

# Six Year Summary of Consolidated Income Statements

for the year ended 30 June

N\$ thousand	IFRS	IFRS	Namibian GAAP Restated 2004	Namibian GAAP 2003	Namibian GAAP 2002	Namibian GAAP 2001
	2006	2005				
<b>Interest and similar income</b>	925 620	814 872	779 817	607 592	471 495	419 534
Interest expenditure and similar charges	(441 236)	(392 117)	(382 937)	(300 031)	(201 943)	(173 807)
<b>Net interest income before impairment of advances</b>	484 384	422 755	396 880	307 561	269 552	245 727
<b>Impairment losses on loans and advances</b>	(29 278)	(22 835)	(22 957)	(11 597)	(5 106)	(3 334)
Impairment of advances - Specific - provision for bad debts	(14 299)	(139)	(11 697)	(7 226)	(5 106)	(3 334)
Impairment of advances - Specific - present value on non performing	(14 662)	(11 470)	(11 260)	(4 371)		
Impairment of advances - Portfolio	(317)	(11 226)				
<b>Net interest income after impairment of advances</b>	455 106	399 920	373 923	295 964	264 446	242 393
<b>Net fee and commission income</b>	216 692	190 882	152 783	142 932	123 664	109 691
Fee and commission income	238 934	204 699	164 410	142 932	123 664	109 691
Fee and commission expense	(22 242)	(13 817)	(11 627)			
<b>Net insurance premium income</b>	110 920	85 326	82 614			
Insurance premium revenue	143 938	112 762	100 405			
Premium ceded to reinsurers	(33 018)	(27 436)	(17 791)			
<b>Net claims and benefits paid</b>	(42 451)	(30 259)	(27 137)			
Gross claims and benefits paid on insurance contracts	(57 065)	(40,324)	(34 384)			
Reinsurance recoveries	14 614	10 065	7 247			
Transfer to policyholder liabilities under insurance contracts	(36 913)	(29 384)	(16 727)			
Fair value adjustments to policyholder liabilities under investment contracts	1 750	(1 807)				
Change in unearned premium provision	(2 751)	3 304	(4 455)			
Gains and losses from banking and trading activities	35 789	25 600	29 843	30 035	26 226	15 169
Gains and losses from investment activities	48 583	30 217	20 162	1 586	1 636	2 194
Other income	12 717	20 238	3 961	9 800	6 888	4 275
<b>Net operating income</b>	799 442	694 037	614 967	480 317	422 860	373 722
Operating expenses	(424 950)	(385 700)	(358 021)	(225 990)	(188 193)	(176 247)
Merger expenses			(10 082)			
Share of (loss) / profit of associated companies	(2 500)	1 129	98			
<b>Operating profit before income tax</b>	371 992	309 466	246 962	254 327	234 667	197 475
Indirect taxation	(12 992)	(2 845)	(3 844)	(6 627)	(5 701)	(2 261)
<b>Profit before taxation</b>	359 000	306 621	243 118	247 700	228 966	195 214
Direct taxation	(102 029)	(90 717)	(78 004)	(6 824)	(72 655)	(63 150)
<b>Earnings</b>	256 971	215 904	165 114	240 876	156 311	132 064
<b>Earnings attributable to preference shareholders</b>	1 331	5 025				
<b>Earnings attributable to ordinary shareholders</b>	255 640	210 879	165 114	240 876	156 311	132 064
<b>Reconciliation of earnings attributable to ordinary shareholders and headline earnings</b>						
Earnings attributable to ordinary shareholders	255 640	210 879	165 114	240 876	156 311	132 064
Less : profit on sale of fixed assets	(858)	(6 292)	(826)	(1 586)		
Less : profit on revaluation of investment property	(678)	(1 063)	(63)			
Less : impairment on property and equipment	(251)					
Less : realised income from available for sale financial assets	(2 789)					
<b>Headline earnings</b>	251 064	203 524	164 225	239 290	156 311	132 064
Reconciliation of headline earnings and core operational earnings						
Headline earnings	251 064	203 524	164 225	239 290	156 311	132 064
Plus : Merger expenses			10 082			
Less : Once-off tax asset created on restructuring				(80 119)		
<b>Core operational earnings</b>	251 064	203 524	174 307	159 171	156 311	132 064

# Six Year Summary of Consolidated Balance Sheets

as at 30 June

N\$ thousand	IFRS 2006	IFRS 2005	Namibian GAAP Restated 2004	Namibian GAAP 2003	Namibian GAAP 2002	Namibian GAAP 2001
<b>Assets</b>						
Cash and short-term funds	276 530	202 479	280 023	452 498	703 221	305 391
Derivatives financial instruments - trading	39 420	5 028				
Advances at amortised cost	7 963 310	6 709 475	5 826 669	3 554 728	2 932 209	2 632 703
Investment securities and other investments	966 544	839 163	636 758	350 399	276 660	222 599
- held for trading	343 269	651 219	513 566	76 326	14 638	
- originated	47 146		105 338	274 073	262 022	
- held to maturity	92 007	166 580				
- available for sale	484 122	21 364	17 854			
Accounts receivable	102 453	182 149	97 253	249 758	98 706	57 953
Policy loans originated	996	119				
Re-insurance assets	8 175	3 377				
Investment in associate companies	253	6 385	2 824	2 835		
Current taxation		8 241	41 293			
Deferred taxation assets	39 178	34 868	45 699	40 244	1 630	2 077
Property and equipment	157 938	151 845	141 997	81 442	59 304	55 543
Investment property	6 000	11 878	18 271			
Intangible assets	70 813	78 559	109 236			
<b>Total assets</b>	<b>9 631 610</b>	<b>8 233 566</b>	<b>7 200 023</b>	<b>4 731 904</b>	<b>4 071 730</b>	<b>3 276 266</b>
<b>Liabilities and shareholders' equity</b>						
<b>Liabilities</b>						
Deposit and current accounts	7 936 148	6 706 319	5 884 555	3 950 480	3 270 850	2 627 544
Derivative financial instruments - trading	40 281	4 634	16 710			
Creditors and accruals	114 341	133 054	102 164	161 971	135 265	64 504
Gross outstanding claims	6 526	2 585	2 546			
Gross unearned premium	16 482	10 242	15 013			
Provision for unexpired claims	1 806	1 828	1 678			
Policyholders' funds	147 306	109 395	76 964			
Post retirement medical liability	30 225	27 665	25 685	21 694	20 660	20 390
Current taxation	982	16 795	377			
Deferred taxation liabilities	35 007	45 766	36 217		50 518	41 702
<b>Total liabilities</b>	<b>8 329 104</b>	<b>7 058 283</b>	<b>6 161 909</b>	<b>4 134 145</b>	<b>3 477 293</b>	<b>2 754 140</b>
<b>Shareholders' equity</b>						
Share capital	1 321	1 321	1 431	1 009	1 000	1 000
Share premium	266 082	266 557	301 636	17 772	10 981	10 981
Non-distributable reserves	13 069	27 634	19 909	35 605		
Distributable reserves	1 022 034	879 771	715 138	543 373	582 456	510 145
<b>Total equity</b>	<b>1 302 506</b>	<b>1 175 283</b>	<b>1 038 114</b>	<b>597 759</b>	<b>594 437</b>	<b>522 126</b>
<b>Total equity and liabilities</b>	<b>9 631 610</b>	<b>8 233 566</b>	<b>7 200 023</b>	<b>4 731 904</b>	<b>4 071 730</b>	<b>3 276 266</b>

# Six Year Summary of Ratios and Selected Financial Information

as at 30 June

	IFRS 2006	IFRS 2005	Namibian GAAP Restated 2004	Namibian GAAP 2003	Namibian GAAP 2002	Namibian GAAP 2001
Number of ordinary shares in issue ('000)	267 593	267 593	260 771	201 700	200 000	200 000
Number of ordinary shares in issue with share trust eliminated ('000)	264 347	264 347	259 071	200 000	200 000	200 000
Weighted number of ordinary shares in issue ('000)	264 347	258 496	259 071	200 000	200 000	200 000
Number of preference shares in issue	2	2	27 188 566			
Number of preference shares expected to convert			14 534 208			
Earnings per ordinary share (cents)	96.7	81.6	63.7	120.4	78.2	66.0
Headline earnings per share (cents)	95.0	78.7	63.4	119.6	78.2	66.0
Diluted earnings per share (cents)	96.7	81.6	60.4	120.4	78.2	66.0
Core operational earnings per share (cents)	95.0	78.7	67.3	79.6	78.2	66.0
Diluted core operational earnings per share (cents)	95.0	78.7	63.7	79.6	78.2	66.0
Return on assets (earnings on average assets) (%)	2.9	2.7	2.8	5.5	4.3	4.2
Return on equity (earnings on average equity) (%)	20.6	19.1	20.2	40.4	28.0	28.2
Core operational earnings on average assets (%)	2.8	2.6	2.9	3.6	4.3	4.2
Core operational earnings on average equity (%)	20.3	18.4	21.3	26.7	28.0	28.2
Cost to income ratio (%)	46.7	49.8	52.2	45.9	44.0	46.7
Critical mass (%) (excluding merger expenses in 2004)	4.4	4.7	5.0	4.8	4.6	5.4
Net asset value per share (cents)	492.7	444.6	400.7	298.9	297.2	261.1
Market capitalisation (N\$ millions)	1 873	1 606	1 200	900	790	672
Price to Book (times)	1.44	1.37	1.16	1.50	1.33	1.29
Dividends per share - ordinary dividend declared (cents) *	40.0	32.0	25.0	25.0	42.0	33.0
* based on current year profits						
Dividends per share - ordinary dividend paid (cents) **	34.0	28.5	11.5	25.0	42.0	33.0
** based on dividends paid within financial year						
Dividend per share - special dividend (cents)				95.0		
Dividend yield - ordinary dividend (%)	5.7	5.3	5.4	5.6	10.6	9.8
Dividend yield - special dividend (%)				21.3		
Dividend cover (times) based on dividends paid	2.4	2.5	2.5	1.0	1.9	2.0
Earnings yield (%)	13.8	13.6	13.9	27.0	19.8	19.7
Share price - ordinary (cents)	700	600	460	446	395	336
Price / Earnings ratio	7.2	7.4	7.2	3.7	5.1	5.1
Impairment charge of average advances (%)	0.4	0.4	0.5	0.4	0.2	0.1
Specific impairment charge of average advances (%)	0.2	0.0	0.2	0.2	0.2	0.1
Non interest revenue as a % of total revenue	46.7	45.4	42.1	37.5	37.0	34.8
Capital adequacy						
Tier 1	18.7	17.0	19.9	18.7	23.2	21.6
Tier 1 & Tier 2	20.3	18.4	21.2	19.9	24.4	22.8