amount  13 669 067 102 607  16 679 315  Gro 20: Carrying amount  12 538 500 53 626	2012 Carrying amount Fair value  13 669 067 13 947 360 102 607 102 722  16 679 315 16 714 874  Group 2011 Carrying Fair value  12 538 500 12 726 373 53 626 53 626	2012 2013 Carrying amount Value Carrying amount  13 669 067 13 947 360 12 950 522 102 607  16 679 315 16 714 874 16 678 090  Group Comp 2011 20 Carrying Fair Carrying amount Value Carrying amount  12 538 500 12 726 373 11 740 230 53 626 53 626 53 626		

### for the year ended 30 June continued

#### 29. Fair value of financial instruments continued

#### Day one profit or loss

In accordance with the group's accounting policies, if there are significant unobservable inputs used in a valuation technique of a financial instrument, the financial instrument is recognised at the transaction price and any day one profit is deferred. The balance relates to Advances designated at fair value trough profit or loss.

The table below sets out the aggregate day one profits yet to be recognised in profit or loss at the beginning and end of the year with a reconciliation of changes in the balance during the year:

	Group and company
N\$'000	<b>2012</b> 2011
Unrecognised profit at the beginning of the year	
Additional profit on new transactions	18 344
Recognised in profit or loss during the year	(2371)
Unrecognised profit at the end of the year	15973

#### Loans and receivables designated as fair value trough profit or loss

Certain instruments designated at fair value through profit or loss would meet the definition for classification as loans and receivables in terms of IAS 39 were it not for the fair value designation i.e. unquoted debt instruments. The table below contains details on the change in credit risk attributable to these instruments.

	Group and company
N\$'000	<b>2012</b> 2011
	Carrying value
Included in advances	484537

The change in credit risk is the difference between fair value of the advances based on the original credit spreads and the fair value of the advances based on the most recent market observable credit spreads.

The was no change in credit risk due to the difference between fair value of the advances based on the original credit spreads and the fair value of the advances based on the most recent market observable credit spreads.

#### 30. Risk management

The unaudited risk report of the FNB Namibia group appears on pages 180 to 188 of the said annual report, which is appended as a separate document to this set of financial statements. The reported describes the various risks the group is exposed to, as well as the methodology and instruments to mitigate these risks. Risk control policies and exposures limits for the key risk areas of the group are approved by the Board, while operational policies and controls procedures are approved by the relevant risk committees. The main financial risks that the business is exposed to are detailed in this note.

# 30.1 Maximum exposure to credit risk Total exposure

	Gro	up	Comp	oany
\$'000	2012	2011	2012	2011
Cash and cash equivalents	741 846	199 525	741 846	199 525
- Balances with central banks	740 804	198 678	740 804	198 678
- Balances with other banks	1042	847	1042	847
Due by banks and other financial institutions	1927 620	763 051	1 927 620	763 051
Advances	14 153 604	12 538 500	13 435 059	11 740 230
- Card loans	97 586	85 968	97 586	85 968
- Overdraft and managed accounts	1 543 385	1 722 702	1543374	1 722 702
- Instalment sales and lease receivables	2 282 476	1 891 069	2 281 302	1 891 069
- Home loans	7 180 662	6 494 818	6 463 050	5 696 548
- Term loans	2 028 265	1841043	2 028 517	1 841 043
- Investment bank term loans	484 537		484 537	
- Assets under agreement to resell		52 757		52 757
- Other	536 693	450 143	536 693	450 143
Derivative financial instruments	27 125	24 161	27 125	24 161
Debt investment securities	2055601	1 566 166	2 047 680	1 566 166
- Listed investment securities	386 004	380 642	378 083	380 642
- Unlisted investment securities	1 669 597	1 185 524	1 669 597	1 185 524
Accounts receivable	136 942	87 692	135 020	86 577
Amounts not recognised				
(in the statement of financial position)	1350627	1 204 926	1 350 627	1 204 926
Guarantees	655 385	722 290	655 385	722 290
Letters of credit	54 027	47 756	54 027	47 756
Irrevocable commitments	641 215	434 880	641 215	434 880
Total	20393365	16 384 021	19664977	15 584 636

#### 30.2 FR rating mapping to international and national rating scales

The group categorises current exposures according to an internal rating scale, the FR ratings, ranging from FR 1 to FR 100, with the FR 1 being the best rating with the lowest probability of default. The FR ratings have been mapped to default probabilities as well as external rating agency international rating scales.

The ratings and the associated probability of default ("PD") reflect two different conventions. The "point in time" PDs reflect the default expectations under the current economic cycle whereas the "through the cycle" PDs reflect a longer term of average over the economic cycle.

The FR scale is summarised in the following table, together with a mapping to international scale rating from external agencies:

FR Rating	Mid point PD	International scale mapping*
FR 28 - 91	3.73%	AAA to B-
Above FR 92		Below B-

<sup>\*</sup> Indicative mapping to international rating scale of Fitch and S&P.

## for the year ended 30 June continued

#### 30. Risk management continued

#### 30.3 Credit quality

Unrated

Total

The table below presents an analysis of the credit quality of neither past due nor impaired (i.e. performing) advances (refer to note 30.2 for the FR rating mapping to international and national rating scales):

	Group									
N\$'000	Total neither past due nor impaired	Card loans	Overdraft and managed accounts	Instalment sales and lease receivables	Home loans	Term loans	Investment bank term loans	Other		
2012										
FR 28 - 91	13 967 597	96 382	1531154	2 292 696	6974273	2 056 733	484 537	531822		
Above FR 92	66 692	1257	14 434	8 3 7 2	42 629					
Total	14034289	97 639	1545588	2301068	7016902	2056733	484537	531822		
2011										
FR 28 - 91	11 631 339	81 632	1 224 220	1736562	6 268 288	1817180		503 457		
Above FR 92	895 871	4213	543 944	162 241	156 275	29 198				
Total	12 527 210	85 845	1768 164	1 898 803	6 424 563	1846378		503 457		

#### $Credit\, quality\, of\, financial\, assets\, other\, than\, advances\, neither\, past\, due\, nor\, impaired$

	Group							
N\$'000	Investment securities	Derivatives	Cash and short term funds	Due by banks and other financial institutions	Total			
International scale mapping (National equivalent):								
<b>2012</b> AAA to BB- (A to BBB) Unrated	2 055 601	27 125	741847	1927620	4752103			
Total	2 055 601	27 125	741847	1927620	4752103			
<b>2011</b> AAA to BB- (A to BBB)	1 566 166	5 135	199 524	763 051	2 533 876			

1 566 166

19 026

24 161

199 524

763 051

19 026

2 552 902

#### 30. Risk management continued

#### 30.3 Credit quality continued

The table below presents an analysis of the credit quality of neither past due nor impaired (i.e. performing) advances (refer to note 30.2 for the FR rating mapping to international and national rating scales):

				Compa	ny			
N\$'000	Total neither past due nor impaired	Card loans	Overdraft and managed accounts	Instalment sales and lease receivables	Home Ioans	Term loans	Investment bank term loans	Other
2012								
FR 28 - 91	13 264 903	96 382	1531147	2 292 693	6271589	2056733	484 537	531822
Above FR 92	66 692	1257	14 434	8 3 7 2	42 629			
Total	13331595	97 639	1545581	2301065	6314218	2056733	484537	531822
2011								
FR 28 - 91	10 834 741	81 632	1 224 220	1 736 562	5 471 690	1817180		503 457
Above FR 92	895 871	4 213	543 944	162 241	156 275	29 198		
Total	11 730 612	85 845	1768164	1898803	5 627 965	1846378		503 457

#### $Credit\, quality\, of\, financial\, assets\, other\, than\, advances\, neither\, past\, due\, nor\, impaired$

	Company				
				Due by banks	
			Cash and	and other	
	Investment		short term	financial	
N\$'000	securities	Derivatives	funds	institutions	Total

International scale mapping (National equivalent):

2012 AAA to BB- (A to BBB) Unrated Total	2 055 601 2 055 601	27 125 <b>27 125</b>	741 847 <b>741 847</b>	1927620 1927620	4752103 4752103
2011 AAA to BB- (A to BBB) Unrated Total	1 566 166 1 566 166	5 135 19 026 <b>24 161</b>	199 524 199 524	763 051 763 051	2 533 876 19 026 2 552 902

# for the year ended 30 June continued

#### 30. Risk management continued

#### 30.4 Credit risk management

			Gr	oup		
	Age analysis					
	Neither past	Neither past Re- Past due but not imp		not impaired		
	due nor	negotiated	31-60	61 - 90		
000	impaired	but current	days	days	Impaired	Total
2012						
Advances						
- Card loans	97 639		32	480	1643	99 79
<ul> <li>Overdraft and managed accounts</li> </ul>	1 545 588				16 114	156170
- Instalment sales and lease receivables	2 301 068		3750	4	13 437	231825
- Home loans	7 016 902		36 458	72 386	96 079	7 221 82
- Term loans	2 056 733		5 895	15 908	9799	2 088 33
- Investment bank term loans	484 537					484 53
- Other	531822				4871	536 69
Subtotal	14 034 289		46 135	88 778	141943	1431114
Accounts receivable						
- Items in transit	50 430					50 43
- Deferred Staff cost	40 057					40 05
- Other accounts receivable	86 512					86 51
Subtotal	176 999					176 99
Total	14211288		46 135	88 778	141943	14 488 14
2011						
Advances						
- Card loans	85 845		29	635	2 009	88 51
<ul> <li>Overdraft and managed accounts</li> </ul>	1 768 164				9 735	1 777 89
- Installment sales and lease receivables	1 898 803		5 900	1 195	17 974	1 923 87
- Home loans	6 424 563		25 733	17 928	80 915	6 549 13
- Term loans	1 846 378		3 460	2 075	55 330	1 907 24
- Other	503 457					503 45
Sub total	12 527 210		35 122	21 833	165 963	12 750 12
Accounts receivable						
- Items in transit	71 762					71 76
- Deferred staff cost	39 128					39 12
- Other accounts receivable	15 930					15 93
Other accounts receivable						
Sub total	126 820					126 82

#### 30. Risk management continued

#### 30.4 Credit risk management continued

Credit risk management continued	Company							
		Age analysis						
	Noithor pact	Po-	Past due but i	not impaired				
00	due nor impaired	negotiated but current	31 - 60 days	61 - 90 days	Impaired	Total		
2012								
Advances								
- Card loans	97 639		32	480	1643	99794		
	1 545 588				16 114	1 561 695		
- Instalment sales and lease receivables	2301065		3 7 5 0	3	13 437	2318254		
- Home loans	6314218		31938	63 413	81414	6 490 983		
- Term loans	2 056 733		5 895	15 908	9799	2 088 335		
						484 537		
- Other	531 822				4871	536 693		
Sub total	13 331 595		41 615	79804	127 278	13 580 291		
Accounts receivable								
- Items in transit	50 415					50 415		
- Deferred Staff cost	40 057					40 057		
- Other accounts receivable	84604					84604		
Sub total Sub total	175 076					175 076		
Total	13 506 671		41615	79804	127 278	13 755 367		
2011								
Advances								
	85.845		20	635	2 000	88 518		
			23	000		1 777 899		
-			5 900	1 195		1 923 872		
						5 738 842		
- Term loans						1 907 243		
- Other						503 457		
Sub total	11730612		31892	19 610	157 717	11 939 831		
Accounts receivable								
- Items in transit	71 774					71 774		
- Deferred staff cost	39 128					39 128		
- Other accounts receivable						14 803		
Sub total	125 705					125 705		
Total	11 856 317		31892	19 610	157 717	12 065 536		
	Advances - Card loans - Overdraft and managed accounts - Instalment sales and lease receivables - Home loans - Term loans - Investment bank term loans - Other - Sub total - Items in transit - Deferred Staff cost - Other accounts receivable - Items in transit - Deferred Staff cost - Other accounts receivable - Total - Other accounts receivable - Total - Total - Total - Total - Advances - Card loans - Overdraft and managed accounts - Installment sales and lease receivables - Home loans - Term loans - Other - Sub total - Other - Sub total - Other accounts receivable - Items in transit - Deferred staff cost - Other accounts receivable	Impaired	due nor impaired   due nor impaired	Neither past due nor impaired   Neither past due nor impaired nor impaired   Neither past due nor impaired   Neither past du	Neither past due nor impaired   Neither nor impaired nor impaired   Neither nor impaired nor in past due nor impaired nor impaire	Neither past due nor impaired   Renegotiated due nor impaired   31 - 60 days   days   Impaired   Advances   Card loans   97 639   32 480 1643   1643   1641   1643   16		

The above assets are managed with reference to the days in arrears and include assets where monthly payments are due as residential mortgages, installment sale products and personal loans.

The assets in the wholesale segment and commercial segment are generally not managed with reference to monthly payments in arrears as these assets are reviewed on an individual portfolio basis.

Advances age analysis comparative figures have been restated to reflect the changes in presentation in the current year.

# Notes to the annual financial statements for the year ended 30 June continued

#### 30. Risk management continued

#### 30.5 Liquidity risk management

The table below represents the contractual discounted cash flows of assets and liabilities.

		Grou	•		
	2012 Term to maturity				
	Carrying	Call - 3	4 - 12	Over 12	
100	amount	months	months	months	
Assets					
Cash and cash equivalents	968 800	968 800			
Due by banks and other financial institutions	1 927 620	1 927 620			
Derivative financial instruments	27 125	27 125			
Advances	14 153 604	1 966 639	557 592	11 629 37	
Investment securities	2 055 601	377 693	1080379	597 52	
Accounts receivable	176 999	68 165	69 658	39 17	
Financial assets	19309749	5336042	1707629	12 266 07	
Non financial assets	442672				
Total assets	19752421				
Equity and liabilities					
Deposits	16 679 315	13 409 438	2 423 751	846 12	
Due to banks and other financial institutions	32 924	32 924			
Derivative financial instruments	60 228	60 228			
Creditors and accruals	158 563	151 862	6701		
Tier two liabilities				00000	
Financial liabilities	392 627	2 627		390 00	
Financiarilabilities	17 323 657	13657079	2 430 452		
Non financial liabilities			2 430 452		
	17 323 657		2 430 452	123612	
Non financial liabilities Total liabilities	17 323 657 321 423		2 430 452		
Non financial liabilities Total liabilities Total equity	17 323 657 321 423 17 645 080		2 430 452		
Non financial liabilities Total liabilities	17323657 321423 17645080 2107341		2 430 452		

#### 30. Risk management continued

#### 30.5 Liquidity risk management continued

The table below represents the contractual discounted cash flows of assets and liabilities.

		Group 2011 Term to maturity				
	Carrying	Call - 3	4 - 12	Over 12		
N\$'000	amount	months	months	months		
Assets						
Cash and cash equivalents	412 913	412 913				
Due by banks and other financial institutions	763 051	763 051				
Derivative financial instruments	24 161	24 161				
Advances	12 538 500	1845790	473 373	10 219 337		
Investment securities	1 578 439	767 358	482 163	328 918		
Accounts receivable	126 820	84 059	4 807	37 954		
Financial assets	15 443 884	3 897 332	960 343	10 586 209		
Non financial assets	469 287					
Total assets	15 913 171					
<b>Equity and liabilities</b> Deposits	13 356 400	10 762 544	2 050 853	543 003		
Due to banks and other financial institutions	43 910	43 910	2 000 000	343 003		
Short trading positions	51 889	51 889				
Derivative financial instruments	21 743	21 743				
Creditors and accruals	210 288	177 628	32 660			
Tier two liabilities	270.618	177 020	32 000	270 618		
Financial liabilities	13 954 848	11 057 714	2 083 513	813 621		
Non financial liabilities	174 950	1105//14	2 003 313	013021		
Total liabilities	14 129 798					
Total equity	1783373					
Total equity and liabilities	15 913 171					
istal equity and habilities	10010171					
Net liquidity gap		(7 160 382)	(1 123 170)	9 772 588		
Cumulative liquidity gap		(7 160 382)	(8 283 552)	1 489 036		

The table above represents the contractual discounted cash flows of assets and liabilities. Relying solely on the contractual liquidity mismatch when looking at a bank's maturity analysis would overstate the risk, since this represents the absolute worst case maturity analysis. As an industry phenomenon in Namibia, banks are particularly negatively gapped (contractually) in the shorter term due to the country's structural liquidity position. This implies that more short term obligations are due than short term assets maturing, hence the group's calculation of an adjusted liquidity mismatch analysis, applying the methodology of business under normal circumstances and a framework to manage this mismatch.

# Notes to the annual financial statements for the year ended 30 June continued

#### 30. Risk management continued

#### 30.5 Liquidity risk management continued

#### Liquidity mismatch analysis

The purpose of liquidity mismatch is to anticipate the maturities in the statement of financial position when business is done under normal conditions, i.e. applying behaviorally adjusted assumptions. This analysis disregards the overstated liquidity risk reflected in the contractual mismatch, when business as usual applies. Through analysis of various products and segments on the statement of financial position the "business as usual" liquidity gap is derived. It describes the liquidity gap of the bank after taking into account product behavioral assumptions for rolling of maturities and days to realise assets. For example, a cheque account deposit which has an ambiguous maturity classified as having a maturity profile on demand. The behavior (under normal circumstances and on an going concern basis) of such an account is, however, of a long term nature when assuming reinvestment takes place. Similarly the wholesale call loan book has a contractual maturity on call, but a portion of the wholesale book may not be called upon, due to customer relationship repercussions or other incentives.

Maturity analysis of liabilities based on undiscounted amount of the contractual payment.

		Group 2012 Term to maturity					
	Total	Call - 3	4 - 12	Over 12			
\$'000	amount	months	months	months			
Liabilities							
Deposits	17 212 421	13 604 800	2 568 116	1 039 505			
Due to banks and other financial institutions	32 924	32 924					
Derivative financial instruments	60 228	60 228					
Creditors and accruals	158 563	151 862	6701				
Tier two liabilities	687 938	9 963	20 120	657 855			
Financial liabilities	18152074	13859777	2594937	1697360			
Off statement of financial position							
Financial and other guarantees	709 413	473 980	232 433	3 000			
Facilities not drawn	3 045 116	3 045 116					
	Group 2011						
		Term to m					
N\$'000	Total amount	Call - 3 months	4 - 12 months	Over 12 months			
Liabilities							
Deposits	13 902 490	10 897 500	2 225 816	779 174			
Due to banks and other financial institutions	43 910	43 910					
Short trading positions	51 889	51 889					
Derivative financial instruments	21 743	21743					
Creditors and accruals	210 291	177 631	32 660				
Tier two liabilities	283 790		23 790	260 000			
Financial liabilities	14 514 113	11 192 673	2 282 266	1039174			
Off statement of financial position							
Financial and other guarantees	770 047	579 022	166 001	25 024			

#### 30. Risk management continued

#### 30.5 Liquidity risk management continued

The table below represents the contractual discounted cash flows of assets and liabilities.

		Company 2012 Term to maturity					
	Carrying	Call - 3	4 - 12	Over 12			
2'000	amount	months	months	months			
Assets							
Cash and cash equivalents	968 800	968 800					
Due by banks and other financial institutions	1 927 620	1 927 620					
Derivative financial instruments	27 125	27 125					
Advances	13 435 059	1 248 094	557 592	11 629 37			
Investment securities	2 055 601	377 693	1 080 379	597 52			
Accounts receivable	175 076	175 076					
Financial assets	18 58 9 28 1	4724408	1637971	12 226 90			
Non financial assets	879993						
Total assets	19469274						
Equity and liabilities							
Deposits	16 678 090	13 408 213	2 423 751	846 12			
Due to banks and other financial institutions	32 924	32 924					
Derivative financial instruments	60 228	60 228					
Creditors and accruals	155 991	149 290	6701				
Tier two liabilities	392 627	2 627		390 00			
Financial liabilities	17319860	13 653 282	2 430 452	1 236 12			
Non financial liabilities	318966						
Total liabilities	17638826						
Total equity	1830448						
Total equity and liabilities	19469274						
Net liquidity gap		(8928874)	(792481)	10 990 77			
Cumulative liquidity gap		(8928874)	(9721355)	1 269 42			

# for the year ended 30 June continued

#### 30. Risk management continued

#### 30.5 Liquidity risk management continued

The table below represents the contractual discounted cash flows of assets and liabilities.

		Company 2011 Term to maturity					
00	Carrying amount	Call - 3 months	4 - 12 months	Over 12 months			
Assets							
Cash and cash equivalents	412 913	412 913					
Due by banks and other financial institutions	763 051	763 051					
Derivative financial instruments	24 161	24 161					
Advances	11 740 230	1845790	473 373	9 421 06			
Investment securities	1 578 439	767 358	482 163	328 91			
Accounts receivable	125 705	125 705					
Financial assets	14 644 499	3 938 978	955 536	974998			
Non financial assets	1 023 627						
Total assets	15 668 126						
Equity and liabilities							
Deposits	13 355 665	10 761 809	2 050 853	543 00			
Due to banks and other financial institutions	43 910	43 910					
Short trading positions	51 889	51 889					
Derivative financial instruments	21 743	21 743					
Creditors and accruals	208 153	175 493	32 660				
Tier two liabilities	270 618			270 61			
Financial liabilities	13 951 978	11 054 844	2 083 513	81362			
Non financial liabilities	179 065						
Total liabilities	14 131 043						
Total equity	1 537 083						
Total equity and liabilities	15 668 126						
Net liquidity gap		(7 115 866)	(1 127 977)	8 936 36			
Cumulative liquidity gap		(7 115 866)	(8 243 843)	69252			

#### 30. Risk management continued

#### 30.5 Liquidity risk management continued

 $\label{thm:maturity} \textbf{Maturity analysis of liabilities based on undiscounted amount of the contractual payment.}$ 

	Company 2012 Term to maturity					
N\$'000	Carrying amount	Call - 3 months	4 - 12 months	Over 12 months		
Liabilities						
Deposits	17 211 197	13 603 576	2 568 116	1 039 505		
Due to banks and other financial institutions	32 924	32 924	2 300 110	1039303		
Derivative financial instruments	60 228	60 228				
Creditors and accruals	155 991	149 290	6 701			
Tier two liabilities	687 938	9 963	20 120	657 855		
Financial liabilities	18148278	13855981	2 594 937	1 697 360		
Off statement of financial position	10140270	15055501	2004001	1037 300		
Financial and other guarantees	709 413	473 980	232 433	3 000		
Facilities not drawn	3 045 116	3 045 116	202 100	0 000		
	Company					
		201	-			
		Term to m				
N\$'000	Carrying amount	Call - 3 months	4 - 12 months	Over 12 months		
Liabilities						
Deposits	13 901 760	10 896 770	2 225 816	779 174		
Due to banks and other financial institutions	43 910	43 910				
Short trading positions	51 889	51 889				
Derivative financial instruments	21 743	21 743				
Creditors and accruals	208 153	175 493	32 660			
Tier two liabilities	283 790		23 790	260 000		
Financial liabilities	14 511 245	11 189 805	2 282 266	1 039 174		
Off statement of financial position						
Financial and other guarantees	770 047	579 022	166 001	25 024		
Facilities not drawn	2 657 626	2 657 626				

# for the year ended 30 June continued

#### 30. Risk management continued

#### 30.6 Foreign currency

The table below summarise the group's assets and liabilities at carrying amounts, categorised by currency, as at the end of reporting period.

Group 2012

		Currency concentration						
100	Total amount	NAD	USD	EUR	Other			
Assets								
Cash and cash equivalents	968 800	894 588	69 313	4241	658			
Due by banks and other financial institutions	1 927 620	1 303 825	557 772	60 701	5322			
Derivative financial instruments	27 125	7 944	14974	2 0 0 1	2 206			
Advances	14 153 604	14 153 604						
Investment securities	2 055 601	2 055 601						
Accounts receivable	176 999	176 999						
Financial assets	19309749	18592561	642059	66943	8 186			
Non financial assets	442 672	442672						
Total assets	19752421	19035233	642059	66943	8 186			
Equity and liabilities								
Deposits	16 679 315	16 083 875	545 414	49 286	740			
Due to banks and other financial institutions	32924	32 924						
Derivative financial instruments	60 228	50 719	7 591	1 150	768			
Creditors and accruals	158 563	158 563						
Tier two liabilities	392 627	392 627						
Financial liabilities	17 323 657	16718708	553 005	50436	1508			
Non financial liabilities	321 423	321423						
Total liabilities	17 645 080	17040131	553 005	50436	1 508			
Total equity	2 107 341	2107341						
Total equity and liabilities	19752421	19147472	553 005	50 436	1508			

#### 30. Risk management continued

#### 30.6 Foreign currency continued

The table below summarise the group's assets and liabilities at carrying amounts, categorised by currency, as at the end of reporting period.

Group
2011
Currency concentration

N\$'000	Total amount	NAD	USD	EUR	Other
Assets					
Cash and cash equivalents	412 913	375 179	29 344	6 936	1 454
Due by banks and other financial institutions	763 051	131 050	554 438	22 886	54 677
Derivative financial instruments	24 161	5814	15 771	2 5 7 6	
Advances	12 538 500	12 538 500			
Investment securities	1 578 439	1 566 166	12 273		
Accounts receivable	126 820	126 820			
Financial assets	15 443 884	14743529	611 826	32 398	56 131
Non financial assets	469 287	469 287			
Total assets	15 913 171	15 212 816	611 826	32 398	56 131
Equity and liabilities					
Deposits	13 356 400	12 790 497	512 144	53 081	678
Due to banks and other financial institutions	43 910	43 910	312 144	33 001	070
Short trading positions	51 889	51 889			
Derivative financial instruments	21 743	5 394	13 963	2 386	
Creditors and accruals	210 288	210 288	13 903	2 300	
Tier two liabilities	270.618	270.618			
Financial liabilities	13 954 848	13 372 596	526 107	55 467	678
Non financial liabilities	174950	174 950	320 107	33 407	070
Total liabilities	14 129 798	13 547 546	F26 107	55 467	678
			526 107	55 467	6/8
Total equity	1783373	1783373	F00 107	FF /67	670
Total equity and liabilities	15 913 171	15 330 919	526 107	55 467	678

## for the year ended 30 June continued

#### 30. Risk management continued

#### 30.6 Foreign currency continued

The table below summarise the company's assets and liabilities at carrying amounts, categorised by currency, as at the end of reporting period.

	Company 2012 Currency concentration				
	Total				
N\$'000	amount	NAD	USD	EUR	Other
Assets					
Cash and cash equivalents	968 800	894 588	69 313	4241	658
Due by banks and other financial institutions	1927620	1 303 825	557 772	60 701	5 3 2 2
Derivative financial instruments	27 125	7 944	14974	2 001	2 206
Advances	13 435 059	13 435 059	1.0	2001	2200
Investment securities	2 055 601	2 055 601			
Accounts receivable	175 076	175 076			
Financial assets	18 589 281	17872093	642 059	66943	8 186
Non financial assets	879 993	879993			
Total assets	19 469 274	18752086	642059	66943	8 186
Equity and liabilities					
Deposits	16 678 090	16 082 650	545 414	49 286	740
Due to banks and other financial institutions	32 924	32 924			
Derivative financial instruments	60 228	50719	7 591	1 150	768
Creditors and accruals	155 991	155 991			
Tier two liabilities	392627	392 627			
Financial liabilities	17 319 860	16714911	553 005	50436	1508
Non financial liabilities	318 966	318966			
Total liabilities	17 638 826	17033877	553 005	50 436	1508
Total equity	1830448	1830448			

#### Total equity and liabilities

19 469 274	18864325	553 005	50436	1508

#### 30. Risk management continued

#### 30.6 Foreign currency continued

The table below summarise the company's assets and liabilities at carrying amounts, categorised by currency, as at the end of reporting period.

		Curre	Company 2011 ncy concentratio	on	
	Total				
00	amount	NAD	USD	EUR	Other
Assets					
Cash and cash equivalents	412 913	375 179	29 344	6 9 3 6	1 454
Due by banks and other financial institutions	763 051	131 050	554 438	22 886	54 677
Derivative financial instruments	24 161	5 814	15 771	2 576	
Advances	11 740 230	11740230			
Investment securities	1 578 439	1 566 166	12 273		
Accounts receivable	125 705	125 705			
Financial assets	14 644 499	13 944 144	611 826	32 398	56 131
Non financial assets	1 023 627	1023627			
Total assets	15 668 126	14967771	611 826	32 398	56 131
Equity and liabilities					
Deposits	13 356 400	12 790 497	512 144	53 081	678
Due to banks and other financial institutions	43 910	43 910			
Derivative financial instruments	21 743	5 394	13 963	2 386	
Creditors and accruals	208 153	208 153			
Tier two liabilities	270 618	270 618			
Financial liabilities	13 900 824	13 318 572	526 107	55 467	678
Non financial liabilities	230 219	230 219			
Total liabilities	14 131 043	13 548 791	526 107	55 467	678
Total equity	1 537 083	1537083			
Total equity and liabilities	15 668 126	15 085 874	526 107	55 467	678

# Notes to the annual financial statements for the year ended 30 June continued

#### 30. Risk management continued

#### 30.7 Repricing

The repricing profile of the group's books is depicted in the table below. Items are allocated to time periods with reference to the earlier of the next contractual interest rate repricing date and the maturity date.

				Group 2012 Repricing profile		
N\$'000		Carrying amount	<3 months	>3 but ≤ 12 months	> 12 months	Non rate sensitive
	Total assets	19752421	16888307	1398152	619056	846906
	Total equity and liabilities	19752421	15 474 116	1 499 329	131420	2 647 556
	Net repricing gap		1 414 191	(101 177)	487 636	(1800650
	Cumulative repricing gap		1 414 191	1313014	1800650	
				Group 2011 Repricing profile		
N\$'000		Carrying amount	<3 months	>3 but ≤ 12 months	> 12 months	Non rate sensitive
	Total assets	15 913 171	13 999 655	583 240	335 557	994719
	Total equity and liabilities	15 913 171	11 795 475	1 593 903	267 309	2 256 484
	Net repricing gap		2 204 180	(1010663)	68 248	(1261765
	Cumulative repricing gap		2 204 180	1 193 517	1 261 765	
				Company 2012		
				Repricing profile		
N\$'000	1	Carrying amount	<3 months	>3 but ≤ 12 months	> 12 months	Non rate sensitive
	Total assets	19 469 274	16 121 254	1398152	619056	1330812
	Total equity and liabilities	19 469 274	15 474 116	1 499 329	131 420	2364409
	Net repricing gap Cumulative repricing gap		647 138 647 138	(101177) 545961	487 636 1 033 597	(1 033 597
				Company 2011 Repricing profile		
N\$'000		Carrying amount	<3 months	>3 but ≤ 12 months	> 12 months	Non rate sensitive
	Total assets	15 668 126	13 201 387	583 240	335 557	1 547 942
	Total equity and liabilities	15 668 126	11 795 475	1 593 903	267 309	2 011 439
	Net repricing gap		1 405 912	(1010663)	68 248	(463 497
	Cumulative repricing gap		1 405 912	395 249	463 497	

#### 30. Risk management continued

#### 30.8 Average balances and effective interest rates

	Group					
		2012			2011	
0	Average balance	Average rate %	Interest income/ expense	Average balance	Average rate %	Interest income/ expense
Assets						
Cash and cash equivalents, including balance with banks	2 443 868	3.5	86 136	1 295 634	4.7	60 253
Advances	13 315 569	10.0	1 325 065	12 422 528	10.2	1 263 183
Investment securities	1843817	6.1	113 150	1 525 406	6.2	93 901
Interest-earning assets	17603254	8.7	1524351	15 243 568	9.3	1 417 337
Non-interest-earning assets	613304			603 927		
Total Assets	18216558	8.4	1524351	15 847 495	8.9	1 417 337
Liabilities						
Deposits and current accounts, balance due to banks	15 509 683	3.9	610 327	13 373 288	4.1	553 525
Tier two liabilities	300 295	8.4	25 291	268 008	8.8	23 554
Interest-earning liabilities	15809978	4.0	635 618	13641296	4.2	577 079
Non-interest-earning bearing liabilities	454597			414 483		
Total liabilities	16264575	3.9	635 618	14 055 779	4.1	577 079
Total equity	1951983			1791716		
Total equity and liabilities	18216558	3.5	635 618	15 847 495	3.6	577 079

	Company					
		2012			2011	
	Average balance	Average rate	Interest income/	Average balance	Average rate	Interest income/
N\$'000		%	expense		%	expense
Assets						
Cash and cash equivalents, including balance with banks	2 443 868	3.5	86 136	1 295 634	4.7	60 253
Advances	12 556 482	10.2	1 284 602	11 619 349	10.5	1 215 857
Investment securities	1843817	6.1	113 150	1 525 406	6.2	93 901
Interest-earning assets	16844167	8.8	1 483 888	14 440 389	9.5	1370011
Non-interest-earning assets	1111211			1 156 803		
Total Assets	17955378	8.3	1 483 888	15 597 192	8.8	1370011
Liabilities						
Deposits and current accounts, balance due to banks	15 508 895	3.9	610 327	13 372 611	4.1	553 525
Tier two liabilities	300 295	8.4	25 291	268 008	8.8	23 554
Interest-earning liabilities	15809190	4.0	635 618	13 640 619	4.2	577 079
Non-interest-earning bearing liabilities	453644			408 852		
Total liabilities	16262834	3.9	635 618	14 049 471	4.1	577 079
Total equity	1692544			1547721		
Total equity and liabilities	17955378	3.5	635 618	15 597 192	3.7	577 079

### for the year ended 30 June continued

#### 30. Risk management continued

#### 30.9 Sensitivity analysis

#### Net interest income sensitivity

Assuming no management intervention, a parallel 200 (2011: 100) basis point increase in all yield curves would increase the forecast net interest income for the next year by N\$115.6 million (2011: N\$46.3 million), while a parallel decrease in all yield curves would decrease the forecast income by N\$115.6 million (2011: N\$46.3 million).

#### Foreign currency risk sensitivity analysis

Including foreign denominated cash, the group and company does not ordinarily hold open exposures in respect of the banking book of any significance. All gains and losses on foreign exposures and derivates are reported in profit and loss.

#### Equity price risk sensitivity

The table below illustrates the market sensitivity for all non-trading equity investments assuming a 10% shift in the fair value, the analysis is before tax.

	10% reduction in fair value	10% increase in fair value	10% reduction in fair value	10% increase in fair value	
N\$'000	2012		2011		
Impact on equity (available-for-sale-reserve)			1 227	(1 227)	

#### 31. Reclassification of prior year

#### Statement of comprehensive income 30 June 2011

Gro			
Amount as previously reported 2011	Amount as restated 2011	Difference	Explanation
1 /17 227	1 /17 227		
840258	840 258		
12 398	12 398		
852656	852 656		
628 391	583 032	45 359	Note (i)
(716)	(716)		
1 480 331	1 434 972	45 359	Note (i)
(802 675)	(757 316)	(45 359)	Note (i)
677 656	677 656		
254	254		
677910	677 910		
(16 883)	(16 883)		
661027	661 027		
(226 979)	(226 979)		
434048	434 048		
	Amount as previously reported 2011  1 417 337 (577 079)  840 258 12 398 852 656 628 391 (716) 1 480 331 (802 675) 677 656 254 677 910 (16 883) 661 027 (226 979)	previously reported 2011  1417 337	Amount as previously reported 2011 restated 2011 Difference  1 417 337

#### 31. Reclassification of prior year continued

#### Statement of cash flows

As a consequence of the above reclassifications, the statement of cash flows has been accordingly restated.

# Consolidated statement of financial position as at 30 June

Group Amount as previously Amount as restated 2011 N\$'000 reported 2011 Difference\* Explanation Assets Cash and cash equivalents 412 913 412913 Due by banks and other financial institutions 763 051 763 051 Derivative financial instruments 24 161 24 161 Advances 12 538 500 12538 500 Investment securities 1578439 1578 439 Accounts receivable 126 820 Investment in associate company 1820 1820 Investment in subsidiary company Property and equipment 256 416 256 416 Intangible assets 211 051 Non current held for sale Total assets 15913171 15 913 171 Liabilities 13 356 400 13 356 400 Deposits and current accounts Due to banks and other financial institutions 43910 43 910 Short trading positions 51889 51889 Derivative financial instruments 21743 21 743 Creditors and accruals 210 288 83 029 Note (ii) Employee liabilities 111 438 (111438)Note (ii) Tax liability 23738 23 738 Post-employment benefit liabilities 34 536 34 536 Note (ii) Deferred tax liability 39774 39 774 Tier two liabilities 264 491 270618 (6127)Note (ii) Total liabilities 14129798 14 129 798 Equity Ordinary shares Share premium 1142791 1142791 Reserves 640 581 640 581 **Total equity** 1783373 1783373 Total liabilities and equity 15913171 15 913 171

 $<sup>^{*}\</sup>text{Company not reflected as adjustments on the statement of financial position are the same for group and company}\\$ 

# Notes to the annual financial statements for the year ended 30 June continued

#### 31. Reclassification of prior year continued

#### Note (i)

Fee and commission expenses that are incremental or directly attributable to the generation of fee and commission income have been reclassified out of various operating expense lines into fee and commission expense line. In addition, the presentation of fee and commission expenses has been updated by presenting it as part of the non-interest income and not as part of operating expenses. The presentation was updated to be in line with banking industry practice.

#### Note (ii)

During the current year a comprehensive review of the liability disclosure was undertaken by the group in order to ensure that the group's disclosures were consistent with industry practice and to provide more detailed and useful information in the financial statements. A reclassification was required to bring the comparative numbers in line with the updated presentation.

# Annexure A: Capital management

#### Capital management

#### Introduction and objectives

The optimum level and composition of capital in the group is determined after taking into account the business organic growth plans – provided financial targets are met – and six other factors: expectations of investors; targeted capital ratios; future business plans; plans for additional capital instruments; the need for an appropriate buffer in excess of minimum requirements; and any proposed regulatory changes.

Our objective is to maintain a strong capital base to support business growth and to meet regulatory capital requirements at all times. A strong capital base serves as a foundation for growth and cushions against unexpected losses. Our aim is to be capitalised at the higher of economic capital or regulatory capital including a buffer.

Our process is articulated in the group's capital management framework which is re-assessed annually. The framework enables us to manage our capital in a consistent and aligned manner.

We incorporate stress testing in the capital management framework, determining sensitivities and core assumptions in the case of extreme but plausible events. Stress testing allows us to formulate our response, including risk mitigation actions, in advance of stressful conditions. Actual market events which occurred throughout the world's financial system in recent years have been used to inform our capital planning process.

In addition, our internal stress tests complement the Internal Capital Adequacy Assessment Process ("ICAAP") completed annually and submitted to Bank of Namibia (BoN) under prescribed determinations. The outcome of the ICAAP process is a vital component of our internal capital management assessment.

#### Capital adequacy and planning

#### Supply of capital

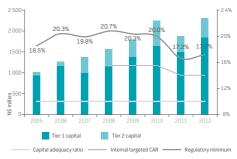
The group's planning process ensures that the total capital adequacy and Tier 1 ratios remain within approved ranges or above target levels across economic and business cycles. FNB is appropriately capitalised for a range of normal and severe scenarios and possible stress events. FNB aims to back all economic risk with Tier 1 capital, which offers the greatest capacity to absorb losses.

#### Total Capital

During the year FNB substantially exceeded the minimum capital adequacy requirements of the Bank of Namibia for both Tier 1 and Total Capital – the former by 6.72% and the latter by 7.67%. This was mainly attributable to internal capital generated of N\$302million, being retained earnings after taking into account dividends. FNB also called the N\$260 million subordinated bonds FNB17, part of its Tier 2 capital, and simultaneously issued a new bond (FNB22) to the value of N\$390 million under the current N\$400 million medium term note programme. The FNB22 qualifies as Tier 2 capital in terms of BON requirements.

The following graph depicts eight years' growth in capital components and capital adequacy:

#### Bank capital



## **Annexure A: Capital management**

#### continuea

#### Demand for capital

BoN requires banking institutions to hold a minimum amount of capital equal to 10% of the calculated risk weighted assets ("RWA") in terms of the standardised approach of Basel 2. The increase in risk weighted assets during the year is mainly attributable to the increase in credit risk arising mainly from growth in advances. In addition, operational risk increased in line with the growth in gross income.

#### Regulatory developments

The regulation and supervision of financial institutions continues to undergo significant changes in response to the global financial crisis. In December 2010, the Basel Committee issued final new requirements. Commonly referred to as Basel 3, it places greater emphasis on liquidity and leverage ratios of banks and also raises the quality and transparency of the capital base. As a subsidiary of a South African banking group we are preparing for the transition to Basel 3. The South African Reserve Bank is expected to finalise Basel 3 capital requirements in the second half of 2012. Once these have been set and the testing phase completed, FNB will be in a position to review its capital management framework to determine the range and targets it ought to be meeting.

During 2012 BoN introduced the consolidated supervision approach; an approach that we believe will not only complement our internal capital management framework but enhance optimum capital mix within the group. We are pleased to report that capital adequacy levels are more than satisfactory.

FNB calculates capital at a banking group level by using the Basel 2 framework. A standardised approach prescribed by BoN requires Namibian banks to calibrate their RWA for credit, operational and market risks.

#### Capital adequacy of FNB

2012	2011
N\$m	N\$m
11640	9 5 3 9
38	14
1843	1677
13521	11230
1143	1143
895	621
(183)	(211)
1855	1 553
390	260
144	119
534	379
2389	1 932
13.7%	13.8%
4.0%	3.4%
17.7%	17.2%
9.4%	9.7%
	11640 38 1843 13521 1143 895 (183) 1855 390 144 534 2389