# **Annual Financial Statements - Contents**

| Directors' Responsibility Statement                  |    |   | 34    |
|--|----|---|-------|
| Report of the Audit Committee to Shareh              |    |   |       |
| Statement of Actuarial Values of Swabou              |    |   |       |
| Report of the Independent Auditors to th             |    |   | 38    |
|  |    | 1 : : : : : : : : : : : : : : : : : : :   |       |
| Directors' Report                                    |    |   |       |
| Accounting Policies                                  |    |   |       |
| Income Statements                                    |    |   |       |
| Balance Sheets                                       |    |   |       |
| Statements of Changes in Equity                      |    |   |       |
| Cash Flow Statements                                 |    |   | 67    |
| Notes to the Annual Financial Statement              |    |   |       |
|  | 5  |   |       |
| 1. Accounting policies                               | 68 | 22. Property and equipment  | 86    |
| 2. Turnover  | 68 | 23. Investment property   |       |
| 3. Interest and similar income                       | 68 | 24. Intangible assets   | 87    |
| 4. Interest expenditure and similar charges          | 68 | 25. Deposit and current accounts  | 88    |
| 5. Net fee and commission income                     | 68 | 26. Creditors and accruals  | 88    |
| 6. Net insurance premium income                      | 69 | 27. Provision for unintimated claims  | 88    |
| 7. Net claims and benefits paid                      | 69 | 28. Policyholders' fund   | 89    |
| 8. Gains and losses from banking,                    | 70 | 29. Employee benefits   | 89    |
| trading and investment activities<br>9. Other income |    | 30. Deferred taxation   | 91    |
|  |    | 31. Share capital   | 93    |
| 10. Operating expenses                               |    | 32. Non-distributable reserves  | 93    |
| 11. Taxation   |    | 33. Contingent liabilities and capital  |       |
| 12. Dividends and earnings per share                 |    | commitments   |       |
| 13. Cash and short-term funds                        |    | 34. Cash flow information   |       |
| 14. Derivative financial instruments                 |    | 35. Risk management   |       |
| 15. Advances   |    | 36. Segment information   | 106   |
| 16. Impairment of advances                           | 80 | 37. Related parties   | 110   |
| 17. Investment securities<br>and other investments   | 81 | 38. Trust activities  | 114   |
| 18. Accounts receivable                              |    | 39. Critical accounting estimates and<br>judgements in applying accounting policies | 115   |
| 19. Re-insurance assets                              |    | 40. Average balance sheet and effective   | 113   |
| 20. Investment in associate companies                |    | interest rates  | 117   |
| 20. Investment in subsidiary companies               |    | 41. Standards and interpretations issued  | 110   |
| 21. Investment in subsidiary companies               |    | but not yet effective   | I I Ö |

33

### **Directors' Responsibility Statement**

### To the members of FNB Namibia Holdings Limited

These annual financial statements are the responsibility of the company's directors. We also acknowledge responsibility for establishing accounting procedures that provide for the maintenance of documentation sufficient to support the annual financial statements. These annual financial statements present fairly the financial position, results of operations and cash flows of the Group and Company in accordance with International Financial Reporting Standards ('IFRS') and in the manner required by the Companies' Act of Namibia and have been prepared on a basis consistent with those of the prior year, except where specifically disclosed in the annual financial statements. The annual financial statements incorporate full and responsible disclosure in line with the Group's philosophy on corporate governance and as required by the Namibian Stock Exchange. The directors report that the Group's internal controls are designed to provide reasonable assurance as to the integrity and reliability of the financial statements, to adequately safeguard, verify and maintain accountability of assets and to prevent and detect fraudulent financial reporting. Such controls are based on established written policies and procedures. They are implemented by trained, skilled personnel with an appropriate segregation of duties and are monitored throughout the Group.

The board members and employees are required to maintain the highest ethical standards and the Group's business practices are required to be conducted in a manner that is above reproach. The board has adopted and is committed to the principles in the King II report on Corporate Governance.

The board is responsible for internal controls. The controls throughout the Group are directed towards risk areas. These areas are identified by operational management, confirmed by Group management and tested by the internal auditors. All controls relating to these critical risk areas are closely monitored and subject to audit.

Nothing has come to the attention of the directors to indicate that any material breakdown in the functioning of these internal financial controls occurred during the year.

The directors have reviewed the Group's budget for the year to 30 June 2007. On the basis of this review and in the light of the current financial position, the directors have no reason to believe that FNB Namibia Holdings Limited and its subsidiaries will not be a going concern for the foreseeable future. The going concern basis has therefore been adopted in preparing the financial statements.

The Group's external auditors, Deloitte & Touche, have audited the financial statements and their report appears on page 38.

The annual financial statements of the Group and Company, which appear on pages 33 to 119 have been approved by the board of directors and are signed on its behalf by:

H-D Voigts Chairman

Adv VR Rukoro Chief Executive Officer

Windhoek 17 August 2006

### **Report of the Audit Committee to Shareholders**

The Audit Committee comprises of a majority of independent non-executive directors and it meets no less than four times a year. This committee assists the board in observing its responsibility for ensuring that the Group's financial and computer systems provide reliable, accurate and up-to-date information to support the current financial position and that the published annual financial statements represent a fair reflection of its financial position. It also ensures that appropriate accounting policies, control and compliance procedures are in place. The internal and external auditors attend its meetings and have unrestricted access to the chairman of the committee.

# The primary objectives of the committee are:

- To assist the board of directors in its evaluation of the adequacy and efficiency of the internal control systems, accounting practices, information systems and auditing processes applied in the dayto-day management of the business;
- 2. To provide a forum for communication between the board of directors, management and the internal and external auditors; and
- To introduce such measures as in the committee's opinion may serve to enhance the credibility and objectivity of the annual financial statements and affairs of the Group.

The committee has met its objectives and has found no material weakness in controls, and is satisfied with the level of disclosure to it and to the stakeholders.

Vin Sanp

H W P Böttger Chairman

### Statement of Actuarial Values of Swabou Life Assurance Company Limited as at 30 June 2006

| N\$ thousand   | 2006              | 2005              |
|--|-------------------|-------------------|
| A brief summary of the financial position as at this date is as follows: |                   |                   |
| Policyholders' fund  | 147 306           | 109 395           |
| Other liabilities<br>Capital adequacy requirement                        | 12 565<br>29 908  | 9 811<br>24 912   |
| Free assets<br>Total funds (at actuarial value)                          | 53 134<br>242 913 | 36 265<br>180 383 |
| The above split may also be represented by the following items:          |                   |                   |
| Financial soundness liabilities  | 159 870           | 119 206           |
| Shareholders' funds  | 6 000             | 6 000             |
| Free reserves for published financials                                   | 77 043            | 55 177            |
| Total funds (at actuarial value)   | 242 913           | 180 383           |

The movement in the free reserves is an increase of N\$21 866 000.

#### Certification

I have conducted an actuarial valuation of the Swabou Life Assurance Company Limited according to generally accepted actuarial standards as at 30 June 2006, and certify that the Company was financially sound at that date.

I am satisfied that the statement of actuarial values of assets and liabilities, read together with the financial statements, fairly presents the financial position of the Company.

Jacques Malan Fellow of the Institute of Actuaries Valuator

# Notes to the Statement of Actuarial Values of Assets and Liabilities

This valuation was performed to assess the shareholders' funds and the financial soundness liability of the Company.

#### 1. Valuation basis of policy liabilities

The valuation was performed using the Financial Soundness Valuation method and was conducted in accordance with the applicable guidelines of the Actuarial Society of South Africa and taking into account policyholders' reasonable expectations. A Financial Soundness Valuation is intended to give a prudently realistic picture of the overall financial position of the assurer, allowing explicitly for actual premiums that will be received and future experience that may be expected in respect of interest rates, expenses, mortality, and other relevant factors.

The Financial Soundness Valuation method was used for valuing insurance contracts and for investment contracts on a discretionary basis. There are no investment contracts without discretionary participation features.

Assumptions regarding the future were on a best estimate basis plus further allowance to statutory contingency margins as required by Professional Guidance Note 104 of the Actuarial Society of South Africa ('PGN104').

# Statement of Actuarial Values of Swabou Life Assurance Company Limited as at 30 June 2006

In the calculation of liabilities, provision was made for:

- the best-estimate of the future experience, plus
- the margins prescribed by PGN104, plus
- further margins as deemed necessary.

The intention of the prescribed margins is to introduce a degree of prudence to allow for possible future adverse experience.

The liabilities were calculated using the following principles:

- the actuarial liabilities of the Company consist of the capitalised value of the benefits the Company expect to pay in future, plus the capitalised value of expected future renewal costs, less the capitalised value of the expected future premiums.
- the actuarial liabilities as determined are then compared with the actuarial value of the Company's assets in order to determine the free reserves.
- assets and policy liabilities have been valued on mutually consistent bases.

# 2. Mortality, morbidity and discontinuance rates

The best-estimate assumptions relating to future mortality, morbidity and withdrawal rates were based on standard tables and experience since inception of the life product, and were adjusted for anticipated changes in experience where appropriate. Provision was made for the potential adverse experience due to AIDS and other potential contingencies.

#### 3. Investment stabilisation reserve

Adjustments are made to the market value of assets in order to protect the policyholders' fund, excluding their investment balances, against fluctuations in market values. An investment stabilisation reserve is held as a buffer against the impact of market fluctuations on the assets backing investment-linked liabilities.

#### 4. Guarantees

The value of the reserves was calculated taking into account all underlying guarantees, including guaranteed maturity values.

#### 5. Maintenance expenses

The maintenance expense assumptions were based on the results of an expense investigation by Swabou Life management and allowance was made for the expected increase in maintenance expenses at 5.96% p.a.

#### 6. Investment return

It was assumed that the Company would earn a net rate of return of 9.50% p.a. on its investments in future. This rate will be revised from year to year as market conditions change. However, benefits, premiums and future expenses have been discounted at a rate of interest of 9.25% p.a. to provide a contingency margin.

# 7. Statutory capital adequacy requirements

The capital adequacy requirement is calculated to determine whether the excess of assets over liabilities is sufficient to provide for the possibility of severely negative future experience. A requirement of N\$29.9 million (30 June 2005: N\$24.9 million) has been established. The excess of assets over liabilities covers the capital adequacy requirement 2.78 times (30 June 2005: 2.45 times).

### Report of the Independent Auditors to the Members of FNB Namibia Holdings Limited

We have audited the Company annual financial statements and Group annual financial statements of FNB Namibia Holdings Limited set out on pages 39 to 119 for the year ended 30 June 2006. These financial statements are the responsibility of the company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company and the Group at 30 June 2006, and the results of their operations and cash flows for the year then ended in accordance with International Financial Reporting Standards and in the manner required by the Companies Act of Namibia.

Delorte & Touche

**Deloitte & Touche** Registered Accountants and Auditors Chartered Accountants (Namibia)

Per J C Kuehhirt Partner

Windhoek 1 September 2006

### **Directors' Report**

The directors present their annual report, which forms part of the annual financial statements of the Group and of the Company for the year ended 30 June 2006.

#### Nature of business

The Company acts as an investment holding company and the main investments are the 100% shareholding in:

- First National Bank of Namibia Limited: a registered bank offering a full range of banking services;
- Swabou Life Assurance Company Limited: a life assurance company;
- Swabou Insurance Company Limited: a short term insurance company;
- Talas Properties (Windhoek) (Proprietary) Limited: a property-owning company;
- First National Asset Management and Trust Company of Namibia (Proprietary) Limited: a registered trust company involved in the administration of deceased estates; and
- FNB Namibia Unit Trusts Limited: a unit trusts management company.

#### Share capital

At the annual general meeting of the company held on 24 November 2005, the company passed a special resolution to convert 30 197 447 of its authorised cumulative convertible redeemable preference shares to ordinary shares of 0.5 cents each. These shares were not in issue and the resolution was therefore only passed to change the nature of these unissued shares from cumulative convertible redeemable preference shares to ordinary shares.

The Company's authorised share capital remained unchanged at N\$5 million.

The Company's authorised share capital at yearend consists of 990 000 000 (2005: 959 802 553) ordinary shares of 0,5 cents each and 10 000 000 (2005: 40 197 447) cumulative convertible redeemable preference shares of 0,5 cents each.

The issued ordinary share capital remained unchanged at 267 593 250 ordinary shares and 2 cumulative convertible redeemable preference shares.

At the annual general meeting to be held on 29 November 2006, members will be asked to consider an ordinary resolution placing the number of un-issued ordinary and preference shares, exclusive of the number of shares reserved for purposes of the share incentive scheme as at that date, under the control of the directors as is currently the case, until the next annual general meeting.

#### Share analysis – ordinary shares

Based on information disclosed by the Namibian Stock Exchange and investigations conducted on behalf of the Company, the following shareholders have a beneficial interest of 5% or more in the issued ordinary shares of the Company:

FirstRand Bank Holdings

A detailed analysis of shareholders is set out on page 11.

#### Share analysis – preference shares

#### **FNB Share Incentive Scheme**

No new shares were allocated during the year (2005: 1 926 295). The total number of shares allocated to the share incentive trust at 30 June 2006 amounts to 3 246 295 (2005: 3 246 295). Also refer to note 12.3 in this regard.

#### Directors' interest in FNB Namibia Holdings Limited

Details of the directors' interest in the issued ordinary shares of FNB Namibia Holdings Limited are reflected in note 10 to the annual financial statements.

#### **Interest of directors**

At no time during the financial year were any contracts of significance entered into relative to the Group's business in which a director had an interest.

#### **Group results**

The financial statements on pages 33 to 119 set out fully the financial position, results of operations and cash flows of the Company and the Group. Your attention is also drawn to the Chairman's report, the Chief Executive Officer's report and the Chief Financial Officer's report on our financial results on pages 16 to 28.

### **Directors' Report**

| N\$ thousand   | 2006    | 2005   |
|--|---------|--------|
| Dividends  |         |        |
| The following dividends were declared in respect of the current and previous |         |        |
| financial years:   |         |        |
| Ordinary dividends   |         |        |
| Dividend No. 20 of 15 cents per ordinary share to shareholders               |         |        |
| registered on 24 March 2005.   |         | 39 116 |
| Dividend No. 21 of 17 cents per ordinary share to shareholders               |         |        |
| registered on 23 September 2005.   |         | 45 491 |
| Dividend No. 22 of 17 cents per ordinary share to shareholders               |         |        |
| registered on 17 March 2006.   | 45 491  |        |
| Dividend No. 23 of 23 cents per ordinary share to shareholders               |         |        |
| registered on 29 September 2006.   | 61 546  |        |
| Total distribution for the 12 months of 40 cents per ordinary share          |         |        |
| (2005: 32 cents per ordinary share)  | 107 037 | 84 607 |
| Preference dividends   |         |        |
| Dividend No. 1   |         | 5 025  |
| Dividend No. 2   | 1 331   |        |

#### Directorate

At the Group's annual general meeting held on 24 November 2005, Mr HWP Böttger, who retired by rotation in accordance with the provisions of the Company's Articles of Association, made himself available for re-election and was duly re-elected.

# The composition of the board of FNB Namibia Holdings Limited is as follows:

- H-D Voigts (Chairman)
- L S Ipangelwa (Chief Executive Officer) Deceased: 7 September 2005
- Adv VR Rukoro (Chief Executive Officer) Appointed: 1 March 2006
- J K Macaskill \*

Appointed Acting Chief Executive Officer:

- 7 September 2005 to 28 February 2006
- H W P Böttger
- P T Nevonga
- I I Zaamwani (Ms)
- Dr MT Lategan \*
  - Appointed: 24 November 2005
- S H Moir \*
  - Appointed: 24 November 2005

#### C L R Haikali

Appointed: 24 November 2005

M N Ndilula

Appointed: 24 November 2005

- E B Nieuwoudt \* *Resigned: 23 August 2005* S V Katjiuanjo
  - Resigned: 8 December 2005
- \* South African

All directors appointed since the last annual general meeting have to be confirmed at the next annual general meeting.

#### **Directors' emoluments**

Directors' emoluments are disclosed in note 10.1 to the annual financial statements.

#### Management by third parties

None of the business of the Company or of any subsidiary has been managed by a third party or by a company in which a director had an interest during this financial year.

### **Directors' Report**

#### Insurance

Comprehensive cover in respect of the bankers' bond, computer crime and professional indemnity risk is in place.

#### **Property and equipment**

There was no material change in the nature of property and equipment or in the policy regarding its use during the year. The impact of the adoption of International Financial Reporting Standards on Property and Equipment is explained in note 22 to the annual financial statements.

#### **Holding company**

The holding company of FNB Namibia Holdings Limited is FirstRand Bank Holdings Limited and its ultimate holding Company is FirstRand Limited, both of which are incorporated in the Republic of South Africa.

#### **Subsidiaries**

Interest in and aggregate profits of subsidiaries are set out in note 21 to the annual financial statements.

# Company secretary and registered offices

#### Company secretary

Ms Roberta Brusa (Resigned: 30 June 2006) Mr Brian Katjaerua (Appointed: 14 August 2006)

Registered office

209 Independence Avenue

Windhoek Postal address

> P O Box 195 Windhoek

Namibia

# Events subsequent to the balance sheet date

There are no material events subsequent to the balance sheet date to report.

The principal accounting policies that the Group applied during the 2006 financial year are set out below.

#### Introduction

The audited financial statements of the Group comprise the financial position, results and cash flow of the banking and insurance interests of the FNB Namibia Holdings Group.

The Group adopts the following accounting policies in preparing its consolidated financial statements.

#### 1.1. Basis of presentation

The Group's audited consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS') for the first time.

The Group prepares its consolidated financial statements on a going concern basis using the historical cost basis, except for certain financial assets and liabilities where it adopts the fair value basis of accounting.

These financial assets and liabilities include:

- financial assets and liabilities held for trading;
- financial assets classified as available for sale;
- derivative financial instruments; and
- financial instruments elected to be carried at fair value.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

In accordance with the transitional provisions set out in IFRS 1, 'First-time Adoption of International Financial Reporting Standards' and other relevant standards, the Group has applied IFRS as at 30 June 2006 in its financial reporting with effect from the Group's transition date on 1 July 2004, with the exception of the standards relating to financial instruments and insurance contracts which were applied with effect from 1 July 2005. Therefore the impact of adopting IAS 32 - 'Financial Instruments - Disclosure and Presentation', IAS 39 -'Financial Instruments - Recognition and Measurement' and IFRS 4 - 'Insurance Contracts' are not included in the 2005 comparatives in accordance with IFRS 1. The Group previously followed Namibian Statements of Generally Accepted Accounting Practice.

Changes in the presentation of prior year numbers, save for those changes resulting from the adoption of IFRS referred to above to conform to current year presentation, are set out in note 1.27.

All monetary information and figures presented in these financial statements are stated in thousands of Namibia Dollar (N\$ '000), unless otherwise indicated.

#### 1.2. Consolidation

The consolidated financial statements include the assets, liabilities and results of the operations of the holding company and its subsidiaries. Subsidiaries are companies in which the Group, directly or indirectly, has the power to exercise control over the operations for its own benefit. The Group considers the existence and effect of potential voting rights that are presently exercisable or convertible in determining control. Subsidiaries are consolidated from the date on which the Group acquires effective control. Consolidation is discontinued from the effective date of disposal.

The Group consolidates a special purpose entity ('SPE') when the substance of the relationship between the Group and the SPE indicates that the Group controls the SPE.

The Group uses the purchase method of accounting to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 1.3. Associate companies

Associate companies are entities in which the Group holds an equity interest of between 20% and 50%, or over which it has the ability to exercise significant influence, but does not control. Investments acquired and held exclusively with the view to disposal in the near future (12 months) are not accounted for using the equity accounting method, but carried at fair value less cost to sell in terms of the requirements of IFRS 5 – 'Non-current Assets Held for Sale and Discontinued Operations'.

The Group includes the results of associate companies in its consolidated financial statements using the equity accounting method, from the effective date of acquisition to the effective date of disposal. The investment is initially recognised at cost.

Earnings attributable to ordinary shareholders include the Group's share of earnings of associate companies. The Group's reserves include its share of post-acquisition movements in reserves of associate companies. The cumulative post-acquisition movements are adjusted against the cost of the investment in the associate companies.

The Group discontinues equity accounting when the carrying amount of the investment in associate companies reaches zero, unless it has incurred obligations or guaranteed obligations in favour of the associate undertaking.

After discontinuing equity accounting the Group applies the requirements of IAS 39 to determine whether it is necessary to recognise any additional impairment loss with respect to the net investment in the associate as well as other exposures to the investee. Goodwill included in the carrying amount of the investment in associate companies is assessed for impairment in accordance with IAS 36 as part of the entire carrying value of the investment in the associate.

The Group increases the carrying amount of investments with its share of the associate company income when equity accounting is resumed.

Unrealised gains on transactions between the Group and its associate companies are eliminated to the extent of the Group's interest in the entity. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

## 1.4. Revenue recognition1.4.1 Interest income and expense

The Group recognises interest income and expense in the income statement for all instruments measured at amortised cost using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the average expected life of the financial instruments or portfolios of financial instruments. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

From an operational perspective, the Group suspends the accrual of contractual interest on nonrecoverable advances. However, in terms of IAS 39, interest income on impaired advances is thereafter recognised based on the original effective interest rate used to determine the discounted recoverable amount of the advance. The difference between the discounted and undiscounted recoverable amount is released to interest income over the expected collection period of the advance.

Instruments with characteristics of debt, such as redeemable preference shares, are included in loans and advances or long-term liabilities. Dividends received or paid on these instruments are included and accrued in interest income and expense.

#### 1.4.2 Trading income

The Group includes profits, losses and fair value adjustments on trading financial instruments (including derivative instruments which do not qualify for hedge accounting in terms of IAS 39) as well as financial instruments designated at fair value in trading income as it is earned.

#### 1.4.3 Fee and commission income

The Group generally recognises fee and commission income on an accrual basis when the service is rendered.

Certain fees and transaction costs that form an integral part of the yield of available for sale and amortised cost financial instruments are capitalised and recognised as part of the effective yield of the financial instrument over the expected life of the financial instrument. These fees and transaction costs are recognised as part of the net interest income and not as non-interest revenue.

Commission income on acceptances, bills and promissory notes endorsed is credited to income over the lives of the relevant instruments on a time apportionment basis.

The impact of the adoption of IFRS on fee and commission income is explained in note 1.27.

#### 1.4.4 Dividends

The Group recognises dividends when the Group's right to receive payment is established. This is on the 'last day to trade' for listed shares, and on the 'date of declaration' for unlisted shares. Dividend income includes scrip dividends, irrespective of whether there is an option to receive cash instead of shares.

#### 1.4.5 Services rendered

The Group recognises revenue for services rendered to customers based on the estimated outcome of the transactions.

When the outcome can be reliably estimated, transaction revenue is recognised by reference to the stage of completion of the transaction at the balance sheet date. The stage of completion is measured based on the amount of work performed.

When the outcome cannot be reliably estimated, revenue is recognised only to the extent of the expenses incurred that are recoverable.

#### 1.5. Foreign currency translation

#### 1.5.1 Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Namibia Dollar, which is the functional and presentation currency of the holding company of the Group.

#### 1.5.2 Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year-end exchange rates are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

#### 1.6. Borrowing costs

The Group capitalises borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset up to date on which construction or installation of the assets is substantially completed. Other borrowing costs are expensed when incurred.

#### 1.7. Direct and indirect taxation

The tax expense represents the sum of the tax currently payable and deferred tax. Direct taxes comprises Namibian corporate tax payable.

Indirect taxes include various other taxes paid to central and local governments, including value added tax and stamp duties. Indirect taxes are disclosed separately from direct tax in the income statement.

The charge for current tax is based on the results for the year as adjusted for items which are nontaxable or disallowed. The Group's liability for current tax is calculated using taxation rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

The Group calculates deferred taxation on the comprehensive basis using the liability method on a balance sheet based approach. It calculates deferred tax liabilities or assets by applying corporate tax rates to the temporary differences existing at each balance sheet date between the tax values of assets and liabilities and their carrying amount, where such temporary differences are expected to result in taxable or deductible amounts in determining taxable income for future periods when the carrying amount of the assets or liabilities are recovered or settled.

The Group recognises deferred tax assets if the directors of FNB Namibia Holdings Limited consider it probable that future taxable income will be available against which the unused tax losses can be utilised.

Temporary differences arise primarily from depreciation of property and equipment, revaluation of certain financial assets and liabilities including derivative contracts, provisions for pensions and other postretirement benefits and tax losses carried forward. However, deferred income tax is not accounted for if it arises from the initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is provided on temporary differences arising from investments in subsidiaries and associate companies, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the difference will not reverse in the foreseeable future.

Deferred tax related to fair value re-measurement of available for sale investments and cash flow hedges, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the income statement together with the deferred gain or loss.

# 1.8. Recognition of assets, liabilities and provisions

#### 1.8.1 Assets

The Group recognises assets when it obtains control of a resource as a result of past events, and from which future economic benefits are expected to flow to the enterprise.

#### 1.8.2 Contingent assets

The Group discloses a contingent asset where, as a result of past events, it is highly likely that economic benefits will flow to it, but this will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events which are not wholly within the Group's control.

# 1.9. Liabilities, provisions and contingent liabilities

#### 1.9.1 Liabilities and provisions

The Group recognises liabilities, including provisions, when:

- it has a present legal or constructive obligation as a result of past events, and
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and
- a reliable estimate of the amount of the obligation can be made.

#### 1.9.2 Contingent liabilities

The Group discloses a contingent liability where:

- it has a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the enterprise, or
- it is not probable that an outflow of resources will be required to settle an obligation, or
- the amount of the obligation cannot be measured with sufficient reliability.

# 1.9.3 Sale and repurchase agreements and lending of securities

The financial statements reflect securities sold subject to a linked repurchase agreement (repos) as trading or investment securities. These instruments are measured at fair value, with changes in fair value reported in the income statement. The counterparty liability is included in deposits from other banks, other deposits, or deposits due to customers, as appropriate.

Securities purchased under agreements to resell (reverse repos) are recorded as loans and advances to other banks or customers as appropriate. The difference between purchase and resale price is treated as interest and accrued over the life of the reverse repos using the effective yield method.

Securities lent to counterparties are retained in the financial statements of the Group.

The Group does not recognise securities borrowed in the financial statements, unless sold to third parties, in which case the purchase and sale are recorded with the gain or loss included in trading income. The obligation to return these securities is recorded as a liability at fair value.

#### 1.10. Cash and cash equivalents

In the cash flow statement, cash and cash equivalents comprise:

- coins and bank notes;
- money at call and short notice;
- balances with central bank;
- balances guaranteed by central bank; and
- balances with other banks.

All balances included in cash and cash equivalents have a maturity date of less than three months.

45

#### 1.11. Financial instruments

#### 1.11.1 General

Financial instruments carried on the balance sheet include all assets and liabilities, including derivative instruments, but exclude investments in associate companies, property and equipment, deferred taxation, taxation payable, intangible assets, deferred staff costs and post-retirement liabilities.

#### 1.11.2 Financial assets

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables, held to maturity investments and available for sale financial assets. Management determines the classification of its investments at initial recognition.

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Available for sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held to maturity investments are carried at amortised cost using the effective interest method.

Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise.

Gains and losses arising from changes in the fair value of available for sale financial assets are recognised directly in equity, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in equity should be recognised in profit or loss.

However, interest calculated on available for sale financial assets using the effective interest method is recognised in the income statement.

Dividends on available for sale equity instruments are recognised in the income statement when the entity's right to receive payment is established.

The Group recognises purchases and sales of financial instruments that require delivery within the time frame established by regulation or market convention (regular way purchases and sales) at settlement date, which is the date the asset is delivered to or by it. Otherwise such transactions are treated as derivatives until settlement.

The fair values of quoted investments in active markets are based on current bid prices. If the

market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

# 1.11.2.1 Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as a trading instrument if acquired principally for the purpose of selling in the short term or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges.

Assets are classified on initial recognition as 'At fair value through profit and loss' to the extent that this produces more relevant information because it either:

- Results in the reduction of measurement inconsistency (or accounting mismatch) that would arise as a result of measuring assets and liabilities and the gains and losses on them on a different basis; or
- A group of financial assets and/or financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and this is the basis on which information about the assets and/or liabilities is provided internally to the entity's key management personnel; or
- A financial asset or liability containing significant embedded derivatives.

The Group recognises fair value adjustments on financial assets classified as fair value through profit and loss in trading income. Interest income on these assets is included in the fair value adjustment.

#### 1.11.2.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

This category also includes purchased loans and receivables, where the Group has not designated such loans and receivables in any of the other financial asset categories.

#### 1.11.2.3 Held to maturity

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Were the Group to sell other than an insignificant amount of held to maturity assets, the entire category would be tainted and reclassified as available for sale.

The Group carries held to maturity financial assets and investments at amortised cost using the effective interest method, less any impairment.

#### 1.11.2.4 Available for sale

Available for sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The Group recognises unrealised gains and losses arising from changes in the fair value of available for sale assets, in equity. It recognises interest income on these assets as part of interest income, based on the instrument's original effective rate. Interest income is excluded from the fair value gains and losses reported in equity. When the advances and receivables or investment securities are disposed of or impaired, the related accumulated fair value adjustments are included in the income statement as gains and losses from investment securities.

#### 1.11.3 Embedded derivatives

The Group treats derivatives embedded in other financial instruments, such as the conversion option in a convertible bond, as separate derivatives when:

- their risks and characteristics are not closely related to those of the host contract; and
- the host contract is not carried at fair value, with gains and losses reported in income.

Where embedded derivatives meet the criteria for hedge accounting, they are accounted for in terms of the applicable hedge accounting rules (Refer note 1.13).

#### 1.11.4 Derecognition of assets

The Group derecognises an asset when the contractual rights to the asset expires, where there is a transfer of the contractual rights that comprise the asset, or the Group retains the contractual rights of the assets but assumes a corresponding liability to transfer these contractual rights to another party and consequently transfers substantially all the risks and benefits associated with the asset.

Where the Group retains substantially all the risks and rewards of ownership of the financial asset, the Group continues to recognise the financial asset. If a transfer does not result in derecognition because the Group has retained substantially all the risks and rewards of ownership of the transferred asset, the Group shall continue to recognise the transferred asset in its entirety and shall recognise a financial liability for the consideration received. In subsequent periods, the Group shall recognise any income on the transferred asset and any expense incurred on the financial liability.

Where the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the Group shall determine whether it has retained control of the financial asset. In this case:

- (i) if the Group has not retained control, it shall derecognise the financial asset and recognise separately as assets or liabilities any rights and obligations created or retained in the transfer; or
- (ii) if the Group has retained control, it shall continue to recognise the financial asset to the extent of its continuing involvement in the financial asset.

#### 1.11.5 Offsetting financial instruments

The Group offsets financial assets and liabilities and reports the net balance in the balance sheet where:

- there is a legally enforceable right to set off, and
- there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 1.11.6 Trade receivables and trade payables

Trade receivables are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts.

Trade payables are stated at their nominal value.

#### 1.11.7 Borrowings

The Group initially recognises borrowings, including debentures, at the fair value of the consideration received. Borrowings are subsequently measured at amortised cost. Discounts or premiums on debentures issued are amortised on a basis that reflects the effective yield on the debentures over their life

span. Interest paid is recognised in the income statement on an effective interest basis.

The Group separately measures and recognises the fair value of the debt component of an issued convertible bond in liabilities, with the residual value separately allocated to equity. It calculates interest on the debt portion of the instrument based on the market rate for a non-convertible instrument at the inception thereof.

Instruments with characteristics of debt, such as redeemable preference shares, are included in liabilities. Dividends paid on such instruments are included in interest expense. Where the Banking Group purchases its own debt, the debt is derecognised from the balance sheet and any difference between the carrying amount of the liability and the consideration paid is included in trading income.

### 1.12. Impairments of financial assets

#### 1.12.1 General

A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount.

The impact of the adoption of IFRS on Impairment of financial assets is explained in note 1.27.

#### 1.12.2 Assets carried at amortised cost

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an adverse impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables or held to maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the income statement. If a loan or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e. on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally

consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

#### 1.12.3 Assets carried at fair value

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available for sale financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement. Impairment losses recognised in the income statement in equity instruments are not reversed through the income statement.

# 1.13. Derivative financial instruments and hedging

The Group initially recognises derivative financial instruments, including foreign exchange contracts, interest rate futures, forward rate agreements, currency and interest rate swaps, currency and interest rate options (both written and purchased) and other derivative financial instruments, in the balance sheet at fair value and subsequently re-measures these instruments at their fair value.

The fair value of publicly traded derivatives is based on quoted bid prices for assets held or liabilities to be issued, and current offer prices for assets to be acquired and liabilities held.

The fair value of non-traded derivatives is based on discounted cash-flow models and option pricing models as appropriate. The Group recognises derivatives as assets when the fair value is positive and as liabilities when the fair value is negative.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Group recognises profits/losses on day one.

Where fair value is determined using valuation techniques whose variables include non-observable market data, the difference between the fair value and the transaction price ('the day one profit/loss') is deferred and released over the life of the instrument. However, where observable market factors that market participant would consider in setting a price subsequently become available, the balance of the deferred day one profit/loss is released to income.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either: (1) hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge); or, (2) hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge).

The hedge of a foreign currency firm commitment can either be accounted for as a fair value or a cash flow hedge.

Hedge accounting is used for derivatives designated in this way provided certain criteria are met.

The Group documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

#### 1.13.1 Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used, is amortised to profit or loss over the period to maturity. The adjustment to the carrying amount of a hedged equity security remains in retained earnings until the disposal of the equity security.

#### 1.13.2 Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in equity are recycled to the income statement in the periods in which the hedged item will affect profit or loss (for example, when the forecast sale that is hedged takes place).

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

The Group recognises fair value changes of derivatives that are designated and qualify as cash flow hedges and prove to be highly effective in relation to the hedged risk, in the cash flow hedging reserve in equity. Where the forecasted transaction or a foreign currency firm commitment results in the recognition of a non-financial asset or a liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or liability. For financial assets and liabilities, the Group transfers amounts deferred in equity to the income statement and classifies them as revenue or expense in the periods during which the hedged firm commitment or forecasted transaction affects the income statement.

#### 1.14. Property and equipment

The Group carries property and equipment at historical cost less depreciation and impairment, except for land which is carried at cost less impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Property and equipment are depreciated on a straight-line basis at rates calculated to reduce the book value of these assets to estimated residual values over their expected useful lives.

Freehold properties and properties held under finance lease are further broken down into significant components that are depreciated to their respective residual values over economic lives of these components.

The periods of depreciation used are as follows:

| Leasehold                      | Shorter of estimated    |
|--------------------------------|-------------------------|
| premises                       | life or period of lease |
| Freehold property and property |                         |
| held under finance lease:      |                         |
| - Buildings and structures     | 50 years                |
| - Mechanical and electrical    | 20 years                |
| - Components                   | 20 years                |
| - Sundries                     | 20 years                |
| Computer equipment             | 3 years                 |
| Furniture and fittings         | 10 years                |
| Motor vehicles                 | 5 years                 |
| Office equipment               | 4 years                 |
|                                |                         |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Assets that are subject to

amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains or losses on disposals are determined by reference to the carrying amount of the asset and the net proceeds received, and are recorded in the income statement on disposal.

The impact of the adoption of IFRS on Property and equipment is explained in note 1.27.

#### 1.15. Investment properties

The Group classifies investment properties as properties held to earn rental income and/or for capital appreciation. It carries investment properties at fair value based on valuations by professional valuators. Valuations are carried out annually. Fair value movements are recorded in income in the year in which they arise.

The Group carries properties under development at cost less adjustments to reduce the cost to open market value, if appropriate.

#### 1.16. Leases

#### **1.16.1 A group company is the lessee** *Finance leases*

The Group classifies leases as finance leases where it assumes substantially all the benefits and risks of ownership.

Finance leases are capitalised as assets at the fair value of the leased asset at the inception of the lease, or, if lower, at the estimated present value of the underlying lease payments. The Group allocates each lease payment between the liability and finance charges to achieve a constant rate on the finance balance outstanding. The interest component of the finance charge is charged to the income statement over the lease period. Property and equipment acquired are depreciated over the useful life of the assets, unless it is not probable that the Group will take ownership of the assets, in which case the assets are depreciated over the shorter of the useful life of the asset or the lease period, on a basis consistent with similar owned fixed assets.

#### **Operating** leases

The Group classifies leases of assets, where the lessor effectively retains the risks and benefits of ownership, as operating leases. It charges operating lease payments to the income statement on a straight-line basis over the period of the lease. Minimum rentals due after year-end are reflected under commitments.

The Group recognises as an expense any penalty payment to the lessor for early termination of an operating lease before the lease period has expired, in the period in which termination takes place.

# **1.16.2 A group company is the lessor** *Finance leases*

The Group recognises as advances assets sold under a finance lease at the present value of the lease payments. The difference between the gross receivable and the present value of the receivable represents unearned finance income. Lease income is recognised over the term of the lease using the effective interest rate method, which reflects a constant periodic rate of return.

#### Operating leases

The Group includes in a separate category as 'assets held under operating lease' property and equipment assets leased out under operating leases. It depreciates these assets over their expected useful lives on a basis consistent with similar fixed assets. Rental income is recognised on a straight-line basis over the lease term.

#### 1.16.3 Instalment credit agreements

The Group regards instalment credit agreements as financing transactions and includes the total rentals and instalments receivable thereunder, less unearned finance charges, in advances.

It calculates finance charges using the effective interest rates as detailed in the contracts and credits finance charges to income in proportion to capital balances outstanding.

#### 1.17. Intangible assets

#### 1.17.1 Goodwill

Goodwill represents the excess of the cost of an acquisition over the attributable fair value of the Group's share of the net assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on acquisition of

associate companies is included in investments in associate companies.

The Group discontinued the amortisation of goodwill with effect from 1 July 2004. An impairment test was performed on the carrying value of goodwill on 1 July 2004. Any adjustments to the carrying amount of goodwill were made against retained income.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

For impairment purposes, goodwill is allocated to the lowest component of the business that is expected to benefit from synergies of the combination and at which management monitors goodwill ('cash generating unit'). Each cash generating unit represents a grouping of assets no higher than a primary business or reporting segment.

#### 1.17.2 Computer software development costs

The Group generally expenses computer software development costs in the year incurred. However, where computer software development costs can be clearly associated with a strategic and unique system which will result in a benefit for the Group exceeding the costs incurred for more than one accounting period, the Group capitalises such costs and recognises them as an intangible asset.

The Group carries capitalised software assets at cost less amortisation and any impairment losses. It amortises these assets on a straight-line basis at a rate applicable to the expected useful life of the asset, but not exceeding three years. Management reviews the carrying value wherever objective evidence of impairment exists. Carrying value is written down to estimated recoverable amount when a permanent decrease in value occurs. Any impairment is recognised in the income statement when incurred.

#### 1.17.3 Other intangible assets

The Group generally expenses the costs incurred on internally generated intangible assets such as trademarks, concessions, patents and similar rights and assets, to the income statement in the period in which the costs are incurred. Internally generated intangible assets which are separately identifiable, where the costs can be reliably measured and where the Group is expected to derive a future benefit for more than one accounting period are capitalised.

The Group capitalises material acquired trademarks, patents and similar rights where it will

receive a benefit from these intangible assets in more than one accounting period.

The Group carries capitalised trademarks, patents and similar assets at cost less amortisation and any impairments. It amortises these assets at a rate applicable to the expected useful life of the asset, but not exceeding 20 years. Management reviews the carrying value wherever objective evidence of impairment exists. Carrying value is written down to estimated recoverable amount when a permanent decrease in value occurs. Any impairment is recognised in the income statement when incurred.

Amortisation and impairments of intangible assets are reflected under operating expenditure in the income statement.

#### 1.18. Employee benefits

#### 1.18.1 Post-employment benefits

The Group operates defined benefit and defined contribution schemes, the assets of which are held in a separate trustee-administered fund for the pension fund. The pension plan is generally funded by payments from employees and the relevant Group companies, taking account of the recommendations of independent qualified actuaries. For the defined benefit plan the pension accounting costs are assessed using the projected unit credit method.

The liability recognised in the balance sheet in respect of the defined benefit pension plan is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of highquality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

The Group writes off current service costs immediately, while it expenses past service costs to the extent not vested, experience adjustments, changes in actuarial assumptions and plan amendments over the expected remaining working lives of employees. The costs are written off immediately in the case of retired employees.

The Pension fund is registered in terms of the Pension Funds Act, 1956, and membership is compulsory for all Group employees. Qualified actuaries perform annual valuations.

For the defined contribution plan, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### 1.18.2 Post-retirement medical benefits

In terms of certain employment contracts, the Group provides for post-retirement healthcare benefits to qualifying employees and retired personnel by subsidising a portion of their medical aid contributions. IAS19 requires that the liabilities in respect thereof be reflected on the balance sheet.

The expected costs of these benefits are accrued over the period of employment using an accounting methodology similar to that for the defined benefit pension plan.

The entitlement to these benefits is usually based on the employee remaining in service up to retirement age and completing a minimum service period. Qualified actuaries perform annual valuations.

#### 1.18.3 Termination benefits

The Group recognises termination benefits as a liability in the balance sheet and as an expense in the income statement when it has a present obligation relating to termination.

#### 1.18.4 Leave pay accrual

The Group recognises in full employees' rights to annual leave entitlement in respect of past service.

#### 1.18.5 Recognition of actuarial gains and losses

Actuarial gains or losses occur as a result of:

- increases or decreases in the present value of defined benefit plan liabilities;
- increases or decreases in the fair value of plan assets; or
- a combination of the above.

Increases or decreases in the fair value of plan liabilities can be caused by changes in the discount rate used, expected salaries or number of employees, plan benefits and expected inflation rates.

Increases or decreases in the fair value of plan assets occur as a result of the difference between the actual and expected return on the plan assets. The Group does not recognise actuarial gains or losses below the corridor limit of 10% in the period under review, but defers such gains or losses to future periods.

#### 1.19. Share capital

#### 1.19.1 Equity instruments

Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

Costs directly related to the issue of new shares or options are shown as a deduction from equity.

#### 1.19.2 Dividends paid

Dividends on ordinary shares are recognised against equity in the period in which they are approved by the Company's shareholders. Dividends declared after the balance sheet date are not recognised but disclosed as a post balance sheet event.

#### 1.20. Acceptances

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group accounts for and discloses acceptances as a contingent liability.

#### 1.21. Segment reporting

The Group defines a segment as a distinguishable component or business that provides either:

- unique products or services ('business segment'), or
- products or services within a particular economic environment ('geographical segment'),

subject to risks and rewards that are different from those of other segments.

Segments with a majority of revenue earned from charges to external customers and whose revenue, results or assets are 10% or more of all the segments, are reported separately.

#### 1.22. Fiduciary activities

The Group excludes assets and the income thereon, together with related undertakings to return such assets to customers, from the financial statements where it acts in a fiduciary capacity such as nominee, trustee or agent.

#### 1.23. Share-based payment transactions

The Group operates equity-settled share-based compensation plans.

The Group expenses in the relevant entities where the services of employees affected are

rendered, the fair value of the employee services received in exchange for the grant of the options, over the vesting period of the options, on a straightline basis as employee costs, with a corresponding credit to a share-based payment reserve. The total value of the services received is calculated with reference to the fair value of the options on grant date.

The fair values of the options are determined using the Fincad valuation model, excluding nonmarket vesting conditions. These vesting conditions are included in the assumptions of the number of options expected to vest. At each balance sheet date, the Group revises its estimate of the number of options expected to vest.

#### 1.24. Related party transactions

All related party transactions are incurred in the ordinary course of business.

In accordance with the requirements of IAS 24 - 'Related party disclosures', transactions with related parties of the Group that eliminate on consolidation are not disclosed in the Group annual financial statements, but only in the Company's annual financial statements.

#### 1.25. Income from operations

Income from operations represents income before tax and includes the Group's share of income from associate companies.

# 1.26. Policies relating to insurance operations

#### 1.26.1 Premium income

Premiums under insurance and investment contracts are recognised as revenue when due from policyholders and are stated gross of commission. Provision is made for outstanding premiums due on policies accepted at balance sheet date. Premium income is reflected net of reinsurance premiums.

Individual life investment funds, lump sums, annuities and single premiums are accounted for when the collection of the premiums in terms of the policy contract is reasonably assured.

All other individual life premiums are accounted for when they become due and payable.

Premiums on short-term insurance business written are accounted for in the period the risk incepts. Unearned premiums are carried forward and are calculated by estimating the proportion of annual premiums that relate to future periods.

Premiums on investment contracts are excluded from the income statement and are recognised as a liability in terms of IFRS 4 –'Insurance Contracts'.

#### 1.26.2 Policyholder benefits

Benefits paid under insurance contracts and investment contracts include maturities, annuities, surrenders, death and disability payments.

Policyholder benefit payments are shown net of reinsurance recoveries and are accounted for when claims are intimated.

#### 1.26.3 Commission

Life insurance commission payments are net of reinsurance commission received and are expensed as incurred.

Commission on investment contracts is spread over the first five years of the policy. The commission costs attributable to the unearned premiums at the end of the financial year are deferred and carried forward to the following year.

#### 1.26.4 Policyholder contracts

The Company classifies all policyholder contracts that transfer significant insurance risk as insurance contracts. These contracts are valued in terms of the Financial Soundness Valuation ('FSV') basis contained in PGN104 issued by the Actuarial Society of South Africa and are reflected as 'Policyholder liabilities under insurance contracts' (previously the Life Fund).

Policyholder contracts that do not transfer significant insurance risk are classified as investment contracts and reflected in the financial statements at fair value, with changes in fair value being accounted for in the income statement. These contracts are disclosed on the balance sheet as 'Policyholder liabilities under investment contracts'. The premium income and benefit payments relating to these investment contracts have been excluded from the income statement and accounted for directly against the liability. The fair value adjustment to investment contracts and the fees earned from these products have been disclosed separately in the income statement.

## 1.26.5 Derivatives embedded in insurance contracts

The Group does not separately measure embedded derivatives that meet the definition of an insurance contract or options to surrender insurance contracts

for a fixed amount (or an amount based on a fixed amount and an interest rate). All other embedded derivatives are separated and carried at fair value if they are not closely related to the host insurance contract and meet the definition of a derivative. Embedded derivatives that are separated from the host contract are fair valued through income.

#### 1.26.6 Liability adequacy test

The Group performs liability adequacy testing on its insurance liabilities to ensure that the carrying amount of its liabilities (less related deferred acquisition costs and intangible assets) is sufficient in view of estimated future cash flows. When performing the liability adequacy test, the Group discounts all contractual cash flows and compares this amount to the carrying value of the liability. Where a shortfall is identified, an additional liability is raised. This liability adequacy test is inherent in the Financial Soundness Valuation and thus no additional liability adequacy test is required under IFRS 4.

#### 1.26.7 Reinsurance contracts

Contracts entered into by the Group with reinsurers under which it is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts, are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified within loans and receivables), as well as longer term receivables (classified as reinsurance assets) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group assesses its reinsurance assets for impairment on an annual basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the income statement. The Group gathers objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets.

# 1.26.8 Receivables and payables related to insurance and investment contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders. If there is objective evidence that the insurance receivable is impaired, the insurance operation reduces the carrying amount of the insurance receivable accordingly and recognises the impairment loss in the income statement. The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for loans and receivables. The impairment loss is also calculated following the same method used for these financial assets.

#### 1.26.9 Fee income

Policy fees on investment contracts are recognised on an accrual basis when the service is rendered.

#### 1.26.10 Investment income

Unrealised surpluses and deficits on revaluation to market values are credited to the Policyholders' Fund. Profits or losses realised are credited or charged to income.

Investment income is recognised on the accrual basis. Dividend income is brought to account when the last day of registration falls within the accounting period.

# 1.26.11 Expenses for marketing and administration

Marketing and administration expenses include administration expenditure, marketing and development expenditure as well as all other noncommission related expenditure, and are expensed as incurred.

#### 1.26.12 Operating profits

The life insurance operating profits are determined in accordance with the guidance note on Financial Soundness Valuations issued by the Actuarial Society of South Africa, PGN104 (1998).

The operating surpluses arising from life and health insurance business are determined by the annual actuarial valuation. These surpluses are arrived at after taking into account the increase in actuarial liabilities under unmatured policies, provisions for policyholder bonuses and adjustments to contingency and other reserves within the life funds.

Gains or losses arising from the fair valuation of shareholders' assets designated as 'held for trading' are accounted for in the income statement.

Gains or losses arising from the fair valuation of shareholders' assets designated as 'Available for sale' are accounted for directly to equity.

#### 1.26.13 Financial instruments

Financial instruments carried on the balance sheet include all assets and liabilities, including derivative instruments, but exclude investments in subsidiary and associate companies, property and equipment, deferred taxation, taxation payable and intangible assets.

The Group classifies assets under management and listed equity investments as 'held for trading' at fair value. These investments are initially recognised at cost, including transaction cost, and subsequently valued at fair value using quoted market and repurchase prices respectively, with fair value movements reflected in the income statement. Fixed deposits and other cash investments are classified as 'held to maturity' and are carried at amortised cost.

#### 1.26.14 Claims

Claims are written off in full as incurred. Provision is made for the estimated costs of claims (net of anticipated recoveries under reinsurance arrangements) notified but not settled at the balance sheet date. The provision is calculated on the best available information of historical trends and management's estimates of future claim costs.

#### 1.27. Restatement of comparatives due to IFRS adoption, change in accounting policy and presentation

# 1.27.1 Restatement of comparatives due to IFRS adoption

FNB Namibia Holdings Limited and its subsidiaries ('the Group') has prepared its consolidated financial statements under Namibian Statements of Generally Accepted Accounting Practice ('Namibian GAAP') for the financial year ended 30 June 2005.

In accordance with the Listing Requirements of the Namibian Stock Exchange ('NSX'), the Group

adopted International Financial Reporting Standards, International Accounting Standards and interpretations issued by the International Financial Reporting Interpretation Committee and its predecessor body (collectively referred to as 'IFRS') with effect from 1 July 2005.

The change to IFRS applies to all financial years beginning on or after 1 January 2005.

Consequently, the Group's first IFRS results will be for the year ended 30 June 2006. As the Group publishes comparative information for the previous financial year, the date of transition to IFRS is 1 July 2004 ('the transition date'), the start of the earliest period for which comparative information is presented.

It is important to note that over the last few years, Namibian GAAP has been aligned to a large extent with IFRS. The most notable change was the adoption of AC133 - 'Financial Instruments: Recognition and Measurement', the Namibian equivalent to IAS 39, for financial periods commencing on or after 1 July 2002. As a result, the final conversion to full IFRS compliance is less significant than current experience in Europe.

The change from Namibian GAAP to IFRS has primarily impacted the following areas:

- applying the 'incurred loss' basis with respect to credit impairment as opposed to the 'expected loss' basis;
- expensing the cost of share options awarded to employees and other share-based payment transactions on a fair value basis;
- revaluing the carrying value of certain properties and adjusting the depreciation methodology used;
- reallocating certain fees and expenses from non-interest revenue and operating expenses, to interest income and recognising the fees and expenses on an effective yield basis;
- reclassification of policy contracts between the insurance and investment categories based on the IFRS 4 – 'Insurance Contracts' criteria; and
- reclassification of policy loans to policyholder liabilities.

It is important to note that the adoption of IFRS represents an accounting change only, and does not affect the underlying operations or cash flows of the Group. Furthermore, the new standards do not impact the Group's or its subsidiaries statutory solvencies. The Group is still well capitalised in terms of the regulatory minimum capital adequacy ratio.

IFRS 1 – 'First-time adoption of International Financial Reporting Standards' sets out the requirements for the initial adoption of IFRS. IFRS 1 requires that accounting policies be adopted that are compliant with IFRS and that these policies be applied retrospectively to all periods presented. However, due to cost and practical considerations, certain exemptions are permitted to full retrospective application in preparing the balance sheet on the transition date ('the transition balance sheet') and the financial information for the year ended 30 June 2005.

The Group has made the following elections in terms of IFRS 1:

# Adjustments implemented with effect from 1 July 2004 (Retrospectively):

# IAS 16 - Property and Equipment ('P&E') - The component approach to depreciation

Under Namibian GAAP, buildings were not split into their major components when determining or calculating depreciation. Furthermore, the residual value of P&E was determined on recognition, and not on an annual basis.

IAS 16 requires that in determining the annual depreciation charge, an entity needs to reassess the residual value of the depreciable asset on an annual basis. Furthermore, properties need to be split into their major components, each of which needs to be depreciated over its useful life to the residual value of the component.

In terms of IFRS 1, the Group has in certain instances applied the election to use the fair value of certain properties as deemed cost on the transition date. As a result, the values of certain properties in the Group decreased and the previously recognised depreciation charge through equity was increased. The lower depreciable value of property on the transition date resulted in a decrease in the depreciation charge during the 2005 financial year.

The financial impact is a net decrease in P&E on 1 July 2004 of N\$1.8 million and a decreased depreciation charge of N\$1.4 million. The corresponding effect is an adjustment to retained income of N\$1.2 million on 1 July 2004, after tax, as well as increased profit for 2005 of N\$0.9 million, after tax, due to a lower depreciation charge.

These adjustments are set out in detail in the P&E movement schedule (note 22), the operating expenses schedule for depreciation (note 10) and the

statement of changes in equity. The deferred taxation effect on 1 July 2004 as well as the movement for 2005 is N\$0.1 million and is reflected in the deferred taxation note (note 30).

#### IAS 28 - Equity method

The Group previously applied the equity method of accounting for its investments in associates, in both the Group consolidated annual financial statements and the holding companies separate annual financial statements. The Group has adopted the exemption in terms of IAS 28 – 'Investments in Associates' not to apply the equity method of accounting in the holding companies separate annual financial statements anymore, but instead to apply the cost method of accounting for its investments in associates.

The financial impact in the Company's financial statements is a decrease in investment in associates on 1 July 2004 of N\$0.7 million. The corresponding effect is an adjustment to retained income of N\$0.7 million on 1 July 2004 as well as decreased profit for 2005 of N\$0.4 million as a result of not recognising the company's share of associate income.

# Adjustments implemented with effect from 1 July 2005 (Prospectively):

#### IAS 18/39 - Effective Interest Rate

Under Namibian GAAP, fees and expenses which form an integral part of the effective interest rate on loans and advances carried at amortised cost, should be taken into account in determining the effective yield of the loan, and should not be recognised in the income statement on origination of the loan.

The principle evolved through local and international interpretation and has been carried forward in terms of the requirements of IAS 18 read in conjunction with IAS 39. As such, fees and commissions that are an integral part of the effective yield on a financial instrument, and direct incremental costs associated with origination of a financial instrument are included in the calculation of the effective interest rate and recognised over the expected life of the instrument. Certain additional fees and expenses that were not considered to be part of the effective interest rate on loans and advances carried at amortised cost under Namibian GAAP, need to be recognised on an effective yield basis under IFRS.

The recognition principles under IFRS affect both the timing and recognition of certain fees and

expenses charged at the initiation of a transaction from up-front to over the expected life of the instrument, as well as the classification of these fees from 'Non-interest revenue' and 'Operating Expenses', to 'Interest income'.

Fees for services continue to be recognised as and when the service is rendered.

As this adjustment was only implemented on 1 July 2005 prospectively, balances as reported on 30 June 2005 are not restated. The retained income on 1 July 2005 is decreased as follows and reported net on the statement of changes in equity:

Gross adjustment to advances, where the deferred asset and deferred liability is reported:

- For Fee Income: N\$8.6 million, the after tax impact is N\$5.6 million.
- For Commission expenses: N\$2.3 million, the after tax impact is N\$1.5 million.

The deferred taxation impact of N\$2.2 million is detailed in the deferred taxation note (note 30).

#### IAS 39 – Credit Impairment

Under Namibian GAAP (AC 133), the Group raised specific impairments in respect of non-performing advances when there was objective evidence that it would not be able to collect all amounts due. The impairment was calculated as the difference between the carrying amount and the recoverable amount, being the present value of expected future cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate at inception of the advance.

The Group further raised portfolio impairments in respect of performing advances where there was objective evidence that the present value of the expected future cash flows of a portfolio of advances, applying the original effective interest rate, was less than the carrying value of the portfolio of advances.

The portfolio impairments were based upon historical patterns of losses in each component of the performing portfolio, taking account of the current economic climate in which the borrowers operate.

IAS 39 introduces changes to credit impairment practices and accounting by requiring such impairments to be determined on an 'incurred loss' basis where there is objective evidence of a loss event after the initial recognition of the loan, rather than on expectations of future losses. IFRS allows for the creation of portfolio impairments on higher risk portions of performing portfolios based on identified loss indicators. IFRS also implicitly allows for the creation of impairments for losses which are inherent in a portfolio of advances, which have not been specifically identified as impaired, i.e. losses incurred but not yet reported.

The IAS 39 incurred loss methodology by its nature may result in increased credit impairments on certain portfolios. In terms of AC 133, portfolio impairments were calculated using the expected cash flows of an entire portfolio of advances with similar credit characteristics. Implicitly, this allowed for certain levels of 'cross subsidisation' of credit risk due to certain exposures in a portfolio improving in credit risk since inception, offsetting the exposures which have shown negative migration in credit risk.

IAS 39 specifically requires that an entity calculates impairments with reference only to those items in a portfolio which have shown negative migration in credit risk since inception (objective evidence of impairment). Furthermore, it requires the adjustment of historical loss patterns used in determining portfolio impairments for current economic conditions. The combination of these requirements in certain instances results in higher levels of portfolio impairments in terms of IAS 39 in comparison to AC 133 with effect from 1 July 2005.

As this adjustment is only implemented on 1 July 2005 prospectively, balances as reported on 30 June 2005 are not restated. The retained income on 1 July 2005 is decreased as follows and reported net on the statement of changes in equity:

Gross adjustment to portfolio impairments (note 16): N\$39.5 million, the after tax impact is N\$29.1 million. The deferred taxation effect of N\$10.4 million is detailed in the deferred taxation note (note 30).

#### IFRS 4 – Insurance contracts

Under IFRS, policyholder contracts that transfer significant insurance risk are classified as insurance contracts. Significant insurance risk exists if there is a plausible scenario in which an event affecting the policyholder or other beneficiary will cause a significant change in the present value of the Group's cash flows arising from that contract. These contracts are valued in terms of the Financial Soundness Valuation ('FSV') basis contained in PGN104 issued by the Actuarial Society of South Africa.

Policyholder contracts that do not transfer significant insurance risk are classified as

investment contracts and reflected in the financial statements at fair value, with changes in fair value being accounted for in the income statement. The premium income and benefit payments relating to these investment contracts have been excluded from the income statement and accounted for directly against the liability. The fair value adjustment to investment contracts and the fees earned from these products have been disclosed separately in the income statement. The FSV techniques in terms of IFRS allow for the reduction of policyholder liabilities arising from the capitalisation of future fees used to recover acquisition costs, thereby allowing an insurer to hold lower liabilities early on in the life of a policy. All other expenses, commission and indirect expenses such as development and marketing and administration expenses are expensed as they are incurred.

IFRS 4 does not affect the measurement of insurance contracts. The Financial Soundness Valuation ('FSV') basis remains applicable. Phase II of the insurance project will affect the measurement of insurance contracts in future. One of the aims of IFRS 4 is to treat investment business written by a life insurer in the same way as similar products offered by other institutions. AC 133 under Namibian GAAP already required a distinction to be made between investment and insurance contracts. IFRS 4 has refined the definitions of insurance and investment contracts.

The Group has therefore re-examined the classification of all their contracts between investment and insurance, under IFRS 4 definition criteria.

All investment contracts have discretionary participation features ('DPF').

Investment contracts with DPF include contracts under which the timing of the allocation of investment returns to policyholders is at the discretion of the insurer, e.g. smoothed bonus business. Investment contracts with DPF are excluded from the new requirements until Phase II, i.e. these investment contracts are treated in the same way as insurance contracts and are valued using the current FSV basis.

Financial impact for Swabou Life Assurance Company Limited:

The adjustment to opening retained earnings as at 1 July 2005 was a net debit of N\$6 million, which consists of the full recognition in retained earnings of previously recognised deferred commission costs. (No taxation effect). This change is reflected in the summary of material restatements due to IFRS.

Other IFRS changes relating to the separate disclosure of investment contracts are summarised below and do not change reported retained earnings.

| N\$ thousand  | Audited<br>30 June 2005 | IFRS<br>adjustments | Restated<br>30 June 2005 |
|---|-------------------------|---------------------|--------------------------|
| Reconciliation of balance sheet   |                         |                     |                          |
| Policyholder liabilities under investment contracts                             |                         | 3 196               | 3 196                    |
| Policyholder liabilities under insurance contracts                              | 109 395                 | (3 196)             | 106 199                  |
|   | 109 395                 |                     | 109 395                  |
|   |                         |                     |                          |
| Reconciliation of income statement  |                         |                     |                          |
| Net premium income  | 65 440                  | (1 735)             | 63 705                   |
| Policyholder benefits   | (20 710)                | 1                   | (20 709)                 |
| Administration fees received  |                         | 495                 | 495                      |
| Transfer to policyholder liabilities under                                      |                         |                     |                          |
| insurance contracts   | (32 431)                | 3 047               | (29 384)                 |
| Fair value adjustment to policyholder liabilities under<br>investment contracts |                         | (1 808)             | (1 808)                  |
| Net profit after tax of Swabou Life Assurance                                   | 20 479                  |                     | 20 479                   |

#### 1.27.2 Change in accounting policy

FNB Namibia extends staff loans at below market rates to qualifying employees.

IAS 39 - 'Financial instruments - Recognition and measurement' ('IAS 39') requires that financial instruments be recognised at their fair value at the date of the transaction.

This results in low-interest loans being recognised at a discount to face value reflecting their lower net present value. The discount to face value is recognised as a credit against the carrying value of the loans and advances in terms of IAS 39.

FNB Namibia changed its accounting policy relating to low interest staff loans during the current financial year. In terms of IAS 19 - Employee benefits

('IAS 19'), an entity has to recognise employee benefits over the period during which the service is rendered by the employee. Accordingly, the fair value adjustment determined in terms of IAS 39 is recorded as a deferred compensation asset in terms of IAS 19 with a commensurate increase in net asset value on 1 July 2004. The deferred compensation asset will be recognised in the income statement over the shorter of the duration of the advance or employment period of the employee, while the impairment will be released over the corresponding period of the asset, effectively increasing the net asset value of the Group by N\$33.6 million as from 1 July 2004. Full details of the effect are disclosed in the table in note 1.27.3.

| N\$ thousand  | As<br>previously<br>stated | Adjustments<br>Gross Taxation |         | Net     | Restated<br>balance - refer<br>note 1.27.4 |
|---|----------------------------|-------------------------------|---------|---------|--|
| <ul> <li>1.27.3. Restatement of comparatives due to IFRS, change in accounting policy and presentation</li> <li>Summary of material restatements due to IFRS (retrospective), change in accounting policy and presentation.</li> <li>Except for the taxation change and deferred taxation balances, only the gross amounts have been restated. Restated reserves on the statement of changes in equity and earnings take into account the net amount of the restatement.</li> </ul> |                            |                               |         |         |  |
| Group   |                            |                               |         |         |  |
| Income statement  |                            |                               |         |         |  |
| Interest income   | 816 894                    | (7 484)                       | 2 619   | (4 865) | 809 410                                    |
| Impairment charge   |                            |                               |         |         |  |
| - Due to change in accounting policy  | (35 011)                   | 12 176                        | (4 262) | 7 914   | (22 835)                                   |
| Operating expenses before the effect of IFRS on depreciation  | (359 243)                  | (6 774)                       | 2 372   | (4 402) | (366 017)                                  |
|   |                            | (2 082)                       | 729     | (1 353) |  |
| Depreciation  | (19 364)                   | 1 397                         | (489)   | 908     | (17 967)                                   |
| Operating expenses  | (359 243)                  | (5 377)                       |         | (5 377) | (364 620)                                  |
| Taxation charge   | (90 957)                   |                               | 240     | 240     | (90 717)                                   |
| Earnings  | 216 351                    | (685)                         | 238     | (447)   | 215 904                                    |

|   | As                |                   | Adjustments | Restated          |                                |
|---|-------------------|-------------------|-------------|-------------------|--------------------------------|
| N\$ thousand  | previously stated | Gross             | Taxation    | Net               | balance - refer<br>note 1.27.4 |
|   |                   |                   |             |                   |                                |
| 1.27.3. Restatement of comparatives due to IFRS, change   |                   |                   |             |                   |                                |
| in accounting policy and presentation (continued)   |                   |                   |             |                   |                                |
| Balance sheet   |                   |                   |             |                   |                                |
| Property and equipment  | 152 242           | (397)             | 137         | (260)             | 151 845                        |
| - On transition date, adjustment to accumulated depreciation  | 102 242           | (1 794)           | 626         | (1 168)           | 101 040                        |
| - Depreciation charge for 2005  |                   | 1 397             | (489)       | 908               |                                |
|   |                   |                   |             |                   |                                |
| - Portfolio impairment provision  | (101 831)         | 49 545            |             | 49 545            | (52 286)                       |
| <ul> <li>Due to change in accounting policy, transferred to advances</li> <li>Change in accounting policy movement in 2005</li> </ul> |                   | 51 627<br>(2 082) |             | 51 627<br>(2 082) |                                |
|   |                   | (2 002)           |             | (2 002)           |                                |
| Accounts receivable   | 136 100           | 49 545            | (17 339)    | 32 206            | 185 645                        |
| - Create deferred staff cost asset 1 July 2004  |                   | 51 627            | (18 068)    | 33 559            |                                |
| - Deferred staff cost movement in 2005  |                   | (2 082)           | 729         | (1 353)           |                                |
| Net deferred taxation   | 6 304             |                   | (17 202)    | (17 202)          | (10 898)                       |
| - Change on property and equipment 1 July 2004  | 0.001             |                   | 626         | 626               | (10 000)                       |
| - Change on 2005 depreciation charge  |                   |                   | (489)       | (489)             |                                |
| - Change in accounting policy 1 July 2004   |                   |                   | (18 068)    | (18 068)          |                                |
| - Change in accounting policy movement in 2005  |                   |                   | 729         | 729               |                                |
| Statement of changes in equity  |                   |                   |             |                   |                                |
| Retained income   | 847 837           | 49 136            | (17 202)    | 31 934            | 879 771                        |
| - Change due to property and equipment 1 July 2004  | 011 001           | (1 794)           | 626         | (1 168)           |                                |
| - Change due to property and equipment movement in 2005   |                   | 1 397             | (489)       | 908               |                                |
| - Change due to staff option cost 1 July 2004   |                   | (12)              |             | (12)              |                                |
| - Create deferred staff cost asset 1 July 2004  |                   | 51 627            | (18 068)    | 33 559            |                                |
| - Deferred staff cost movement in 2005  |                   | (2 082)           | 729         | (1 353)           |                                |
| Company   |                   |                   |             |                   |                                |
| company   |                   |                   |             |                   |                                |
| Income statement  |                   |                   |             |                   |                                |
| Share of earnings of associate companies  | 351               | (361)             |             |                   | (10)                           |
| Balance sheet   |                   |                   |             |                   |                                |
| Investment in associate companies   | 3 052             | (1 052)           |             |                   | 2 000                          |
| Statement of changes in equity  |                   |                   |             |                   |                                |
| Distributable reserves  | 859 829           | (1 052)           |             |                   | 858 777                        |
| - Reversal of earnings prior to 1 July 2004   | 000 029           | (1 032)           |             |                   |                                |
| - Reversal of share of associate earnings 2005  |                   | (361)             |             |                   |                                |
|   |                   |                   |             |                   |                                |

| N\$ thousand | As previously<br>reported - after<br>IFRS and change<br>in accounting<br>policy - refer<br>note 1.27.3 | Swabou<br>Life | Swabou<br>Insurance | Other | As restated |  |
|--------------|--|----------------|---------------------|-------|-------------|--|
|--------------|--|----------------|---------------------|-------|-------------|--|

#### 1.27.4 Restatement of prior year numbers

In the past, the performance, assets and liabilities specific in nature to the life assurance and short-term insurance companies have been stated separately on the face of the balance sheet and income statement. This treatment is not allowed under IFRS and as a result, certain comparative figures are restated to include/exclude items pertaining to the insurance operations. These changes are set out below. The amounts as previously stated, where adjusted for IFRS and the change in accounting policy, have been taken from the table from the previous page.

#### Group

#### **Income statement**

| Interest income   | 809 410   | 4 223    | 1 239    |         | 814 872   |
|---|-----------|----------|----------|---------|-----------|
| Premium income (in prior year note 21)                    | 114 002   | (1 240)  |          |         | 112 762   |
| Policyholders' benefit of Swabou Life                     |           |          |          |         |           |
| - gross   | (38 235)  | (2 089)  |          |         | (40 324)  |
| - re-insurance recoveries                                 | 7 976     | 2 089    |          |         | 10 065    |
| Depreciation charge                                       | (17 967)  | (208)    | (940)    |         | (19 115)  |
| Transfer to policyholders' fund: insurance contracts      |           | 1 240    |          |         |           |
| Transfer to policyholders' fund: investment contracts     | (32 431)  | 3 047    |          |         | (29 384)  |
| Net movement  |           | (1 807)  |          |         | (1 807)   |
| Income from investment activities of insurance operations | 35 679    | (34 236) | (1 443)  |         |           |
| - Transfer to interest income                             |           | ( 4 223) | (1 239)  |         |           |
| - Transfer to gains and losses from investment activities |           | (30 013) | (204)    |         |           |
| Fee and commission income (in prior year note 5)          | 200 957   |          |          | 3 742   | 204 699   |
| Gains and losses from trading activities                  | 29 342    |          |          | (3 742) | 25 600    |
| Gains and losses from investment activities               |           | 30 013   | 204      |         | 30 217    |
| Transfer to insurance fund                                | (29 127)  | 1 240    |          |         | (27 887)  |
| Other operating income                                    | 18 813    | 170      | 1 255    |         | 20 238    |
| Other income (per prior year note 21)                     | 170       | (170)    |          |         |           |
| Expenses excluding depreciation (per prior year note 21)  | (18 794)  | 12 737   | 6 057    |         |           |
| Operating expenses  | (364 620) | (12 827) | (8253)   |         | (385 700) |
|   |           |          |          |         |           |
| Balance sheet   |           |          |          |         |           |
| Accounts receivable                                       | 185 645   | (320)    | (3 176)  |         | 182 149   |
| - To policy loans originated                              |           | (119)    |          |         |           |
| - To Re-insurance assets                                  |           | (201)    | (3 176)  |         |           |
|   |           |          |          |         |           |
| Creditors and accruals                                    | 147 709   | (718)    | (13 937) |         | 133 054   |
| - To gross outstanding claims                             |           | (718)    | (1 867)  |         |           |
| - To gross unearned premium                               |           |          | (10 242) |         |           |
| - To provision for unintimated claims                     |           |          | (1 828)  |         |           |
| Investment securities and other investments               | 839 163   |          |          |         | 839 163   |
| - Banking operations                                      | 648 246   |          |          |         |           |
| - Insurance operations                                    | 190 917   |          |          |         |           |
|   |           |          |          |         |           |
| - held for trading  |           |          |          |         | 651 219   |
| - held to maturity  |           |          |          |         | 166 580   |
| - available for sale                                      |           |          |          |         | 21 364    |

# **Income Statements** for the year ended 30 June

|  |       | GROUP     |               | COM     | PANY          |  |
|--|-------|-----------|---------------|---------|---------------|--|
| N\$ thousand   | Notes | 2006      | Restated 2005 | 2006    | Restated 2005 |  |
|  |       |           |               |         |               |  |
| Interest and similar income                                      | 3     | 925 620   | 814 872       |         |               |  |
| Interest expenditure and similar charges                         | 4     | (441 236) | (392 117)     |         |               |  |
|  |       |           |               |         |               |  |
| Net interest income before impairment of advances                |       | 484 384   | 422 755       |         |               |  |
| Impairment losses of advances                                    | 16    | (29 278)  | (22 835)      |         |               |  |
| - Impairment of advances - Specific                              |       | (28 961)  | (11 655)      |         |               |  |
| - Impairment of advances - Portfolio                             |       | (317)     | (11 180)      |         |               |  |
| Net interest income after impairment of advances                 |       | 455 106   | 399 920       |         |               |  |
| Net fee and commission income                                    | 5     | 216 692   | 190 882       |         |               |  |
| Fee and commission income  |       | 238 934   | 204 699       |         |               |  |
| Fee and commission expense                                       |       | (22 242)  | (13 817)      |         |               |  |
|  |       |           |               |         |               |  |
| Net insurance premium income                                     | 6.1   | 110 920   | 85 326        |         |               |  |
| Insurance premium revenue  |       | 143 938   | 112 762       |         |               |  |
| Premium ceded to reinsurers                                      |       | (33 018)  | (27 436)      |         |               |  |
| Net claims and benefits paid                                     | 7     | (42 451)  | (30 259)      |         |               |  |
| Gross claims and benefits paid on insurance contracts            | 1     | (57 065)  | (40 324)      |         |               |  |
| Re-insurance recoveries  |       | 14 614    | 10 065        |         |               |  |
|  |       |           |               |         |               |  |
| Transfer to policyholder liabilities under insurance contracts   | 28    | (36 913)  | (29 384)      |         |               |  |
| Fair value adjustment to policyholder liabilities under          |       | , ,       |               |         |               |  |
| investment contracts   | 28    | 1 750     | (1 807)       |         |               |  |
| Change in unearned premium provision                             | 6.2   | (2 751)   | 3 304         |         |               |  |
|  |       |           |               |         |               |  |
| Gains and losses from banking and trading activities             | 8.1   | 35 789    | 25 600        |         |               |  |
| Gains and losses from investment activities                      | 8.2   | 48 583    | 30 217        | 15 192  | 178 004       |  |
| Other income   | 9     | 12 717    | 20 238        |         | 17 347        |  |
| Operating income   |       | 799 442   | 694 037       | 15 192  | 195 351       |  |
| Operating expenses   | 10    | (424 950) | (385 700)     | (2 694) | (486)         |  |
| Share of earnings of associate companies after impairment losses | 20.4  | (2 500)   | 1 129         | ~ /     | (10)          |  |
| Operating income before taxation                                 |       | 371 992   | 309 466       | 12 498  | 194 855       |  |
| Indirect taxation  | 11.1  | (12 992)  | (2 845)       | (8)     | (144)         |  |
| Income before taxation   |       | 359 000   | 306 621       | 12 490  | 194 711       |  |
| Direct taxation  | 11.2  | (102 029) | (90 717)      | 473     | 224           |  |
| Earnings   |       | 256 971   | 215 904       | 12 963  | 194 935       |  |
| Earnings attributable to preference shareholders                 |       | 1 331     | 5 025         | 1 792   | 5 025         |  |
| Earnings attributable to ordinary shareholders                   |       | 255 640   | 210 879       | 11 171  | 189 910       |  |
| Earnings per share (cents)                                       | 12.2  | 96.7      | 81.6          |         |               |  |
| Dividends per share (cents)                                      | 12.4  | 34.0      | 28.5          |         |               |  |

63

# Balance Sheets as at 30 June

|   |       | GROUP     |                   | UP COMPANY |                  |
|---|-------|-----------|-------------------|------------|------------------|
| N\$ thousand                                | Notes | 2006      | Restated 2005     | 2006       | Restated<br>2005 |
| Assets                                      |       |           |                   |            |                  |
|   | 10    | 076 500   | 000 470           |            |                  |
| Cash and short-term funds                   | 13    | 276 530   | 202 479           |            |                  |
| Derivative financial instruments            | 14    | 20,400    | E 000             |            |                  |
| - trading                                   | 14    | 39 420    | 5 028             |            |                  |
| Advances                                    | 15    | 7 000 010 | 0 700 475         |            |                  |
| - at amortised cost                         | 15    | 7 963 310 | 6 709 475         |            |                  |
| Investment securities and other investments | 47    | 966 544   | 839 163           |            |                  |
| - held for trading                          | 17    | 343 269   | 651 219           |            |                  |
| - originated                                | 17    | 47 146    | 100 500           |            |                  |
| - held to maturity                          | 17    | 92 007    | 166 580           |            |                  |
| - available for sale                        | 17    | 484 122   | 21 364            | E 400      | E 070            |
| Accounts receivable                         | 18    | 102 453   | 182 149           | 5 106      | 5 072            |
| Policy loans originated                     |       | 996       | 119               |            |                  |
| Re-insurance assets                         | 19    | 8 175     | 3 377             |            | 0.000            |
| Investment in associate companies           | 20.3  | 253       | 6 385             |            | 2 000            |
| Investment in subsidiary companies          | 21    |           |                   | 1 191 322  | 1 185 847        |
| Current taxation                            |       |           | 8 241             |            |                  |
| Deferred taxation assets                    | 30.2  | 39 178    | 34 868            |            |                  |
| Property and equipment                      | 22    | 157 938   | 151 845           |            |                  |
| Investment property                         | 23    | 6 000     | 11 878            |            |                  |
| Intangible assets                           | 24    | 70 813    | 78 559            |            |                  |
| Total assets                                |       | 9 631 610 | 8 233 566         | 1 196 428  | 1 192 919        |
| iabilities and Shareholders' Equity         |       |           |                   |            |                  |
| Liabilities                                 |       |           |                   |            |                  |
| Deposit and current accounts                | 25    | 7 936 148 | 6 706 319         |            |                  |
| Derivative financial instruments            |       |           |                   |            |                  |
| - trading                                   | 14    | 40 281    | 4 634             |            |                  |
| Creditors and accruals                      | 26    | 114 341   | 133 054           | 5 196      | 15 410           |
| Gross outstanding claims                    |       | 6 526     | 2 585             |            |                  |
| Gross unearned premium                      | 6.2   | 16 482    | 10 242            |            |                  |
| Provision for unintimated claims            | 27    | 1 806     | 1 828             |            |                  |
| Policyholders' fund                         | 28    | 147 306   | 109 395           |            |                  |
| Post-retirement benefit fund liability      | 29.1  | 30 225    | 27 665            |            |                  |
| Current taxation                            |       | 982       | 16 795            |            |                  |
| Deferred taxation liabilities               | 30.2  | 35 007    | 45 766            | 34 997     | 35 470           |
| Intercompany liability                      | 37.3  |           |                   | 93 910     | 1 114            |
| Total liabilities                           |       | 8 329 104 | 7 058 283         | 134 103    | 51 994           |
| Shareholders' equity                        |       |           |                   |            |                  |
|   | 31    | 1 321     | 1 321             | 1 338      | 1 338            |
| Share capital<br>Share premium              | 31    | 266 082   | 266 557           | 280 810    | 280 810          |
| Non-distributable reserves                  | 31    | 13 069    | 206 557<br>27 634 | 1 211      | 200 810          |
| Distributable reserves                      | 32    |           |                   |            | 050 777          |
|   |       | 1 022 034 | 879 771           | 778 966    | 858 777          |
| Total equity                                |       | 1 302 506 | 1 175 283         | 1 062 325  | 1 140 925        |
|   |       |           |                   | 1 196 428  |                  |

# Statements of Changes in Equity for the year ended 30 June

|   | Non-distributable reser |                  |                         |           |                   |                          |
|---|-------------------------|------------------|-------------------------|-----------|-------------------|--------------------------|
| N\$ thousand  | Share<br>capital        | Share<br>premium | General<br>risk reserve | Other     | Distributable     | Total share-<br>holders' |
| Νψτησαδαησ  | (Note 31)               | (Note 31)        | (Note 32)               | (Note 32) | reserves          | equity                   |
| Group   |                         |                  |                         |           |                   |                          |
| Balance as at 30 June 2004 as previously stated   | 1 431                   | 301 636          | 19 909                  |           | 715 138           | 1 038 114                |
| Change in accounting policy:<br>Deferred staff costs (refer accounting policy note 1.27)                                |                         |                  |                         |           | 33 559            | 33 559                   |
| IFRS adjustments: Property and equipment  |                         |                  |                         |           |                   |                          |
| (refer accounting policy note 1.27)<br>IFRS adjustments: Share based payments   |                         |                  |                         |           | (1 166)           | (1 166)                  |
| (refer accounting policy note 1.27)   |                         |                  |                         | 12        | (12)              |                          |
| Restated balance as at 1 July 2004  | 1 431                   | 301 636          | 19 909                  | 12        | 747 519           | 1 070 507                |
| Earnings  |                         |                  |                         |           | 215 904           | 215 904                  |
| Swabou Insurance: available for sale asset revaluations   |                         |                  |                         | 2 788     | (5.005)           | 2 788                    |
| Preference share dividend: 30 June 2005   |                         |                  |                         |           | (5 025)           | (5 025)                  |
| Ordinary final dividend: 22 October 2004  |                         |                  |                         |           | (34 975)          | (34 975)                 |
| Ordinary interim dividend: 14 April 2005<br>Swabou Insurance: transfer between reserves                                 |                         |                  |                         | 730       | (38 727)<br>(730) | (38 727)                 |
|   |                         |                  | 4 195                   | 730       | (730)             |                          |
| Transfer to General Risk Reserve (impaired capital reserve)<br>Elimination of shares held by Share Incentive Trust      | (8)                     | (7 462)          | 4 190                   |           | (4 195)           | (7 470)                  |
| Conversion/redemption of preference shares  |                         | . ,              |                         |           |                   | × ,                      |
| linked to the ringfenced book:  | (102)                   | (27 617)         |                         |           |                   | (27 719)                 |
| - Final adjustment to Swabou purchase price   | (20)                    | (17 347)         |                         |           |                   | (17 347)                 |
| <ul> <li>Redemption of preference shares in cash</li> <li>Conversion of preference shares to ordinary shares</li> </ul> | (30)                    | (10 342)<br>72   |                         |           |                   | (10 372)                 |
| - Preference shares converted   | (106)                   | (26 980)         |                         |           |                   | (27 086)                 |
| - Ordinary shares issued  | 34                      | 27 052           |                         |           |                   | 27 086                   |
| Balance as at 30 June 2005  | 1 321                   | 266 557          | 24 104                  | 3 530     | 879 771           | 1 175 283                |
| Balance as at 30 June 2005 as previously stated   | 1 321                   | 266 557          | 24 104                  | 3 518     | 847 837           | 1 143 337                |
| IFRS adjustments on 1 July 2004 and movement 2005   |                         |                  |                         | 24        | (284)             | (260)                    |
| Restated balance as at 30 June 2005   | 1 321                   | 266 557          | 24 104                  | 3 542     | 847 553           | 1 143 077                |
| Change in accounting policy:  |                         |                  |                         |           | 20.006            | 22.006                   |
| Deferred staff cost asset, net of 2005 movement   | 1 321                   | 266 557          | 24 104                  | 3 542     | 32 206<br>879 759 | 32 206<br>1 175 283      |
| Restated balance after change in accounting policy<br>IFRS adjustments 1 July 2005 - Fees & Expenses                    | 1 32 1                  | 200 337          | 24 104                  | 3 342     | (10 156)          | (10 156)                 |
| IFRS adjustments 1 July 2005 - Portfolio provisions   |                         |                  |                         |           | (10 150)          | (29 162)                 |
| Restated balance as at 1 July 2005  | 1 321                   | 266 557          | 24 104                  | 3 542     | 840 441           | 1 135 965                |
| Earnings  |                         |                  |                         |           | 256 971           | 256 971                  |
| Available for sale assets:  |                         |                  |                         |           |                   |                          |
| - release to income (bank) (refer note 8.2)   |                         |                  |                         | (423)     |                   | (423)                    |
| - new unrealised profits (bank)   |                         |                  |                         | 579       |                   | 579                      |
| - release to income (insurance) (refer note 8.2)  |                         |                  |                         | (3 868)   |                   | (3 868)                  |
| - new unrealised profits (insurance)  |                         |                  |                         | 2 993     |                   | 2 993                    |
| Contingency reserve movement: Swabou Insurance  |                         |                  |                         | 169       | (169)             |                          |
| Staff share option cost (refer note 10)   |                         |                  |                         | 762       |                   | 762                      |
| BEE Consortium share option cost  |                         |                  |                         | 1 211     |                   | 1 211                    |
| Elimination of shares held by Share Incentive Trust   |                         | (475)            |                         |           |                   | (475)                    |
| Ordinary final dividend: 21 October 2005  |                         |                  |                         |           | (44 939)          | (44 939)                 |
| Ordinary interim dividend: 7 April 2006   |                         |                  |                         |           | (44 939)          | (44 939)                 |
| Preference share dividends: 30 June 2006<br>Transfer from General Risk Reserve (impaired capital reserve)               |                         |                  | (16 000)                |           | (1 331)<br>16 000 | (1 331)                  |
| Balance as at 30 June 2006  | 1 321                   | 266 082          | 8 104                   | 4 965     | 1 022 034         | 1 302 506                |
|   | 1 321                   | 200 002          | 0 104                   | + 305     | 1 022 004         | 1002 000                 |



# Statements of Changes in Equity for the year ended 30 June

|   | Share<br>capital |           |  | reserves<br>Other | Distributable | Total share-<br>holders' |
|---|------------------|-----------|--|-------------------|---------------|--------------------------|
| N\$ thousand  | (Note 31)        | (Note 31) |  | ote 32)           | reserves      | equity                   |
| 0   |                  |           |  |                   |               |                          |
| Company   |                  |           |  |                   |               |                          |
| Balance as at 1 July 2004   | 1 440            | 308 427   |  |                   | 743 878       | 1 053 745                |
| IFRS adjustments: Reversal of share of associate income (refer accounting policy note 1.27) |                  |           |  |                   | (691)         | (691)                    |
| Restated balance as at 1 July 2004  | 1 440            | 308 427   |  |                   | 743 187       | 1 053 054                |
| Earnings  |                  |           |  |                   | 194 935       | 194 935                  |
| Preference share dividend: 30 June 2005   |                  |           |  |                   | (5 025)       | (5 025)                  |
| Ordinary final dividend: 22 October 2004  |                  |           |  |                   | (35 204)      | (35 204)                 |
| Ordinary interim dividend: 14 April 2005  |                  |           |  |                   | (39 116)      | (39 116)                 |
| Conversion/redemption of preference shares linked to the ringfenced book:                   | (102)            | (27 617)  |  |                   |               | (27 719)                 |
| - Final adjustment to Swabou purchase price   |                  | (17 347)  |  |                   |               | (17 347)                 |
| - Redemption of preference shares in cash   | (30)             | (10 342)  |  |                   |               | (10 372)                 |
| - Conversion of preference shares to ordinary shares  | (72)             | 72        |  |                   |               |                          |
| - Preference shares converted   | (106)            | (26 980)  |  |                   |               | (27 086)                 |
| - Ordinary shares issued  | 34               | 27 052    |  |                   |               | 27 086                   |
| Balance as at 30 June 2005  | 1 338            | 280 810   |  |                   | 858 777       | 1 140 925                |
| Balance as at 30 June 2005 as previously stated   | 1 338            | 280 810   |  |                   | 859 829       | 1 141 977                |
| IFRS adjustments on 1 July 2004 and movement 2005   |                  |           |  |                   | (1 052)       | (1 052)                  |
| Restated balance as at 30 June 2005   | 1 338            | 280 810   |  |                   | 858 777       | 1 140 925                |
| Earnings  |                  |           |  |                   | 12 963        | 12 963                   |
| BEE Consortium share option cost  |                  |           |  | 1 211             |               | 1 211                    |
| Preference share dividends: 30 June 2006  |                  |           |  |                   | (1 792)       | (1 792)                  |
| Ordinary final dividend: 21 October 2005  |                  |           |  |                   | (45 491)      | (45 491)                 |
| Ordinary interim dividend: 7 April 2006   |                  |           |  |                   | (45 491)      | (45 491)                 |
| Balance as at 30 June 2006  | 1 338            | 280 810   |  | 1 211             | 778 966       | 1 062 325                |

# Cash Flow Statements for the year ended 30 June

|  |              | GROUP       |                   |  |
|--|--------------|-------------|-------------------|--|
| N\$ thousand   | Notes        | 2006        | Restated<br>2005  |  |
|  | Notos        | 2000        | 2000              |  |
| Cash flows from operating activities   | 34.1         | 419 681     | 334 176           |  |
| Cash received from customers   |              | 1 287 222   | 1 111 710         |  |
| Interest income  |              | 905 576     | 795 464           |  |
| Net fee and commission income  |              | 216 692     | 190 882           |  |
| Net insurance premium income   |              | 110 920     | 85 326            |  |
| Other income   |              | 54 034      | 40 038            |  |
| Cash paid to customers and employees   |              | (867 541)   | (777 534)         |  |
| Interest expenditure   |              | (441 236)   | (392 117)         |  |
| Net claims and benefits paid   |              | (42 451)    | (30 259)          |  |
| Total other operating expenditure  |              | (383 854)   | (355 158)         |  |
| Taxation paid  | 34.2         | (125 076)   | (41 154)          |  |
| Increase in income-earning assets  |              | (1 390 156) | (1 057 560)       |  |
| Investment securities  |              | (81 244)    | (171 327)         |  |
| Advances   |              | (1 308 912) | (886 233)         |  |
| Increase in deposits and other liabilities   |              | 1 281 204   | 797 607           |  |
| Term deposits  |              | 168 161     | (45 766)          |  |
| Current deposit accounts   |              | 1 322 950   | 462 818           |  |
| Deposits from banks  |              | (514 495)   | (61 793)          |  |
| Negotiable certificates of deposit   |              | 250 660     | 467 320           |  |
| Savings accounts   |              | 2 553       | (815)             |  |
| Accounts receivable and related items  |              | 62 853      | (38 847)          |  |
| Accounts payable and related items   |              | (10 895)    | 14 918            |  |
| Other  |              | (583)       | (228)             |  |
| Net cash inflow from operating activities  |              | 185 653     | 33 069            |  |
| Cash flows from investment activities  |              | (0          | (0                |  |
| Capital expenditure to maintain operations - acquired by means of cash   | 22           | (22 963)    | (34 104)          |  |
| Dividends received from associate company  | 24.0         | (2,585)     | 703               |  |
| Acquisition of subsidiary, previously associate - Group<br>Acquisition of subsidiary, previously associate - Company | 34.3<br>34.4 | (2 585)     | (3 135)           |  |
| Proceeds from sale of property and equipment   | 04.4         | 5 089       | (3 133)<br>17 467 |  |
| Net cash outflow from investment activities  |              | (19 879)    | (19 069)          |  |
| Cash flows from financing activities   |              |             |                   |  |
| Redemption of preference shares  |              |             | (10 372)          |  |
| Dividends paid   | 34.5         | (91 248)    | (73 702)          |  |
| Purchase of shares for share incentive trust   |              | (475)       | (7 470)           |  |
| Net cash outflow from financing activities   |              | (91 723)    | (91 544)          |  |
| Net increase / (decrease) in cash and cash equivalents   |              | 74 051      | (77 544)          |  |
| Cash and cash equivalents at beginning of the year   |              | 202 479     | 280 023           |  |
| Cash and cash equivalents at end of the year   | 13           | 276 530     | 202 479           |  |
|  |              |             |                   |  |

# Notes to the Annual Financial Statements for the year ended 30 June

|  | GROUP    |               | COMPANY |               |  |
|--|----------|---------------|---------|---------------|--|
| N\$ thousand   | 2006     | Restated 2005 | 2006    | Restated 2005 |  |
|  |          |               |         |               |  |
| 1. Accounting policies   |          |               |         |               |  |
| The accounting policies of the Group are set out on pages 42 to 62.          |          |               |         |               |  |
| 2. Turnover  |          |               |         |               |  |
| Turnover is not relevant in banking business.                                |          |               |         |               |  |
| 3. Interest and similar income   |          |               |         |               |  |
|  |          |               |         |               |  |
| Interest on:<br>Cash and short-term funds                                    | 2 428    | 1 595         |         |               |  |
| Advances at amortised cost   | 856 159  | 748 390       |         |               |  |
|  | (11 100) |               |         |               |  |
| Interest in suspense   | (11 100) | (11 928)      |         |               |  |
| Investment securities  | 58 089   | 57 407        |         |               |  |
| - held to maturity   | 19 875   | 7 537         |         |               |  |
| - available for sale   | 33 817   | 1 239         |         |               |  |
| - trading  | 4 397    | 48 631        |         |               |  |
|  |          |               |         |               |  |
| Unwinding of discounted present value on non-performing loan (refer note 16) | 11 470   | 12 634        |         |               |  |
| Unwinding of discounted present value on off-market loans                    | 5 267    | 6 774         |         |               |  |
| Net release in terms of deferred fee and expenses                            | 3 307    |               |         |               |  |
|  | 925 620  | 814 872       |         |               |  |
|  |          |               |         |               |  |
| 4. Interest expenditure and similar charges                                  |          |               |         |               |  |
| Interest on:   |          |               |         |               |  |
| Deposits from banks and financial institutions                               | 13 536   | 34 810        |         |               |  |
| Current accounts   | 181 756  | 34 696        |         |               |  |
| Savings accounts   | 5 587    | 6 152         |         |               |  |
| Term deposits  | 147 700  | 266 510       |         |               |  |
| Negotiable certificates of deposit   | 92 657   | 49 949        |         |               |  |
|  | 441 236  | 392 117       |         |               |  |
| 5. Net fee and commission income   |          |               |         |               |  |
| Banking fee and commission income  | 223 171  | 172 779       |         |               |  |
| - Card commissions   | 610      | 379           |         |               |  |
| - Cash deposit fees  | 31 029   | 27 373        |         |               |  |
| - Commissions - bills, drafts & cheques                                      | 13 052   | 12 570        |         |               |  |
| - Service fees   | 104 993  | 94 402        |         |               |  |
| - Other  | 73 487   | 38 055        |         |               |  |
| Bank related commission income   | 8 842    | 9 994         |         |               |  |
| Broking commission received  | 14 109   | 12 848        |         |               |  |
| Deferral of fee income   | (8 260)  |               |         |               |  |
| Deferral of fee expenses   | 1 072    |               |         |               |  |
| Other  |          | 9 078         |         |               |  |
| Fees and commission income and expenses                                      | 238 934  | 204 699       |         |               |  |
|  |          |               |         |               |  |
|  | (22 242) | (13 817)      |         |               |  |
| - Broking commission paid by insurance companies                             | (26 514) | (18 039)      |         |               |  |
| - Re-insurance commission received by insurance companies                    | 4 272    | 4 222         |         |               |  |
|  |          | 100.555       |         |               |  |
|  | 216 692  | 190 882       |         |               |  |

|   | GRO  | OUP   | COMPANY |          |  |
|---|--|---|---------|----------|--|
|   | Restated   |   |         | Restated |  |
| N\$ thousand  | 2006   | 2005  | 2006    | 2005     |  |
|   |  |   |         |          |  |
| . Net insurance premium income  |  |   |         |          |  |
| 6.1 Insurance premiums Life insurance contracts   | 91 782   | 71 213  |         |          |  |
| - Individual Life   | 83 079   | 70 353  |         |          |  |
| - Single premiums   | 23 121   | 17 857  |         |          |  |
| - Recurring premiums  | 55 427   | 48 281  |         |          |  |
| - Annuities   | 4 531  | 4 215   |         |          |  |
| - Employee benefits   | 7 754  |   |         |          |  |
| - Single premiums and investment lump sums  | 3 626  |   |         |          |  |
| - Recurring premiums  | 4 128  |   |         |          |  |
| - Health - Recurring premiums   | 949  | 860   |         |          |  |
| Short term insurance contracts  |  |   |         |          |  |
| - Motor & Household   | 51 497   | 41 054  |         |          |  |
| Policy fees on investment contracts   | 659  | 495   |         |          |  |
| Total insurance premium income  | 143 938  | 112 762   |         |          |  |
| Re-insurance premiums   | (33 018)   | (27 436)  |         |          |  |
| Life insurance contracts  | (10 261)   | (7 508)   |         |          |  |
| Short-term insurance contracts  | (22 757)   | (19 928)  |         |          |  |
| Net insurance premium income  | 110 920  | 85 326  |         |          |  |
| Change in unearned premium provision - net of re-insurance  | (2 751)  | 3 304   |         |          |  |
| Net insurance premium revenue   | 108 169  | 88 630  |         |          |  |
| 6.2 Insurance fund  |  |   |         |          |  |
| Balance at the beginning of the year  | 7 692  | 10 996  |         |          |  |
| Transfer from / (to) income statement   | 2 751  | (3 304)   |         |          |  |
| Balance at the end of the year  | 10 443   | 7 692   |         |          |  |
| -   | 10 110   |   |         |          |  |
| The balance comprises of:<br>Gross provision for unearned premiums  | 16 482   | 10 242  |         |          |  |
| Re-insurers' share of unearned premiums (refer note 19)   | (6 039)  | (2 550)   |         |          |  |
|   | 10 443   | 7 692   |         |          |  |
| . Net claims and benefits paid  | 10 ++0   | 1 002   |         |          |  |
| Gross benefits and claims paid on insurance contracts   |  |   |         |          |  |
| Life assurance  |  |   |         |          |  |
| Individual Life   | 26 739   | 21 151  |         |          |  |
| - Death & Disability  | 12 876   | 9 122   |         |          |  |
| - Maturities  | 3 127  | 3 361   |         |          |  |
| - Surrenders  | 10 403   | 8 563   |         |          |  |
| - Lump sum annuities  | 333  | 105   |         |          |  |
| Employee benefits   | 193  |   |         |          |  |
| Health  | 1 367  | 1 648   |         |          |  |
| Less: Re-insurance recoveries   | (3 405)  | (2 089)   |         |          |  |
| Total life assurance  | 24 894   | 20 710  |         |          |  |
| Short-term insurance contracts  |  |   |         |          |  |
|   |  |   |         |          |  |
| Motor & Household   |  |   |         |          |  |
| Motor & Household<br>Claims   | 28 788   | 17 375  |         |          |  |
| Claims  | 28 788<br>(22)                                     | 17 375<br>150                                   |         |          |  |
|   | (22)   | 150   |         |          |  |
| Claims<br>Transfer to provision for unintimated claims (refer note 27)  |  |   |         |          |  |
| Claims<br>Transfer to provision for unintimated claims (refer note 27)<br>Less: Re-insurance recoveries<br>Total short-term insurance   | (22)<br>(11 209)<br>17 557                         | 150<br>(7 976)<br>9 549                         |         |          |  |
| Claims<br>Transfer to provision for unintimated claims (refer note 27)<br>Less: Re-insurance recoveries<br>Total short-term insurance<br>Total gross benefits and claims paid | (22)<br>(11 209)<br><u>17 557</u><br><u>42 451</u> | 150<br>(7 976)<br><u>9 549</u><br><u>30 259</u> |         |          |  |
| Claims<br>Transfer to provision for unintimated claims (refer note 27)<br>Less: Re-insurance recoveries<br>Total short-term insurance   | (22)<br>(11 209)<br>17 557                         | 150<br>(7 976)<br>9 549                         |         |          |  |

|   | GROUP  |                |        |          |
|---|--------|----------------|--------|----------|
| N\$ thousand  | 0000   | Restated       | 0000   | Restated |
| Nộ thousand   | 2006   | 2005           | 2006   | 2005     |
| 8. Gains and losses from banking, trading and   |        |                |        |          |
| investment activities   |        |                |        |          |
| 8.1. Gains and losses from banking and trading activities                                       |        |                |        |          |
| Trading income  |        |                |        |          |
| Foreign exchange trading  | 27 759 | 22 799         |        |          |
| Other   | 8 030  | 2 801          |        |          |
|   | 35 789 | 25 600         |        |          |
|   |        |                |        |          |
| 8.2. Gains and losses from investment activities  |        |                |        |          |
| Investment income   |        |                |        |          |
| Dividends received on investment portfolios of insurance operations                             | 3 601  | 1 927          |        |          |
| Dividends received from subsidiaries  |        |                | 15 192 | 178 004  |
| Release from non-distributable reserve:<br>realisation of available for sale assets (insurance) | 3 868  |                |        |          |
|   | 0 000  |                |        |          |
| Release from non-distributable reserve:<br>realisation of available for sale assets (bank)      | 423    |                |        |          |
| Unrealised profits on revaluation of investments in insurance operations                        | 40 691 | 28 290         |        |          |
|   | 48 583 | 30 217         | 15 192 | 178 004  |
|   |        |                |        |          |
| 9. Other income   |        |                |        |          |
| Income from related parties (note 37.3)   | 8 421  | 2 861          |        |          |
| Rental income   | 1 932  | 2 475          |        |          |
| Profit on adjustment to Swabou purchase price   |        |                |        | 17 347   |
| Profit on revaluation of investment properties  | 1 043  | 1 063          |        |          |
| Profit on sale of property and equipment  | 1 321  | 6 664          |        |          |
| Other income  |        | 7 175          |        |          |
|   | 12 717 | 20 238         |        | 17 347   |
| 10. Operating expenses  |        |                |        |          |
| Auditors' remuneration  |        |                |        |          |
| - Audit fees  |        |                |        |          |
| Current year  | 1 495  | 2 258          | 280    | 238      |
| Prior year  | 1 093  | 1 138          | 154    |          |
| - Fees for other services   | 180    | 475            | 29     |          |
| Technical advice  | 6      |                |        |          |
| Other   | 174    | 475            | 29     |          |
|   | 2 768  | 3 871          | 463    | 238      |
|   |        |                |        |          |
| Amortisation of intangible assets - trademarks  | 7 846  | 13 330         |        |          |
| Depreciation  | 18 545 | 19 115         |        |          |
| - Property<br>Freehold buildings  | 4 802  | 2 901<br>3 197 |        |          |
| Freehold buildings - IFRS adjustment  | 5 074  | (1 397)        |        |          |
| Leasehold premises  | 1 728  | 1 101          |        |          |
| - Equipment   | 13 743 | 16 214         |        |          |
| Computer equipment  | 4 407  | 5 380          |        |          |
| Furniture and fittings  | 3 606  | 5 738          |        |          |
| Motor vehicles  | 779    | 579            |        |          |
| Office equipment  | 4 951  | 4 517          |        |          |
|   |        | 00.01          |        |          |
| Balance carried forward   | 29 159 | 36 316         | 463    | 238      |



|   | GRO     | OUP           | COMPANY |               |  |
|---|---------|---------------|---------|---------------|--|
| N\$ thousand  | 2006    | Restated 2005 | 2006    | Restated 2005 |  |
|   |         |               |         |               |  |
| 0. Operating expenses (continued)                       |         |               |         |               |  |
| Balance brought forward                                 | 29 159  | 36 316        | 463     | 238           |  |
| Other impairments incurred: property and equipment      | 386     |               |         |               |  |
| Operating lease charges                                 | 7 530   | 7 219         |         |               |  |
| - Land and buildings                                    | 4 772   | 5 190         |         |               |  |
| - Equipment   | 2 758   | 2 029         |         |               |  |
| Professional fees                                       | 37 553  | 35 166        | 683     | 102           |  |
| - Technical   | 34 670  | 31 572        |         |               |  |
| - Other   | 2 883   | 3 594         | 683     | 102           |  |
| BEE Consortium share option cost                        | 1 211   |               | 1 211   |               |  |
| Direct staff costs                                      | 233 685 | 206 507       |         |               |  |
| - Salaries, wages and allowances                        | 183 110 | 164 493       |         |               |  |
| - Off market staff loans amortisation (refer note 16)   | 5 267   | 6 774         |         |               |  |
| - Contributions to employee benefit funds               | 28 036  | 23 111        |         |               |  |
| Defined contribution schemes: pension (refer note 29.2) | 15 354  | 13 051        |         |               |  |
| Defined contribution schemes: medical                   | 9 539   | 7 852         |         |               |  |
| Defined benefit schemes (refer note 29.1)               | 3 143   | 2 208         |         |               |  |
| - Social security levies                                | 463     | 548           |         |               |  |
| - Staff share option costs                              | 762     |               |         |               |  |
| - Other   | 16 047  | 11 581        |         |               |  |
| Directors emoluments (refer note 10.1.3)                | 2 211   | 2 119         |         |               |  |
| Investment properties                                   | 95      | 205           |         |               |  |
| - Operating expenses                                    | 43      | 55            |         |               |  |
| - Repairs and maintenance                               | 52      | 150           |         |               |  |
| Other operating costs                                   | 113 120 | 98 168        | 337     | 146           |  |
| - Insurance   | 5 063   | 9 175         |         |               |  |
| - Advertising and marketing                             | 23 910  | 15 688        | 13      |               |  |
| - Maintenance   | 9 324   | 10 392        |         |               |  |
| - Property  | 9 982   | 10 051        |         |               |  |
| - Stationery and telecommunications                     | 25 262  | 21 081        | 126     |               |  |
| - Other   | 39 579  | 31 781        | 198     | 146           |  |
| Total operating expenditure                             | 424 950 | 385 700       | 2 694   | 486           |  |
| Total number of staff (as at year-end)                  | 1 433   | 1 406         |         |               |  |

| N\$ thousand   | Fees<br>as<br>director | Pensionable<br>salary | Bonus | Company<br>contributions<br>to pension/<br>medical | Other<br>allowances | Total |
|--|------------------------|-----------------------|-------|--|---------------------|-------|
|  |                        |                       |       |  |                     |       |
| 0. Operating expenses (continued)  |                        |                       |       |  |                     |       |
| <b>10.1. Directors' emoluments</b><br>Emoluments paid to directors of the Group for the year |                        |                       |       |  |                     |       |
| ended 30 June 2006 are set out below:  |                        |                       |       |  |                     |       |
| ended 50 Julie 2000 die set out below.   |                        |                       |       |  |                     |       |
| 10.1.1. Executive directors:   |                        |                       |       |  |                     |       |
| 2006: LS Ipangelwa (late)  |                        | 276                   | 340   | 37   | 119                 | 772   |
| VR Rukoro  |                        | 328                   |       | 33   | 106                 | 467   |
|  |                        | 604                   | 340   | 70   | 225                 | 1 239 |
| 2005: LS Ipangelwa (late)  |                        | 696                   | 290   | 141  | 476                 | 1 603 |
| 10.1.2. Non-executive directors:   |                        |                       |       |  |                     |       |
| 2006: Non-executive independent directors:   |                        |                       |       |  |                     |       |
| H-D Voigts (Chairman)  | 274                    |                       |       |  |                     |       |
| HWP Böttger  | 183                    |                       |       |  |                     |       |
| II Zaamwani  | 125                    |                       |       |  |                     |       |
| LG Kannemeyer  | 32                     |                       |       |  |                     |       |
| PT Nevonga   | 64                     |                       |       |  |                     |       |
| SV Katjiuanjo  | 55                     |                       |       |  |                     |       |
| EP Shiimi  | 28                     |                       |       |  |                     |       |
| SH Moir  | 117                    |                       |       |  |                     |       |
| R Haikali  | 62                     |                       |       |  |                     |       |
| M Ndilula  | 32                     |                       |       |  |                     |       |
| Other non-executive directors *:   |                        |                       |       |  |                     |       |
| EB Nieuwoudt, JK Macaskill, MT Lategan,  |                        |                       |       |  |                     |       |
| JR Khethe, J Nagel, S Rudman   |                        |                       |       |  |                     |       |
|  | 972                    |                       |       |  |                     |       |
| 2005: Non-executive independent directors:   |                        |                       |       |  |                     |       |
| H-D Voigts (Chairman)  | 114                    |                       |       |  |                     |       |
| HWP Böttger  | 89                     |                       |       |  |                     |       |
| II Zaamwani  | 59                     |                       |       |  |                     |       |
| LG Kannemeyer  | 59                     |                       |       |  |                     |       |
| PT Nevonga   | 42                     |                       |       |  |                     |       |
| SV Katjiuanjo  | 65                     |                       |       |  |                     |       |
| EP Shiimi  | 28                     |                       |       |  |                     |       |
| SH Moir  | 29                     |                       |       |  |                     |       |
| CG Robertson   | 31                     |                       |       |  |                     |       |
| Other non-executive directors *:   |                        |                       |       |  |                     |       |
| EB Nieuwoudt, JK Macaskill, J Nagel, S Rudman  |                        |                       |       |  |                     |       |
|  | 516                    |                       |       |  |                     |       |
| * Executive and main shareholder directors do  |                        |                       |       |  |                     |       |
| not receive directors fees for services as directors.  |                        |                       |       |  |                     |       |
|  |                        |                       |       |  |                     |       |
| 10.1.3. Total directors' fees paid by other group compa                                      | anies                  |                       |       |  | 2006                | 2005  |
| - Executive directors  |                        |                       |       |  | 1 239               | 1 603 |

972

2 211

516

2 119

- Non-executive directors

Directors are not subject to fixed period service contracts.

|   | Opening<br>balance | Strike price<br>(cents) | Expiry<br>date       | Taken up<br>(number<br>of shares) | Benefit<br>derived (N\$) | Closing<br>balance<br>(number<br>of shares) |
|---|--------------------|-------------------------|----------------------|-----------------------------------|--------------------------|---|
| <ul> <li>10. Operating expenses (continued)         <ol> <li>10.2. Share options</li> <li>The executive directors have been allocated the following options of which none had vested in either 2005 or 2006.</li> </ol> </li> <li>Refer note 12.3 for description of the terms of the FNB Share Incentive Trust.</li> </ul> |                    |                         |                      |                                   |                          |   |
| The movement of share options per executive director is summarised below:   |                    |                         |                      |                                   |                          |   |
| LS Ipangelwa (late)   |                    |                         |                      |                                   |                          |   |
| FNB Namibia Holdings Ltd shares: 2006   | 200 000            | 4.00                    | Nov 2007             | 200 000                           | 410 000                  |   |
| FNB Namibia Holdings Ltd shares: 2006   | 200 000            | 5.17                    | Jun 2010             | 200 000                           | 176 000<br>586 000       |   |
| FirstRand Ltd shares: 2006  | 100 000            | 12.12                   | Oct 2009             | 100 000                           | 458 000                  |   |
| <b>VR Rukoro</b><br>FNB Namibia Holdings Ltd shares<br>FirstRand Ltd shares   | 360 000<br>100 000 | 5.17<br>18.70           | Jun 2010<br>Mar 2011 |                                   |                          | 360 000<br>100 000                          |

|                                | 2000<br>Number<br>of ordinary | 6 %   | 2005<br>Number<br>of ordinary % |       |  |
|--------------------------------|-------------------------------|-------|---------------------------------|-------|--|
|                                | shares held                   | held  | shares held                     | held  |  |
| Directors' holdings in shares: |                               |       |                                 |       |  |
| Names:                         |                               |       |                                 |       |  |
| H-D Voigts                     | 11 806                        | 0.004 | 11 806                          | 0.004 |  |
| LS Ipangelwa (estate)          | 70 300                        | 0.027 | 70 300                          | 0.027 |  |
| HWP Böttger                    | 4 667                         | 0.002 | 4 667                           | 0.002 |  |
| PT Nevonga                     | 526                           |       | 526                             |       |  |
| SH Moir                        | 6 000                         | 0.002 |                                 |       |  |

All shareholdings are directly beneficial and no director holds shares indirectly.

|   | GR      | OUP           | COM   | PANY          |
|---|---------|---------------|-------|---------------|
| N\$ thousand  | 2006    | Restated 2005 | 2006  | Restated 2005 |
|   |         |               |       |               |
| 11. Taxation  |         |               |       |               |
| 11.1. Indirect taxation                                 |         |               |       |               |
| Value-added taxation (net)                              | 7 883   | (145)         | 1     | (1)           |
| Stamp duties  | 5 109   | 2 990         | 7     | 145           |
| Total indirect taxation                                 | 12 992  | 2 845         | 8     | 144           |
|   |         |               |       |               |
| 11.2. Direct taxation                                   |         |               |       |               |
| Namibian Normal taxation                                |         |               |       |               |
| - Current   | 104 512 | 87 779        |       |               |
| Current year  | 105 565 | 87 779        |       |               |
| Prior year  | (1 053) |               |       |               |
| - Deferred  | (2 483) | 2 938         | (473) | (224)         |
| Current year  | 2 951   | 2 938         | (473) | (224)         |
| Prior year  | (5 434) |               |       |               |
| Total direct taxation                                   | 102 029 | 90 717        | (473) | (224)         |
|   |         |               |       |               |
| Taxation rate reconciliation - Namibian normal taxation | %       | %             | %     | %             |
| Effective rate of taxation                              | 28      | 30            | (4)   |               |
| Total taxation has been affected by:                    | 20      | 50            | (-)   |               |
| Non-taxable income                                      | 5       | 5             |       |               |
| Prior year  | 2       | Ū             |       |               |
| Other permanent differences                             | 2       |               | 39    | 35            |
| Standard rate of taxation                               | 35      | 35            | 35    | 35            |
|   |         |               |       |               |

| N\$ thousand   | 2006<br>Banking Insurance Other Total |           |       | Restated<br>2005<br>Banking Insurance Other |         |           |       |         |  |
|--|---------------------------------------|-----------|-------|---|---------|-----------|-------|---------|--|
|  | Banking                               | Insurance | Other | Total                                       | Danking | Insurance | Other | Total   |  |
| <b>12. Dividends and earnings per share</b><br><b>12.1 Headline earnings per share</b><br>The calculation of Group headline earnings per share<br>is based on headline earnings of<br>N\$251.1 million (2005: N\$203.5 million) and the<br>weighted average number of shares in issue of<br>264 346 955 (2005: 258 495 855). |                                       |           |       |   |         |           |       |         |  |
| Earnings attributable to ordinary shareholders   | 218 658                               | 37 652    | (670) | 255 640                                     | 185 980 | 23 765    | 1 134 | 210 879 |  |
| (Profit) / loss on sale of property and equipment  | (868)                                 | 10        |       | (858)                                       | (6 292) |           |       | (6 292) |  |
| Impairment of property and equipment   | (251)                                 |           |       | (251)                                       |         |           |       |         |  |
| Profit on revaluation of investment property   | (678)                                 |           |       | (678)                                       | (1 063) |           |       | (1 063) |  |
| Realised income from available for sale financial assets   | (275)                                 | (2 514)   |       | (2 789)                                     |         |           |       |         |  |
|  |                                       |           |       |   |         |           |       |         |  |
| Headline earnings  | 216 586                               | 35 148    | (670) | 251 064                                     | 178 625 | 23 765    | 1 134 | 203 524 |  |
| Headline earnings per share  |                                       |           |       | 95.0  |         |           |       | 78.7    |  |

|  | Actual      | number      | Weighted ave | erage numbe |
|--|-------------|-------------|--------------|-------------|
|  | Gr          | Group Group |              |             |
|  | 2006        | 2005        | 2006         | 2005        |
|  |             |             |              |             |
| 12.2 Earnings per share  |             |             |              |             |
| The calculation of Group earnings per share is based on the earnings |             |             |              |             |
| attributable to ordinary shareholders of N\$255.6 million (2005:     |             |             |              |             |
| N\$210.8 million) and the weighted average number of shares in issue |             |             |              |             |
| of 264 346 955 (2005: 258 495 855).                                  |             |             |              |             |
|  |             |             |              |             |
| Calculation of weighted average number of shares in issue:           |             |             |              |             |
| Opening balances   | 264 346 955 | 259 070 522 | 258 495 855  | 259 070 522 |
|  |             |             |              |             |
| Preference shares converted into ordinary shares                     |             | 6 822 728   | 6 804 036    | 18 692      |
| (effective date 30 June 2005)  |             |             |              |             |
| Share Incentive Trust  |             | (1 546 295) | (952 936)    | (593 359)   |
| Closing balance  | 264 346 955 | 264 346 955 | 264 346 955  | 258 495 855 |
|  |             |             |              |             |
| Total consists of:   |             |             |              |             |
| Total number of shares in issue                                      | 267 593 250 | 267 593 250 |              |             |
| Held by the FNB Share Incentive Trust                                | (3 246 295) | (3 246 295) |              |             |
|  | 264 346 955 | 264 346 955 |              |             |

| FNB Share<br>Incentive Trust |      | BEE Staff<br>Incentive Scheme |      |
|------------------------------|------|-------------------------------|------|
| 2006                         | 2005 | 2006                          | 2005 |

### 12.3 Share option schemes

The terms of the FNB Share Incentive Trust are that employees allocated share options may exercise their options as follows: one third of the shares after 3 years, one third cumulatively of the shares after 4 years and all the shares after year 5.

The terms of the BEE Staff Incentive Trust are that employees allocated share options may exercise their options as follows: 50% of the shares after 3 years, 75% cumulatively of the shares after 4 years and all the shares after year 5.

| Share option schemes   |           |           |       |
|--|-----------|-----------|-------|
| Number of options in force at the beginning of the year ('000) | 3 101     | 1 700     |       |
| Granted at prices ranging between (cents)                      | 400 - 540 | 400       |       |
| Number of options granted during the year ('000)               |           | 1 901     | 1 607 |
| Granted at prices ranging between (cents)                      |           | 540       | 517   |
| Number of options exercised/released during the year ('000)    | (626)     | (120)     |       |
| Market value range at the date of exercise/release (cents)     | 605 - 610 | 450       |       |
| Number of options cancelled/lapsed during the year ('000)      | (154)     | (380)     |       |
| Granted at prices ranging between (cents)                      | 400 - 540 | 400       |       |
| Number of options in force at the end of the year ('000)       | 2 321     | 3 101     | 1 607 |
| Granted at prices ranging between (cents)                      | 400 - 540 | 400 - 540 | 517   |
| Options are exercisable over the following periods:            |           |           |       |
| (first date able to release)                                   |           |           |       |
| Financial year 2005/2006                                       |           | 400       |       |
| Financial year 2006/2007                                       | 348       | 400       |       |
| Financial year 2007/2008                                       | 889       | 1 033     | 803   |
| Financial year 2008/2009                                       | 542       | 634       | 402   |
| Financial year 2009/2010                                       | 542       | 634       | 402   |
|  | 2 321     | 3 101     | 1 607 |

|              | GROUP |      | COMPANY |      |  |
|--------------|-------|------|---------|------|--|
| N\$ thousand | 2006  | 2005 | 2006    | 2005 |  |

### 12.3 Share option schemes (continued)

#### Calculation of share option cost

The value of share options granted to employees under the FNB Share Incentive Scheme, the BEE Staff Incentive Scheme and the share options granted to the BEE Consortium has been calculated on the FinCad Valuation Model. The volatility of the share price was based on the standard deviation of the movements over a period of 365 days prior to granting options.

| Weighted average fair value of share options at year-end |       |       |  |
|--|-------|-------|--|
| - FNB Share Incentive Scheme                             | 312   |       |  |
| - BEE Staff Incentive Scheme                             | 450   |       |  |
| - BEE Consortium share option cost                       | 1 211 | 1 211 |  |
|  | 1 973 | 1 211 |  |

| N\$ thousand                                 | FNB Share<br>Incentive<br>Trust<br>2006 & 2005 | BEE Staff<br>Incentive<br>Trust<br>2006 | BEE<br>Consortium<br>option cost<br>2006 |  |
|--|--|---|--|--|
| Assumptions used in calculating these costs: |  |   |  |  |
| Exercise price                               | 400 - 540                                      | 517                                     | 5.13                                     |  |
| Expected volatility                          | 20% - 37%                                      | 19.65%                                  | 19.65%                                   |  |
| Option life                                  | 5 years  | 5 years                                 | 5 years                                  |  |
| Expected dividend yield                      | 5.03%  | 5.03%                                   | 5.03%                                    |  |
| Risk free interest rate                      | 9.47%  | 8.00%                                   | 8.00%                                    |  |
| Probability of vesting                       | 80.00%   | 80.00%                                  | Per agreed terms                         |  |
|  |  |   | with BEE Consortium                      |  |

|   | GROUP  |        | COMPANY |        |  |
|---|--------|--------|---------|--------|--|
| N\$ thousand  | 2006   | 2005   | 2006    | 2005   |  |
| <b>12.4 Dividends per share</b><br>A final dividend (dividend no. 19) of 13.5 cents per share was declared on<br>10 August 2004 in respect of the six months ended 30 June 2004 and paid<br>on 22 October 2004. |        | 34 975 |         | 35 204 |  |
| An interim dividend (dividend no. 20) of 15 cents per share was declared on 4 February 2005 for the six months ended 31 December 2004 and paid on 14 April 2005.  |        | 38 727 |         | 39 116 |  |
| A final dividend (dividend no. 21) of 17 cents per share was declared on 10 August 2005 in respect of the six months ended 30 June 2005 and payable on 21 October 2005.   | 44 939 |        | 45 491  |        |  |
| An interim dividend (dividend no. 22) of 17 cents per share was declared<br>on 9 February 2006 for the six months ended 31 December 2005 and paid<br>on 7 April 2006.   | 44 939 |        | 45 491  |        |  |
|   | 89 878 | 73 702 | 90 982  | 74 320 |  |
| Final dividend declared subsequent to year-end  | 60 800 | 44 939 | 61 546  | 45 491 |  |

The dividend per share calculation in the current year and the prior year takes into account the elimination of the dividends to the Share Incentive Trust which is consolidated on a Group level.

|  | GRO     | GROUP         |      | PANY             |
|--|---------|---------------|------|------------------|
| N\$ thousand   | 2006    | Restated 2005 | 2006 | Restated<br>2005 |
|  |         |               |      |                  |
| 13. Cash and short-term funds  |         |               |      |                  |
| Coins and bank notes   | 106 512 | 97 998        |      |                  |
| Balances with central bank   | 79 508  | 67 783        |      |                  |
| Balances with group companies  |         | 208           |      |                  |
| Balances with other banks  | 90 510  | 36 490        |      |                  |
|  | 276 530 | 202 479       |      |                  |
| Fair value   |         |               |      |                  |
| The carrying value approximates the fair value of total cash and short-term funds. |         |               |      |                  |
|  |         |               |      |                  |
| Mandatory reserve balances included in above:                                      | 79 505  | 67 775        |      |                  |
| Banks are required to deposit a minimum average balance, calculated monthly,       |         |               |      |                  |
| with the central bank, in terms of the Banking Institutions Act, (No 2 of 1998).   |         |               |      |                  |
| These deposits bear no interest.   |         |               |      |                  |
| Money at short notice constitutes amounts withdrawable in 32 days or less.         |         |               |      |                  |
|  |         |               |      |                  |

|  | ASSETS   |            | LIABILITIES |            |  |
|--|----------|------------|-------------|------------|--|
| N\$ thousand   | Notional | Fair value | Notional    | Fair value |  |
|  |          |            |             |            |  |
| 4. Derivative financial instruments  |          |            |             |            |  |
| The Group uses the following financial instruments for hedging purposes:           |          |            |             |            |  |
| Forward rate agreements are negotiated foreign exchange contracts where            |          |            |             |            |  |
| the fair value is calculated by taking the foreign exchange contract price for the |          |            |             |            |  |
| remaining term at year-end.  |          |            |             |            |  |
| Currency and interest rate swaps are commitments to exchange one set of            |          |            |             |            |  |
| cash flows for another, resulting in the economic exchange of interest rates (for  |          |            |             |            |  |
| example fixed rate for floating rate). No exchange of principal takes place.       |          |            |             |            |  |
| These instruments are not designated as hedging instruments.                       |          |            |             |            |  |
| Further information pertaining to the risk management of the Group is set out      |          |            |             |            |  |
| in note 35.  |          |            |             |            |  |
| The Group utilises the following derivatives for trading purposes:                 |          |            |             |            |  |
|  |          |            |             |            |  |
| 2006   |          |            |             |            |  |
| Currency derivatives   |          |            |             |            |  |
| - Swaps  | 17 422   | 17 422     | 17 422      | 17 422     |  |
| - Forward rate agreements  | 141 422  | 21 998     | 141 422     | 22 035     |  |
| Interest rate derivatives  |          |            |             |            |  |
| - Swaps  |          |            | 824         | 824        |  |
| Total held for trading   | 158 844  | 39 420     | 159 668     | 40 281     |  |
| Restated 2005  |          |            |             |            |  |
| Currency derivatives   |          |            |             |            |  |
| - Forward rate agreements  | 78 634   | 5 028      | 78 634      | 4 634      |  |
| Total held for trading   | 78 634   | 5 028      | 78 634      | 4 634      |  |

The contractual commitment to deliver and receive on currency forward rate agreements is N\$141.4 million (2005: N\$78.6 million). These agreements are normally entered into on a back to back basis with RMB Treasury at FirstRand Bank Limited.

|  | GRO       | OUP           | COM  | PANY             |  |
|--|-----------|---------------|------|------------------|--|
| N\$ thousand                               | 2006      | Restated 2005 | 2006 | Restated<br>2005 |  |
| 15. Advances                               |           |               |      |                  |  |
| Sector analysis                            |           |               |      |                  |  |
| Originated advances                        |           |               |      |                  |  |
| Agriculture including fishing              | 278 645   | 380 696       |      |                  |  |
| Banks and financial services               | 168 692   | 121 504       |      |                  |  |
| Building and property development          | 1 581 111 | 1 243 900     |      |                  |  |
| Government and public authorities          | 38 846    | 58 935        |      |                  |  |
| Individuals                                | 4 757 320 | 3 886 142     |      |                  |  |
| Manufacturing and commerce                 | 649 367   | 433 616       |      |                  |  |
| Mining                                     | 58 945    | 35 448        |      |                  |  |
| Transport and communication                | 402 615   | 424 030       |      |                  |  |
| Other services                             | 239 924   | 291 361       |      |                  |  |
| Notional value of advances                 | 8 175 465 | 6 875 632     |      |                  |  |
| Contractual interest suspended             | (45 141)  | (44 368)      |      |                  |  |
| Gross advances                             | 8 130 324 | 6 831 264     |      |                  |  |
|  |           |               |      |                  |  |
| Impairment of advances (note 16)           | (167 014) | (121 789)     |      |                  |  |
| Net advances                               | 7 963 310 | 6 709 475     |      |                  |  |
|  |           |               |      |                  |  |
| Geographic analysis (based on credit risk) |           |               |      |                  |  |
| Namibia                                    | 8 006 767 | 6 851 768     |      |                  |  |
| South Africa                               | 168 698   | 23 864        |      |                  |  |
| Notional value of advances                 | 8 175 465 | 6 875 632     |      |                  |  |
| Contractual interest suspended             | (45 141)  | (44 368)      |      |                  |  |
| Gross advances                             | 8 130 324 | 6 831 264     |      |                  |  |
| Impairment of advances (note 16)           | (167 014) | (121 789)     |      |                  |  |
| Net advances                               | 7 963 310 | 6 709 475     |      |                  |  |
| Category analysis                          |           |               |      |                  |  |
| Overdrafts and managed accounts            | 1 249 237 | 967 606       |      |                  |  |
| Loans to other financial institutions      | 119 254   | 121 504       |      |                  |  |
| Instalment sales                           | 1 360 510 | 1 144 778     |      |                  |  |
| Lease payments receivable                  | 67 300    | 41 354        |      |                  |  |
| Property finance                           |           |               |      |                  |  |
| - Home loans                               | 4 140 154 | 3 503 871     |      |                  |  |
| - Commercial property finance              | 114 907   | 143 847       |      |                  |  |
| Term loans                                 | 906 007   | 661 533       |      |                  |  |
| Preference share advances                  | 151 269   | 192 519       |      |                  |  |
| Other                                      | 66 827    | 98 620        |      |                  |  |
| Notional value of advances                 | 8 175 465 | 6 875 632     |      |                  |  |
| Contractual interest suspended             | (45 141)  | (44 368)      |      |                  |  |
| Gross advances                             | 8 130 324 | 6 831 264     |      |                  |  |
|  |           |               |      |                  |  |
| Impairment of advances (note 16)           | (167 014) | (121 789)     |      |                  |  |
| Net advances                               | 7 963 310 | 6 709 475     |      |                  |  |

### 15. Advances (continued)

#### Company

The company has applied the right to legally set-off an advance and deposit with the same counterparty, with the same balance, in terms of IAS 32, to the amount N\$263.7 million (2005: N\$219.5 million). The related interest received and interest paid of N\$44.1 million (2005: N\$36.8 million) have also been set-off on the same principles.

#### Fair value

The carrying value of loans and advances approximate their fair value, except for certain fixed rated loans, refer note 35.8.

A maturity analysis of advances is set out in note 35.7 and is based on the remaining periods to contractual maturity from the year end.

| N\$ thousand  | Within<br>1 year  | Restated<br>2005<br>Total |                |                        |                        |
|---|-------------------|---------------------------|----------------|------------------------|------------------------|
| Analysis of instalment sales and lease payments receivable          |                   | years                     | years          |                        |                        |
| Lease payments receivable<br>Suspensive sale instalments receivable | 9 287<br>38 431   | 38 590<br>1 632 576       | 623<br>625     | 48 500<br>1 671 632    | 50 727<br>1 372 809    |
| Less: Unearned finance charges                                      | 47 718<br>(5 747) | 1 671 166<br>(285 949)    | 1 248<br>(626) | 1 720 132<br>(292 322) | 1 423 536<br>(237 404) |
|   | 41 971            | 1 385 217                 | 622            | 1 427 810              | 1 186 132              |

A maturity analysis of advances is set out in note 35.7 of this annual report and is based on the remaining periods to contractual maturity from the year-end.

The Group and Company have not sold or pledged any security to third parties.

|   | 2006                                      |   |                         |                                  |
|---|---|---|-------------------------|----------------------------------|
| N\$ thousand  | Total<br>impairment                       | Specific<br>impairment                    | Portfolio<br>impairment | Income<br>statement              |
| 16. Impoirment of advances  |   |   |                         |                                  |
| 16. Impairment of advances<br>Analysis of movement in impairment of advances  |   |   |                         |                                  |
| Group   |   |   |                         |                                  |
| Opening balance   | 121 789                                   | 69 503                                    | 52 286                  |                                  |
| IFRS adoption (refer accounting policy note 1.27.1)   | 39 541                                    |   | 39 541                  |                                  |
| Amounts written off   | (14 265)                                  | (14 265)                                  |                         | (2 296)                          |
| Unwinding of discounted present value on non-performing loans (refer note 3)  | (11 470)                                  | (11 470)                                  |                         |                                  |
| Net new impairments created   | 31 419                                    | 31 102                                    | 317                     | (31 419)                         |
| Impairments created   | 104 019                                   | 101 336                                   | 2 683                   | (104 019)                        |
| Impairments released  | (72 600)                                  | (70 234)                                  | (2 366)                 | 72 600                           |
| Recoveries of bad debts   |   |   |                         | 4 437                            |
| Closing balance   | 167 014                                   | 74 870                                    | 92 144                  | (29 278)                         |
|   |   | 200                                       | )5                      |                                  |
|   | Total                                     |   | Portfolio               |                                  |
|   | impairment                                | Specific                                  | impairment              | Income                           |
| N\$ thousand  | (Restated)                                | impairment                                | (Restated)              | statement                        |
|   | 100.075                                   | 07.040                                    |                         |                                  |
| Opening balance   | 180 675                                   |   |                         |                                  |
| Amounto unitan off  |   | 87 942                                    | 92 733                  | (0,000)                          |
| Amounts written off   | (17 014)                                  | (17 014)                                  | 92 733                  | (3 329)                          |
| Unwinding of discounted present value on non-performing loans   | (17 014)<br>(12 634)                      | (17 014)<br>(12 634)                      |                         |                                  |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created  | (17 014)<br>(12 634)<br>22 389            | (17 014)<br>(12 634)<br>11 209            | 11 180                  | (22 389)                         |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created<br>Impairments created   | (17 014)<br>(12 634)<br>22 389<br>136 142 | (17 014)<br>(12 634)<br>11 209<br>108 115 | 11 180<br>28 027        | (22 389)<br>(136 142)            |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created<br>Impairments created<br>Impairments released   | (17 014)<br>(12 634)<br>22 389            | (17 014)<br>(12 634)<br>11 209            | 11 180                  | (22 389)<br>(136 142)<br>113 753 |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created<br>Impairments created<br>Impairments released<br>Recoveries of bad debts  | (17 014)<br>(12 634)<br>22 389<br>136 142 | (17 014)<br>(12 634)<br>11 209<br>108 115 | 11 180<br>28 027        | (22 389)<br>(136 142)            |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created<br>Impairments created<br>Impairments released<br>Recoveries of bad debts<br>Change in accounting policy: Opening balance of portfolio provision | (17 014)<br>(12 634)<br>22 389<br>136 142 | (17 014)<br>(12 634)<br>11 209<br>108 115 | 11 180<br>28 027        | (22 389)<br>(136 142)<br>113 753 |
| Unwinding of discounted present value on non-performing loans<br>Net new impairments created<br>Impairments created<br>Impairments released<br>Recoveries of bad debts  | (17 014)<br>(12 634)<br>22 389<br>136 142 | (17 014)<br>(12 634)<br>11 209<br>108 115 | 11 180<br>28 027        | (22 389)<br>(136 142)<br>113 753 |

|  | GROUP   |               |  |
|--|---------|---------------|--|
| N\$ thousand   | 2006    | Restated 2005 |  |
| Impairment value of off-market loans, transferred from<br>Portfolio impairments above, included at Gross Advances: |         |               |  |
| Opening balance  | 49 545  |               |  |
| Change in accounting policy (refer note 1.27)  |         | 51 627        |  |
| Unwinding of discounted present value through interest income (refer note 3)                                       | (5 267) | (6 774)       |  |
| Impairments created for new advances granted   | 14 825  | 4 692         |  |
| Closing balance  | 59 103  | 49 545        |  |

### 80 FNB Namibia Group Annual Report 2006

| N\$ thousand                           | Credit<br>risk | 20<br>Security<br>held | 006<br>Contractual<br>interest<br>suspended | Specific<br>impairments | Restated 2005<br>Specific<br>impairments |  |
|--|----------------|------------------------|---|-------------------------|--|--|
|  |                |                        |   |                         |  |  |
| 16. Impairment of advances (continued) |                |                        |   |                         |  |  |
| Non-performing loans                   |                |                        |   |                         |  |  |
| Group                                  |                |                        |   |                         |  |  |
| Non-performing lendings by sector      | =              |                        |   |                         |  |  |
| Agriculture including fishing          | 7 699          | 4 326                  | 3 400                                       | 1 987                   | 1 183                                    |  |
| Banks and financial services           | 21             |                        | 21  |                         |  |  |
| Building and property development      | 40 555         | 32 478                 | 3 674                                       | 5 604                   | 1 651                                    |  |
| Individuals                            | 120 093        | 76 859                 | 23 381                                      | 46 619                  | 43 034                                   |  |
| Manufacturing and commerce             | 70 488         | 42 481                 | 13 556                                      | 17 447                  | 8 215                                    |  |
| Mining                                 | 16             |                        | 5   | 11                      | 6  |  |
| Transport and communication            | 7 066          | 114                    | 70  | 2 870                   | 375                                      |  |
| Other services                         | 1 375          | 800                    | 1 034                                       | 332                     | 15 039                                   |  |
| Total 2006                             | 247 313        | 157 058                | 45 141                                      | 74 870                  | 69 503                                   |  |
| 2005 Total non-performing lendings     | 213 111        | 106 805                | 44 368                                      | 69 503                  |  |  |
| Non-performing lendings by category    |                |                        |   |                         |  |  |
| Overdrafts and managed account debtors | 37 719         | 9 555                  | 15 130                                      | 17 755                  | 21 691                                   |  |
| Instalment sale                        | 22 672         | 3 180                  | 4 127                                       | 14 599                  | 9 901                                    |  |
| Lease payments receivable              |                |                        |   |                         | 228                                      |  |
| Home loans                             | 133 809        | 107 795                | 17 332                                      | 31 528                  | 29 252                                   |  |
| Term loans                             | 53 113         | 36 528                 | 8 552                                       | 10 988                  | 8 431                                    |  |
| Total 2006                             | 247 313        | 157 058                | 45 141                                      | 74 870                  | 69 503                                   |  |
| 2005 Total non-performing lendings     | 213 111        | 106 805                | 44 368                                      | 69 503                  |  |  |

| N\$ thousand   | Held for<br>trading | Originated | 2006<br>Held to<br>maturity | Available<br>for sale | Total   | Restated<br>2005<br>Total |  |
|--|---------------------|------------|-----------------------------|-----------------------|---------|---------------------------|--|
| 17. Investment securities and other investments        |                     |            |                             |                       |         |                           |  |
| Total unlisted   |                     |            |                             |                       |         |                           |  |
| Treasury bills   | 11 401              |            | 92 007                      | 459 307               | 562 715 | 561 109                   |  |
| Other Government and Government guaranteed stock       | 120 851             |            |                             | 14 534                | 135 385 | 90 814                    |  |
| Unit trust investments                                 |                     |            |                             | 10 281                | 10 281  | 89 924                    |  |
| RMB Asset Management Namibia                           | 205 341             |            |                             |                       | 205 341 |                           |  |
| RMB Balanced Fund                                      |                     |            |                             |                       |         | 83 083                    |  |
| Other  | 5 676               | 47 146     |                             |                       | 52 822  | 14 233                    |  |
| Total 2006   | 343 269             | 47 146     | 92 007                      | 484 122               | 966 544 | 839 163                   |  |
| Total 2005   | 651 219             |            | 166 580                     | 21 364                | 839 163 |                           |  |
| Aggregate directors' valuation of unlisted investments |                     |            |                             |                       | 966 544 | 839 163                   |  |

Revaluations on instruments held for trading and available for sale are based on quoted market prices and are updated monthly. Information regarding other investments as required in terms of Schedule 4 of the Companies Act is kept at the Company's registered offices. This information is open for inspection in terms of the provisions of Section 113 of the Companies Act, 1973.

The maturity analysis for investment securities is set out in note 35.7 of these annual financial statements.

N\$125.8 million (2005: N\$491.8 million) of the financial instruments held for trading form part of the Group's liquid asset portfolio in terms of the Banking Institutions Act (No 2 of 1998) and other foreign banking regulator's requirements. The full balance of the liquid asset portfolio is N\$797.2 million (2005: N\$687.9 million).

The Group and Company hold certain interests in collateralised debt obligation structures. The Group and the Company have no obligations toward other investors beyond the amounts already contributed. The Group and the Company have no management control or influence over these investments which are recorded at fair value under the available for sale category in the above table.

|  | GRC     | OUP           | COM   | IPANY            |
|--|---------|---------------|-------|------------------|
| N\$ thousand   | 2006    | Restated 2005 | 2006  | Restated<br>2005 |
|  |         |               |       |                  |
| 18. Accounts receivable  |         |               |       |                  |
| Items in transit   | 12 445  | 90 777        |       |                  |
| Deferred staff costs (refer change in accounting policy, note 1.27 |         |               |       |                  |
| to the accounting policies)  | 59 103  | 49 545        |       |                  |
| Dividends receivable on Structured Insurance                       |         |               | 4 986 | 5 025            |
| Accounts receivable  |         | 7 866         |       |                  |
| Other debtors  | 30 905  | 33 961        | 120   | 47               |
|  | 102 453 | 182 149       | 5 106 | 5 072            |
|  |         |               |       |                  |
| 19. Re-insurance assets  |         |               |       |                  |
| Insurance contracts  | 8 175   | 3 377         |       |                  |
| Short-term reinsurance contracts : unearned premium                | 6 039   | 2 550         |       |                  |
| Short-term reinsurance contracts : outstanding claims              | 1 019   | 626           |       |                  |
| Life reinsurance contracts   | 1 117   | 201           |       |                  |
|  |         |               |       |                  |
| Total reinsurance contracts  | 8 175   | 3 377         |       |                  |

The full amount in the current and prior year has a maturity of less than one year.

|   | Nature of<br>business    | lssued<br>ordinary share<br>capital N\$ | Number of<br>ordinary<br>shares held | Year<br>end |
|---|--------------------------|---|--------------------------------------|-------------|
| <b>20. Investment in associate companies</b><br>20.1. Details of investments in unlisted<br>associate companies |                          |   |                                      |             |
| Namclear (Pty) Ltd  | Interbank clearing house | 4                                       | 1                                    | 31 December |
| Avril Payment Solutions (Pty) Ltd   | Payroll administrators   | 10 000                                  | 1 000                                | 28 February |
| RMB Asset Management Namibia (Pty) Ltd  | Asset Management         | 20                                      | 10 000                               | 30 June     |

|  | Effective Holding % |      | Group carrying<br>amount |       |      | costs less<br>written off |
|--|---------------------|------|--------------------------|-------|------|---------------------------|
| N\$ thousand   | 2006                | 2005 | 2006                     | 2005  | 2006 | 2005                      |
| 20.2. Effective holdings and carrying amounts in unlisted associate companies  |                     |      |                          |       |      |                           |
| Namclear (Pty) Ltd   | 25                  | 25   |                          | 3 125 |      | 3 125                     |
| Avril Payment Solutions (Pty) Ltd  | 10                  | 10   | 253                      | 208   | 1    | 1                         |
| FNB Namibia Unit Trusts Ltd<br>(previously: FirstMet Namibia Unit Trusts Ltd)<br>- 2006 accounted for as a subsidiary, comparative<br>figures applicable to associate company status |                     | 50   |                          | 3 052 |      | 2 000                     |
| RMB Asset Management Namibia (Pty) Ltd   | 50                  | 50   |                          |       |      | 10                        |
| Total unlisted   |                     |      | 253                      | 6 385 | 1    | 5 136                     |

|  | GRO     | OUP           | COMPANY |               |  |
|--|---------|---------------|---------|---------------|--|
| N\$ thousand   | 2006    | Restated 2005 | 2006    | Restated 2005 |  |
|  |         |               |         |               |  |
| 20. Investment in associate companies (continued)                          |         |               |         |               |  |
| 20.3. Detail information of unlisted associate companies                   |         |               |         |               |  |
| Investments at cost less amounts written off                               | 2 001   | 5 126         |         | 2 000         |  |
| Share of associate earnings:   |         |               |         |               |  |
| Income before taxation   | 1 099   | 1 729         |         |               |  |
| Taxation for the year  | (474)   | (590)         |         |               |  |
| Retained income for the year   | 625     | 1 139         |         |               |  |
| Share of retained income at beginning of the year                          | 1 259   | 883           |         |               |  |
| Retained income at the end of the year                                     | 1 884   | 2 022         |         |               |  |
| Associate became subsidiary: FNB Namibia Unit Trusts - Accumulated profits | (1 052) |               |         |               |  |
| Associate became subsidiary: FNB Namibia Unit Trusts - Original cost       | (2 000) |               |         |               |  |
| Dividends received for the year  | (580)   | (763)         |         |               |  |
| Carrying value   | 253     | 6 385         |         | 2 000         |  |
| Movement in goodwill   |         |               |         |               |  |
| Opening balance  |         | (119)         |         |               |  |
| Amortisation charge  |         | 119           |         |               |  |
| At end of year   |         |               |         |               |  |
| Valuation  |         |               |         |               |  |
| Unlisted investments at directors' valuation                               | 253     | 6 385         |         | 2 000         |  |

|  | Gro             | pup     |      | Nambia<br>usts Ltd | Avril Pa<br>Solutions |       | RMB Asset M<br>Namibia |       | Nam<br>(Pty) |      |
|--|-----------------|---------|------|--------------------|-----------------------|-------|------------------------|-------|--------------|------|
| N\$ thousand   | 2006            | 2005    | 2006 | 2005               | 2006                  | 2005  | 2006                   | 2005  | 2006         | 2005 |
|  |                 |         |      |                    |                       |       |                        |       |              |      |
| Group  |                 |         |      |                    |                       |       |                        |       |              |      |
| 20.4. Summarised<br>financial information of<br>associate companies                    |                 |         |      |                    |                       |       |                        |       |              |      |
| Balance sheet  |                 |         |      |                    |                       |       |                        |       |              |      |
| Non-current assets   | 885             | 5 157   |      | 3 928              | 885                   | 1 229 |                        |       |              |      |
| Current assets   | 3 187           | 4 495   |      | 3 017              | 3 187                 | 1 419 |                        | 59    |              |      |
| Current liabilities  | (1 267)         | (2 018) |      | (841)              | (1 267)               | (353) |                        | (824) |              |      |
| Non-current liabilities  | (271)           | (212)   |      |                    | (271)                 | (212) |                        |       |              |      |
| Equity   | 2 534           | 7 422   |      | 6 104              | 2 534                 | 2 083 |                        | (765) |              |      |
| Income statement<br>Share of earnings<br>of associate companies<br>Amounts written off | 625<br>( 3 125) | 1 139   |      | 361                | 625                   | 778   |                        | (10)  | (3 125)      |      |
|  | (3125)          | (10)    |      |                    |                       |       |                        | (10)  | (3 125)      |      |
| Share of earnings of associate   | (0, 5,00)       | 1 100   |      | 061                | COF                   | 770   |                        | (10)  | (0.105)      |      |
| companies after impairment losses  | (2 500)         | 1 129   | _    | 361                | 625                   | 778   |                        | (10)  | (3 125)      |      |

Refer note 37.3 for details on loans to/(from) related parties.

No detailed balance sheet information was available for Namclear (Pty) Ltd in the comparative year and the full carrying value has been impaired in the 2006 financial year.

The share of accumulated losses not accounted for is N\$1.1 million as at 31 December 2005. The Group does not share in these losses and only impaired the amount invested.

No detailed balance sheet information is available for RMB Asset Management Namibia (Pty) Ltd and the full carrying value was impaired in the 2005 financial year.



|   | Company |         |      | FirstMet Namibia<br>Unit Trusts Ltd |      | Mangement<br>(Pty) Ltd |
|---|---------|---------|------|-------------------------------------|------|------------------------|
| N\$ thousand  | 2006    | 2005    | 2006 | 2005                                | 2006 | 2005                   |
| 20. Investment in associate companies (continued)             |         |         |      |                                     |      |                        |
| Company   |         |         |      |                                     |      |                        |
| 20.4. Summarised financial information of associate companies |         |         |      |                                     |      |                        |
| Balance sheet   |         |         |      |                                     |      |                        |
| Non-current assets  |         | 3 928   |      | 3 928                               |      |                        |
| Current assets  |         | 3 076   |      | 3 017                               |      | 59                     |
| Current liabilities   |         | (1 665) |      | (841)                               |      | (824)                  |
| Non-current liabilities                                       |         |         |      |                                     |      |                        |
| Equity  |         | 5 339   |      | 6 104                               |      | (765)                  |
| Income statement  |         |         |      |                                     |      |                        |
| Share of earnings of associate companies                      |         |         |      |                                     |      |                        |
| after impairment losses                                       |         | (10)    |      |                                     |      | (10)                   |

The Company acquired the remaining equity stake in FirstMet Namibia Unit Trusts Ltd. It has accounted for this investment as a subsidiary in the current year. With the adoption of IFRS, the company accounts are reflected and changed retrospectively, on the basis that the investment in associate companies is treated according to the cost method. As a result, the prior recognised earnings of share of associate income has been reversed in the accounts of the Company, refer note 1.27.

No detailed balance sheet information is available for RMB Asset Management Namibia (Pty) Ltd and the full carrying value was impaired in the 2005 financial year.

Refer note 37.3 for details on loans to/(from) related parties.

The most recent audited annual financial statements of associates are used by the Group in applying the equity method of accounting for associates. These are not always drawn up to the same date as the financial statements of the Group. In instances where significant events occurred between the last financial statement date of an associate and the financial statement date of the Group, the effects of such events are adjusted for, where material. Where the last financial statement date of an associate was more than six months before the financial statement date of the Group, the Group uses the unaudited management accounts of the associate. The Group has applied this principle consistently since adopting the equity accounting method for associates.

|   |   |                           |                                |                              | Effective | holding   |
|---|---|---------------------------|--------------------------------|------------------------------|-----------|-----------|
| N\$ thousand  | Nature<br>of<br>business                    | Date<br>of<br>acquisition | Country<br>of<br>incorporation | Number<br>of<br>shares       | %<br>2006 | %<br>2005 |
| <ul> <li>Investment in subsidiary companies</li> <li>Significant subsidiaries</li> <li>All subsidiaries are unlisted.</li> <li>The number of shares remained unchanged from 2005 to 2006.</li> <li>The year-end of all the subsidiaries is 30 June, except FNB</li> <li>Namibia Unit Trusts Ltd, whose year-end is 31 December, and for whom the management accounts for the period since acquisition on 1 January 2006 have been used in preparing the Group consolidation.</li> </ul> |   |                           |                                |                              |           |           |
| Banking operations:   |   |                           |                                |                              |           |           |
| First National Bank of Namibia Ltd  | Commercial banking                          | 1 June<br>2003 **         | Namibia                        | 1,200 of<br>N\$1 each        | 100       | 100       |
| Swabou Investments (Pty) Ltd  | Home loan<br>investment<br>company          | 1 July<br>2003            | Namibia                        | 2 of<br>N\$0.05<br>each      | 100       | 100       |
| Insurance operations:   |   |                           |                                |                              |           |           |
| Swabou Life Assurance Company Ltd   | Life<br>assurance<br>company                | 1 July<br>2003            | Namibia                        | 6,000,000<br>of N\$1<br>each | 100       | 100       |
| Swabou Insurance Company Ltd  | Short-term insurance                        | 1 July<br>2003            | Namibia                        | 4,000,000<br>of N\$1 each    | 100       | 100       |
| Other:  |   |                           |                                |                              |           |           |
| First National Asset Management & Trust Company of Namibia (Pty) Ltd  | Asset Manage-<br>ment and<br>Trust services | 1 October<br>1996         | Namibia                        | 200 of<br>N\$1 each          | 100       | 100       |
| Talas Properties (Windhoek) (Pty) Ltd   | Property<br>Company                         | 31 March<br>1988          | Namibia                        | 100 of<br>N\$1 each          | 100       | 100       |
| FNB Namibia Unit Trusts Ltd   | Unit Trust<br>Company                       | 1 January<br>2006         | Namibia                        | 4,000,000<br>of N\$1 each    | 100       | 50 *      |

\* Accounted for as associate in the 2005 year

\*\* FNB Namibia Holdings Limited was previously known as First National Bank of Namibia Ltd, which was established in 1988. The banking business transferred on 1 June 2003 to a newly formed company, called First National Bank of Namibia Ltd.

|  | Aggregat<br>of subs<br>(befor | idiaries      | inves     | tal<br>tment<br>btedness) |
|--|-------------------------------|---------------|-----------|---------------------------|
| N\$ thousand   | 2006                          | Restated 2005 | 2006      | Restated 2005             |
| First National Bank of Namibia Ltd                                     | 233 165                       | 195 930       | 1 142 792 | 1 142 792                 |
| Swabou Investments (Pty) Ltd   | 73 778                        | 159 320       |           |                           |
| First National Asset Management and Trust Company of Namibia (Pty) Ltd | 714                           | 169           |           |                           |
| Talas Properties (Windhoek) (Pty) Ltd                                  | 10 094                        | 37 216        | 2 967     | 2 967                     |
| Swabou Life Assurance Company Ltd                                      | 36 010                        | 21 991        | 27 740    | 27 740                    |
| Swabou Insurance Company Ltd   | 25                            | 7 398         | 12 348    | 12 348                    |
| FNB Namibia Unit Trusts Ltd  | 437                           |               | 5 475     |                           |
|  | 354 223                       | 422 024       | 1 191 322 | 1 185 847                 |

The prior year income of Swabou Investments (Pty) Ltd includes a reversal of management fee expenses of N\$44 million, as well as revaluation of investment properties of N\$36 million.

The prior year income of Talas Properties (Windhoek) (Pty) Ltd includes a revaluation of investment property of N\$32.4 million.



| N\$ thousand                | Cost<br>2006 | Accumulated<br>depreciation<br>and<br>impairments<br>2006 | Net Book<br>Value<br>2006 | Cost<br>2005 | Restated<br>Accumulated<br>depreciation and<br>impairments<br>2005 | Net Book<br>Value<br>2005 |   |
|-----------------------------|--------------|---|---------------------------|--------------|--|---------------------------|---|
| 22. Property and equipment  |              |   |                           |              |  |                           |   |
| Group                       |              |   |                           |              |  |                           |   |
| Property                    |              |   |                           |              |  |                           |   |
| Freehold land and buildings | 141 936      | (39 679)  | 102 257                   | 135 957      | (34 529)   | 101 428                   |   |
| Leasehold premises          | 13 022       | (7 866)   | 5 156                     | 14 467       | (9 822)  | 4 645                     |   |
|                             | 154 958      | (47 545)  | 107 413                   | 150 424      | (44 351)   | 106 073                   | - |
| Equipment                   |              | ( /   |                           |              | ( )  |                           |   |
| Computer equipment          | 38 719       | (29 835)  | 8 884                     | 40 460       | (29 257)   | 11 203                    |   |
| Furniture and fittings      | 49 747       | (23 297)  | 26 450                    | 45 083       | (23 291)   | 21 792                    |   |
| Motor vehicles              | 6 241        | (3 902)   | 2 339                     | 5 736        | (3 876)  | 1 860                     |   |
| Office equipment            | 47 122       | (34 270)  | 12 852                    | 45 785       | (34 868)   | 10 917                    |   |
|                             | 141 829      | (91 304)  | 50 525                    | 137 064      | (91 292)   | 45 772                    |   |
|                             |              |   |                           |              |  |                           |   |
| Total                       | 296 787      | (138 849)   | 157 938                   | 287 488      | (135 643)  | 151 845                   |   |

| N\$ thousand  | Freehold<br>land and<br>buildings | Leasehold<br>premises | Computer<br>equipment | Furniture<br>and<br>fittings | Motor<br>vehicles | Office<br>equipment | Total    |
|---|-----------------------------------|-----------------------|-----------------------|------------------------------|-------------------|---------------------|----------|
| Movement in property and  |                                   |                       |                       |                              |                   |                     |          |
| equipment - net book value  |                                   |                       |                       |                              |                   |                     |          |
| Net book value at 1 July 2004   | 94 738                            | 4 488                 | 8 118                 | 24 312                       | 1 554             | 8 787               | 141 997  |
| IFRS adjustment (refer note 1.27.3)                                     | (1 794)                           |                       |                       |                              |                   |                     | (1 794)  |
| Additions   | 13 012                            | 1 258                 | 8 475                 | 3 469                        | 1 225             | 6 665               | 34 104   |
| Depreciation charge for period  | (3 197)                           | (1 101)               | (5 390)               | (5 728)                      | (579)             | (4 517)             | (20 512) |
| Depreciation charge for period -<br>IFRS adjustment (refer note 1.27.3) | 1 397                             |                       |                       |                              |                   |                     | 1 397    |
| Disposals   | (2 728)                           |                       |                       | (261)                        | (340)             | (18)                | (3 347)  |
| Net book value at 30 June 2005  | 101 428                           | 4 645                 | 11 203                | 21 792                       | 1 860             | 10 917              | 151 845  |
| Additions   | 1 987                             | 2 239                 | 2 095                 | 8 420                        | 1 270             | 6 952               | 22 963   |
| Work in progress transferred to equipment                               | (3 445)                           | 227                   |                       |                              |                   | 3 218               |          |
| Reclassification from investment properties (refer note 23)             | 6 921                             |                       |                       |                              |                   |                     | 6 921    |
| Depreciation charge for period  | (3 074)                           | (1 728)               | (4407)                | (3 606)                      | (779)             | (4 951)             | (18 545) |
| Impairments recognised  | (386)                             |                       |                       |                              |                   |                     | (386)    |
| Transfer to repairs and maintenance                                     | (1 092)                           |                       |                       |                              |                   |                     | (1 092)  |
| Disposals   | (3 527)                           |                       | (7)                   | (156)                        | (12)              | (66)                | (3 768)  |
| Net book value at 30 June 2006  | 98 812                            | 5 383                 | 8 884                 | 26 450                       | 2 339             | 16 070              | 157 938  |

Information regarding land and buildings as required in terms of Schedule 4 of the Companies Act is kept at the Company's registered offices. This information will be open for inspection in terms of the provisions of section 113 of the Companies Act, 1973.

|  | GRO     | OUP           | COM  | PANY          |
|--|---------|---------------|------|---------------|
| N\$ thousand   | 2006    | Restated 2005 | 2006 | Restated 2005 |
|  |         |               |      |               |
| 23. Investment property  |         |               |      |               |
| Market value at beginning of the year  | 11 878  | 18 271        |      |               |
| Reclassification to freehold property (Refer note 22)  | (6 921) |               |      |               |
| Disposals  |         | (7 456)       |      |               |
| Revaluations   | 1 043   | 1 063         |      |               |
| Balance at end of the year   | 6 000   | 11 878        |      |               |
| Investment properties consist of office buildings only   | 6 000   | 11 878        |      |               |
| Rental income received on investment properties (included in note 9 'Other income')              | 327     | 1 162         |      |               |
| Operating expenses that generated rental income<br>(included in note 10 'Other operating costs') | (95)    | (205)         |      |               |
|  | 232     | 957           |      |               |

The criteria used to distinguish between owner-occupied and investment property at Group level was based on the physical space occupied by Group companies in relation to total available space. The property was valued by Abel Danie Schoeman (appointed appraiser by the Master of the High Court, Windhoek, in terms of Act 66 of 1965) at open market value on 30 June 2006. This valuation is performed annually.

There are no restrictions on realisation of investment properties.

There are no material contractual obligations on investment properties and no investment property has been encumbered.

Information regarding land and buildings as required in terms of Schedule 4 of the Companies Act is kept at the Company's registered offices. This information will be open for inspection in terms of the provisions of section 113 of the Companies Act, 1973.

#### 24. Intangible assets

| Trademarks   |          |          |  |
|--|----------|----------|--|
| Gross amount   | 108 708  | 108 708  |  |
| Less: Accumulated amortisation   | (37 995) | (30 149) |  |
|  | 70 713   | 78 559   |  |
| Movement in trademarks - book value  |          |          |  |
| Opening balance  | 78 559   | 109 236  |  |
| Amortisation   | (7 846)  | (13 330) |  |
| Adjustment to original Swabou consideration as a result of the redemption/ |          |          |  |
| conversion of preference shares - See Statement of Changes in Equity       |          | (17 347) |  |
| Closing balance  | 70 713   | 78 559   |  |
|  |          |          |  |
| Goodwill   |          |          |  |
| Gross amount   | 100      |          |  |
| Movement in goodwill - book value  |          |          |  |
| Opening balance  |          |          |  |
| Acquistion of remaining equity stake in FNB Namibia Unit Trusts Ltd        | 100      |          |  |
| Closing balance  | 100      |          |  |
|  |          |          |  |
| Total intangible assets  | 70 813   | 78 559   |  |

The amortisation period of the trademark is partly based on a diminishing amortisation profile and a fixed amortisation profile, both of which ensure the trademark to be fully amortised within the next 16 years.

A change in the estimation of the trademark amortisation has resulted in the amortisation charge in 2006 being reduced by N\$2.1 million. The amortisation charge for 2007 is estimated at N\$10.3 million. This change was brought about to adjust the amortisation more accurately to the estimated remaining life of the intangible assets.

|  | GR        | OUP           | COM   | PANY             |  |
|--|-----------|---------------|-------|------------------|--|
| N\$ thousand   | 2006      | Restated 2005 | 2006  | Restated<br>2005 |  |
|  |           |               |       |                  |  |
| 25. Deposit and current accounts<br>Amortised cost                             |           |               |       |                  |  |
| Deposit and current accounts   |           |               |       |                  |  |
| From banks and financial institutions  |           |               |       |                  |  |
| - In the normal course of business   | 124 224   | 638 719       |       |                  |  |
| From customers   | 121221    | 000110        |       |                  |  |
| - Current accounts   | 4 392 199 | 3 069 249     |       |                  |  |
| - Savings accounts   | 342 692   | 340 139       |       |                  |  |
| - Term deposits  | 2 058 923 | 1 890 762     |       |                  |  |
| Other deposits   |           |               |       |                  |  |
| - Negotiable certificates of deposit   | 1 018 110 | 767 450       |       |                  |  |
|  | 7 936 148 | 6 706 319     |       |                  |  |
|  |           |               |       |                  |  |
| Geographic analysis (based on counterparty risk)                               |           |               |       |                  |  |
| Namibia  | 7 874 055 | 6 182 972     |       |                  |  |
| South Africa   | 11 791    | 522 572       |       |                  |  |
| Other  | 50 302    | 775           |       |                  |  |
|  | 7 936 148 | 6 706 319     |       |                  |  |
|  |           |               |       |                  |  |
| A maturity analysis of deposits and current accounts is set out on note 35.7   |           |               |       |                  |  |
| of these annual financial statements, and is based on the remaining periods to |           |               |       |                  |  |
| contractual maturity from the year-end.  |           |               |       |                  |  |
| 26. Creditors and accruals   |           |               |       |                  |  |
| Accounts payable   | 11 375    | 28 356        | 210   | 10 385           |  |
| Dividends payable  | 4 986     | 5 025         | 4 986 | 5 025            |  |
| Other creditors  | 97 980    | 99 673        |       |                  |  |
|  | 114 341   | 133 054       | 5 196 | 15 410           |  |
| All amounts are expected to be settled within twelve months.                   |           |               |       |                  |  |
|  |           |               |       |                  |  |
| 27. Provision for unintimated claims   |           |               |       |                  |  |
| Opening Balance  | 1 828     | 1 678         |       |                  |  |
| Charge to the income statement (refer note 7)                                  | (22)      | 150           |       |                  |  |
| Closing Balance  | 1 806     | 1 828         |       |                  |  |

This provision is raised for possible claim incidents incurred before year-end but only reported thereafter, related to the short-term insurance industry. This provision forms part of the short-term insurance industry practice. The norm of 7% of earned premiums is used, adjusted for claims reported after year-end, but before the approval of the annual financial statements.

|  | GRO     | OUP           | COMPANY |               |  |
|--|---------|---------------|---------|---------------|--|
| N\$ thousand   | 2006    | Restated 2005 | 2006    | Restated 2005 |  |
|  |         |               |         |               |  |
| 28. Policyholders' fund  |         |               |         |               |  |
| Opening Balance  | 109 395 | 76 965        |         |               |  |
| Transfer to policyholder liabilities under insurance contracts               | 36 913  | 29 384        |         |               |  |
| Fair value adjustment to policyholder liabilities under investment contracts | (1 750) | 1 807         |         |               |  |
| Premiums received on investment contracts                                    | 3 559   | 1 735         |         |               |  |
| Policyholder benefits on investment contracts                                | (152)   | (1)           |         |               |  |
| Fees on investment contracts   | (659)   | (495)         |         |               |  |
| Closing Balance  | 147 306 | 109 395       |         |               |  |
|  |         |               |         |               |  |
| Consisting of:   |         |               |         |               |  |
| Policyholder liabilities under insurance contracts                           |         |               |         |               |  |
| Opening balance  | 106 199 | 76 815        |         |               |  |
| Transfer from income statement   | 36 913  | 29 384        |         |               |  |
| Closing balance  | 143 112 | 106 199       |         |               |  |
|  |         |               |         |               |  |
| Policyholder liabilities under investment contracts                          |         |               |         |               |  |
| Opening balance  | 3 196   | 150           |         |               |  |
| Premiums received  | 3 559   | 1 735         |         |               |  |
| Policyholder benefits  | (152)   | (1)           |         |               |  |
| Fair value adjustment  | (1 750) | 1 807         |         |               |  |
| Fees on investment contracts   | (659)   | (495)         |         |               |  |
| Closing balance  | 4 194   | 3 196         |         |               |  |

#### 29. Employee benefits

#### 29.1. Post-retirement medical liability

The Group has a liability to subsidise the post-retirement medical expenditure of certain of its employees based on a defined benefit plan.

The actuarial method used to value the liabilities is the project unit credit method prescribed by IAS 19 - Employee Benefits. The liability is taken as the present value of the employers' share of continuation members contribution to the medical scheme. Continuing member contributions are projected into the future year using the assumption rate of health care cost inflation and then discounted back using the discount rate. The Group subsidises medical aid contributions for all eligible members at various rates.

Salary cost increases are expected to be in line with the inflation rate, whereas medical cost increases are expected to be 1.75% higher than the inflation rate.

At 30 June 2006, the actuarially determined liability of the Group was N\$30.2 million (2005: N\$27.7 million).

The actuarial valuation is done on an annual basis.

|  | GRC     | OUP           | COM  | PANY             |
|--|---------|---------------|------|------------------|
| N\$ thousand   | 2006    | Restated 2005 | 2006 | Restated<br>2005 |
| 20 Employee herefite (centinyed)   |         |               |      |                  |
| 29. Employee benefits (continued)<br>29.1. Post-retirement medical liability (continued) |         |               |      |                  |
| Present value of unfunded liability  | 33 798  | 24 911        |      |                  |
| Unrecognised actuarial (gains)/losses  | (3 573) | 2 754         |      |                  |
| Post-retirement medical liability  | 30 225  | 27 665        |      |                  |
|  | 00 220  | 21 000        |      |                  |
| The amounts recognised in the income statement are as follows:                           |         |               |      |                  |
| Current service cost   | 1 317   | 973           |      |                  |
| Interest cost  | 1 814   | 1 635         |      |                  |
| Net actuarial losses/(gains) recognised  | 12      | (400)         |      |                  |
| Total included in staff costs (refer note 10)  | 3 143   | 2 208         |      |                  |
|  |         |               |      |                  |
| Movement in post-retirement medical liability:   |         |               |      |                  |
| Present value at the beginning of the year   | 27 665  | 25 685        |      |                  |
| Amounts recognised in the income statement as above                                      | 3 143   | 2 208         |      |                  |
| Contributions paid   | (583)   | (228)         |      |                  |
| Present value at the end of the year   | 30 225  | 27 665        |      |                  |
|  |         |               |      |                  |
| The principal actuarial assumptions used for accounting purposes were:                   |         |               |      |                  |
| Discount rate  | 9%      | 8%            |      |                  |
| Long-term increase in medical subsidies  | 8%      | 6%            |      |                  |
|  |         |               |      |                  |
| Number of employees covered  | 492     | 543           |      |                  |
|  |         |               |      |                  |
| 29.2. Pension fund   |         |               |      |                  |
| Employer contribution to pension fund (refer note 10)                                    | 15 354  | 13 051        |      |                  |
| Employer contribution to pension fund - executive directors                              | 70      | 129           |      |                  |
| Total employer contributions to pension fund   | 15 424  | 13 180        |      |                  |
| Employee contributions to pension fund   | 10 516  | 8 596         |      |                  |
| Total contributions  | 25 940  | 21 776        |      |                  |
|  |         |               |      |                  |
| Number of employees covered  | 1 433   | 1 379         |      |                  |

The Group provides for retirement benefits by making payments to a pension fund, which is independent of the group and was registered in Namibia in 1995 in accordance with the requirements of the Pension Funds' Act. The fund is a defined contribution fund and is subject to the Pension Funds' Act (no 24 of 1956). The fund is valued every three years. The last valuation was performed for the year ended 30 June 2005 and indicated that the fund was in a sound financial position.

The pension fund is a related party to the Group.

|  | GRO          | OUP           | COMPANY  |                  |  |
|--|--------------|---------------|----------|------------------|--|
| N\$ thousand   | 2006         | Restated 2005 | 2006     | Restated<br>2005 |  |
|  |              |               |          |                  |  |
| 30. Deferred taxation  |              |               |          |                  |  |
| 30.1. The movement on the deferred taxation account                            |              |               |          |                  |  |
| is as follows:   |              |               |          |                  |  |
| Entities with deferred taxation liabilities                                    |              |               |          |                  |  |
| Credit balance   |              |               |          |                  |  |
| - Balance at the beginning of the year   | 69 637       | 46 971        | 59 333   | 46 447           |  |
| - IFRS adjustment  |              | (713)         |          |                  |  |
| - Originating temporary differences  | 5 173        | 23 379        | 15 465   | 12 886           |  |
| Total credit balance   | 74 810       | 69 637        | 74 798   | 59 333           |  |
| Debit balance  |              |               |          |                  |  |
| - Balance at the beginning of the year   | (23 871)     | (10 754)      | (23 863) | (10 753)         |  |
| - Reversing temporary differences  | (15 932)     | (13 117)      | (15 938) | (13 110)         |  |
| Total debit balance  | (39 803)     | (23 871)      | (39 801) | (23 863)         |  |
|  |              | . ,           | . ,      |                  |  |
| Net balance for the year for entities with deferred taxation liabilities       | 35 007       | 45 766        | 34 997   | 35 470           |  |
|  |              |               |          |                  |  |
| Entities with deferred taxation assets   |              |               |          |                  |  |
| Credit balance   |              |               |          |                  |  |
| - Balance at the beginning of the year   | 84 373       | 65 620        |          |                  |  |
| - Change in accounting policy  |              | 18 068        |          |                  |  |
| <ul> <li>IFRS adjustment</li> <li>Originating temporary differences</li> </ul> | 6 942        | 85<br>600     |          |                  |  |
| Total credit balance   | 91 315       | 84 373        |          |                  |  |
|  | 01010        | 0+010         |          |                  |  |
| Debit balance  |              |               |          |                  |  |
| - Balance at the beginning of the year   | (119 241)    | (111 319)     |          |                  |  |
| - IFRS adjustment - Fees and expenses  | (2 206)      |               |          |                  |  |
| - IFRS adjustment - Portfolio provisions                                       | (10 380)     |               |          |                  |  |
| - Originating/(reversing) temporary differences                                | 1 334        | (7 922)       |          |                  |  |
| Total debit balance  | (130 493)    | (119 241)     |          |                  |  |
|  | (00.470)     | (0.4.000)     |          |                  |  |
| Net balance for the year for entities with deferred taxation assets            | (39 178)     | (34 868)      |          |                  |  |
| Overall net deferred taxation balance  | (4 171)      | 10 898        | 34 997   | 35 470           |  |
|  | (+ + + + + ) | 10 000        | 0 1 001  |                  |  |
| Total (originating)/reversing differences through Income statement             | (2 483)      | 2 940         | (473)    | (224)            |  |
|  |              |               |          |                  |  |

Deferred taxation assets and liabilities are offset when the income taxes relate to the same fiscal authority, same legal entity and there is a legal right to set-off.

| N\$ thousand   | Balance<br>on 1 July | Originating /<br>(reversing) | Balance<br>on 30 June | Balance on<br>1 July 2005 | Originating /<br>(reversing) | Balance<br>on 30 June |
|--|----------------------|------------------------------|-----------------------|---------------------------|------------------------------|-----------------------|
| Nộ thousanu  | 2004                 | differences                  | 2005                  | Restated                  | differences                  | 2006                  |
| 30. Deferred taxation (continued)                                |                      |                              |                       |                           |                              |                       |
| 30.2 Deferred taxation assets and liabilities                    |                      |                              |                       |                           |                              |                       |
| and deferred taxation charge/(credit) in the                     |                      |                              |                       |                           |                              |                       |
| income statement are attributable to the                         |                      |                              |                       |                           |                              |                       |
| following items:   |                      |                              |                       |                           |                              |                       |
| Group  |                      |                              |                       |                           |                              |                       |
| Entities with net deferred taxation assets                       |                      |                              |                       |                           |                              |                       |
| Deferred tax liabilities   |                      |                              |                       |                           |                              |                       |
| On fair value adjustments of financial instruments               | 3 102                | (3 102)                      |                       |                           |                              |                       |
| Instalment credit agreements                                     | 56 630               | (4 243)                      | 52 387                | 52 387                    | (3 636)                      | 48 751                |
| Accruals   | 3 257                | 1 617                        | 4 874                 | 4 874                     | 1 233                        | 6 107                 |
| Deferred staff costs   |                      |                              |                       | 17 339                    | 3 347                        | 20 686                |
| Fixed Assets (restated with IFRS adjustment)                     | 2 631                | 6 985                        | 9 616                 | 9 773                     | 5 998                        | 15 771                |
| Total deferred taxation liabilities                              | 65 620               | 1 257                        | 66 877                | 84 373                    | 6 942                        | 91 315                |
| Deferred tax assets  |                      |                              |                       |                           |                              |                       |
| Taxation losses  | (12 760)             | 12 760                       |                       |                           | (1 651)                      | (1 651)               |
| Provision for Ioan impairment                                    | (11 487)             | (16 849)                     | (28 336)              | (28 336)                  | 4 858                        | (23 478)              |
| Provision for post-retirement benefits                           | (8 923)              | (10 648)                     | (9 557)               | (9 557)                   | (959)                        | (10 516)              |
| Other  | (78 149)             | (3 199)                      | (81 348)              | (81 348)                  | (13 500)                     | (94 848)              |
| Total net deferred taxation assets                               | (111 319)            | (7 922)                      | (119 241)             | (119 241)                 | (11 252)                     | (130 493)             |
|  | (111010)             | (! 022)                      | (110 2 11)            | (110 2 11)                | (11202)                      | (100 100)             |
| Net deferred taxation assets                                     | (45 699)             | (6 665)                      | (52 364)              | (34 868)                  | (4 310)                      | (39 178)              |
| Entities with net deferred taxation liabilities                  |                      |                              |                       |                           |                              |                       |
| Deferred tax liabilities   |                      |                              |                       |                           |                              |                       |
| Instalment credit agreements                                     | 46 447               | 22 202                       | 68 649                | 68 649                    | 6 150                        | 74 799                |
| Fixed Assets (restated with IFRS adjustment)                     | 10 111               |                              | 00 0 10               | 00 0 10                   | 11                           | 11                    |
| Other  | 524                  | 758                          | 1 282                 | 988                       | (988)                        |                       |
| Total deferred taxation liabilities                              | 46 971               | 22 960                       | 69 931                | 69 637                    | 5 173                        | 74 810                |
|  |                      |                              |                       |                           |                              |                       |
| Total net deferred taxation assets: Taxation losses              | (10 754)             | (13 117)                     | (23 871)              | (23 871)                  | (15 932)                     | (39 803)              |
| Net deferred taxation liabilities                                | 36 217               | 9 843                        | 46 060                | 45 766                    | (10 759)                     | 35 007                |
|  |                      |                              |                       |                           |                              |                       |
| Net deferred taxation  | (9 482)              | 3 178                        | (6 304)               | 10 898                    | (15 069)                     | (4 171)               |
| Charge through income statement deferred taxation charge         |                      |                              |                       |                           | (2 483)                      |                       |
| Created directly in equity due to prospective IFRS adjustments   |                      |                              |                       |                           | (12 586)                     |                       |
| Created directly in equity due to prospective in his adjustments |                      |                              |                       |                           | (12 069)                     |                       |
| Company  |                      |                              |                       |                           | (10.009)                     |                       |
| Deferred tax liabilities   |                      |                              |                       |                           |                              |                       |
|  | (10.750)             | (10 11/)                     | (00 067)              | 50.000                    | 15 466                       | 74 700                |
| Instalment credit agreements                                     | (10 753)             | (13 114)                     | (23 867)              | 59 333                    | 15 466                       | 74 799                |
| Taxation losses  | 46 447               | 12 890                       | 59 337                | (23 863)                  | (15 939)                     | (39 802)              |
| Total deferred taxation liabilities                              | 35 694               | (224)                        | 35 470                | 35 470                    | (473)                        | 34 997                |



|  | GRO            | OUP              | COM                | PANY             |
|--|----------------|------------------|--------------------|------------------|
| N\$ thousand   | 2006           | Restated<br>2005 | 2006               | Restated<br>2005 |
| <ul> <li>31. Share capital Authorised 990 000 000 (2005: 959 802 553) ordinary shares with a par value of 0.5 cents per share 10 000 000 (2005: 40 197 447) cumulative convertible redeemable preference shares with a par value of 0.5 cents per share</li></ul>                                  | 4 950<br>50    | 4 950            | 4 950<br><u>50</u> | 4 950<br>50      |
| <b>Issued</b><br>267 593 250 (2005: 267 593 250) ordinary shares with a par value of<br>0.5 cents per share<br>2 (2005: 2) cumulative convertible redeemable preference shares with<br>a par value of 0.5 cents per share  | 1 338          | 1 338            | 5 000<br>1 338     | 1 338            |
| Elimination of shares held by Share Incentive Trust  | (17)           | (17)             |                    |                  |
|  | 1 321          | 1 321            | 1 338              | 1 338            |
| Term of preference shares: redeemable at 31 days notice by either party.<br>The dividend rights in terms of the agreement with the shareholder are<br>based on the actual profits made, per agreed adjustments, of a portion of<br>the short-term insurance business.                              |                |                  |                    |                  |
| Share premium  | 266 082        | 266 557          | 280 810            | 280 810          |
| A detailed reconciliation of the movements in the share capital and<br>premium balances is set out in the statement of changes in equity.<br>The unissued ordinary shares are under the control of the directors until the<br>next annual general meeting.<br>All issued shares are fully paid up. |                |                  |                    |                  |
| 32. Non-distributable reserves   |                |                  |                    |                  |
| General risk reserve (impaired capital reserve)<br>Other non-distributable reserves: Swabou Insurance Company Ltd -<br>Available for sale assets   | 8 104<br>1 913 | 24 104<br>2 788  |                    |                  |
| Other non-distributable reserves: Swabou Insurance Company Ltd -<br>Contingency reserve  | 899            | 730              |                    |                  |
| Other non-distributable reserves: First National Bank of Namibia Ltd -<br>Available for sale assets  | 156            |                  |                    |                  |
| Share-based payment reserve  | 1 997          | 12               | 1 211              |                  |
|  | 13 069         | 27 634           | 1 211              |                  |

A detailed reconciliation of the movements in the respective non-distributable reserve balances is set out in the statement of changes in equity.

|  |         |               | 00101 | PANY          |
|--|---------|---------------|-------|---------------|
| N\$ thousand   | 2006    | Restated 2005 | 2006  | Restated 2005 |
| 33. Contingent liabilities and capital commitments                             |         |               |       |               |
| Group and Company  |         |               |       |               |
| Contingencies  |         |               |       |               |
| Guarantees   | 357 212 | 252 886       |       |               |
| Letters of credit  | 103 594 | 6 647         |       |               |
| Irrevocable unutilised facilities - original maturity one year or less         | 687 602 | 707 650       |       |               |
| Irrevocable unutilised facilities - original maturity more than one year       | 232 045 | 254 336       |       |               |
| Other  | 769     | 10 304        |       |               |
| 10   | 381 222 | 1 231 823     |       |               |
| Guarantees consist predominantly of endorsements and performance guarantees    |         |               |       |               |
| Legal proceedings  |         |               |       |               |
| There are a number of legal or potential claims against the Group, the outcome |         |               |       |               |
| of which cannot at present be foreseen. These claims are not regarded as       |         |               |       |               |
| material, either on an individual or group basis.                              |         |               |       |               |
| Provision is made for all liabilities which are expected to materialise.       |         |               |       |               |
| Commitments  |         |               |       |               |
| Commitments in respect of capital expenditure and long-term investments        |         |               |       |               |
| approved by directors  |         |               |       |               |
| - Contracted for   | 432     | 4 620         |       |               |
| - Not contracted for   | 29 424  | 90 952        |       | 3 152         |

Funds to meet these commitments will be provided from Group resources.

Contingent liabilities or contingent assets may arise as a result from unresolved matters with the taxation authority. It is not foreseen that these adjustments will be material to the Group.

|   |                | 2006               |                  |
|---|----------------|--------------------|------------------|
| N\$ thousand  | Next<br>year   | 2nd to<br>5th year | After<br>5 years |
| Group and Company<br>Commitments under operating leases |                |                    |                  |
| Office premises<br>Equipment                            | 7 100<br>1 304 | 6 532<br>1 079     | 76               |
|   | 8 404          | 7 611              | 76               |

Notice periods on operating lease contracts are between 3-6 months, no operating lease contract is fixed and escalation clauses range between 6% and 8%.

| N\$ thousand    | Next<br>year | 2005<br>2nd to<br>5th year |
|-----------------|--------------|----------------------------|
| Office premises | 4 204        | 6 269                      |
| Equipment       | 1 803        | 1 930                      |
|                 | 6 007        | 8 199                      |
|                 |              |                            |

There were no commitments under operating leases after 5 years.

94

FNB Namibia Group Annual Report 2006

|   | GROUP                                 |
|---|---------------------------------------|
| N\$ thousand 2006   | Restated<br>2005                      |
| 04. Oach flau information   |                                       |
| 34. Cash flow information   |                                       |
| 34.1. Reconciliation of operating income to cash flow<br>from operating activities                  |                                       |
| Operating income before taxation 371 9  | 309 466                               |
| Adjusted for:   | 32 303 400                            |
| - Share of earnings of associate companies after impairment losses 2 5                              | 00 (1 129)                            |
| Depreciation, amortisation and impairment of property, equipment     and intangible assets     26 7 |                                       |
| - Unrealised profits on revaluation of investments (40 6)   |                                       |
| - Transfer of work in progress to repairs and maintenance 1 0                                       |                                       |
| - Revaluation of investment property (1.0   |                                       |
| - Share payment cost 19   | , , , ,                               |
| - Impairment of advances 29 2   |                                       |
| - Provision for post-employment benefit obligations 31-   |                                       |
| - Other employment provisions 1 5   |                                       |
| - Creation of derivative financial instruments  |                                       |
| - Policyholders' fund and insurance fund transfers 37 9   | · · · · ·                             |
| - Unwinding of discounted present value on non-performing loans (11.4)                              |                                       |
| - Unwinding of discounted present value on off-market loans (5.2)                                   |                                       |
| - Net release in terms of deferred fee and expenses (3.3)   |                                       |
| - Off market staff loans amortisation (refer note 10) 52  |                                       |
| - Profit on sale of fixed assets (1.3)  | 21) (6 664)                           |
| Cash flows from operating activities 419 6  |                                       |
| 34.2. Taxation paid   |                                       |
| Amounts overpaid/(unpaid) at beginning of the year (8.5)  | 54) 40 916                            |
| Indirect taxes (12.9  | 92) (2 845)                           |
| Current taxation charge (104 5  | (87 779)                              |
| Amounts unpaid at end of the year 9   | 8 554                                 |
| Total taxation paid (125 0  | 76) (41 154)                          |
| 34.3. Acquisition of subsidiary   |                                       |
| Cash and cash equivalents 12  | 14                                    |
| Investment securities and other investments 61  | 65                                    |
| Current assets  | 60                                    |
| Total assets 7 5  | 39                                    |
| Other liabilities   | 38)                                   |
| Net assets acquired 67  | · · · · · · · · · · · · · · · · · · · |
| Goodwill acquired   | 00                                    |
| Cost of acquiring subsidiary 68   | 51                                    |
| Less 50% previously held as an associate (3 0-  | 52)                                   |
| Settled in cash 37  | 99                                    |
|   |                                       |
| Cash balance of subsidiary 12   | 4                                     |
| Settled in cash (3.7)   | 99)                                   |
| Net cash flow on acquisition of subsidiary (2.5)  | 35)                                   |

|   | GRC     |                  |
|---|---------|------------------|
|   |         | Destated         |
| N\$ thousand 2                          | 006     | Restated<br>2005 |
|   |         |                  |
| 34. Cash flow information (continued)   |         |                  |
| 34.4. Acquisition of associates         |         |                  |
| Namclear (Pty) Ltd                      |         | 3 125            |
| RMB Asset Management Namibia (Pty) Ltd  |         | 10               |
|   |         | 3 135            |
| 34.5. Dividends paid                    |         |                  |
| Amounts unpaid at beginning of the year | (5 025) |                  |
| Dividends approved (                    | 91 209) | (78 727)         |
| Amounts unpaid at end of the year       | 4 986   | 5 025            |
| Total dividends paid                    | 91 248) | (73 702)         |

#### 35. Risk management

#### 35.1. General

The unaudited Risk Report of the Group is contained on pages 124 to 127 ('the Risk Report') of this annual report. The report sets out in detail the various risks the Group is exposed to, as well as the strategy, methodology and instruments used to mitigate these risks. Risk control policies and exposure limits for the key risk areas of the Group are approved by the Board, while operational policies and control procedures are approved by the relevant risk committees. Details of the Group's risk management structure, the risk management methodologies and the various risk committees are set out in the Corporate Governance and the Risk Reports, on page 120 to 127.

#### Strategy in using financial instruments

By its nature the Group's activities are principally related to the use of financial instruments including derivatives. The Group accepts deposits from customers at both fixed and floating rates and for various periods and seeks to earn above average interest margins by investing these funds in high quality assets. The Group seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates while maintaining sufficient liquidity to meet all claims that might fall due.

The Group also trades in financial instruments where it takes positions in traded and over the counter instruments including derivatives, to take advantage of short-term market movements in the equity and bond markets and in currency, interest rate and commodity prices. The Board of the Group places trading limits on the level of exposure that can be taken in relation to both overnight and intra-day positions. With the exception of specific hedging arrangements, foreign exchange and interest rate exposures associated with these derivatives are normally offset by entering into counterbalancing positions, thereby controlling the variability in the net cash amounts required to liquidate market positions.

#### 35.2. Strategy in using hedges

The Group's strategy for using hedges is set out in note 1.13, and is also dealt with in the Risk Report.

#### 35. Risk management (continued)

#### 35.3. Credit risk management

Credit risk is the risk that a counterparty will be unable to repay amounts when they fall due. In general, the Group manages its credit risk exposure by placing limits on the acceptable risk exposure to individual borrowers or groups of borrowers, and within geographic and industry segments. Credit risk is monitored on an ongoing basis.

In banking terms this is associated with the principal business of a bank - to lend money. The Group's credit risk is therefore the possibility that it could suffer a loss due to a customer not being able to meet commitments.

The bank's credit support function centrally manages the Group's credit risk. Its primary functions are to formulate macro-level credit policies; to independently review the largest credit exposures; and to manage the portfolio of risk concentrations. Efficiency of the credit process is continuously reviewed, as is the efficiency of credit approval processes and portfolio management. Portfolio credit risk is managed through a system that identifies and monitors deteriorating credit risks at an early stage.

An established credit process is in place. This involves delegated approval authorities and credit procedures, designed to build high quality assets. The approval delegation includes the use of credit committees formed to review proposed assets of varying amounts. The most senior of these committees include members of the board of directors. See note 16 for detail analysis of non-performing loans.

|  | GROUP     |                 |           |  |
|--|-----------|-----------------|-----------|--|
| N\$ thousand                                       | Namibia   | South<br>Africa | Total     |  |
| Significant credit exposures at 30 June 2006 were: |           |                 |           |  |
| Assets   |           |                 |           |  |
| Notional value of advances                         | 8 006 767 | 168 698         | 8 175 465 |  |
| Contingencies                                      | 1 405 745 |                 | 1 405 745 |  |
|  | 9 412 512 | 168 698         | 9 581 210 |  |
| Economic sector risk concentrations in respect of  |           |                 |           |  |
| advances are set out in note 15.                   |           |                 |           |  |
| Significant credit exposures at 30 June 2005 were: |           |                 |           |  |
| Assets   |           |                 |           |  |
| Notional value of advances                         | 6 851 768 | 23 864          | 6 875 632 |  |
| Contingencies                                      | 1 231 823 |                 | 1 231 823 |  |
|  | 8 083 591 | 23 864          | 8 107 455 |  |

#### 35.4. Market risk

The Group takes on exposure to market risk. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group applies a 'value at risk' methodology to estimate the market risk positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The primary risk control mechanism used for risk control purposes are stress loss test and limits.

|              |     |      | 20   | 06   |       |       |  |
|--------------|-----|------|------|------|-------|-------|--|
| N\$ thousand | N\$ | Rand | US\$ | Euro | Other | Total |  |

### 35. Risk management (continued)

Acceto

### 35.5. Currency risk management

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The Group manages foreign currency exposures in terms of approved limits. The currency position at 30 June 2006 is set out below:

| Assets                                      |           |       |        |        |       |           |
|---|-----------|-------|--------|--------|-------|-----------|
| Cash and short-term funds                   | 222 119   | 3 176 | 36 718 | 13 210 | 1 307 | 276 530   |
| Derivative financial instruments            |           |       |        |        |       |           |
| - trading                                   |           |       | 21 998 | 17 422 |       | 39 420    |
| Advances                                    |           |       |        |        |       |           |
| - at amortised cost                         | 7 963 310 |       |        |        |       | 7 963 310 |
| Investment securities and other investments |           |       |        |        |       |           |
| - held for trading                          | 343 269   |       |        |        |       | 343 269   |
| - originated                                | 47 146    |       |        |        |       | 47 146    |
| - held to maturity                          | 92 007    |       |        |        |       | 92 007    |
| - available for sale                        | 484 122   |       |        |        |       | 484 122   |
| Accounts receivable                         | 102 453   |       |        |        |       | 102 453   |
| Policy loans originated                     | 996       |       |        |        |       | 996       |
| Re-insurance assets                         | 8 175     |       |        |        |       | 8 175     |
| Investment in associate company             | 253       |       |        |        |       | 253       |
| Deferred taxation assets                    | 39 178    |       |        |        |       | 39 178    |
| Property and equipment                      | 157 938   |       |        |        |       | 157 938   |
| Investment property                         | 6 000     |       |        |        |       | 6 000     |
| Intangible assets                           | 70 813    |       |        |        |       | 70 813    |
| Total assets                                | 9 537 779 | 3 176 | 58 716 | 30 632 | 1 307 | 9 631 610 |
|   |           |       |        |        |       |           |
| Liabilities and shareholders' funds         |           |       |        |        |       |           |
| Deposit and current accounts                | 7 936 148 |       |        |        |       | 7 936 148 |
| Derivative financial instruments            |           |       |        |        |       |           |
| - trading                                   | 824       |       | 22 035 | 17 422 |       | 40 281    |
| Creditors and accruals                      | 114 341   |       |        |        |       | 114 341   |
| Gross outstanding claims                    | 6 526     |       |        |        |       | 6 526     |
| Gross unearned premium                      | 16 482    |       |        |        |       | 16 482    |
| Provision for unintimated claims            | 1 806     |       |        |        |       | 1 806     |
| Policyholders' fund                         | 147 306   |       |        |        |       | 147 306   |
| Post-retirement benefit fund liability      | 30 225    |       |        |        |       | 30 225    |
| Current taxation                            | 982       |       |        |        |       | 982       |
| Deferred taxation liabilities               | 35 007    |       |        |        |       | 35 007    |
| Total equity                                | 1 302 506 |       |        |        |       | 1 302 506 |
| Total equity and liabilities                | 9 592 153 |       | 22 035 | 17 422 |       | 9 631 610 |

#### Currency conversion guide:

1 SA Rand

1 Pound Sterling

1 US Dollar

1 Euro

**30 June 2006** N\$1.00

> N\$13.17 N\$7.14

> > N\$9.11

| N\$ thousand       N\$         5. Risk management (continued)       35.5. Currency risk management (continued)         Assets       Cash and short-term funds       150 98         Derivative financial instruments       - trading         Advances       - at amortised cost       6 709 47         Investment securities and other investments       - held for trading       651 21         - held for trading       651 21       - held to maturity       166 58         - available for sale       21 36       - Accounts receivable       182 14         Policy loans originated       111       - available for sale       3 37         Investment in associate company       6 38       - Current taxation       8 24         Deferred taxation assets       3 4 86       - Property and equipment       151 84         Investment property       11 87 | Ranc    |           | 005<br>Euro | Other | Total       |
|--|---------|-----------|-------------|-------|-------------|
| 35.5. Currency risk management (continued)         Assets         Cash and short-term funds       150 98         Derivative financial instruments       150 98         - trading       Advances         - trading       6 709 47         Advances       6 709 47         Investment securities and other investments       651 21         - held for trading       651 21         - held to maturity       166 58         - available for sale       21 36         Accounts receivable       182 144         Policy loans originated       11         Re-insurance assets       3 37         Investment in associate company       6 38         Current taxation       8 24         Deferred taxation assets       34 86         Property and equipment       151 84         Investment property       11 87   |         |           |             |       |             |
| <b>35.5. Currency risk management (continued) Assets</b> Cash and short-term funds       150 98         Derivative financial instruments       150 98         - trading       Advances         - at amortised cost       6 709 47         Investment securities and other investments       651 21         - held for trading       651 21         - held to maturity       166 58         - available for sale       21 36         Accounts receivable       182 144         Policy loans originated       11         Re-insurance assets       3 37         Investment in associate company       6 38         Current taxation       8 24         Deferred taxation assets       34 86         Property and equipment       151 84         Investment property       11 87  |         |           |             |       |             |
| Cash and short-term funds150 98Derivative financial instruments tradingAdvances- at amortised cost6 709 47Investment securities and other investments- held for trading651 21- held for trading651 21- held to maturity166 58- available for sale21 36Accounts receivable182 14Policy loans originated11Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  |         |           |             |       |             |
| Derivative financial instruments- tradingAdvances- at amortised cost6 709 47Investment securities and other investments- held for trading651 21- held to maturity166 58- available for sale21 36Accounts receivable182 14Policy loans originated11Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  |         |           |             |       |             |
| - tradingAdvances- at amortised cost6 709 473Investment securities and other investments- held for trading651 213- held to maturity166 583- available for sale21 363Accounts receivable182 144Policy loans originated113Re-insurance assets3 37Investment in associate company6 383Current taxation8 244Deferred taxation assets34 863Property and equipment151 844Investment property11 873   | 2 194   | 61 19 172 | 12 212      | 652   | 202 479     |
| Advances- at amortised cost6 709 473Investment securities and other investments- held for trading651 213- held to maturity166 583- available for sale21 363Accounts receivable182 143Policy loans originated113Re-insurance assets3 377Investment in associate company6 383Current taxation8 243Deferred taxation assets34 863Property and equipment151 843Investment property11 873   |         |           |             |       |             |
| - at amortised cost6 709 47Investment securities and other investments- held for trading651 21- held to maturity166 58- available for sale21 36Accounts receivable182 144Policy loans originated111Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87   |         | 787       | 4 168       | 73    | 5 028       |
| Investment securities and other investments- held for trading651 21- held to maturity166 58- available for sale21 36Accounts receivable182 14Policy loans originated11Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  |         |           |             |       |             |
| - held for trading651 21- held for trading166 58- held to maturity166 58- available for sale21 36Accounts receivable182 14Policy loans originated11Re-insurance assets3 37'Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 5       |           |             |       | 6 709 47    |
| <ul> <li>held to maturity</li> <li>held to maturity</li> <li>166 58</li> <li>available for sale</li> <li>Accounts receivable</li> <li>Policy loans originated</li> <li>Re-insurance assets</li> <li>3 37</li> <li>Investment in associate company</li> <li>G 38</li> <li>Current taxation</li> <li>B 24</li> <li>Deferred taxation assets</li> <li>34 86</li> <li>Property and equipment</li> <li>151 84</li> <li>Investment property</li> <li>11 87</li> </ul>  |         |           |             |       |             |
| - available for sale21 36Accounts receivable182 14Policy loans originated111Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 9       |           |             |       | 651 21      |
| Accounts receivable182 14Policy loans originated111Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87   | 0       |           |             |       | 166 58      |
| Policy loans originated111Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 4       |           |             |       | 21 36       |
| Re-insurance assets3 37Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 9       |           |             |       | 182 14      |
| Investment in associate company6 38Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87   | 9       |           |             |       | 11          |
| Current taxation8 24Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 7       |           |             |       | 3 37        |
| Deferred taxation assets34 86Property and equipment151 84Investment property11 87  | 5       |           |             |       | 6 38        |
| Property and equipment151 84Investment property11 87   | 1       |           |             |       | 8 24        |
| Investment property 11 87  | 8       |           |             |       | 34 86       |
|  | 5       |           |             |       | 151 84      |
| Intangible assets 78.55  | 8       |           |             |       | 11 87       |
|  | 9       |           |             |       | 78 55       |
| Total assets 8 177 04  | 1 194   | 61 19 959 | 16 380      | 725   | 8 233 56    |
| Liabilities and shareholders' funds  |         |           |             |       |             |
| Deposit and current accounts 6 182 97  | 2 522 5 | 61        | 627         | 87    | 6 706 31    |
| Derivative financial instruments   |         |           |             |       |             |
| - trading  |         | 718       | 3 858       | 58    | 4 63        |
| Creditors and accruals 133 05-   | 4       |           |             |       | 133 05      |
| Gross outstanding claims 2 58  | 5       |           |             |       | 2 58        |
| Gross unearned premium 10 24   | 2       |           |             |       | 10 24       |
| Provision for unintimated claims 1 82  | 8       |           |             |       | 1 82        |
| Policyholders' fund 109 39   | 5       |           |             |       | 109 39      |
| Post-retirement benefit fund liability 27 66   | 5       |           |             |       | 27 66       |
| Current taxation 16 79   | 5       |           |             |       | 16 79       |
| Deferred taxation liabilities 45 76  | 6       |           |             |       | 45 76       |
| Total equity 1 175 28  | 3       |           |             |       | 1 175 283   |
| Total equity and liabilities   7 705 58  | 5 522 5 | 772 779   | 4 485       | 145   | 8 233 566   |
| Currency conversion guide:   |         |           |             |       | 30 June 200 |
| 1 SA Rand  |         |           |             |       | N\$1.00     |
| 1 Pound Sterling   |         |           |             |       |             |
| 1 US Dollar  |         |           |             |       | N\$11.97    |

- 1 Euro

N\$6.68 N\$8.06

FNB Namibia Group Annual Report 2006

|              |                            |        | Interest earnin | ig/bearing - Ter | m to repricing | J               |                                     |
|--------------|----------------------------|--------|-----------------|------------------|----------------|-----------------|-------------------------------------|
| N\$ thousand | Carrying<br>amount<br>2006 | Demand | 1 - 3<br>months | 4 - 12<br>months | 1 - 5<br>years | Over 5<br>years | Non-interest<br>earning/<br>bearing |

### 35. Risk management (continued)

#### 35.6. Interest rate risk management

#### Interest sensitivity of assets, liabilities and off balance sheet items - repricing analysis

Interest rate risk arises when rate changes create the possibility of incurring losses. Asset and Liability Committee ('ALCO') is charged with managing the structure of the balance sheet and dealing with key risks arising during the ordinary course of banking. This risk is quantified by calculating the impact of a one percent increase and decrease in interest rates on net interest income and is reported to the board.

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Board of Directors sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored daily.

The table below summarises the Group's exposure to interest rate risks. Included in the table are the Group's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

| Assets  | 070 500  | 70.070    | 005 057             |                |         |        |   |
|---|--|-----------|---------------------|----------------|---------|--------|---|
| Cash and short-term funds   | 276 530  | 70 673    | 205 857             |                |         |        |   |
| Derivative financial instruments  |  |           |                     |                |         |        |   |
| - trading   | 39 420   |           | 39 420              |                |         |        |   |
| Advances - at amortised cost  | 7 963 310  | 7 950 292 |                     | 4 588          | 8 430   |        |   |
| Investment securities and other investments   |  |           |                     |                |         |        |   |
| - held for trading  | 343 269  | 212 728   | 1 256               | 8 434          | 82 173  | 38 678 |   |
| - originated  | 47 146   | 10 263    | 36 883              |                |         |        |   |
| - held to maturity  | 92 007   | 19 976    | 19 729              | 52 302         |         |        |   |
| - available for sale  | 484 122  | 20 271    | 110 452             | 338 865        | 14 534  |        |   |
| Accounts receivable   | 102 453  |           |                     |                |         |        | 102 453   |
| Policy loans originated   | 996  |           | 996                 |                |         |        |   |
| Re-insurance assets   | 8 175  |           |                     | 8 175          |         |        |   |
| Investment in associate company   | 253  |           |                     |                |         |        | 253   |
| Deferred taxation assets  | 39 178   |           |                     |                |         |        | 39 178  |
| Property and equipment  | 157 938  |           |                     |                |         |        | 157 938   |
| Investment property   | 6 000  |           |                     |                |         |        | 6 000   |
| Intangible assets   | 70 813   |           |                     |                |         |        | 70 813  |
| Total assets  | 9 631 610  | 8 284 203 | 414 593             | 412 364        | 105 137 | 38 678 | 376 635   |
|   |  |           |                     |                |         |        |   |
| Liabilities and shareholders' funds   |  |           |                     |                |         |        |   |
|   |  |           |                     |                |         |        |   |
| Deposit and current accounts  | 7 936 148  | 4 086 364 | 2 979 161           | 867 834        | 2 789   |        |   |
| Deposit and current accounts<br>Derivative financial instruments  | 7 936 148  | 4 086 364 | 2 979 161           | 867 834        | 2 789   |        |   |
| · ·   | 7 936 148<br>40 281  | 4 086 364 | 2 979 161<br>39 457 | 867 834<br>824 | 2 789   |        |   |
| Derivative financial instruments  |  | 4 086 364 |                     |                | 2 789   |        | 114 341   |
| Derivative financial instruments<br>- trading   | 40 281   | 4 086 364 |                     |                | 2 789   |        | 114 341<br>6 526  |
| Derivative financial instruments<br>- trading<br>Creditors and accruals   | 40 281<br>114 341  | 4 086 364 |                     |                | 2 789   |        |   |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims   | 40 281<br>114 341<br>6 526   | 4 086 364 |                     |                | 2 789   |        | 6 526   |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium   | 40 281<br>114 341<br>6 526<br>16 482   | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482   |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims   | 40 281<br>114 341<br>6 526<br>16 482<br>1 806  | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482<br>1 806  |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund  | 40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306   | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482<br>1 806<br>147 306   |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability  | 40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225                               | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482<br>1 806<br>147 306<br>30 225                               |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation  | 40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982                        | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982                        |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation<br>Deferred taxation liabilities                 | 40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007              | 4 086 364 |                     |                | 2 789   |        | 6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007              |
| Derivative financial instruments<br>- trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation<br>Deferred taxation liabilities<br>Total equity | 40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007<br>1 302 506 |           | 39 457              | 824            |         |        | 6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007<br>1 302 506 |

|  |                            | Interest earning/bearing - Term to repricing |                 |                  |                |                 |                                     |
|--|----------------------------|--|-----------------|------------------|----------------|-----------------|-------------------------------------|
| N\$ thousand                                 | Carrying<br>amount<br>2005 | Demand                                       | 1 - 3<br>months | 4 - 12<br>months | 1 - 5<br>years | Over 5<br>years | Non-interest<br>earning/<br>bearing |
| . Risk management (continued)                |                            |  |                 |                  |                |                 |                                     |
| 35.6. Interest rate risk                     |                            |  |                 |                  |                |                 |                                     |
| management (continued)                       |                            |  |                 |                  |                |                 |                                     |
| Assets                                       |                            |  |                 |                  |                |                 |                                     |
| Cash and short-term funds                    | 202 479                    | 35 572                                       |                 |                  |                |                 | 166 907                             |
| Derivative financial instruments - trading   | 5 028                      |  |                 | 5 028            |                |                 |                                     |
| Advances - at amortised cost                 | 6 709 475                  | 6 414 233                                    |                 | 116 215          | 22 794         | 136 281         | 19 952                              |
| Investment securities and other investments  |                            |  |                 |                  |                |                 |                                     |
| - held for trading                           | 651 219                    |  | 150 729         | 212 213          | 213 415        | 74 862          |                                     |
| - held to maturity                           | 166 580                    |  | 57 344          | 96 283           | 12 953         |                 |                                     |
| - available for sale                         | 21 364                     |  |                 | 21 364           |                |                 |                                     |
| Accounts receivable                          | 182 149                    |  |                 |                  |                |                 | 182 149                             |
| Investment in associate company              | 6 385                      |  |                 |                  |                |                 | 6 385                               |
| Policy loans originated                      | 119                        |  | 119             |                  |                |                 |                                     |
| Re-insurance assets                          | 3 377                      |  |                 | 3 377            |                |                 |                                     |
| Current taxation                             | 8 241                      |  |                 |                  |                |                 | 8 241                               |
| Deferred taxation assets                     | 34 868                     |  |                 |                  |                |                 | 34 868                              |
| Property and equipment                       | 151 845                    |  |                 |                  |                |                 | 151 845                             |
| Investment property                          | 11 878                     |  |                 |                  |                |                 | 11 878                              |
| Intangible assets                            | 78 559                     |  |                 |                  |                |                 | 78 559                              |
| Total assets                                 | 8 233 566                  | 6 449 805                                    | 208 192         | 454 480          | 249 162        | 211 143         | 660 784                             |
| Liabilities and shareholders' funds          |                            |  |                 |                  |                |                 |                                     |
| Deposit and current accounts                 | 6 706 319                  | 4 015 673                                    | 2 672 195       |                  | 18 111         | 340             |                                     |
| Derivative financial instruments - trading   | 4 634                      |  |                 | 4 634            |                |                 |                                     |
| Creditors and accruals                       | 133 054                    |  |                 |                  |                |                 | 133 054                             |
| Gross outstanding claims                     | 2 585                      |  |                 |                  |                |                 | 2 585                               |
| Gross unearned premium                       | 10 242                     |  |                 |                  |                |                 | 10 242                              |
| Provision for unintimated claims             | 1 828                      |  |                 |                  |                |                 | 1 828                               |
| Policyholders' fund                          | 109 395                    |  |                 |                  |                |                 | 109 395                             |
| Post-retirement benefit fund liability       | 27 665                     |  |                 |                  |                |                 | 27 665                              |
| Current taxation                             | 16 795                     |  |                 |                  |                |                 | 16 795                              |
| Deferred taxation liabilities                | 45 766                     |  |                 |                  |                |                 | 45 766                              |
|  | 1 175 283                  |  |                 |                  |                |                 | 1 175 283                           |
| Total equity                                 |                            |  |                 |                  |                |                 |                                     |
| lotal equity<br>Total equity and liabilities | 8 233 566                  | 4 015 673                                    | 2 672 195       | 4 634            | 18 111         | 340             | 1 522 613                           |

|              |                            | Term to maturity |                 |                  |                |                 |  |
|--------------|----------------------------|------------------|-----------------|------------------|----------------|-----------------|--|
| N\$ thousand | Carrying<br>amount<br>2006 | Demand           | 1 - 3<br>months | 4 - 12<br>months | 1 - 5<br>years | Over 5<br>years |  |

### 35. Risk management (continued)

### 35.7. Liquidity risk management

The Group is exposed to daily liquidity requirements from overnight deposits, current accounts, maturing deposits, loan draw-downs and other cash requirements. The Group does not maintain sufficient cash resources to meet all of these liquidity needs, as historical experience indicates a minimum level of reinvestment of maturing funds with a high level of certainty.

The matching and controlled mismatching of maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for banks to be completely matched since business transactions are often of uncertain terms and of different types. An unmatched position potentially enhances profitability, but may also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates. Details on the liquidity risk management process is set out on page 126 of the Risk Report. The table below sets out the maturity analysis of the Group's balance sheet based on the remaining period from year-end to contractual maturity. 'Demand' denotes assets or liabilities with a contractual maturity of 32 days or less.

| Assets  |   |                        |                              |   |                    |                                |
|---|---|------------------------|------------------------------|---|--------------------|--------------------------------|
| Cash and short-term funds   | 276 530   | 276 530                |                              |   |                    |                                |
| Derivative financial instruments - trading  | 39 420  | 4 390                  | 29 770                       | 5 260   |                    |                                |
| Advances - at amortised cost  | 7 963 310   | 1 145 566              | 160 641                      | 475 738   | 2 021 664          | 4 159 701                      |
| Investment securities and other investments   |   |                        |                              |   |                    |                                |
| - held for trading  | 343 269   |                        |                              | 216 742   | 82 173             | 44 354                         |
| - originated  | 47 146  |                        |                              | 10 263  | 36 883             |                                |
| - held to maturity  | 92 007  |                        |                              | 92 007  |                    |                                |
| - available for sale  | 484 122   |                        |                              | 469 588   | 14 534             |                                |
| Accounts receivable   | 102 453   | 25 418                 | 11 464                       | 65 571  |                    |                                |
| Policy loans originated   | 996   |                        | 996                          |   |                    |                                |
| Re-insurance assets   | 8 175   |                        |                              | 8 175   |                    |                                |
| Investment in associate company   | 253   |                        |                              |   |                    | 253                            |
| Deferred taxation assets  | 39 178  |                        |                              |   | 39 178             |                                |
| Property and equipment  | 157 938   |                        |                              |   |                    | 157 938                        |
| Investment property   | 6 000   |                        |                              |   |                    | 6 000                          |
| Intangible assets   | 70 813  |                        |                              |   |                    | 70 813                         |
|   |   |                        |                              |   |                    |                                |
| Total assets  | 9 631 610   | 1 451 904              | 202 871                      | 1 343 344   | 2 194 432          | 4 439 059                      |
| Total assets  | 9 631 610   | 1 451 904              | 202 871                      | 1 343 344   | 2 194 432          | 4 439 059                      |
| Total assets<br>Liabilities and shareholders' funds   | 9 631 610   | 1 451 904              | 202 871                      | 1 343 344   | 2 194 432          | 4 439 059                      |
|   | 9 631 610<br>7 936 148  | 1 451 904<br>4 429 055 | 202 871<br>2 636 470         | 1 343 344<br>867 834                                | 2 194 432<br>2 789 | 4 439 059                      |
| Liabilities and shareholders' funds   |   |                        |                              |   |                    | 4 439 059                      |
| Liabilities and shareholders' funds<br>Deposit and current accounts   | 7 936 148   | 4 429 055              | 2 636 470                    | 867 834   |                    | 4 439 059                      |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading   | 7 936 148<br>40 281   | 4 429 055              | 2 636 470                    | 867 834<br>824                                      |                    | 4 439 059                      |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals   | 7 936 148<br>40 281<br>114 341  | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824                                      |                    | 4 439 059                      |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims   | 7 936 148<br>40 281<br>114 341<br>6 526   | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341                           |                    | 4 439 059                      |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium   | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482   | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482                 |                    | 4 439 059<br>147 306           |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims   | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806  | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482                 |                    |                                |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund  | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306   | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482                 |                    | 147 306                        |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability  | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225                               | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482<br>1 806        |                    | 147 306                        |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation  | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982                        | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482<br>1 806        | 2 789              | 147 306                        |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation<br>Deferred taxation liabilities                 | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007              | 4 429 055              | 2 636 470<br>15 203          | 867 834<br>824<br>114 341<br>16 482<br>1 806        | 2 789              | 147 306<br>30 225              |
| Liabilities and shareholders' funds<br>Deposit and current accounts<br>Derivative financial instruments - trading<br>Creditors and accruals<br>Gross outstanding claims<br>Gross unearned premium<br>Provision for unintimated claims<br>Policyholders' fund<br>Post-retirement benefit fund liability<br>Current taxation<br>Deferred taxation liabilities<br>Total equity | 7 936 148<br>40 281<br>114 341<br>6 526<br>16 482<br>1 806<br>147 306<br>30 225<br>982<br>35 007<br>1 302 506 | 4 429 055<br>24 254    | 2 636 470<br>15 203<br>6 526 | 867 834<br>824<br>114 341<br>16 482<br>1 806<br>982 | 2 789<br>35 007    | 147 306<br>30 225<br>1 302 506 |

|   | _                          | _                |                 |                  |                |                 |  |  |
|---|----------------------------|------------------|-----------------|------------------|----------------|-----------------|--|--|
|   |                            | Term to maturity |                 |                  |                |                 |  |  |
| N\$ thousand                                | Carrying<br>amount<br>2005 | Demand           | 1 - 3<br>months | 4 - 12<br>months | 1 - 5<br>years | Over 5<br>years |  |  |
| . Risk management (continued)               |                            |                  |                 |                  |                |                 |  |  |
| 35.7. Liquidity risk management             |                            |                  |                 |                  |                |                 |  |  |
| (continued)                                 |                            |                  |                 |                  |                |                 |  |  |
| (continued)                                 |                            |                  |                 |                  |                |                 |  |  |
| Assets                                      |                            |                  |                 |                  |                |                 |  |  |
| Cash and short-term funds                   | 202 479                    | 202 479          |                 |                  |                |                 |  |  |
| Derivative financial instruments - trading  | 5 028                      |                  |                 | 5 028            |                |                 |  |  |
| Advances - at amortised cost                | 6 709 475                  | 1 021 653        |                 | 946 079          | 3 001 297      | 1 740 446       |  |  |
| Investment securities and other investments |                            |                  |                 |                  |                |                 |  |  |
| - held for trading                          | 651 219                    |                  |                 | 560 405          |                | 90 814          |  |  |
| - held to maturity                          | 166 580                    |                  |                 | 166 580          |                |                 |  |  |
| - available for sale                        | 21 364                     |                  |                 | 21 364           |                |                 |  |  |
| Accounts receivable                         | 182 149                    | 65 029           |                 | 67 575           |                | 49 545          |  |  |
| Policy loans originated                     | 119                        |                  | 119             |                  |                |                 |  |  |
| Re-insurance assets                         | 3 377                      |                  |                 | 3 377            |                |                 |  |  |
| Investment in associate company             | 6 385                      |                  |                 |                  |                | 6 385           |  |  |
| Current taxation                            | 8 241                      |                  |                 |                  |                | 8 241           |  |  |
| Deferred taxation assets                    | 34 868                     |                  |                 |                  |                | 34 868          |  |  |
| Property and equipment                      | 151 845                    |                  |                 |                  |                | 151 845         |  |  |
| Investment property                         | 11 878                     |                  |                 |                  |                | 11 878          |  |  |
| Intangible assets                           | 78 559                     |                  |                 |                  |                | 78 559          |  |  |
| Total assets                                | 8 233 566                  | 1 289 161        | 119             | 1 770 408        | 3 001 297      | 2 172 581       |  |  |
| Liabilities and shareholders' funds         |                            |                  |                 |                  |                |                 |  |  |
| Deposit and current accounts                | 6 706 319                  | 4 015 673        | 2 672 195       |                  | 18 111         | 340             |  |  |
| Derivative financial instruments- trading   | 4 634                      |                  |                 | 4 634            |                |                 |  |  |
| Creditors and accruals                      | 133 054                    |                  |                 | 91 303           | 19 574         | 22 177          |  |  |
| Gross outstanding claims                    | 2 585                      |                  | 2 585           |                  |                |                 |  |  |
| Gross unearned premium                      | 10 242                     |                  |                 | 10 242           |                |                 |  |  |
| Provision for unintimated claims            | 1 828                      |                  |                 | 1 828            |                |                 |  |  |
| Policyholders' fund                         | 109 395                    |                  |                 |                  |                | 109 395         |  |  |
| Post-retirement benefit fund liability      | 27 665                     |                  |                 |                  |                | 27 665          |  |  |
| Current taxation                            | 16 795                     |                  |                 | 16 795           |                |                 |  |  |
| Deferred taxation liabilities               | 45 766                     |                  |                 |                  | 45 766         |                 |  |  |
| Total equity                                | 1 175 283                  |                  |                 |                  |                | 1 175 283       |  |  |
| Total equity and liabilities                | 8 233 566                  | 4 015 673        | 2 674 780       | 124 802          | 83 451         | 1 334 860       |  |  |
|   |                            |                  |                 |                  |                |                 |  |  |
| Net liquidity gap                           |                            | (2 726 512)      | (2 674 661)     | 1 645 606        | 2 917 846      | 837 721         |  |  |

|   |                    | GROUP         |                             |
|---|--------------------|---------------|-----------------------------|
| N\$ thousand  | Carrying<br>amount | Fair<br>value | Unrecognised<br>gain/(loss) |
|   |                    |               | _                           |
| 5. Risk management (continued)  |                    |               |                             |
| 35.8. Fair value of financial instruments                                     |                    |               |                             |
| The following represents the fair values of financial instruments not carried |                    |               |                             |
| at fair value on the balance sheet.   |                    |               |                             |
| 2006  |                    |               |                             |
| Assets  |                    |               |                             |
| Advances - at amortised cost  | 7 963 310          | 7 963 640     | 330                         |
| Investment securities   |                    |               |                             |
| - held to maturity  | 92 007             | 92 189        | 182                         |
| - originated  | 47 146             | 47 146        |                             |
| Accounts receivable   | 102 453            | 102 453       |                             |
| Policy loans originated   | 996                | 996           |                             |
| Re-insurance assets   | 8 175              | 8 175         |                             |
|   | 8 214 087          | 8 214 599     | 512                         |
| Liabilities   |                    |               |                             |
| Deposit and current accounts  | 7 936 148          | 7 936 148     |                             |
| Creditors and accruals  | 114 341            | 114 341       |                             |
| Gross outstanding claims  | 6 526              | 6 526         |                             |
| Gross unearned premium  | 16 482             | 16 482        |                             |
| Provision for unintimated claims  | 1 806              | 1 806         |                             |
|   | 8 075 303          | 8 075 303     |                             |
| 2005  |                    |               |                             |
| Assets  |                    |               |                             |
| Advances - at amortised cost  | 6 709 475          | 6 709 724     | 249                         |
| Investment securities - held to maturity                                      | 166 580            | 166 899       |                             |
| Accounts receivable   | 182 149            | 182 149       |                             |
| Policy loans originated   | 119                | 119           |                             |
| Re-insurance assets   | 3 377              | 3 377         |                             |
|   | 7 061 700          | 7 062 268     | 568                         |
| Liabilities   | 0.700.040          | 0 700 010     |                             |
| Deposit and current accounts  | 6 706 319          | 6 706 319     |                             |
| Creditors and accruals  | 133 054            | 133 054       |                             |
| Gross outstanding claims  | 2 585              | 2 585         |                             |
| Gross unearned premium  | 10 242             | 10 242        |                             |
| Provision for unintimated claims  | 1 828              | 1 828         |                             |
|   | 6 854 028          | 6 854 028     |                             |

#### 35. Risk management (continued)

35.8. Fair value of financial instruments (continued)

#### Fair value has been determined as follows:

Advances - based on the discounted value of estimated future cash flows, based on current market rates;

Held to maturity investment securities - market/dealer quotations, if available, or fair value estimations based on market prices for similar instruments with similar credit risks;

Deposits and current accounts - where there is no stated maturity, the amount repayable on demand - in respect of interest bearing liabilities with a fixed maturity, based on discounted cash flow value using market rates on new liabilities with a similar maturity;

All other financial assets and liabilities carried at amortised cost have short dated maturities and the fair values approximate the carrying value.

|  | Т         | otal      |
|--|-----------|-----------|
| N\$ thousand   | 2006      | 2005      |
|  |           |           |
| 36. Segment information  |           |           |
| Primary segments   |           |           |
| * The segment called 'Other' includes headoffice charges and other group companies' results. |           |           |
| Income statement   |           |           |
| Net interest income before impairment of advances  | 484 384   | 422 755   |
| Impairment losses of advances  | (29 278)  | (22 835)  |
|  |           |           |
| Net interest income after impairment of advances   | 455 106   | 399 920   |
|  |           |           |
|  | 010 000   | 100 000   |
| Net fee and commission income  | 216 692   | 190 882   |
| Net insurance premium income   | 110 920   | 85 326    |
| Insurance premium revenue  | 143 938   | 112 762   |
| Premium ceded to reinsurers  | (33 018)  | (27 436)  |
|  |           | × 7       |
| Net claims and benefits paid   | (42 451)  | (30 259)  |
| Gross claims and benefits paid on insurance contracts  | (57 065)  | (40 324)  |
| Reinsurance recoveries   | 14 614    | 10 065    |
|  |           |           |
| Transfer to policyholder liabilities under insurance contracts                               | (36 913)  | (29 384)  |
| Fair value adjustment to policyholder liabilities under investment contracts                 | 1 750     | (1 807)   |
| Transfer (to) / from insurance fund  | (2 751)   | 3 304     |
| Gains and losses from banking and trading activities   | 35 789    | 25 600    |
| Gains and losses from investment activities  | 48 583    | 30 217    |
| Other operating income   | 12 717    | 20 238    |
|  |           | 20 200    |
| Net operating income   | 799 442   | 694 037   |
|  |           |           |
| Operating expenses   | (424 950) | (385 700) |
|  |           |           |
| Share of profit of associate companies   | (2 500)   | 1 129     |
|  | 071 000   | 000 400   |
| Operating profit before income tax   | 371 992   | 309 466   |
| Overall group indirect taxes   | (12 992)  | (2 845)   |
|  | (12 002)  | (_ 0 10)  |
| Profit before taxation   | 359 000   | 306 621   |
|  |           |           |
| Overall group direct taxes   | (102 029) | (90 717)  |
|  |           |           |
| Earnings   | 256 971   | 215 904   |
|  |           |           |

| Banking o     | perations | Life As           | surance             | Short-term | Insurance | Oth            | ner *          |
|---------------|-----------|-------------------|---------------------|------------|-----------|----------------|----------------|
| 2006          | 2005      | 2006              | 2005                | 2006       | 2005      | 2006           | 2005           |
|               |           |                   |                     |            |           |                |                |
|               |           |                   |                     |            |           |                |                |
|               |           |                   |                     |            |           |                |                |
|               |           |                   |                     |            |           |                |                |
|               |           |                   |                     |            |           |                |                |
|               |           |                   |                     |            |           |                |                |
| 479 538       | 418 241   | 7 563             | 5 947               | 1 392      | 580       | (4 109)        | (2 013)        |
| (29 278)      | (22 835)  |                   |                     |            |           |                |                |
| 450 260       | 395 406   | 7 563             | 5 947               | 1 392      | 580       | (4 109)        | (2 013)        |
|               |           |                   |                     |            |           |                | ( )            |
|               |           |                   |                     |            |           |                |                |
| 234 798       | 201 888   | (19 130)          | (11 888)            | (3 112)    | (1 929)   | 4 136          | 2 811          |
|               |           | 82 180            | 64 200              | 28 740     | 21 126    |                |                |
|               |           | 92 441            | 71 708              | 51 497     | 41 054    |                |                |
|               |           | (10 261)          | (7 508)             | (22 757)   | (19 928)  |                |                |
|               |           | (24 894)          | (20 710)            | (17 557)   | (9 549)   |                |                |
|               |           | (24 894)          | (20 7 10)           | (17 337)   | (17 525)  |                |                |
|               |           | 3 405             | 2 089               | 11 209     | 7 976     |                |                |
|               |           | <i>(</i>          | <i>(</i>            |            |           |                |                |
|               |           | (36 913)<br>1 750 | (29 384)<br>(1 807) |            |           |                |                |
|               |           | 1700              | (1007)              | (2 751)    | 3 304     |                |                |
|               |           |                   |                     |            |           |                |                |
| 35 789        | 25 600    | 10,000            | 00.000              | 4.070      | 0.440     | 0.450          | (100)          |
| 423<br>12 477 | 15 116    | 40 932<br>462     | 28 290<br>289       | 4 078      | 2 119     | 3 150<br>(222) | (192)<br>4 833 |
|               |           |                   |                     |            |           | ()             |                |
| 733 747       | 638 010   | 51 950            | 34 937              | 10 790     | 15 651    | 2 955          | 5 439          |
| (401.070)     | (260.207) | (10,000)          | (10,000)            | (0 500)    | (7.010)   | (0.4.6)        | 0.010          |
| (401 272)     | (369 307) | (13 229)          | (12 099)            | (9 503)    | (7 213)   | (946)          | 2 919          |
| (3 125)       |           | 625               | 778                 |            |           |                | 351            |
|               |           |                   |                     |            |           |                |                |
| 329 350       | 268 703   | 39 346            | 23 616              | 1 287      | 8 438     | 2 009          | 8 709          |

|   | To             | otal      |
|---|----------------|-----------|
| N\$ thousand  | 2006           | 2005      |
|   |                |           |
| 36. Segment information (continued)   |                |           |
| Income statement (continued)  |                |           |
|   |                |           |
| Reconciliation to headline earnings based on after tax segmental profits:                             | 055.040        | 010.070   |
| Earnings attributable to ordinary shareholders:   | 255 640        | 210 879   |
| Less: profit / (loss) on sale of property and equipment<br>Less: impairment on property and equipment | (858)<br>(251) | (6 292)   |
| Less: profit on revaluation of investment property  | (678)          | (1 063)   |
| Less: realised income from available for sale financial assets  | (2 789)        | (1 000)   |
|   | ( )            |           |
| Headline earnings   | 251 064        | 203 524   |
|   |                |           |
| Income statement includes   |                |           |
|   |                |           |
| Depreciation  | 18 545         | 19 115    |
| Amortisation  | 7 846<br>386   | 13 330    |
| Impairment charge   | 26 777         | 32 445    |
|   | 20111          | 02 440    |
|   |                |           |
| Intersegmental transactions included in segmental results and eliminated on consolidation*:           |                |           |
|   |                |           |
| Non-interest revenue:   |                |           |
| - Royalties received  | 2 111          | 1 639     |
| - Rental received   | 1 379          | 1 347     |
| Operating expenses  |                |           |
| - Royalties paid  | (2 111)        | (1 639)   |
| - Rental paid   | (1 379)        | (1 347)   |
|   |                |           |
|   |                |           |
| Balance sheet includes  |                |           |
|   |                |           |
| Segment assets  | 9 631 610      | 8 233 566 |
| Segment liabilities   | 8 329 104      | 7 058 283 |
| Advances (after ISP, before provisions)   | 8 130 324      | 6 831 264 |
| Non-performing loans  | 247 313        | 213 111   |
|   | 247 010        | 210111    |
| Capital expenditure incurred  | 22 963         | 34 104    |
| * Intersegmental transactions are concluded at the market value.                                      |                |           |
|   |                |           |

| Banking o                          | operations                    | Life As          | surance          | Short-term     | Insurance      | Oth    | ner *  |
|------------------------------------|-------------------------------|------------------|------------------|----------------|----------------|--------|--------|
| 2006                               | 2005                          | 2006             | 2005             | 2006           | 2005           | 2006   | 2005   |
| 218 658<br>(868)<br>(251)<br>(678) | 185 980<br>(6 292)<br>(1 063) | 37 213<br>(1)    | 22 424           | 439<br>11      | 1 341          | (670)  | 1 134  |
| (275)                              |                               |                  |                  | (2 514)        |                |        |        |
| 216 586                            | 178 625                       | 37 212           | 22 424           | (2 064)        | 1 341          | (670)  | 1 134  |
| 17 076<br>7 846<br>386             | 17 951<br>13 330              | 227              | 208              | 1 689          | 1 740          | (447)  | (784)  |
| 25 308                             | 31 281                        | 227              | 208              | 1 689          | 1 740          | (447)  | (784)  |
| 2 111<br>1 379                     | 1 639<br>1 347                |                  |                  |                |                |        |        |
|                                    |                               | (1 364)<br>(864) | (1 199)<br>(747) | (747)<br>(515) | (440)<br>(600) |        |        |
| 9 300 862                          | 7 964 346                     | 251 364          | 181 772          | 57 927         | 53 727         | 21 457 | 33 721 |
| 8 120 154                          | 7 984 348<br>6 897 894        | 159 871          | 119 206          | 37 729         | 31 821         | 11 350 | 9 362  |
| 8 130 324<br>247 313               | 6 831 264<br>213 111          |                  |                  |                |                |        |        |
| 21 514                             | 32 320                        | 95               | 289              | 67             | 13             | 1 287  | 1 482  |

#### 37. Related parties

The Group defines related parties as:

- The parent company
- Subsidiary companies
- Associate companies
- Key management personnel of the FNB Namibia Holdings Ltd and its subsidiaries board of directors and the Group executive committee. Key management personnel includes close family members of key management personnel. Close family members are those family members who may be expected to influence, or be influenced by that individual in dealings with the Group. This may include the individual's spouse/domestic partner and children, domestic partner's children and dependants of individual or domestic partner.
- Enterprises which are controlled by these individuals through their majority shareholding or their role as chairman and/or CEO in those companies.

The ultimate parent of FNB Namibia Holdigns Limited is FirstRand Limited, incorporated in South Africa. FNB Namibia Holdings Limited is listed on the Namibian Stock Exchange and is 60% owned by FirstRand Bank Holdings Limited, with its ultimate holding company listed on the JSE Limited, FirstRand Limited.

#### **37.1 Subsidiaries**

Details of interest in subsidiaries are disclosed in note 21.

Transactions with fellow subsidiaries appear in the table below (these are not eliminated on consolidation).

#### 37.2 Associate

Details of investments in associate company are disclosed in note 20.

| N\$ thousand  | FirstRand<br>Bank Ltd<br>Corporate<br>Finance Division | FNB of<br>Swaziland<br>Ltd | 2006<br>FirstRand<br>Bank Ltd | RMB<br>International<br>Dublin Ltd | Namclear<br>(Pty) Ltd |  |
|---|--|----------------------------|-------------------------------|------------------------------------|-----------------------|--|
| 37.3. Details of transactions with relevant related parties<br>Transactions with entities outside the FNB Namibia Group |  |                            |                               |                                    |                       |  |
| Loans and advances  |  |                            |                               |                                    |                       |  |
| Balance 1 July  | 201  | 7                          |                               |                                    | 6 467                 |  |
| Issued during year  | 103 068  |                            | 21 081                        | 303 072                            |                       |  |
| Repayments during year  |  | (7)                        |                               | (303 072)                          | (6 467)               |  |
| Balance 30 June   | 103 269  |                            | 21 081                        |                                    |                       |  |
| Interest received   | 1 188  |                            |                               | 238                                |                       |  |
| Deposits  |  |                            |                               |                                    |                       |  |
| Balance 1 July  | (75)   |                            | (504 387)                     |                                    |                       |  |
| Received during year  |  | (50 000)                   |                               |                                    |                       |  |
| Repaid during year  | 75   |                            | 501 496                       |                                    |                       |  |
| Balance 30 June   |  | (50 000)                   | (2 891)                       |                                    |                       |  |
| Interest paid   | 8 565  | 2 026                      |                               |                                    |                       |  |
| Derivative instrument: Currency swap asset  |  |                            | 5 097                         |                                    |                       |  |
| Derivative instrument: Currency swap liability  |  |                            | (2 823)                       |                                    |                       |  |
| Dividends paid  |  |                            | 51 870                        |                                    |                       |  |

|   |        | 2006                  |                       |
|---|--------|-----------------------|-----------------------|
| N\$ thousand  | Total  | Namclear<br>(Pty) Ltd | FirstRand<br>Bank Ltd |
| 27. Deleted partice (continued)   |        |                       |                       |
| <ul><li>37. Related parties (continued)</li><li>37.3. Details of transactions with relevant<br/>related parties (continued)</li></ul> |        |                       |                       |
| Non-interest income   |        |                       |                       |
| Commission  | 2 930  |                       | 2 930                 |
| FNB Card reward   | 5 043  |                       | 5 043                 |
| Rental income   | 448    | 448                   |                       |
|   | 8 421  | 448                   | 7 973                 |
| Non-interest expenditure  |        |                       |                       |
| Computer processing costs   | 20 744 |                       | 20 744                |
| Internal audit and compliance   | 882    |                       | 882                   |
| ATM processing costs  | 515    |                       | 515                   |
| Payroll processing  | 1 071  |                       | 1 071                 |
| Other sundry  | 6 950  |                       | 6 950                 |
| Clearing cost   | 6 548  | 6 548                 |                       |
|   | 36 710 | 6 548                 | 30 162                |

|                        |                       |                                    | 2005                  |   |                            |
|------------------------|-----------------------|------------------------------------|-----------------------|---|----------------------------|
| N\$ thousand           | FirstRand<br>Bank Ltd | RMB<br>International<br>Dublin Ltd | Namclear<br>(Pty) Ltd | FirstRand Bank Ltd<br>RMB Corporate<br>Finance Division | FNB of<br>Swaziland<br>Ltd |
| Loans and advances     |                       |                                    |                       |   |                            |
| Balance 1 July         |                       | 30 950                             |                       | 6   |                            |
| Issued during year     |                       |                                    | 6 467                 | 201   | 7                          |
| Repayments during year |                       | (30 950)                           |                       | (6)   |                            |
| Balance 30 June        |                       |                                    | 6 467                 | 201   | 7                          |
| Interest received      |                       |                                    | 984                   |   |                            |
| Deposits               |                       |                                    |                       |   |                            |
| Balance 1 July         | (672 324)             | (11 026)                           |                       | (29)  |                            |
| Received during year   |                       |                                    |                       | (46)  |                            |
| Repaid during year     | 167 937               | 11 026                             |                       |   |                            |
| Balance 30 June        | (504 387)             |                                    |                       | (75)  |                            |
| Interest paid          | (16 728)              | (737)                              |                       |   |                            |

| N\$ thousand                  | Total  | 2005<br>Namclear<br>(Pty) Ltd | FirstRand<br>Bank Ltd |
|-------------------------------|--------|-------------------------------|-----------------------|
| Non-interest income           |        |                               |                       |
| Commission                    | 1 097  |                               | 1 097                 |
| FNB Card reward               | 1 764  |                               | 1 764                 |
|                               | 2 861  |                               | 2 861                 |
| Non-interest expenditure      |        |                               |                       |
| Computer processing costs     | 10 784 |                               | 10 784                |
| Internal audit and compliance | 993    |                               | 993                   |
| ATM processing costs          | 485    |                               | 485                   |
| Payroll processing            | 951    |                               | 951                   |
| Other sundry                  | 11 324 |                               | 11 324                |
| Clearing cost                 | 1 787  | 1 787                         |                       |
|                               | 26 324 | 1 787                         | 24 537                |
| Dividends paid                |        |                               | 42 891                |

#### 37. Related parties (continued)

# 37.3. Details of transactions with relevant related parties (continued)

#### Transactions with entities within FNB Namibia Group:

All loans and income and expenditure items have been eliminated on consolidation. Swabou Life Assurance Company Ltd and Swabou Insurance Company Ltd from time to time invest in deposit instruments issued by First National Bank of Namibia Limited. These assets are acquired at market rates in accordance with group accounting policy.

At 30 June 2006 Swabou Life Assurance Company Ltd reflected assets with First National Bank of Namibia Ltd of N\$ 37million (2005: N\$13 million). These investments are acquired to back liabilities to policyholders under unmatured policies and are not eliminated upon consolidation.

| N\$ thousand                      | Talas<br>Properties<br>(Windhoek)<br>(Pty) Ltd |
|-----------------------------------|--|
| Balances and transactions in 2006 |  |
| Loans and advances                |  |
| Balance 1 July                    | 3 480  |
| Issued during year                | 90 430   |
| Balance 30 June                   | 93 910   |
|                                   |  |
| Deposits                          |  |
| Balance 1 July                    | (4 594)  |
| Received during year              | (817)  |
| Repaid during year                | 5 411  |
| Balance 30 June                   |  |
|                                   |  |
| Company: Intercompany balances    | 93 910   |

| N\$ thousand               | Talas<br>Properties<br>(Windhoek)<br>(Pty) Ltd | Swabou<br>Life<br>Assurance<br>Company Ltd | Swabou<br>Insurance<br>Company<br>Ltd |  |
|----------------------------|--|--|---------------------------------------|--|
| Non-interest income        |  |  |                                       |  |
| Rental and property income |  | 864  | 515                                   |  |
| Royalties                  |  | 1 364                                      | 747                                   |  |
|                            |  | 2 228                                      | 1 262                                 |  |
| Non-interest expenditure   |  |  |                                       |  |
| Rental paid                | 5 468  |  |                                       |  |
|                            | 5 468  |  |                                       |  |

| N\$ thousand   | Talas<br>Properties<br>(Windhoek)<br>(Pty) Ltd | First National Asset<br>Management and<br>Trust Company of<br>Namibia (Pty) Ltd | FNB<br>Namibia<br>Holdings<br>Ltd     |
|--|--|---|---------------------------------------|
| 7. Related parties (continued)<br>37.3. Details of transactions with relevant<br>related parties (continued) |  |   |                                       |
| Balances and transactions in 2005  |  |   |                                       |
| Loans and advances   |  |   |                                       |
| Balance 1 July   | 5 440  |   | 93 981                                |
| Repayments during year   | (1 960)  |   | (93 981)                              |
| Balance 30 June  | 3 480  |   |                                       |
| Interest received  | 298  |   |                                       |
| Deposits   |  |   |                                       |
| Balance 1 July   | (4 594)  | (462)   |                                       |
| Repaid during year   |  | 462   |                                       |
| Balance 30 June  | (4 594)  |   |                                       |
| Net balance with Talas Properties (Windhoek) (Pty) Ltd   | (1 114)  |   |                                       |
| N\$ thousand   | Talas<br>Properties<br>(Windhoek)<br>(Pty) Ltd | Swabou<br>Life<br>Assurance<br>Company Ltd                                      | Swabou<br>Insurance<br>Company<br>Ltd |
| Non-interest income  |  |   |                                       |
| Rental income  |  | 1 199   | 600                                   |
| Royalties  |  | 747   | 440                                   |
|  |  | 1 946   | 1 040                                 |
| Non-interest expenditure   |  |   |                                       |
| Rental paid  | 5 078  |   |                                       |
|  | 5 078  |   |                                       |

| N\$ thousand                                     | 2006     | 2005    |
|--|----------|---------|
|  |          |         |
| 37.4. Transactions with key management personnel |          |         |
| Advances   |          |         |
| Balance 1 July                                   | 14 751   | 11 910  |
| Issued during year                               | 26 700   | 5 971   |
| Repayments during year                           | (24 822) | (4 346) |
| Interest earned                                  | 1 881    | 1 216   |
| Balance 30 June                                  | 18 510   | 14 751  |
|  |          |         |

No impairment has been recognised for loans granted to key management (2005: nil). Mortgage loans are repayable monthly over 20 years. These loans are collaterised by properties with a total fair value exceeding the amount outstanding.

| N\$ thousand  | 2006        | 2005           |
|---|-------------|----------------|
| 27. Deleted partice (continued)   |             |                |
| 37. Related parties (continued)   |             |                |
| 37.4. Transactions with key management personnel (continued)<br>Cheque and current accounts |             |                |
| Credit balance 1 July   | 2 373       | 4 675          |
| Net deposits and withdrawals  | (11 474)    | (2 963)        |
| Net service fees and bank charges   | (11 474)    | (2 903)<br>526 |
| Interest income   | 166         | 209            |
| Interest expense  | (355)       | (74)           |
| Balance 30 June   | (8 594)     | 2 373          |
|   | (0 0 0 0 4) | 2 010          |
| Instalment finance  |             |                |
| Balance 1 July  | 1 341       | 1 079          |
| Issued during year  | 2 194       | 490            |
| Repayments during year  | (1 055)     | (326)          |
| Interest earned   | 466         | 98             |
| Balance 30 June   | 2 946       | 1 341          |
|   |             |                |
| Shares and share options held   |             |                |
| Directors' holding in shares is disclosed in note 10.2                                      |             |                |
| Aggregate details   |             |                |
| Share options held  | 707         | 880            |
| Key management compensation   |             |                |
| Salaries and other short-term benefits  | 6 713       | 5 008          |
| Contribution to defined contribution schemes  | 522         | 585            |
| Share-based payments  | 774         | 12             |
| Total compensation  | 8 009       | 5 605          |
|   |             |                |
| Termination benefits paid   | 68          |                |
|   | 8 077       | 5 605          |

Included above are the contributions to the defined contribution plan of key management: N\$0.4 million (2005: N\$0.3 million).

A listing of the board of directors of the Group is detailed on page 4 of the annual report.

#### 37.5. Post employment benefit plan

Refer note 29.1 on detail disclosure of the movement on the post-retirement medical liability. The pension fund is a related party to the Group, refer note 29.2.

One member of key management is entitled to the post-employment medical benefit and contributions will only be made on retirement. The liability raised for post-retirement medical benefits includes this member.

#### 38. Trust activities

The market value of assets held or placed on behalf of customers in a fiduciary capacity amounts to N\$162.3 million (2005: N\$118.7 million).

#### 39. Critical accounting estimates and judgements in applying accounting policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (a) Impairment losses on loans and advances

#### Performing loans

The Group assesses its credit portfolios for impairment at each balance sheet date. In determining whether an impairment loss should be recorded in the income statement, the Group makes judgements as to whether there is observable data indicating a measurable decrease in the estimated future cash flows from a portfolio of loans.

#### For purposes of these judgements the performing portfolio is split into two parts:

The first part consists of the portion of the performing portfolio where there is objective evidence of the occurrence of an impairment event. In the Retail and Wesbank portfolios the account status, namely arrears versus non-arrears status is taken as a primary indicator of an impairment event. In the Commercial portfolios other indicators such as the existence of 'high risk' accounts, based on internally assigned risk ratings are used.

A portfolio specific impairment ('PSI') calculation to reflect the decrease in estimated future cash flows is performed for this subsegment of the performing portfolio. The decrease in future cash flows is primarily estimated based on analysis of historical loss and recovery rates for comparable subsegments of the portfolio.

The second part consists of the portion of the performing portfolio where it is suspected that an impairment event has occurred. A socalled incurred-but-not-reported ('IBNR') provision is calculated on this subsegment of the portfolio, based on historical analysis of loss ratios, roll-rates from performing status into non-performing status and similar risk indicators over an estimated loss emergence period. Estimates of roll-rates, loss ratios and similar risk indicators are based on analysis of internal and, where appropriate external data. Estimates of the loss emergence period are made in the context of the nature and frequency of credit assessments performed, availability and frequency of updated data regarding customer creditworthiness and similar factors.

#### At the year end, the Group applied the following loss emergence periods:

|                       | 2006    | 2005    |
|-----------------------|---------|---------|
| Retail credit segment | 1 month | 1 month |
| Wesbank               | 1 month | 1 month |
| Commercial segment    | 1 month | 1 month |

#### Non-performing loans

Reta

-ι Com

Loans are individually impaired if amounts are due and unpaid for three or more months, or if there is evidence before this period that the customer is unlikely to repay its obligations in full. Wesbank's loans are impaired upon its classification status, i.e. following an event driven approach and specific assessment of the likehood to repay. Commercial and Wholesale loans are analysed on a case-by-case basis taking into account breaches of key loan conditions, excesses and similar risk indicators.

Management's estimates of future cash flows on individually impaired loans are based on internal historical loss experience, supplemented by analysis of comparable external data (for Commercial and Wholesale loans) for assets with similar credit risk characteristics. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Recoveries of individual loans as a percentage of the outstanding balances are estimated as follows:

| estimated as follows: | of impaired loans |           |   |
|-----------------------|-------------------|-----------|---|
| ail accounts          | 2006              | 2005      |   |
| ail segment:          |                   |           | I |
| secured products      | 70% - 90%         | 70% - 90% |   |
| unsecured products    | 20% - 40%         | 20% - 40% |   |
| nmercial segment      | 20% - 90%         | 20% - 90% |   |
|                       |                   |           |   |

Average loss emergency period

Recoveries as a percentage

39. Critical accounting estimates, and judgements in applying accounting policies (continued)

#### (b) Held to maturity investments

The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires considerable judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for specific circumstances defined by the Group it will be required to reclassify the entire class as available for sale. The investments would therefore be measured at fair value and not amortised cost. If the entire class of held to maturity investments is tainted, the fair value would increase by N\$0.2 million (2005: N\$0.3 million) with a corresponding entry in the available for sale reserve in shareholders' equity.

#### (c) Income taxes

The Group is subject to direct taxes in Namibia and South Africa. There may be transactions and calculations for which the ultimate tax determination has an element of uncertainty during the ordinary course of business. The Group recognises liabilities based on objective estimates of the amount of taxes that may be due. Where the final tax determination is different from the amounts that were initially recorded, such difference will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### (d) Financial risk management

The Group's risk management policies are disclosed on pages 124 to 127 of the annual report. The repricing analysis on page 100 forms part of the audited annual financial statements.

#### (e) Life Assurance

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Estimate of future benefit payments and premiums arising from insurance and investment contracts.

The Financial Soundness Valuation method was used for valuing insurance contracts and for investment contracts on a discretionary basis. There are no investment contracts without discretionary participation features.

Estimates are made as to the expected temporary and permanent incapacities claims, future mortality experience and the future rate at which policyholders will terminate their policies. These estimates were based on standard morbidity and mortality tables and experience since inception of the life product, and where adjusted for anticipated changes in experience where appropriate. Provision was made for the potential adverse experience due to AIDS and other potential contingencies.

Estimates are made to the future level of maintenance expenses to be incurred in the administrating the policies in force at the current year end. These costs are assumed to increase each year in line with an assumed inflation rate.

Estimates are made as to future investment income arising from the company's investments. These estimates are based on current market returns as well as expectations about future economic and financial developments.

For policyholder liabilities under insurance and investment contacts the estimates are determined as the Statutory Actuaries best-estimates regarding the future plus further allowance to statutory contingency margins as required by Professional Guidance Note 104 of the Actuarial Society of South Africa ('PGN104') and further margins as deemed necessary.

Underwriting risk is the risk that the actual exposure to mortality and morbidity risks will exceed the best-estimate of the statutory valuator. The statutory valuator performs regular investigations into actual mortality and morbidity experience, with the best estimate assumptions being adjusted accordingly. All mortality and morbidity risks above a set retention limit are reinsured. All applications for mortality and morbidity cover are evaluated against strict underwriting criteria and are accompanied by compulsory HIV testing, in the case of cover above set limits.

The diversification of products, risk covered and geographical location of policyholders ensures that the concentration of underwriting risk is alleviated.

Reference should also be made to the unaudited Statement of Actuarial Values of Swabou Life Assurance Company Limited on page 36.

|   | 30 JUNE 2006       |                      | 30 JUNE 2005                    |                    |                      |                                 |
|---|--------------------|----------------------|---------------------------------|--------------------|----------------------|---------------------------------|
| N\$ thousand                                | Average<br>balance | Average<br>rate<br>% | Interest<br>income /<br>expense | Average<br>balance | Average<br>rate<br>% | Interest<br>income /<br>expense |
| 40. Average balance sheet and effective     |                    |                      |                                 |                    |                      |                                 |
| interest rates                              |                    |                      |                                 |                    |                      |                                 |
| Group                                       |                    |                      |                                 |                    |                      |                                 |
| Assets                                      |                    |                      |                                 |                    |                      |                                 |
| Cash and short-term funds                   | 223 126            | 1.09                 | 2 428                           | 189 610            | 0.84                 | 1 595                           |
| Derivative financial instruments            | 1 301              |                      |                                 | 662                |                      |                                 |
| Advances - amortised cost                   | 7 376 738          | 11.73                | 865 103                         | 6 307 196          | 11.98                | 755 870                         |
| Investment securities and other investments | 689 752            | 8.42                 | 58 089                          | 578 460            | 9.92                 | 57 407                          |
| Accounts receivable                         | 88 563             |                      |                                 | 93 707             |                      |                                 |
| Investment in associate companies           | 6 485              |                      |                                 | 2 957              |                      |                                 |
| Insurance operations assets                 | 217 684            |                      |                                 | 154 572            |                      |                                 |
| Intangible assets                           | 70 629             |                      |                                 | 100 516            |                      |                                 |
| Investment property, property and equipment | 165 079            |                      |                                 | 158 195            |                      |                                 |
| Deferred taxation assets                    |                    |                      |                                 | 48 010             |                      |                                 |
| Total Assets                                | 8 839 357          | 10.47                | 925 620                         | 7 633 885          | 10.67                | 814 872                         |
| Liabilities and shareholders' funds         |                    |                      |                                 |                    |                      |                                 |
| Liabilities                                 |                    |                      |                                 |                    |                      |                                 |
| Deposits                                    | 7 346 771          | 6.01                 | 441 236                         | 6 270 584          | 6.25                 | 392 117                         |
| Derivative financial instruments            | 562                |                      |                                 | 6 134              |                      |                                 |
| Insurance operation liabilities             | 142 589            |                      |                                 | 107 701            |                      |                                 |
| Creditors and accruals                      | 97 885             |                      |                                 | 80 981             |                      |                                 |
| Taxation liability                          | 3 506              |                      |                                 | 7 985              |                      |                                 |
| Post retirement benefit fund liability      | 28 518             |                      |                                 | 25 498             |                      |                                 |
| Deferred taxation liabilities               | 22 646             |                      |                                 | 36 680             |                      |                                 |
| Total liabilities                           | 7 642 477          | 5.77                 | 441 236                         | 6 535 563          | 6.00                 | 392 117                         |
| Total equity                                | 1 196 880          |                      |                                 | 1 098 322          |                      |                                 |
| Total equity and liabilities                | 8 839 357          | 4.99                 | 441 236                         | 7 633 885          | 5.14                 | 392 117                         |
|   |                    |                      |                                 |                    |                      |                                 |

Due to the nature of the Company's business, no average balance and related interest disclosure is provided.

Group's results.

## Notes to the Annual Financial Statements for the year ended 30 June

Standards

#### 41. Standards and interpretations issued but not yet effective

The Group will comply with the following new standards and interpretations applicable to its business from the stated effective date.

| IAS 19<br>amendment | <b>Employee benefits</b><br>The amendment introduces the option of an alternative recognition approach for actuarial gains and losses.<br>It will impose additional recognition requirements for multi-employer plans where sufficient information is<br>available to apply defined benefit accounting. It also adds new disclosure requirements. As the Group does<br>not intend to change the accounting policy adopted for recognition of actuarial gains and losses and does<br>not participate in any multi-employer plans, adoption of this amendment will only affect the format and<br>extent of disclosures presented. The Group will apply this amendment from 1 July 2006. | Annual periods<br>commencing on<br>or after<br>1 January 2006 |
|---------------------|---|---|
| IAS 21<br>amendment | The effects of changes in a foreign operation<br>The amendment clarifies that a group entity that may have a monetary item receivable from or payable to  | Annual periods commencing on                                  |
| unonument           | a foreign operation, which is classified in substance as part of the net investment in a foreign operation,<br>may be any subsidiary of the Group and not only the parent. The amendment further specifies that the<br>exchange differences arising from the translation of these monetary items will be classified in equity in the<br>consolidated financial statements. The amendment will not have a significant effect on the Group's results.   | or after<br>1 January 2006                                    |
| IAS 39<br>amendment | <ul> <li>Financial instruments: Recognition and measurement</li> <li>Cash flow hedge accounting of forecast intragroup transactions.</li> <li>The amendment to IAS 39 allows the designation, as a hedged item in consolidated financial statements, of the foreign currency risk of a highly probable forecast intragroup transaction under certain conditions.</li> <li>The Group will consider the amendment but the application is expected to be limited.</li> </ul>   | Annual periods<br>commencing on<br>or after<br>1 January 2006 |
| IAS 39              | Financial instruments: Recognition and measurement - fair value option  | Annual periods  |
| amendment           | The revisions to IAS 39 restrict the extent to which entities can designate a financial asset or financial liability as at fair value through profit and loss only to specific situations. The amendment is not expected to reduce the Group's current application materially.  | commencing on<br>or after<br>1 January 2006                   |
| IAS 39 and          | Financial instruments: Recognition and measurement  | Annual periods  |
| IFRS 4              | and Insurance contracts - financial guarantee contracts   | commencing on   |
| amendment           | Under the revised statements the issuer of a financial guarantee contract would generally measure the contract at: - initially at fair value; and<br>- subsequently at the higher of the amount determined in accordance with IAS 37 and the amount initially recognised (less, when appropriate, cumulative amortisation).<br>The Group's current policy is substantially in line with this approach and no significant adjustment is expected.  | or after<br>1 January 2006                                    |
| IFRIC 4             | Determining whether an arrangement contains a lease<br>This interpretation provides guidance on determining whether an arrangement that does not take the legal<br>form of a lease contains a lease and should be accounted for in terms of IAS 17 Leases. An arrangement<br>contains a lease if the fulfilment of the arrangement is dependent on the use of a specific asset or assets,<br>and the arrangement conveys the right to use the asset. This interpretation is substantially in line with the  | Annual periods<br>commencing on<br>or after<br>1 January 2006 |

Group's current application of the standard. The amendment will not have a significant effect on the

Effective date

#### Standards

#### Effective date

Annual periods

commencing on

or after

1 May 2006

Annual periods

commencing on

or after

1 June 2006

Annual periods

commencing on

or after

1 January 2007

Annual periods

commencing on

or after 1 November 2006

#### 41. Standards and interpretations issued but not yet effective (continued)

#### IFRIC 8 Scope of IFRS 2

This interpretation clarifies that IFRS 2 applies to transactions in which the entity cannot specifically identify the goods or services received in return for a share-based payment, but where other circumstances indicate that goods or services have been received.

This interpretation is applicable to FNB Namibia Holdings Ltd Group. The FNB Namibia Group entered into a BEE transaction in December 2004. Refer note 10 for the cost of the share options granted.

#### IFRIC 9 Reassessment of embedded derivatives

This interpretation clarifies that the assessment of whether an embedded derivative is required to be separated from the host contract and accounted for as a derivative as per IAS 39 is when the entity first becomes a party to the contract, and that a first-time adopter of IFRS assesses the embedded derivative on the basis of conditions that existed at the later of the date it first became party to the contract and the date a reassessment is required. This is not expected to have an impact on the Group.

#### IFRS 7 Financial instruments: disclosure (including amendments to IAS 1

#### - Presentation of financial statements: Capital disclosures)

This standard deals with the disclosure of financial instruments, as well as the disclosure of related qualitative and quantitative risks associated with financial instruments. As IFRS 7 will supercede the current disclosure required in IAS 30 and IAS 32, the standard will not impact the results of the Group, but will result in potentially more disclosure than is currently provided in the Group's financial statements. The Group does not intend to early adopt this standard.

#### IFRIC 10 Interim financial reporting and impairment

This interpretation addresses the interaction between the requirements of IAS 34 and the recognition of impairment losses on goodwill in IAS 36 and certain financial assets in IAS 39, and the effect of that interaction on subsequent interim and annual financial statements. The amendment will not have a significant impact on the Group's interim results.

| Other   | The following statements are not applicable to the business   | Annual periods  |
|---------|---|-----------------|
|         | of the Group:   | commencing on   |
|         |   | or after:       |
| IFRIC 5 | - Rights to interests arising from decommissioning,           |                 |
|         | restoration and environmental Rehabilitation Funds            | 1 January 2006  |
| IFRIC 6 | - Liabilities arising from Participation in a Specific Market |                 |
|         | Waste Electrical and Electronic Equipment                     | 1 December 2005 |
| IFRIC 7 | - Applying the Restatement Approach under IAS 29              |                 |
|         | Financial Reporting in Hyperinflationary Economies            | 1 March 2006    |
| IFRS 6  | - Exploration for and Evaluation of                           |                 |
|         | Mineral Resources   | 1 January 2006  |